

EIC2100 COMMERCIAL DATABASE SEARCH REQUEST

(39)

☐ RUSH - SPE signature required: _____

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Access DB#

Business Methods Case: 705/14

Log Number 68896

Write in 705 subclass(es) to search required files for 705 cases or cases cross referenced in 705.

Requester's Full Name: Raquel Alvarez Examiner #: 74478 Date: 6/17/02

Art Unit: 3025 Phone Number 305-0456

Serial Number: 09/375,451

09/083,671

Bldg & Room #: 09/083,671 CPK5-7U15 Results Format Preferred: PAPER ☒ DISK ☐ E-MAIL ☐

If more than one search is submitted, please prioritize searches in order of need.

Provide the PALM Bib page or the following:

Title of Invention: ~~Smart Commercial Kitchen Network~~ Improvement to business system

Inventors (provide full names): McClung, G.L. III

Earliest Priority Filing Date: 8/17/99

Requested attachments:

- If possible, provide the cover sheet, the IDS, examples, or relevant citations, authors, etc, if known.
- Please attach copies of the parts of this case that help explain or are most pertinent to this search. Examples are: **abstract, background, summary, claim(s)** [not all of the claims].

The claimed or apparent novelty of the invention is:

A method for guaranteeing a consumer. Buyer, customer a best price. When a customer purchases an item, the system keeps track of any price differential on the purchased item and will refund the customer the difference.

This search should focus on:

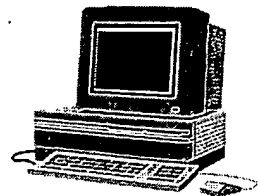
(Also include keywords or synonyms)

06-17-2002 411:01

EIC 3600

Search Results

Feedback Form (Optional)



Scientific & Technical Information Center

The search results generated for your recent request are attached. If you have any questions or comments (compliments or complaints) about the scope or the results of the search, please contact *the EIC searcher* who conducted the search *or contact*:

Karen Lehman, 306-5783

Voluntary Results Feedback Form

➤ *I am an examiner in Workgroup:* *Example: 3610*

➤ *Relevant prior art **found**, search results used as follows:*

- ☐ 102 rejection
- ☐ 103 rejection
- ☐ Cited as being of interest.
- ☐ Helped examiner better understand the invention.
- ☐ Helped examiner better understand the state of the art in their technology.

Types of relevant prior art found:

- ☐ Foreign Patent(s)
- ☐ Non-Patent Literature
(journal articles, conference proceedings, new product announcements etc.)

➤ *Relevant prior art **not found**:*

- ☐ Results verified the lack of relevant prior art (helped determine patentability).
- ☐ Search results were not useful in determining patentability or understanding the invention.

Other Comments:

Search prepared for: Raquel Alvarez

By: Sylvia Keys

Date: June 17, 2002

Please find attached the results of your search for **09/375 451**. The search was conducted using the standard collection of databases on Dialog for EIC 2100.

The following other electronic products were searched:
na

If you have any questions, please do not hesitate to contact me.

Sylvia Keys
703.305.5782

File 344:CHINESE PATENTS ABS APR 1985-2002/APR
 (c) 2002 EUROPEAN PATENT OFFICE
 File 347:JAPIO Oct 1976-2002/Feb(Updated 020604)
 (c) 2002 JPO & JAPIO
 File 350:Derwent WPIX 1963-2002/UD,UM &UP=200238
 (c) 2002 Thomson Derwent

?ds

Set	Items	Description
S1	2417097	(BEST OR INITIAL OR FIRST OR PRIMAR? OR OPTIMIZ? OR OPTIMI- S? OR SALES OR 1ST) (3N) (PRICE? OR PRICING?) OR COST? ? OR RAT- E? OR AMOUNT? OR CHARGE? OR (MONETARY OR MARKET) (3N) (PRICE?)
S2	2417364	S1 OR SALE?() (PRICE? OR AMOUNT?) OR (PAID OR PURCHASE?) () P- RICE?
S3	3940	S1 (5N) (GUARANTEE? OR ASSURANCE? OR PROMISE? OR ENFORC? OR - PLEDGE? OR HONOR? OR DECLARATION? OR WARRANT? OR COMMITMENT? - OR CONTRACT? OR UNDERSTANDING?)
S4	17050	(ONLINE OR ON()LINE OR E OR ELECTRONIC?) (3N) (COMMERCE OR S- HOP OR SHOPS OR SHOPP? OR STORE? ?)
S5	944340	S4 OR INTERNET OR ECOMMERCE OR ESTORE? OR ESHOP? OR ERETAI- L? OR WEBSITE? OR WEB()SITE? OR WWW OR WORLD()WIDE()WEB OR BR- ICK()MORTAR OR BAM OR RETAIL? OR RB OR STORE? OR SHOP? ? OR M- ALL? OR SHOPP? OR VENDOR?
S6	59340	S2 (3N) (REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTION? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? - OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MI- NUS OR DIFFERENTIATION?)
S7	104555	S2 (3N) (COLLECT? OR ANALY? OR ASSESS? OR REPORT? OR REVIEW? OR EVALUAT? OR MONITOR? OR IDENTIF? OR TRACK? OR CACH? OR STO- RE? OR MONITOR? OR IDENTIF? OR EVALUAT? OR AUDIT? OR CHECK? OR DETECT? OR WATCH OR FOLLOW?)
S8	691643	S2 (3N) (COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE? ? OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR ASS- ESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S9	11	S3 AND (SALE?() (PRICE? OR AMOUNT?) OR (PAID OR PURCHASE?) (-)PRICE?)
S10	5222	S3 OR (SALE?() (PRICE? OR AMOUNT?) OR (PAID OR PURCHASE?) () - PRICE?)
S11	142	S10 (3N) S5
S12	28	S11 AND (REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTI- ON? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTIO- N? OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MINUS OR DIFFERENTIATION?)
S13	114	S11 (3N) (COLLECT? OR ANALY? OR ASSESS? OR REPORT? OR REVIEW? OR EVALUAT? OR MONITOR? OR IDENTIF? OR TRACK? OR CACH? OR ST- ORE? OR MONITOR? OR IDENTIF? OR EVALUAT? OR AUDIT? OR CHECK? - OR DETECT? OR WATCH OR FOLLOW?)
S14	25	S13 (3N) (COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE? ? OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR AS- SESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S15	17	S14 NOT (S9 OR S12)

9/5/1 (Item 1 from file: 347)
DIALOG(R)File 347:JAPIO
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07110480 **Image available**
SETTLEMENT INTERMEDIATION SYSTEM

PUB. NO.: 2001-338147 [JP 2001338147 A]
PUBLISHED: December 07, 2001 (20011207)
INVENTOR(s): FUJII YOICHI
APPLICANT(s): NIHON KNOWLEDGE KK
APPL. NO.: 2000-160374 [JP 2000160374]
FILED: May 30, 2000 (20000530)
INTL CLASS: G06F-017/60; G07F-019/00

ABSTRACT

PROBLEM TO BE SOLVED: To provide a settlement intermediation system capable of surely collecting **cost** regarding sales **contract** on the Internet.

SOLUTION: In the settlement intermediation system, a sales subsidiary 2 makes contract with a settlement company who runs a settlement center and displays a banner specified by the settlement company on a web page of the sales subsidiary. The purchaser (contractor 4) displays a settlement picture to be specified by the settlement company by clicking the banner for settlement by a mouse after selecting an item desired to be purchased when the item is found among the items displayed on the web page of the sales subsidiary 2. The purchaser inputs required items on the settlement picture to be displayed. The sales subsidiary 2 transmits respective inputted items and **purchase price** to the settlement center 1, the settlement center 1 performs the settlement with a credit company 3a with winch the purchase makes contract, a bank 3b or the like. Thus, cost collection is completed.

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9/5/2 (Item 2 from file: 347)
DIALOG(R)File 347:JAPIO
(c) 2002 JPO & JAPIO. All rts. reserv.

07055311 **Image available**
SYSTEM, DEVICE AND METHOD FOR MANAGING SALES BUSINESS

PUB. NO.: 2001-282946 [JP 2001282946 A]
PUBLISHED: October 12, 2001 (20011012)
INVENTOR(s): KAWAI EIJI
APPLICANT(s): SONY CORP
APPL. NO.: 2000-092206 [JP 200092206]
FILED: March 29, 2000 (20000329)
INTL CLASS: G06F-017/60

ABSTRACT

PROBLEM TO BE SOLVED: To automatically manage the payment of use **charges** generated by a use consent **contract** preliminarily made among a part manufacturer, a device manufacturer and an information provider and to promote the sales of a main part, an information processor and information contents.

SOLUTION: The system is provided with a terminal device 33 which performs manufacturing management of the main part 40 of the information processor 16 and is also managed so as to sell the part 40 to the device manufacturer 15 more inexpensively than the desired **sales price** of the part manufacturer 42, a terminal device 11 which performs manufacturing management of the processor 16 including the part 40 provided from the device 33 and is also controlled so as to sell the processor 16 to users, a terminal device 12 which is managed so as to provide the information contents 18 that can be used by the processor 16 to the users 14 and to collect use charges, and a sales business managing device 13 which manages

the terminal devices 11, 12 and 33 on the basis of the use consent contract preliminarily made among the part manufacturer 42, the device manufacturer 15 and the information provider 17.

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9/5/3 (Item 3 from file: 347)

DIALOG(R)File 347:JAPIO

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07028760 **Image available**

METHOD AND SYSTEM FOR ADVERTISEMENT USING HOMEPAGE OF INTERNET

PUB. NO.: 2001-256394 [JP 2001256394 A]
PUBLISHED: September 21, 2001 (20010921)
INVENTOR(s): MATSUBAYASHI JIRO
APPLICANT(s): NET INFORMATION CENTER KK
APPL. NO.: 2000-067041 [JP 200067041]
FILED: March 10, 2000 (20000310)
INTL CLASS: G06F-017/60; G06F-013/00

ABSTRACT

PROBLEM TO BE SOLVED: To provide a method and a system for advertisement which make it possible to pay the charge corresponding to the result to the publication of contents by paying the advertisement charge according to the result in a method and a system for advertisement using homepages of the Internet.

SOLUTION: By the method and system for advertisement using homepages of the Internet, the contents of a franchiser are published as a menu in a homepage of at least one franchisee, the number of contracts made according to the menu of the contents published in the homepage of the franchisee or the **sale amount** is managed, and the franchiser pays the advertisement charge based upon the number of the **contracts** or the **sale amount** to the franchisee.

COPYRIGHT: (C)2001,JPO

9/5/4 (Item 4 from file: 347)

DIALOG(R)File 347:JAPIO

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06364810 **Image available**

AUTOMATIC VENDING MACHINE MANAGEMENT DEVICE

PUB. NO.: 11-306420 [JP 11306420 A]
PUBLISHED: November 05, 1999 (19991105)
INVENTOR(s): KOEDA HIROFUMI
APPLICANT(s): MIRAI SEIKO KK
APPL. NO.: 10-106045 [JP 98106045]
FILED: April 16, 1998 (19980416)
INTL CLASS: G07F-009/00; G07F-009/00; G07F-005/18

ABSTRACT

PROBLEM TO BE SOLVED: To securely prevent the monetary trouble caused from the system **declaration** about the **sales amount**, etc., of respective automatic vending machines from respective possessors by detecting and accumulating information on the automatic vending machine for the respective automatic vending machines, transmitting accumulated information to a management computer, integrally processing the transmitted information and outputting necessary data for the respective possessors.

SOLUTION: Cash sensors 5 detecting the type and the amount of coins and paper money, which are deposited in the respective automatic vending machines 4, are installed. The type and the amount of the coins and paper money, which are detected by the cash sensors 5, are counted and are

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001319111	A	20011116	JP 2000133944	A	20000502	200209 B

Priority Applications (No Type Date): JP 2000133944 A 20000502

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2001319111	A	10	G06F-017/60	

Abstract (Basic): JP 2001319111 A

NOVELTY - The order for goods is passed to the manufacture terminal from server. The wholesale manufacture terminal that is corresponding to ordered goods is searched. The data regarding goods, manufacture, payment bank, payment **amount** and day for **guaranteeing** debt with respect to goods is transmitted from server to searched manufacture terminal.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for physical distribution management method.

USE - For e.g. physical distribution management system used in enterprise.

ADVANTAGE - Facilitates direct dealing between center server and manufacture. Facilitates designated wholesale manufacture to receive loyalty directly by recognizing direct transaction with manufacture and center server. Reduces **purchase price** by reducing goods return to manufacture.

DESCRIPTION OF DRAWING(S) - The figure shows the data communication diagram of physical distribution management system. (Drawing includes non-English language text).

pp; 10 DwgNo 3/4

Title Terms: PHYSICAL; DISTRIBUTE; MANAGEMENT; SYSTEM; SERVE; TRANSMIT; DATA; GOODS; PAY; BANK; AMOUNT; RESPECT; ORDER; GOODS; SEARCH; MANUFACTURE; TERMINAL

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

9/5/7 (Item 2 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014243936 **Image available**

WPI Acc No: 2002-064636/200209

XRFX Acc No: N02-048032

Profit amount provision method for financial product involves calculating profit amount from specified purchasing and sale current-price status of financial product for provision to user

Patent Assignee: DMC KK (DMCD-N)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001306813	A	20011102	JP 2000127366	A	20000427	200209 B

Priority Applications (No Type Date): JP 2000127366 A 20000427

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2001306813	A	8	G06F-017/60	

Abstract (Basic): JP 2001306813 A

NOVELTY - A database registers the previous price of each financial product for every date. The purchasing current-price status and sale current-price status of the financial product are specified from the database based on the purchasing and sale information received on a unit purchasing date and a sale day. A profit amount is computed from the specified purchasing and sale current-price status, and is provided to a user.

USE - Applicable for financial product e.g. debenture, investment trust, national bond on internet.

ADVANTAGE - Enables simple and correct **understanding** of profit

and loss **amount** of financial product by the purchaser of fund.
Obtains exact **purchase price** of financial product before change of
taxation. Simplifies **understanding** of exact **amount** of tax for
purchasing of financial product.

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart for
processing operation of computer server. (Drawing includes non-English
language text).

pp; 8 DwgNo 3/8

Title Terms: PROFIT; AMOUNT; PROVISION; METHOD; FINANCIAL; PRODUCT;
CALCULATE; PROFIT; AMOUNT; SPECIFIED; PURCHASE; SALE; CURRENT; PRICE;
STATUS; FINANCIAL; PRODUCT; PROVISION; USER

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

9/5/8 (Item 3 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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013789061 **Image available**

WPI Acc No: 2001-273272/200128

XRFX Acc No: N01-195219

Guaranteeing consumer best price on subject matter purchased from
vendor via Internet in first transaction at first price has sales
prices of subject matter monitored and noting lower price for
predetermined period after first transaction

Patent Assignee: MCCLUNG G L (MCCL-I)

Inventor: MCCLUNG G L

Number of Countries: 094 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200113216	A1	20010222	WO 2000US22406	A	20000815	200128 B
AU 200069088	A	20010313	AU 200069088	A	20000815	200134

Priority Applications (No Type Date): US 2000637293 A 20000808; US 99375451
A 19990817; US 2000506718 A 20000218

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200113216 A1 E 69 G06F-007/00

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP
KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT
RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR
IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200069088 A G06F-007/00 Based on patent WO 200113216

Abstract (Basic): WO 200113216 A1

NOVELTY - A first price and information identifying the consumer
(114) is recorded by a host system (252); **sales prices** of subject
matter is monitored and noting any lower price by the host system for a
predetermined period after first transaction; money-value difference
between the first price and lower price is calculated; and host system
refunds the consumer an amount equal to the money-value difference by
crediting account of the consumer.

DETAILED DESCRIPTION - The subject matter is purchased via a host
system, and the guaranteeing is effected with no post-transaction
action item by the consumer.

INDEPENDENT CLAIMS are also included for the following: A business
system for **guaranteeing** a consumer a **best price** on subject matter
purchased from a vendor in a first transaction at a first price; A
computer program product; A method for electronically presenting and
remitting payment of bills; and An electronic bill presentment and
payment remittance system including a network.

USE - For guaranteed pricing of goods and services for a
predetermined time period.

ADVANTAGE - Provides best price on goods and services purchased

form a vendor so that a consumer is assured that an item purchased will not be sold in the near future at a discount or **sale price** which is not made available to the consumer.

DESCRIPTION OF DRAWING(S) - The figure shows a diagrammatic illustration of a bill presentment and payment system.

Consumer (114)

Host system (252)

pp; 69 DwgNo 6/11

Title Terms: GUARANTEE; CONSUME; PRICE; SUBJECT; MATTER; PURCHASE; VENDING; FIRST; TRANSACTION; FIRST; PRICE; SALE; PRICE; SUBJECT; MATTER; MONITOR; LOWER; PRICE; PREDETERMINED; PERIOD; AFTER; FIRST; TRANSACTION

Derwent Class: T01; T05

International Patent Class (Main): G06F-007/00

International Patent Class (Additional): G06F-017/60

File Segment: EPI

9/5/9 (Item 4 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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013781654 **Image available**

WPI Acc No: 2001-265865/200127

XRPX Acc No: N01-190161

Investment board game has game pieces moved around a path defined by stock spaces whose closing value is determined by chance indicator

Patent Assignee: FIKKI S E (FIKK-I)

Inventor: FIKKI S E

Number of Countries: 094 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200115787	A1	20010308	WO 2000US24315	A	20000905	200127 B
AU 200073483	A	20010326	AU 200073483	A	20000905	200137
US 6322076	B1	20011127	US 99389169	A	19990902	200175
US 20020024177	A1	20020228	US 99389169	A	19990902	200220
			US 2001682709	A	20011009	

Priority Applications (No Type Date): US 99389169 A 19990902; US 2001682709 A 20011009

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200115787 A1 E 55 A63F-003/00

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200073483 A A63F-003/00 Based on patent WO 200115787

US 6322076 B1 A63F-003/00

US 20020024177 A1 A63F-003/00 Div ex application US 99389169

Abstract (Basic): WO 200115787 A1

NOVELTY - The investment board game uses game pieces each representing a player. The board has stock spaces defining an endless path (16) along which the pieces move. Each stock space includes indicia identifying a stock, and a stock **purchase price** area. The pieces are moved according to a random number mechanism, and a chance indicator determines a closing value for the stock purchased by the player. A stock portfolio device permits input and storage of the purchased stock and the closing value for the purchased stock.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for a method of playing the game.

USE - To provide investment education to players.

ADVANTAGE - Easy to play without having to spend significant **amounts** of time **understanding** the peculiarities and tedious rules of the game.

DESCRIPTION OF DRAWING(S) - The drawing shows a top plan view of

* the board game.
Endless path (16)
pp; 55 DwgNo 1/15
Title Terms: INVESTMENT; BOARD; GAME; GAME; PIECE; MOVE; PATH; DEFINE;
STOCK; SPACE; CLOSE; VALUE; DETERMINE; CHANCE; INDICATE
Derwent Class: P36
International Patent Class (Main): A63F-003/00
File Segment: EngPI

9/5/10 (Item 5 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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012841066 **Image available**
WPI Acc No: 2000-012898/200001
XRPX Acc No: N00-010010

Object oriented programming framework for order processing in data processor e.g. computer system
Patent Assignee: IBM CORP (IBM) ; INT BUSINESS MACHINES CORP (IBM)
Inventor: ARNOLD V D; BERG A C; BOHRER K A; BRANE T K A; DAHL T M;
MICHAELSON T; NILSSON A M; ODEGAARD H; PERNBEC T H O
Number of Countries: 003 Number of Patents: 003
Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 5987423	A	19991116	US 97828934	A	19970328	200001 B
JP 10283427	A	19981023	JP 9871613	A	19980320	200001
KR 98079627	A	19981125	KR 981430	A	19980119	200004

Priority Applications (No Type Date): US 97828934 A 19970328

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 5987423	A		49	G06F-017/30	
JP 10283427	A		42	G06F-019/00	
KR 98079627	A			G06F-009/44	

Abstract (Basic): US 5987423 A

NOVELTY - Order management application software includes sales order mechanism which keeps track of sales orders received and purchase order mechanism which keeps track of purchase orders. The sales order mechanism contains sales related class objects and purchase order mechanism contains purchase related class objects.

DETAILED DESCRIPTION - The sales order mechanism includes sales contract analysis manager, sales price and discount requester class objects. The purchase order mechanism includes purchase price and discount requester class object, supply contract analysis manager maintaining supply contracts, back to back order manager object. The sales order mechanism includes stock movement class object. INDEPENDENT CLAIMS are also included for the following:

- (a) program product;
- (b) program product distributing method

USE - For management of order reception, processing, warehouse function and tracking of products of company by order processing in computer system.

ADVANTAGE - Reduces program development time and software maintenance cost.

DESCRIPTION OF DRAWING(S) - The figure shows the flow diagram of the application development process and the representation of framework.

pp; 49 DwgNo 1,3/34
Title Terms: OBJECT; ORIENT; PROGRAM; FRAMEWORK; ORDER; PROCESS; DATA;
PROCESSOR; COMPUTER; SYSTEM
Derwent Class: T01
International Patent Class (Main): G06F-009/44; G06F-017/30; G06F-019/00
International Patent Class (Additional): G06F-009/44
File Segment: EPI

975/11 (Item 6 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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009449690 **Image available**
WPI Acc No: 1993-143215/199317
XRPX Acc No: N93-109217

**Appts. for insuring futures contracts against catastrophic loss - has
central office computer testing customer transaction data from multiple
point-of-sale stations to provide current contract information**

Patent Assignee: SOBER M S (SOBE-I)
Inventor: SOBER M S
Number of Countries: 001 Number of Patents: 001
Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 5202827	A	19930413	US 90521531	A	19900510	199317 B

Priority Applications (No Type Date): US 90521531 A 19900510

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 5202827	A		12	G06F-015/20	

Abstract (Basic): US 5202827 A

The point-of-sale stations serve as data entry points for customer transaction including various data for insurance unit purchases and renewals, unit cancellations resulting from investor- or broker-initiated sales of insured futures **contracts**, and insurance-activated **sales** when the **price** of the futures **contract** has declined below the insurance activation price. A central office computer receives, tests and processes the customer transaction data from the multiple point-of-sale stations.

The central system provides information concerning the number and type of futures contracts currently insured, as well as how the current investment portfolio matches the current projection of possible loss claims against the insurance plan. By comparing the current price with the **purchase price** of the futures contract, it is determined when the insured's loss has exceeded the insurance activation price, at which time the futures position is to be sold by the broker. The central system provides periodic reports concerning insurance transactions.

USE - Administration of insurance against move in futures contract prices or index options.

c

Dwg.1/5

Title Terms: APPARATUS; ENSURE; CONTRACT; CATASTROPHIC; LOSS; CENTRAL;
OFFICE; COMPUTER; TEST; CUSTOMER; TRANSACTION; DATA; MULTIPLE; POINT;
SALE; STATION; CURRENT; CONTRACT; INFORMATION

Derwent Class: T01; T05

International Patent Class (Main): G06F-015/20

International Patent Class (Additional): G06G-007/52

File Segment: EPI

12/5/1 (Item 1 from file: 347)
DIALOG(R)File 347:JAPIO
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07123286 **Image available**
METHOD FOR ORDERING MERCHANDISE VIA COMMUNICATION NETWORK

PUB. NO.: 2001-350954 [JP 2001350954 A]
PUBLISHED: December 21, 2001 (20011221)
INVENTOR(s): KANAI FUJIO
APPLICANT(s): KANAI TOKICHI SHOTEN KK
APPL. NO.: 2000-171621 [JP 2000171621]
FILED: June 08, 2000 (20000608)
INTL CLASS: G06F-017/60

ABSTRACT

PROBLEM TO BE SOLVED: To make profit by ordering merchandise via a communication network.

SOLUTION: In this method, a seller positioned between a merchandise purchaser (consumer) and a merchandise supplier respectively independently operates a sales site and a purchase site, gets the **difference** between a **retail** price and a **purchase price** as profit and orders the merchandise through the communication network. A customer transmits a conditional purchase application including a merchandise purchase price to the first server system 12 from a client computer 16 via a communication network 10. The second server system 18 transmits a conditional purchase application including a price that is lower than the retail price to a plurality of supplier computers 22 via the communication network. The seller managing the first and second server systems purchases merchandise that is answered by the supplier computers and has the best condition and gets the **difference** between its **retail** price and its **purchase price** as profit.

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12/5/2 (Item 2 from file: 347)
DIALOG(R)File 347:JAPIO
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07084968 **Image available**
METHOD AND SYSTEM FOR SELLING ARTICLE

PUB. NO.: 2001-312616 [JP 2001312616 A]
PUBLISHED: November 09, 2001 (20011109)
INVENTOR(s): MATSUMOTO MASAMI
APPLICANT(s): NEC CORP
APPL. NO.: 2000-137155 [JP 2000137155]
FILED: May 01, 2000 (20000501)
INTL CLASS: G06F-017/60; H04N-001/00

ABSTRACT

PROBLEM TO BE SOLVED: To provide chances and services like conventional ones for consumer by using existent sellers and no card company and to give consumers chances to buy articles more safely.

SOLUTION: A consumer specifies the kind and quantity of an article, a retailer, the date and time of article reception, etc., to a mediator according to distributed advertisement. The mediator orders the specified article to the producer, and entrusts the selling to the retailer 200. The mediator receives the article from the producer and pays the purchase cost for the article to the producer. Further, the retailer receives the article from the mediator and sells the article through unique service that the retailer provides. The retailer pays the amount determined by **subtracting** the commission that the **retailer** receives from the **sale price** to the mediator.

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12/5/3 (Item 3 from file: 347)
DIALOG(R) File 347:JAPIO
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07008764 **Image available**
ARTICLE SELLING SYSTEM

PUB. NO.: 2001-236389 [JP 2001236389 A]
PUBLISHED: August 31, 2001 (20010831)
INVENTOR(s): YOSHINAGA KATSUHIKO
APPLICANT(s): WINDY'S WORLD JAPAN KK
APPL. NO.: 2000-043962 [JP 200043962]
FILED: February 22, 2000 (20000222)
INTL CLASS: G06F-017/60

ABSTRACT

PROBLEM TO BE SOLVED: To provide an article selling system which can open a virtual store and sell articles.

SOLUTION: This is an article selling system 10 which uses the Internet 12; and a store management part 22 has an identifier, inputs plural pieces of article data from an article management part 24, and provides a homepage where article data and sale prices are presented to customers; and an order reception management part 28 accepts article and individual information selected in a homepage of the owner, instructs the delivery of the accepted selected article, and calculates the profit to be paid to the owner of the store management part 22 having the identifier from the **difference** between the sale price of the selected article **stored** in a **sale price** management part 26 and the buying price of the selected article stored in the article management part 24.

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12/5/4 (Item 4 from file: 347)
DIALOG(R) File 347:JAPIO
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06537367 **Image available**
ARTICLE SALES DATA PROCESSOR AND RESULT EVALUATING DEVICE BY PERSONS IN CHARGE

PUB. NO.: 2000-123091 [JP 2000123091 A]
PUBLISHED: April 28, 2000 (20000428)
INVENTOR(s): TANAKA MORIHIKO
APPLICANT(s): TOSHIBA TEC CORP
APPL. NO.: 10-298556 [JP 98298556]
FILED: October 20, 1998 (19981020)
INTL CLASS: G06F-017/60; G07G-001/12

ABSTRACT

PROBLEM TO BE SOLVED: To speedily and equally evaluate the result by persons in charge by storing result evaluation data capable of determining a result evaluation index in the relation between the number of customers and an excess/deficiency amount, forming the device so as to calculate the excess/deficiency amount as the **difference** of sales amount and handled amount and determining the result evaluation index of a person in charge for each person in charge from the number of customers and the calculated excess/ deficiency amount.

SOLUTION: Each terminal 10 connected to a host machine 30 so as to communicate data is formed so as to store number of customers and sales amount by persons in charge of article selling jobs. Further, this device is provided with a result evaluation data storage means 33APPL, handling amount input means 20, excess/deficiency amount calculating means 11 and 12, result evaluation index determining means 31 and 3 by persons in charge

and output control means 31 and 32. Then, the device is formed so as to store the result evaluation data capable of determining the result evaluation index in the relation between the number of customers and the excess/deficiency amount and to calculate the excess/deficiency amount as the **difference** between the **stored sales amount** and the amount handled by that terminal 10.

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12/5/5 (Item 5 from file: 347)
DIALOG(R)File 347:JAPIO
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06112059 **Image available**
SF CARD AND ITS PROCESSING MACHINE

PUB. NO.: 11-053592 [JP 11053592 A]
PUBLISHED: February 26, 1999 (19990226)
INVENTOR(s): HORIUCHI NAOTOSHI
SHIMIZU YOJI
APPLICANT(s): NIPPON SIGNAL CO LTD:THE
APPL. NO.: 09-209330 [JP 97209330]
FILED: August 04, 1997 (19970804)
INTL CLASS: G07B-015/00

ABSTRACT

PROBLEM TO BE SOLVED: To prevent a card issuer from suffering a loss by performing specific **deduction** processing accompanying an issue of a specific medium according to the **sale price** of a **stored** fare card when the specific medium such as a train ticket used not by a main body for stored fare card processing is issued.

SOLUTION: The SF(stored fare) card is thrown in the automatic ticket examining machine and data recorded on the SF card is read out by the magnetic head provided to a card handler 5 to decide whether or not a premium is given to the SF card. When the SF card is given the premium, it is judged whether or not the current balance is large enough for the passage. When it is judged that the passage is allowed, **deduction** processing is performed on the basis of the fare obtained in consideration of the premium for the sale amount, namely, for **deduction** processing. Then the new balance is written on the SF card, which is returned; and the door is opened by a door driving unit 6 to allow the passage of the user.

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12/5/6 (Item 6 from file: 347)
DIALOG(R)File 347:JAPIO
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05715676 **Image available**
TRANSACTION PROCESSOR

PUB. NO.: 09-330476 [JP 9330476 A]
PUBLISHED: December 22, 1997 (19971222)
INVENTOR(s): KUWANO HIDEKI
KITADE SUSUMU
TAKEMASA SATOSHI
APPLICANT(s): OMRON CORP [000294] (A Japanese Company or Corporation), JP
(Japan)
APPL. NO.: 08-148990 [JP 96148990]
FILED: June 11, 1996 (19960611)
INTL CLASS: [6] G07G-001/12; G06F-017/60
JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines); 45.4
(INFORMATION PROCESSING -- Computer Applications)

ABSTRACT

PROBLEM TO BE SOLVED: To manage information on shared plural store transactions in separate stores by inputting store information which identifies a store and storing transaction information in separate stores where store information is inputted.

SOLUTION: POS terminal equipment is shared by plural stores. RAM stores plural store control records 10. A store control record 10 is provided with a sales amount of money storing area 11, a **discount** amount of money storing area 12, a received carriage storing area 13, a consumption tax storing area 14 and an issued point number storing area 15. The records 10 are separately allocated to each store that shares the POS terminal equipment. That is, even though plural stores share the POS terminal equipment, the information on transactions is stored in every store. Therefore, even though the equipment is shared by plural stores, the information on transactions in each **store** such as **sales amount** of money, **discount** amount of money, received carriage, a sum of consumption tax, an issued point number, etc., can be managed.

12/5/7 (Item 7 from file: 347)
DIALOG(R)File 347:JAPIO
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05458764 **Image available**
PARKING CHARGE ADJUSTING SYSTEM

PUB. NO.: 09-073564 [JP 9073564 A]
PUBLISHED: March 18, 1997 (19970318)
INVENTOR(s): HIRAMATSU HIDEO
APPLICANT(s): DAINIPPON PRINTING CO LTD [000289] (A Japanese Company or Corporation), JP (Japan)
APPL. NO.: 07-256777 [JP 95256777]
FILED: September 07, 1995 (19950907)
INTL CLASS: [6] G07B-015/00; G06F-017/60; G07F-007/08
JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines); 45.4 (INFORMATION PROCESSING -- Computer Applications)

ABSTRACT

PROBLEM TO BE SOLVED: To fairly charge a **discount** parking charge in accordance with each shopping amount at each store even when a customer shops at plural stores by constituting the system of an IC card, an IC card terminal and a personal computer for management.

SOLUTION: This system is constituted of the IC card terminal 1 installed at a parking lot and each store, the personal computer 2 for management installed at an office, etc., and the IC card 3, and each card terminal 1 is connected to the personal computer 2 through a public communication line. Then, a parking lot entry information is recorded in the card 3 when the customer enters the parking lot and the number of additional points and the number of cumulative points corresponding to the shopping amount are written in the card 3 at the time of purchasing merchandise at each store. A parking lot departure information is written in the card 3 when the customer departs from the parking lot to calculate the parking charge and to calculate the parking charge of the customer by reducing a **discount** price corresponding to the number of cumulative point. In addition, the **discount** parking charge is charged in accordance with the **sales amount** of each **store**.

12/5/8 (Item 8 from file: 347)
DIALOG(R)File 347:JAPIO
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05313194 **Image available**
SAFETY DEVICE FOR OUTRIGGER

PUB. NO.: 08-268694 [JP 8268694 A]
PUBLISHED: October 15, 1996 (19961015)

INVENTOR(s): OHIRA AKIHIKO
OBA TAKAAKI
APPLICANT(s): AICHI CORP [324013] (A Japanese Company or Corporation), JP
(Japan)
APPL. NO.: 07-100231 [JP 95100231]
FILED: March 31, 1995 (19950331)
INTL CLASS: [6] B66F-007/24; B60R-021/13; G08B-021/00
JAPIO CLASS: 26.9 (TRANSPORTATION -- Other); 26.2 (TRANSPORTATION -- Motor
Vehicles); 37.1 (SAFETY -- Industrial); 44.9 (COMMUNICATION
-- Other)

ABSTRACT

PURPOSE: To provide a safety device for an outrigger which can improve safety of a system having the outrigger.

CONSTITUTION: By an extending/contracting amount detecting means 100, an amount of extending/contracting an outrigger beam 11 is detected, and by a work operating detecting means, whether the outrigger beam 11 perform extending/contracting work operation or not or stops or not is detected. When stopping extending/contracting work operation of the outrigger beam 11 is detected by the work operation detecting means, a detection value detected by the extending/ **contracting** **amount** detecting means is **stored** as a memory value in a detection value memory means, to compare the detection value with the memory value in a condition of not performing the extending/contracting work operation of the outrigger beam 11 in the detection value memory means, and when a **difference** of this comparison exceeds a prescribed range to change, an alarm signal is output from a comparator, to perform alarm action by an alarm means.

12/5/9 (Item 9 from file: 347)

DIALOG(R)File 347:JAPIO
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05309962 **Image available**
PREPAID CARD TYPE PUBLIC TELEPHONE SET

PUB. NO.: 08-265462 [JP 8265462 A].
PUBLISHED: October 11, 1996 (19961011)
INVENTOR(s): YOSHIMURA KATSUMI
MUROI JUNICHI
APPLICANT(s): TAMURA ELECTRIC WORKS LTD [350937] (A Japanese Company or Corporation), JP (Japan)
APPL. NO.: 07-062542 [JP 9562542]
FILED: March 22, 1995 (19950322)
INTL CLASS: [6] H04M-017/02; H04M-015/00; H04M-015/28
JAPIO CLASS: 44.4 (COMMUNICATION -- Telephone); 36.4 (LABOR SAVING DEVICES
-- Service Automation)

ABSTRACT

PURPOSE: To enable a subscriber to pay a call rate without going to a shop contacting consignment with a specified financial institution or a telephone company and to allow the telephone company to collect call **rates** without **contracting** consignment with **shops**.

CONSTITUTION: When a prepaid card 6 purchased from a telephone company is inserted and a subscriber identification(ID) number (bill number) is dialed by a public telephone set 1 communicating with a center device 2 connected to a computer 4 for storing the call rate of each subscriber, the telephone set 1 transmits the ID number to the center device 2, and when a call rate corresponding to the ID number is returned, the rate is displayed. When a check key is depressed, the call rate is **subtracted** from the amount information of the card and the **subtracted** amount is recorded. Consequently each subscriber receiving a demand for a call rate from the telephone company can simply pay the call rate.

12/5/10 (Item 10 from file: 347)

DIALOG(R)File 347:JAPIO

specified by the head quarters by each sales store as well as the set single product code and the store codes is provided. When single product adjustment data are collected from file processors of each store, unit price data matched with the single product code and the store code are read out from among each unit price stored by unit price adjustment data and when the **difference** between the amount of money multiplying the total sales amount of the corresponding single product adjustment data to the unit price data and the total sales amount of the unit price adjustment data is calculated as amount of the changed sales price, the changed sales amount data is reported and outputted.

12/5/12 (Item 12 from file: 347)
DIALOG(R)File 347:JAPIO
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03733395 **Image available**
ELECTRONIC CASH REGISTER

PUB. NO.: 04-098495 [JP 4098495 A]
PUBLISHED: March 31, 1992 (19920331)
INVENTOR(s): MORI SETSUO
APPLICANT(s): MATSUSHITA ELECTRIC IND CO LTD [000582] (A Japanese Company or Corporation), JP (Japan)
APPL. NO.: 02-213942 [JP 90213942]
FILED: August 13, 1990 (19900813)
INTL CLASS: [5] G07G-001/12
JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines)
JOURNAL: Section: P, Section No. 1389, Vol. 16, No. 333, Pg. 41, July 20, 1992 (19920720)

ABSTRACT

PURPOSE: To obtain correct sales information at inspection/adjustment by storing both sales information for each section and **discount** /extra rate information in a sales file and correcting an adding device for each section when a calculation of **discount** /extra is made after a subtotal is calculated.

CONSTITUTION: Sales information (number of goods Cs and unit prices Ps) for each section is stored in a sales file 10. When a **discount** is made after calculating a subtotal, the **discount** rate (%) is stored. At the final processing of payment, addition of the number of goods CA and of the sales amount CAXPA is made for section A according to the sales file 10 and the total is corrected corresponding to the **discount** rate %. Accordingly, correct **sales amounts** can be **stored** for each section in the adding devices for each section. Thus, correct sales information can be obtained at inspection/adjustment.

12/5/13 (Item 13 from file: 347)
DIALOG(R)File 347:JAPIO
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03713894 **Image available**
ELECTRONIC CASH REGISTER

PUB. NO.: 04-078994 [JP 4078994 A]
PUBLISHED: March 12, 1992 (19920312)
INVENTOR(s): KATAYAMA SHUJI
ONISHI SOICHI
ITO TOMIHIRO
APPLICANT(s): SHARP CORP [000504] (A Japanese Company or Corporation), JP (Japan)
SHIYAAPU NIIGATA DENSHI KOUGIYOU KK [000000] (A Japanese Company or Corporation), JP (Japan)
APPL. NO.: 02-193611 [JP 90193611]
FILED: July 21, 1990 (19900721)
INTL CLASS: [5] G07G-001/12; G07G-001/12

JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines)
JAPIO KEYWORD:R131 (INFORMATION PROCESSING -- Microcomputers &
Microprocessors)
JOURNAL: Section: P, Section No. 1378, Vol. 16, No. 296, Pg. 94, June
30, 1992 (19920630)

ABSTRACT

PURPOSE: To easily confirm the amount of **difference** from a target sales amount by displaying the amount of **difference** between a total sales amount and the target sales amount on a display means.

CONSTITUTION: In a random access memory RAM 14, the target sales amount is set to a target sales amount storing means 15 and the total **sales amount** is **stored** in a total **sales amount** storing means 16. When an operating means 18 executes an operation decided in advance, the target sales amount is **subtracted** from the total sales amount, and a **subtracted** result (differential amount) is displayed on a display means 19. Thus, since an operator can confirm the amount of **difference** from the target sales amount only by observing the display means 19, operability and convenience can be improved.

12/5/14 (Item 14 from file: 347)

DIALOG(R)File 347:JAPIO
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03613491 **Image available**
TRANSACTION PROCESSOR

PUB. NO.: 03-276391 [JP 3276391 A]
PUBLISHED: December 06, 1991 (19911206)
INVENTOR(s): NOSE EIJI
APPLICANT(s): OMRON CORP [000294] (A Japanese Company or Corporation), JP
(Japan)
APPL. NO.: 02-078322 [JP 9078322]
FILED: March 26, 1990 (19900326)
INTL CLASS: [5] G07G-001/12
JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines)
JAPIO KEYWORD:R131 (INFORMATION PROCESSING -- Microcomputers &
Microprocessors)
JOURNAL: Section: P, Section No. 1323, Vol. 16, No. 100, Pg. 81, March
11, 1992 (19920311)

ABSTRACT

PURPOSE: To execute different processing for goods even when the same tax is added to them and to efficiently execute the transaction processing by classifying the goods into one or plural groups at every the goods to which the same tax is added.

CONSTITUTION: A program to control an ECR is stored in a ROM 11, and an item data area 120, a sales group table 121, a sales group work area 122 and an item buffer 123 are set in a RAM 12. In a main routine, an inputted key and a kind are judged and corresponding processing is executed. When an item registration key is pressed, the input of a transaction goods code and a number is received, the code is **stored** and a **sales amount** is integrated and is stored in the buffer 123. When a **discount** key is pressed, the sales total amount of an applying group is read from the area 122 and the **discount** processing is executed. In the case of the **discount** by the kinds of taxation, the kind of tax is selected, and for a group to be taxed on, the group 121 is referred to and the **discount** processing is executed at every the group.

12/5/15 (Item 15 from file: 347)

DIALOG(R)File 347:JAPIO
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03513893 **Image available**
PROCESSING SYSTEM FOR COMPUTER SYSTEM FOR TOTALIZING SALES INFORMATION BY

CENTER AT REAL TIME OR WITH TIME **DIFFERENCE** LESS THAN SEVERAL HOURS BY UTILIZING PAST SALES STATISTICS IN ENTERPRISE HAVING PLURAL SHOPS

PUB. NO.: 03-176793 [JP 3176793 A]
PUBLISHED: July 31, 1991 (19910731)
INVENTOR(s): FUJII MIKIYA
APPLICANT(s): FUJII MIKIYA [000000] (An Individual), JP (Japan)
APPL. NO.: 01-314591 [JP 89314591]
FILED: December 05, 1989 (19891205)
INTL CLASS: [5] G07G-001/14
JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines)
JOURNAL: Section: P, Section No. 1269, Vol. 15, No. 426, Pg. 150,
October 29, 1991 (19911029)

ABSTRACT

PURPOSE: To improve the forecasting accuracy of stock information in each shop, to remove a chance loss and to improve sales and benefit in an enterprise having plural shops by utilizing the past sales statistics and totalizing the sales information by the center at real time or with a time **difference** less than several hours.

CONSTITUTION: Only a part of sales information is totalized in a virtual memory and the residual commodities are totalized in an auxiliary storage device. Since each customer purchases about one or more units in each commodity generally in each **shop**, the **sales amount** in each **shop** should be covered by the sales of quantity. Thereby, the commodity sorts having higher sales amount are previously selected from the past sales data and commodity sorts of which sales amount is forecasted to be increased are previously included in the commodities to be totalized in the memory. Thereby, the computer system is constituted of a head office, a head shop, a commodity center, etc., each of which has a computer system and plural monitor video groups and information from plural POS systems and information from plants, a distribution centers, trading companies, factorage, etc., is inputted to the computer system.

12/5/16 (Item 16 from file: 347)
DIALOG(R) File 347:JAPIO
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03458686 **Image available**
AUTOMATIC VENDING MACHINE

PUB. NO.: 03-121586 [JP 3121586 A]
PUBLISHED: May 23, 1991 (19910523)
INVENTOR(s): NAKATSUKA MASAYA
APPLICANT(s): SHIBAURA ENG WORKS CO LTD [330094] (A Japanese Company or Corporation), JP (Japan)
APPL. NO.: 01-259837 [JP 89259837]
FILED: October 04, 1989 (19891004)
INTL CLASS: [5] G07F-005/22; G07G-001/12; G07G-001/12
JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines)
JAPIO KEYWORD: R088 (PRECISION MACHINES -- Automatic Vending Machines); R131 (INFORMATION PROCESSING -- Microcomputers & Microprocessors)
JOURNAL: Section: P, Section No. 1241, Vol. 15, No. 331, Pg. 99,
August 22, 1991 (19910822)

ABSTRACT

PURPOSE: To save labor for calculating profit by **subtracting** the cost from a sales price, multiplying the number of commodities to be sold to this **subtracted** value and calculating the profit for each column.

CONSTITUTION: In order to know the profit for each column, an arithmetic means 4 **subtracts** the cost, which is stored in a cost storing means 1, from the **sales price stored** in a **sales price** storing means 2, and multiplies the number of the commodities to be sold, which is stored in a sales number storing means 3, to this **subtracted** value so as to calculate the profit for each column 6. Then, this calculated profit for each column

6 is outputted by an output means 6. Thus, the profit for each column easily is known.

12/5/17 (Item 17 from file: 347)

DIALOG(R)File 347:JAPIO

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02951490 **Image available**

CONTRACTION SEWING MACHINE

PUB. NO.: 01-249090 [JP 1249090 A]

PUBLISHED: October 04, 1989 (19891004)

INVENTOR(s): KUBOTA YOSHIHIKO

HATTORI YOSHIKATSU

ISHIBASHI JIRO

APPLICANT(s): JUKI CORP [000339] (A Japanese Company or Corporation), JP
(Japan)

APPL. NO.: 63-077363 [JP 8877363]

FILED: March 30, 1988 (19880330)

INTL CLASS: [4] D05B-027/08

JAPIO CLASS: 30.3 (MISCELLANEOUS GOODS -- Clothing & Personal Belongings)

JOURNAL: Section: C, Section No. 671, Vol. 13, No. 592, Pg. 32,
December 26, 1989 (19891226)

ABSTRACT

PURPOSE: To enable execution of contraction having a high grade of a feeling, by a method wherein data required for contraction, previously prepared according to a kind of an object to be sewn and a sewing condition is **stored**, a compensation **amount** for a minimum **contraction amount** of **contraction amount** changed based on the data is decided, and a walking amount is set.

CONSTITUTION: In consideration of a quality of the cloth of an object to be sewn, a sewing speed, and the length of a notch section from data previously obtained by trial sewing, a compensation value factor K of a walking amount is set. When a walking amount enters a notch section B, a compensation amount .alpha. added to a first one stitch is computed by multiplying an absolute **difference** between an ordinary walking amount P(sub 0) and a maximum walking amount P(sub 1) by the compensation value factor K. A contraction amount .beta. at each one stitch is determined by dividing a **difference** between an absolute value and the compensation amount .alpha. by the number S(sub 1) of needles. With this state, a walking amount of one stitch is set to .alpha.+ .beta., and a first one stitch is sewn. Since a walking amount of the first one stitch is a compensated walking amount, contraction is actually applied on a cloth, and a walking amount on and following a second stitch is increased by .beta. at each one stitch. This constitution prevents production of a part where no contraction is made.

12/5/18 (Item 1 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014493542 **Image available**

WPI Acc No: 2002-314245/200235

**Method for trading commodity using commodity relating property and
recording medium being read by computer recording program for executing
the method**

Patent Assignee: JEE G S (JEEG-I); LEE S K (LEES-I)

Inventor: JEE G S; LEE S K

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001106297	A	20011129	KR 200151441	A	20010824	200235 B

Priority Applications (No Type Date): KR 200151441 A 20010824

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes
KR 2001106297 A 1 G06F-017/60

Abstract (Basic): KR 2001106297 A

NOVELTY - A method for trading a commodity using a commodity relating property and a recording medium being read by computer recording program for executing the method are provided to enable a buyer to buy interactively related commodities without wasting a time in real time and at a low cost.

DETAILED DESCRIPTION - A web server receives basic information of a seller and buyer through an information communication network, and a DB server stores the information in a member DB, thus a member joining process of an operator site is performed(S2). The web server commodity information as a category, a price, and a **discount** rate to a commodity to be sold by the seller through of the operator site from the seller, and the DB server stores the commodity information received by the web server(S4). The web server displays a commodity on a commodity displaying window of the operator site using the commodity information received from the seller(S6). In case that a buyer buys a commodity and another commodity related to the commodity additionally, if the buyer transmits information thereof through a communication network, the web server calculates a **discount** rate and a commodity **purchase price** and **stores** the result in the DB server(S8). The web server receives the commodity price by the buyer through a paying institution server(S10).

pp; 1 DwgNo 1/10

Title Terms: METHOD; TRADE; COMMODITY; COMMODITY; RELATED; PROPERTIES; RECORD; MEDIUM; READ; COMPUTER; RECORD; PROGRAM; EXECUTE; METHOD

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

12/5/19 (Item 2 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014420881 **Image available**

WPI Acc No: 2002-241584/200229

XRPX Acc No: N02-186570

System for providing electronic sales receipts has a portable customer device with short-range wireless communication with a vendor's point of sale device to receive a receipt for purchases from the point of sale device

Patent Assignee: IN2M CORP (INTW-N)

Inventor: ROSNER W M; SMITH S B; THOMAS N A

Number of Countries: 094 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200209005	A1	20020131	WO 2001US23063	A	20010723	200229 B
AU 200176020	A	20020205	AU 200176020	A	20010723	200236

Priority Applications (No Type Date): US 2000625141 A 20000725

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200209005 A1 E 17 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW

AU 200176020 A G06F-017/60 Based on patent WO 200209005

Abstract (Basic): WO 200209005 A1

NOVELTY - The customer device (2) can store and manipulate electronic receipts, e.g. by displaying the receipt or transmitting the

receipt to other systems for further processing, e.g. for accounting or budgeting purposes. The device has a biometric input positively to identify the user. The receipts may include **purchase price**, **vendor identity**, item descriptions, itemized pricing, purchase date, purchase time, **discount** information, creditor information.

DETAILED DESCRIPTION - The customer devices can use established short-range communications platforms, such as a Bluetooth (RTM) or IrDA.

INDEPENDENT CLAIMS are included for

- (a) a method of receiving and maintaining electronic receipts
- (b) and an electronic receipt

USE - String electronic receipts for purchases.

DESCRIPTION OF DRAWING(S) - The diagram represents a mobile receipt system.

Customer device (2)

pp; 17 DwgNo 1/3

Title Terms: SYSTEM; ELECTRONIC; SALE; RECEIPT; PORTABLE; CUSTOMER; DEVICE; SHORT; RANGE; WIRELESS; COMMUNICATE; VENDING; POINT; SALE; DEVICE; RECEIVE; RECEIPT; PURCHASE; POINT; SALE; DEVICE

Derwent Class: T01; T04; T05; W01; W02

International Patent Class (Main): G06F-017/60

File Segment: EPI

12/5/20 (Item 3 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014271124 **Image available**

WPI Acc No: 2002-091825/200213

XRFX Acc No: N02-067626

Power consumption control method for power plants, involves executing price setup of contracted power amount or contract breach processing based on difference between customer's contracted and consumed power amount

Patent Assignee: MITSUBISHI DENKI KK (MITQ); MITSUBISHI ELECTRIC CORP (MITQ)

Inventor: HIRAI K; MATSUO S; NAKAGAWA T; OHI T; OZAKI Y; SAKAMOTO T; TANAKA M; TERASHITA N

Number of Countries: 027 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 1168563	A2	20020102	EP 2001114754	A	20010622	200213 B
JP 2002015036	A	20020118	JP 2000194684	A	20000628	200221

Priority Applications (No Type Date): JP 2000194684 A 20000628

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

EP 1168563 A2 E 30 H02J-003/00

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT

LI LT LU LV MC MK NL PT RO SE SI TR

JP 2002015036 A 13 G06F-017/60

Abstract (Basic): EP 1168563 A2

NOVELTY - A customer's contracted power amount and an actually consumed power amount are **stored**. The power **amount difference** between the **contracted** power and the actually consumed power transmitted through a network, is displayed. Either price setup of contracted power amount or contract breach processing is executed in accordance with the detected power amount **difference**.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for power amount control system.

USE - For power plants.

ADVANTAGE - Facilitates effective power amount control by accurately predicting the power consumption amount of a customer and enabling him/her to limit the consumption within specified level, hence wastage of power is prevented.

DESCRIPTION OF DRAWING(S) - The figure shows a configuration of the

power consumption control system.
pp; 30 DwgNo 1/20
Title Terms: POWER; CONSUME; CONTROL; METHOD; POWER; PLANT; EXECUTE; PRICE;
CONTRACT; POWER; AMOUNT; CONTRACT; BREACH; PROCESS; BASED; DIFFER;
CUSTOMER; CONTRACT; CONSUME; POWER; AMOUNT
Derwent Class: T01
International Patent Class (Main): G06F-017/60; H02J-003/00
International Patent Class (Additional): G01R-011/56; H02J-013/00
File Segment: EPI

12/5/21 (Item 4 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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014213260 **Image available**
WPI Acc No: 2002-033957/200204
XRPX Acc No: N02-026161

Business method for retail grocery stores, involves offering common item
with effective price discount to specific consumers, based on
promotion period and purchase details of consumer

Patent Assignee: WYKER K S (WYKE-I)

Inventor: WYKER K S

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20010047296	A1	20011129	US 2000180086	A	20000203	200204 B
			US 2001777212	A	20010205	

Priority Applications (No Type Date): US 2000180086 P 20000203; US
2001777212 A 20010205

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 20010047296	A1	9	G06F-017/60	Provisional application US 2000180086

Abstract (Basic): US 20010047296 A1

NOVELTY - The reduced **retail sales price** of common item
offered for sale being effective for a **promotion** period, is
determined by each retail store. The common item is offered to a
predetermined selected group of consumers with a price **discount** which
is established by a manufacturer, based on the **promotion** periods for
the common item at respective retail stores and the purchase details of
consumers at each retail store.

USE - For manufacturers and retail grocery stores in the consumer
packaged goods industry, to influence consumer purchase of retail sales
items.

ADVANTAGE - Allows the manufacturer to manipulate the cost of the
item sold at competing retail stores in order to achieve certain goals
for influencing consumer purchases. By offering the price **discount**
for the sales item, loyal consumers who regularly purchase the item are
rewarded over a long period.

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart
explaining the business method at one retail store.

pp; 9 DwgNo 1/2

Title Terms: BUSINESS; METHOD; RETAIL; GROCERY; STORAGE; OFFER; COMMON;
ITEM; EFFECT; PRICE; **DISCOUNT**; SPECIFIC; CONSUME; BASED; PROMOTE;
PERIOD; PURCHASE; DETAIL; CONSUME

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

12/5/22 (Item 5 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2002 Thomson Derwent. All rts. reserv.

014136189 **Image available**
WPI Acc No: 2001-620400/200172

XRFX Acc No: N01-462784

**Goods sales data processor e.g. electronic cash register used in stores
, extracts goods sales price rate based on input goods code, sales
price code and rank code corresponding to customer code**

Patent Assignee: TOKYO ELECTRIC CO LTD (TODK)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001216572	A	20010810	JP 200028703	A	20000207	200172 B

Priority Applications (No Type Date): JP 200028703 A 20000207

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2001216572	A	9	G07G-001/12	

Abstract (Basic): JP 2001216572 A

NOVELTY - Goods registration is performed based on goods data corresponding to goods code input with reference to goods file. The sales price rate of goods is extracted based on the input goods code, sales price code and the rank code corresponding to the customer code. Unit price of the goods is computed based on the acquired goods data and the extracted sales price rate.

USE - E.g. electronic cash register used in stores.

ADVANTAGE - Enables to perform **discount** sale according to the type of goods and customer rank, quickly and correctly. Improves adaptability with respect to the store condition, simplifies handling and improves processing speed. Improves customer satisfaction and performs customer management correctly using the customer file.

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart of goods sales data processing operation. (Drawing includes non-English language text).

pp; 9 DwgNo 4/6

Title Terms: GOODS; SALE; DATA; PROCESSOR; ELECTRONIC; CASH; REGISTER; STORAGE; EXTRACT; GOODS; SALE; PRICE; RATE; BASED; INPUT; GOODS; CODE; SALE; PRICE; CODE; RANK; CODE; CORRESPOND; CUSTOMER; CODE

Derwent Class: T01; T05

International Patent Class (Main): G07G-001/12

International Patent Class (Additional): G06F-017/60

File Segment: EPI

12/5/23 (Item 6 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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011762945 **Image available**

WPI Acc No: 1998-179855/199817

XRFX Acc No: N98-142318

**Packaging system for encouraging re-use of paper bags as packaging at
supermarket - providing unused paper bags at check-out, charging
shoppers purchase price for unused bag and refunding fraction of
purchase price to shopper if bag is re-used**

Patent Assignee: JOHNSTON B G (JOHN-I)

Inventor: JOHNSTON B G

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
AU 686986	B	19980212	AU 9736794	A	19970901	199817 B

Priority Applications (No Type Date): AU 978272 A 19970728; AU 977469 A 19970619

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
AU 686986	B	24	G06F-017/60	

Abstract (Basic): AU 686986 B

Unused paper bags are provided to shoppers at supermarket checkouts as an optional alternative packaging to plastic bags. The bags include

a re-use indicator for indicating occasions of re-use.

Shoppers are charged a **purchase price** for an unused paper bag. A fraction of the purchase price is **refunded** to a shopper if a paper bag is re-used.

USE - Supermarket can make donation to designated charity or environmental cause.

Dwg.1/8

Title Terms: PACKAGE; SYSTEM; ENCOURAGE; PAPER; BAG; PACKAGE; SUPERMARKET; PAPER; BAG; CHECK; CHARGE; SHOPPING; PURCHASE; PRICE; BAG; FRACTION; PURCHASE; PRICE; BAG

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

12/5/24 (Item 7 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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011612705 **Image available**

WPI Acc No: 1998-029833/199803

XRFX Acc No: N98-024073

Money registration device with lottery function - varies success in election probability according to money received out of sales

Patent Assignee: NEC SOFTWARE HOKURIKU LTD (NIDE)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 9288774	A	19971104	JP 96102343	A	19960424	199803 B

Priority Applications (No Type Date): JP 96102343 A 19960424

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 9288774	A	4	G07G-001/00	

Abstract (Basic): JP 9288774 A

The money registration device has a sales controller (2) which computes the sales amount of money from the data input through a keyboard (1) and **stores** the computed **sales amount** of money in a buffer (4). A success-in-election probability decision part (5) compares the sales amount of money in a success-in-election probability data memory with the **sales amount** of money **stored** in the buffer and thereby decides the success in an election probability.

A lottery part (6) performs lottery process by comparing the random number generated by a random number generator at the time of sales amount of money registration. The success in an election probability is made to vary according to the sales amount of money.

ADVANTAGE - Eliminates necessity for excessive operation. Attains **differentiation** of lottery service responded to sales amount of money, economically.

Dwg.1/5

Title Terms: MONEY; REGISTER; DEVICE; LOTS; FUNCTION; VARY; SUCCESS; PROBABILITY; ACCORD; MONEY; RECEIVE; SALE

Derwent Class: T05

International Patent Class (Main): G07G-001/00

File Segment: EPI

12/5/25 (Item 8 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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010980362 **Image available**

WPI Acc No: 1996-477311/199647

XRFX Acc No: N96-402462

Sales promotion data processor system for use in sales outlet - determines sale prices on basis of stored price information, stored promotion price criteria and input criteria

Patent Assignee: HELFGOTT & KARAS PC (HELFGOTT); ELDAT COMMUNICATION LTD
(ELDA-N)

Inventor: HALPERIN A; TEICHER M

Number of Countries: 072 Number of Patents: 007

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 9632683	A1	19961017	WO 96US4848	A	19960410	199647 B
AU 9655381	A	19961030	AU 9655381	A	19960410	199708
EP 843858	A2	19980527	EP 96912631	A	19960410	199825
			WO 96US4848	A	19960410	
IL 113352	A	19980715	IL 113352	A	19950413	199834
IL 116636	A	19990411	IL 116636	A	19951231	199929
US 5933813	A	19990803	US 96632576	A	19960415	199937
JP 11511273	W	19990928	JP 96531101	A	19960410	199952
			WO 96US4848	A	19960410	

Priority Applications (No Type Date): IL 116636 A 19951231; IL 113352 A 19950413

Cited Patents: 04 8474200; 04 90123700; 05 5395700; 5493107

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
WO 9632683	A1	E	60	G06F-017/06	
Designated States (National): AL AM AT AU AZ BB BG BR BY CA CH CN CZ DE DK EE ES FI GB GE HU IS JP KE KG KP KR KZ LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK TJ TM TR TT UA UG US UZ VN					
Designated States (Regional): AT BE CH DE DK EA ES FI FR GB GR IE IT KE LS LU MC MW NL OA PT SD SE SZ UG					
AU 9655381	A			G06F-015/00	Based on patent WO 9632683
EP 843858	A2	E		G06F-017/20	Based on patent WO 9632683
Designated States (Regional): AT BE CH DE DK ES FI FR GB GR IE IT LI NL PT SE					
JP 11511273	W		58	G07G-001/12	Based on patent WO 9632683
IL 113352	A			G06F-017/06	
IL 116636	A			G09F-011/00	
US 5933813	A			G06K-015/02	

Abstract (Basic): WO 9632683 A

The data processor system includes a store which holds basic price information relating to products. Given criteria to be used in determining sales **promotion** prices are held in another store. Data concerning the criteria can be input. A data processor receives data from the price and criteria stores and from the criteria input. The data processor determines sales **promotion** prices of products on the basis of the received data. Electronic displays controlled by the data processor shows the sales **promotion** prices with respect to the products.

USE/ADVANTAGE - For automatic sales **promotion** . Attracts customers. Controls stock of products. Dynamic adjustment of prices.

Dwg.1/28

Title Terms: SALE; PROMOTE; DATA; PROCESSOR; SYSTEM; SALE; OUTLET; DETERMINE; SALE; PRICE; BASIS; STORAGE; PRICE; INFORMATION; STORAGE; PROMOTE; PRICE; CRITERIA; INPUT; CRITERIA

Derwent Class: P74; P85; T01; T04; T05

International Patent Class (Main): G06F-015/00; G06F-017/06; G06F-017/20; G06K-015/02; G07G-001/12; G09F-011/00

International Patent Class (Additional): B41F-017/00; G06F-017/00; G06F-017/60; G06K-007/10; G06K-015/00; G07C-007/00

File Segment: EPI; EngPI

12/5/26 (Item 9 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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010691643 **Image available**

WPI Acc No: 1996-188599/199619

Related WPI Acc No: 1997-034571; 1998-206674

XRPX Acc No: N96-157696

Retail unit with card payment function for e.g vending machines - uses retail unit serving customer having electronic wallet for paying for purchase via electronic cheque-book sums, and for replenishing electronic purse via electronic cheque-book

Patent Assignee: ADVANCED RETAIL SYSTEMS LTD (ADRE-N); BRUN H M (BRUN-I);
CARDIS ENTERPRISE INT NV (CARD-N)

Inventor: TEICHER M

Number of Countries: 067 Number of Patents: 013

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 9609592	A1	19960328	WO 95US12164	A	19950925	199619 B
AU 9537237	A	19960409	AU 9537237	A	19950925	199629
EP 782732	A1	19970709	EP 95935079	A	19950925	199732
			WO 95US12164	A	19950925	
BR 9509085	A	19971230	BR 959085	A	19950925	199807
			WO 95US12164	A	19950925	
HU 77026	T	19980302	WO 95US12164	A	19950925	199821
			HU 972276	A	19950925	
US 5744787	A	19980428	US 95533599	A	19950925	199824
JP 10508710	W	19980825	WO 95US12164	A	19950925	199844
			JP 96511113	A	19950925	
KR 97706546	A	19971103	WO 95US12164	A	19950925	199844
			KR 97701947	A	19970325	
IL 115164	A	19990312	IL 115164	A	19950904	199923
AU 704604	B	19990429	AU 9537237	A	19950925	199928
MX 9702185	A1	19980501	MX 972185	A	19970324	200007
RU 2145436	C1	20000210	WO 95US12164	A	19950925	200048
			RU 97106334	A	19950925	
HU 220570	B1	20020328	WO 95US12164	A	19950925	200234
			HU 972276	A	19950925	

Priority Applications (No Type Date): IL 115164 A 19950904; IL 111055 A 19940925; IL 113980 A 19950601

Cited Patents: US 4341951; US 4877950; US 4882474; US 4992646; US 5030806; US 5233547; US 5426281; US 5438184

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 9609592 A1 E 74 G06F-017/60

Designated States (National): AM AT AU BB BG BR BY CA CH CN CZ DE DK EE ES FI GB GE HU IS JP KE KG KP KR KZ LK LR LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK TJ TM TT UA UG UZ VN

Designated States (Regional): AT BE CH DE DK ES FR GB GR IE IT KE LU MC MW NL OA PT SD SE SZ UG

AU 9537237 A G06F-017/60 Based on patent WO 9609592

EP 782732 A1 E 74 G06F-017/60 Based on patent WO 9609592

Designated States (Regional): AT BE CH DE DK ES FR GB GR IE IT LI LU MC NL PT SE

BR 9509085 A G06F-017/60 Based on patent WO 9609592

HU 77026 T G06F-017/60 Based on patent WO 9609592

US 5744787 A 32 G06K-005/00

JP 10508710 W 74 G07F-007/08 Based on patent WO 9609592

KR 97706546 A G06F-017/60 Based on patent WO 9609592

IL 115164 A G06F-017/60

AU 704604 B G06F-017/60 Previous Publ. patent AU 9537237

Based on patent WO 9609592

MX 9702185 A1 G06F-017/60

RU 2145436 C1 G06F-017/60 Based on patent WO 9609592

HU 220570 B1 G06F-017/60 Previous Publ. patent HU 77026

Based on patent WO 9609592

Abstract (Basic): WO 9609592 A

The retail unit (8) includes a point of sale unit (10) which determines purchase price, an electronic wallet (9) payment unit interface which communicates with the point of sale for retrieving the purchase price, and automatically selecting, according to the **purchase price**, the value **stored** in the **electronic** purse, the minimum checkbook payment sum and the minimal purse replenishment sum.

The retail unit also determines whether to receive the purchase

price via the electronic checkbook (320), or electronic purse (310), a calculated purse replenishment sum which is at least the larger of the minimal purse replenishment sum and the **difference** between the **purchase price** and the **electronic purse's stored value**, to replenish the electronic purse (310) with the calculated purse replenishment sum via the electronic purse (310).

USE/ADVANTAGE - Provides retail unit which allows electronic wallet payment, and payment unit which supports free-access automatic retail. Eliminates payment failure and purchase interruption by charging any sum between zero and maximum sum accessible at central account via electronic checkbook of electronic wallet.

Dwg.3/17

Title Terms: RETAIL; UNIT; CARD; PAY; FUNCTION; VENDING; MACHINE; RETAIL; UNIT; SERVE; CUSTOMER; ELECTRONIC; WALLET; PAY; PURCHASE; ELECTRONIC; CHEQUE; BOOK; SUM; REPLENISH; ELECTRONIC; PURSE; ELECTRONIC; CHEQUE; BOOK
Derwent Class: T01; T05
International Patent Class (Main): G06F-017/60; G06K-005/00; G07F-007/08
International Patent Class (Additional): G06F-019/00; G07F-007/60
File Segment: EPI

12/5/27 (Item 10 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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009658775 **Image available**
WPI Acc No: 1993-352326/199345
XRPX Acc No: N93-271749

Data card transaction terminal for data card e.g. credit card transactions - has embossed character reader and magnetic strip reader with separate signature capture device, and circuit responsive to card flag for communicating transaction information

Patent Assignee: MICROBILT CORP (MICR-N); NAT BANCARD CORP (NABA-N)
Inventor: BRADY M; CAVICCHI P R; CHOUDHURI K S; DEPEW T W; EVANS J C; FRIEDMAN S K; HAMILTON J H; KLIGFELD E G; KRAHE H B; LINEY T J; MORTON M A; NAIR P B; NOBLETT P W; PHILMON G A; PRICE J F; STILLS J T; TURNER L J; VOGT D T; VOGHT D T

Number of Countries: 002 Number of Patents: 005

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
CA 2086572	A	19930711	CA 2086572	A	19921231	199345 B
US 5357563	A	19941018	US 92820401	A	19920110	199441
			US 9379501	A	19930617	
US 5404000	A	19950404	US 92820401	A	19920110	199519
			US 9379517	A	19930618	
US 5428210	A	19950627	US 92820401	A	19920110	199531
US 5479530	A	19951226	US 92820401	A	19920110	199606
			US 9385618	A	19930630	

Priority Applications (No Type Date): US 92820401 A 19920110; US 9379501 A 19930617; US 9379517 A 19930618; US 9385618 A 19930630

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
CA 2086572	A	233		G07F-007/08	
US 5357563	A	80		H04M-011/00	Div ex application US 92820401
US 5404000	A	80		G06K-007/00	Div ex application US 92820401
US 5428210	A	90		G06K-015/20	
US 5479530	A	75		G06K-009/00	Div ex application US 92820401 Div ex patent US 5428210

Abstract (Basic): CA 2086572 A

The terminal includes a transaction terminal comprising an embossed character reader and magnetic stripe reader, with a separate signature capture printer. The transaction terminal is operative for detecting the physical presence of a data card during a card transaction. The embossed character reader employs a tactile imager and pattern recognition for detecting the embossed characters on the data card. A signature capturing printer prints a paper receipt, which is signed by

a cardholder at a signature capturing window on the printer. A signature capturing system digitises and compresses signals corresponding to the signature of the card holder.

Transaction data including compressed signature signals and signals indicative of the presence of the card are transmitted to the host computer system of a transaction processor, who guarantees the transaction as chargeback-protected under certain circumstances. The terminal operates on demand and operation of transaction processor systems is responsive to signals from the terminal, such as providing chargeback protected transactions and providing electronic and off-line transaction authorisations.

USE/ADVANTAGE - For merchant and commercial transactions, detecting physical presence of data card with either embossed character reader or a magnetic stripe reader or both, and provides signature capturing capability for conducting transactions that are chargeback protected to merchant utilising terminal. Capable of electronically obtaining card identifying information remotely located away from authorisation source independent of transaction processor.

Dwg.2/35

Title Terms: DATA; CARD; TRANSACTION; TERMINAL; DATA; CARD; CREDIT; CARD; TRANSACTION; EMBOSS; CHARACTER; READ; MAGNETIC; STRIP; READ; SEPARATE; SIGNATURE; CAPTURE; DEVICE; CIRCUIT; RESPOND; CARD; FLAG; COMMUNICATE; TRANSACTION; INFORMATION

Derwent Class: T01; T04; T05

International Patent Class (Main): G06K-007/00; G06K-009/00; G06K-015/20; G07F-007/08; H04M-011/00

International Patent Class (Additional): G06K-005/00

File Segment: EPI

12/5/28 (Item 11 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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009526270 **Image available**

WPI Acc No: 1993-219811/199327

XRPX Acc No: N93-168494

Automated generation of product procurement lists e.g. by purchaser of discount regime - generating list of selected products w.r.t. minimisation result of volume discount regime, and using linear programming model to obtain optimum result for given constraints

Patent Assignee: BELL COMMUNICATIONS RES (BELL-N)

Inventor: KATZ P A; SADRIAN A A

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 5224034	A	19930629	US 90632019	A	19901221	199327 B

Priority Applications (No Type Date): US 90632019 A 19901221

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 5224034	A		10	G06F-015/22	

Abstract (Basic): US 5224034 A

The automated method involves entering and storing, in a product-price database of a computer system, data representative of the costs of individual products supplied by **vendor**, the **cost** including **commitment** prices and as ordered prices. Data representative of **discounts** applied to the products by each vendor are also entered and stored.

A set of produce requirements are input into the computer system by the purchaser, prescribed mathematical algorithm is applied, as implemented by a stored computer program to the set of product requirements. The algorithm includes a mathematical relationship for a business volume decision purchasing model utilising the product-price and the **discount** databases. A list of selected products and costs along with associated vendors are displayed after using the algorithm.

USE/ADVANTAGE - for economic evaluation of products in

manufacturing. Minimises procurement costs, without calculating non-optimal solutions.

Dwg.2/3

Title Terms: AUTOMATIC; GENERATE; PRODUCT; LIST; PURCHASE; **DISCOUNT** ;
REGIME; GENERATE; LIST; SELECT; PRODUCT; MINIMISE; RESULT; VOLUME;
DISCOUNT ; REGIME; LINEAR; PROGRAM; MODEL; OBTAIN; OPTIMUM; RESULT;
CONSTRAIN

Derwent Class: T01

International Patent Class (Main): G06F-015/22

International Patent Class (Additional): G06F-015/24

File Segment: EPI

15/5/1 (Item 1 from file: 347)
DIALOG(R)File 347:JAPIO
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07008810 **Image available**
SYSTEM AND METHOD FOR ELECTRONIC COMMERCE AND INFORMATION PROCESSOR

PUB. NO.: 2001-236435 [JP 2001236435 A]
PUBLISHED: August 31, 2001 (20010831)
INVENTOR(s): FUNABASHI TAKESHI
TSUKAMURA YOSHIHIRO
APPLICANT(s): SONY CORP
APPL. NO.: 2000-052193 [JP 200052193]
FILED: February 23, 2000 (20000223)
INTL CLASS: G06F-017/60; G07F-017/40; G09C-001/00; H04L-009/32

ABSTRACT

PROBLEM TO BE SOLVED: To provide a system and a method for electronic commerce and an information processor, which can protect privacy of a purchaser, while improving the safety of electronic commerce.

SOLUTION: Through the system and method for **electronic commerce**, an **electronic check guaranteeing** the payment of a specified **amount** of money is issued at a request made by the orderer side of electronic commerce and the orderer side pays for the electronic commerce by using the electronic check. Furthermore, the information processor is provided with an electronic check issuing means, which issues the electronic check guaranteeing the payment of the specified amount of money at the request of the orderer.

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15/5/2 (Item 2 from file: 347)
DIALOG(R)File 347:JAPIO
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05359515 **Image available**
ORDER SHEET ISSUING DEVICE

PUB. NO.: 08-315015 [JP 8315015 A]
PUBLISHED: November 29, 1996 (19961129)
INVENTOR(s): IKEDA MASASHI
APPLICANT(s): TEC CORP [000356] (A Japanese Company or Corporation), JP
(Japan)
APPL. NO.: 07-114212 [JP 95114212]
FILED: May 12, 1995 (19950512)
INTL CLASS: [6] G06F-017/60; G06F-019/00
JAPIO CLASS: 45.4 (INFORMATION PROCESSING -- Computer Applications)

ABSTRACT

PURPOSE: To automatically issue an order sheet to each order destination by calculating the number of orders based upon a stored corresponding ordering rate for each order destination to which contract period decision is applied based upon inputted order data.

CONSTITUTION: An ordering **rate** and **contract** period information are **stored** in a storage device 4 in each order destination. A CPU 1 judges whether contract period information stored in the device 4 is matched with the contents of an order sheet or not is judged. A CPU 1 calculates the number of orders by a corresponding order rate stored in the storage device 4 based upon inputted order data and program data stored in a ROM 2. Then a printer 12 prints out the number of orders calculated for each order destination on an order sheet under control by a printer controller 13. Consequently the number of orders can be automatically calculated for each order destination and an order sheet can be printed out and issued.

15/5/3 (Item 3 from file: 347)
DIALOG(R)File 347:JAPIO
(c) 2002 JPO & JAPIO. All rts. reserv.

04128860 **Image available**
POINT-OF-SALES DEVICE

PUB. NO.: 05-120560 [JP 5120560 A]
PUBLISHED: May 18, 1993 (19930518)
INVENTOR(s): SUGIMOTO TOMOHIRO
APPLICANT(s): SHIZUOKA NIPPON DENKI SOFTWARE KK [000000] (A Japanese
Company or Corporation), JP (Japan)
APPL. NO.: 03-279489 [JP 91279489]
FILED: October 25, 1991 (19911025)
INTL CLASS: [5] G07G-001/12; G06F-015/21; G07G-001/12
JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines); 45.4
(INFORMATION PROCESSING -- Computer Applications)
JAPIO KEYWORD: R107 (INFORMATION PROCESSING -- OCR & OMR Optical Readers)
JOURNAL: Section: P, Section No. 1607, Vol. 17, No. 491, Pg. 35,
September 06, 1993 (19930906)

ABSTRACT

PURPOSE: To shorten the time of input operation on an input/output device by decreasing the amount of data to be inputted to a plan master file stored with the limit quantities and sale prices of planned articles.

CONSTITUTION: The bar codes and limit quantities of the planned articles and the total prices when the articles are sold by the limit quantities are stored by the planned articles as data stored in a planned master file storage part 14 provided in a terminal controller 1 while made to correspond to one another. A **sale price determining** means 36 stored with a program which determines and outputs the unit prices of the planned article by using said limit quantity and total price stored in the plan master file storage part 14 when an article to be sold is the planned article is provided in a terminal device 3. Further, when the article corresponding to the planned article is sold, a central processing unit 35 actuates this sale price determining means 36 to calculate the unit price of the planned article.

15/5/4 (Item 4 from file: 347)
DIALOG(R)File 347:JAPIO
(c) 2002 JPO & JAPIO. All rts. reserv.

03242491 **Image available**
PREPAID CARD TERMINAL EQUIPMENT

PUB. NO.: 02-217991 [JP 2217991 A]
PUBLISHED: August 30, 1990 (19900830)
INVENTOR(s): YAMAMOTO HIROO
APPLICANT(s): FUJITSU KIDEN LTD [422074] (A Japanese Company or
Corporation), JP (Japan)
APPL. NO.: 01-039043 [JP 8939043]
FILED: February 18, 1989 (19890218)
INTL CLASS: [5] G07F-007/08; G06F-015/30
JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines); 45.4
(INFORMATION PROCESSING -- Computer Applications)
JAPIO KEYWORD: R087 (PRECISION MACHINES -- Automatic Banking); R116
(ELECTRONIC MATERIALS -- Light Emitting Diodes, LED); R131
(INFORMATION PROCESSING -- Microcomputers & Microprocessors)
JOURNAL: Section: P, Section No. 1131, Vol. 14, No. 521, Pg. 82,
November 15, 1990 (19901115)

ABSTRACT

PURPOSE: To properly distribute the revenue of respective shops based upon prepaid cards by outputting information relating to the card issuing amount of each prepaid card terminal equipment and the sales amount of each prepaid card issuing source.

CONSTITUTION: Prepaid card terminal equipments are respectively arranged plural shops, prepaid cards in common with these shops are issued and the accurate calculation of sales amount based upon the prepaid cards is executed. The 1st memory 1 stores the accumulating totals of the issue amount of the issued prepaid cards and the 2nd memory 2 **stores the sales amount accurately calculated** by the prepaid cards in each code indicating the issue source. An output means 3 outputs the prepaid card issuing amount stored in the 1st memory 1 and the sales amount based upon the prepaid card in each issue source stored in the 2nd memory 2 when necessary. Consequently, an income practically obtained in each terminal equipment can be grasped and the revenue of each shop based upon the prepaid cards can properly be distributed.

15/5/5 (Item 5 from file: 347)
DIALOG(R) File 347:JAPIO
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02969971 **Image available**
IMAGE FORMING DEVICE

PUB. NO.: 01-267571 [JP 1267571 A]
PUBLISHED: October 25, 1989 (19891025)
INVENTOR(s): NAKAGAMI HIDEKAZU
APPLICANT(s): MINOLTA CAMERA CO LTD [000607] (A Japanese Company or Corporation), JP (Japan)
APPL. NO.: 63-096195 [JP 8896195]
FILED: April 19, 1988 (19880419)
INTL CLASS: [4] G03G-015/04; G03G-015/00; H04N-001/04; H04N-001/23
JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines); 44.7 (COMMUNICATION -- Facsimile)
JAPIO KEYWORD: R002 (LASERS); R116 (ELECTRONIC MATERIALS -- Light Emitting Diodes, LED); R131 (INFORMATION PROCESSING -- Microcomputers & Microprocessors)
JOURNAL: Section: P, Section No. 992, Vol. 14, No. 27, Pg. 84, January 19, 1990 (19900119)

ABSTRACT

PURPOSE: To make images formed on forms for respective copies accurately constant in magnification by varying a polygon mirror rotating speed and a modulation frequency according to the expansion/contraction rate of a form passing through a fixing device.

CONSTITUTION: The expansion/contraction rate of the form having passed through the fixing device depends upon the relation between the stripe direction and conveying direction of a fiber and can be confirmed experimentally in advance. The magnification of a laser beam optical device 20 in the axial direction of a photosensitive drum is varied according to the modulation frequency fo of a laser diode 21 and the magnification in the rotating direction of the photosensitive drum is varied according to the rotating speed fr of a polygon mirror 23. For the purpose, the expansion/contraction rates in the long-side and short-side directions of the form which are obtained previously are stored in a storage means to vary the polygon mirror rotating speed fr and modulation frequency fo automatically according to the **stored elongation/ contraction rate** values when an image is formed on the same form for 2nd and succeeding times, thus forming the image.

15/5/6 (Item 1 from file: 350)
DIALOG(R) File 350:Derwent WPIX
(c) 2002 Thomson Derwent. All rts. reserv.

014433459 **Image available**
WPI Acc No: 2002-254162/200230
XRPX Acc No: N02-196265

Traffic cell transmission rate policing method for ATM communication

system involves adjusting values of stored ERs and enforcement times of ERs based on comparison of PR, stored ERs and new ER

Patent Assignee: NORTEL NETWORKS LTD (NELE)

Inventor: GUTTMAN J; MARCHAND B; NIEH B B; PILLAR J F; RABIE S

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 6331970	B1	20011218	US 98220857	A	19981228	200230 B

Priority Applications (No Type Date): US 98220857 A 19981228

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 6331970	B1	28	H04L-012/56	

Abstract (Basic): US 6331970 B1

NOVELTY - A tentative enforcement time for a new ER is determined when detecting the new ER to be enforced. The values of the stored ERs and the stored enforcement times of the stored ERs are adjusted accordingly based on the comparison between a PR, the stored ERs and the new ER.

DETAILED DESCRIPTION - The method involves ensuring that a traffic from a variable cell transmission rate source complies with a current policed cell transmission rate (PR). The first and second explicit rates (ERs) corresponding to the explicit cell transmission rate are stored. The enforcement times of the ERs are respectively stored such that the enforcement time of the second ER is greater than or equal to the enforcement time of the first ER. INDEPENDENT CLAIMS are also included for the following:

(a) a programmable logic device;

(b) and an integrated circuit for policing traffic cell transmission rate.

USE - For asynchronous transfer mode communication system.

ADVANTAGE - Improves policing of ER in available bit rate connection on ATM communication system through appropriate selection of pending ERs and their corresponding enforcement times for storage in a memory and for discarding. Allows less non-conforming traffic to pass through usage parameter control without over-police conforming traffic.

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart for dynamic generic cell rate algorithm in traffic cell transmission rate policing method.

pp; 28 DwgNo 8/10

Title Terms: TRAFFIC; CELL; TRANSMISSION; RATE; METHOD; ATM; COMMUNICATE; SYSTEM; ADJUST; VALUE; STORAGE; TIME; BASED; COMPARE; STORAGE; NEW

Derwent Class: W01

International Patent Class (Main): H04L-012/56

File Segment: EPI

15/5/7 (Item 2 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014260057 **Image available**

WPI Acc No: 2002-080755/200211

XPX Acc No: N02-060171

Selling relay system includes memory which stores computed sale price of goods, depending on current reservation quantity of goods

Patent Assignee: MATSUOKA Y (MATS-I)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001331716	A	20011130	JP 2000147376	A	20000519	200211 B

Priority Applications (No Type Date): JP 2000147376 A 20000519

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2001331716	A	8	G06F-017/60	

Abstract (Basic): JP 2001331716 A

NOVELTY - A customer performs goods reservation through the user terminal (2). An accumulator (4) totals the reservation quantity of goods. A memory (5) **stores the sale price** which is **computed** depending on the current reservation quantity.

USE - For performing electronic commerce of goods.

ADVANTAGE - Customer's purchase plan is enhanced, and the selling price of goods is reduced.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the electronic shop server. (Drawing includes non-English language text).

Electronic shop server (1)

Accumulator (4)

Memory (5)

pp; 8 DwgNo 2/4

Title Terms: SELL; RELAY; SYSTEM; MEMORY; STORAGE; COMPUTATION; SALE; PRICE
; GOODS; DEPEND; CURRENT; RESERVE; QUANTITY; GOODS

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

15/5/8 (Item 3 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014189669 **Image available**

WPI Acc No: 2002-010366/200201

XRPX Acc No: N02-008704

Storage access managing system for satellite broadcast, has bandwidth allocator configured to allocate bandwidth of storage system between guaranteed rate queue and non-rate guaranteed queue based on preset ratio

Patent Assignee: SUN MICROSYSTEMS INC (SUNM)

Inventor: DEMONEY M A

Number of Countries: 093 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200125892	A1	20010412	WO 2000US27179	A	20001002	200201 B
AU 200110726	A	20010510	AU 200110726	A	20001002	200201

Priority Applications (No Type Date): US 99413043 A 19991006

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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WO 200125892	A1	E	41	G06F-003/06	
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Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP
KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT
RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR
IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200110726	A			G06F-003/06	Based on patent WO 200125892
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Abstract (Basic): WO 200125892 A1

NOVELTY - Rate guaranteed requestors and non-rate guaranteed requestors are provided for multimedia data streams. A disk scheduler (408) has **guaranteed rate** queue (706) to **store rate guaranteed** requests and priority queue (708) for non-rate guaranteed requests. Bandwidth allocator (710) allocates bandwidth of storage system between guaranteed rate queue and non-rate guaranteed queue according to preset ratio.

DETAILED DESCRIPTION - The bandwidth allocated is coupled to guaranteed rate queue, non-rate guaranteed queue and storage system. An INDEPENDENT CLAIM is also included for storage access managing method.

USE - For broadcast, cable, satellite or telecom solutions, computer based training.

ADVANTAGE - Dynamic reallocation of unused bandwidth to non-rate guaranteed requests and vice versa, is achieved by limiting the number

of multimedia streams.

DESCRIPTION OF DRAWING(S) - The figure shows the system providing guaranteed rate streams and non-rate guaranteed stream access.

Disc scheduler (408)

Guaranteed rate queue (706)

Priority queue (708)

Bandwidth allocator (710)

pp; 41 DwgNo 7/13

Title Terms: STORAGE; ACCESS; MANAGE; SYSTEM; SATELLITE; BROADCAST;

BANDWIDTH; ALLOCATE; CONFIGURATION; ALLOCATE; BANDWIDTH; STORAGE; SYSTEM;
GUARANTEE; RATE; QUEUE; NON; RATE; GUARANTEE; QUEUE; BASED; PRESET; RATIO

Derwent Class: T01

International Patent Class (Main): G06F-003/06

International Patent Class (Additional): H04N-005/00

File Segment: EPI

15/5/9 (Item 4 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014128585 **Image available**

WPI Acc No: 2001-612795/200171

XRPX Acc No: N01-457507

Goods sales service assistance apparatus for use in stores, transmits bargain sales information to user via public circuit network based on each member's communication address code read out from member file

Patent Assignee: TOKYO ELECTRIC CO LTD (TODK)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001052069	A	20010223	JP 99229244	A	19990813	200171 B

Priority Applications (No Type Date): JP 99229244 A 19990813

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2001052069	A		8	G06F-017/60	

Abstract (Basic): JP 2001052069 A

NOVELTY - An extractor **compares** usual and bargain **sale price** of goods **stored** in file (F2) based on price modification and extracts brand name and bargain sale price from file. The bargain sales data is edited in format so that sales data is sent via public circuit network. Facsimile transmitter (35) sends edited bargain sales data to user based on each member's communication address code read out from member file.

USE - For goods sales service assistance for use in stores.

ADVANTAGE - The bargain sales information is automatically transmitted to customer in real time without any trouble thereby goods sales service assisting efficiency is improved.

DESCRIPTION OF DRAWING(S) - The figure shows block diagram of components of goods selling service assistance apparatus. (Drawing includes non-English language text).

Transmitter (35)

File (F2)

pp; 8 DwgNo 1/8

Title Terms: GOODS; SALE; SERVICE; ASSIST; APPARATUS; STORAGE; TRANSMIT;

SALE; INFORMATION; USER; PUBLIC; CIRCUIT; NETWORK; BASED; MEMBER;

COMMUNICATE; ADDRESS; CODE; READ; MEMBER; FILE

Derwent Class: T01

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): G07G-001/12; H04N-001/00

File Segment: EPI

15/5/10 (Item 5 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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013945461 ****Image available****

WPI Acc No: 2001-429674/200146

XRPX Acc No: N01-319117

Asynchronous transfer mode switch for use in multimedia service, has generator which generates gathering information indicating whether output buffer is in gathering condition

Patent Assignee: FUJITSU LTD (FUIT)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001148698	A	20010529	JP 99328659	A	19991118	200146 B

Priority Applications (No Type Date): JP 99328659 A 19991118

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2001148698	A	36	H04L-012/28	

JP 2001148698 A 36 H04L-012/28

Abstract (Basic): JP 2001148698 A

NOVELTY - Transmission within minimum guarantee band and maximum permissible band is set as service class for every virtual channel. The controllers (7,9) store input cell of service class in input buffer (8) and read **stored** cell in minimum **guarantee** band during gathering at **rate** more than that for non-gathering. The controller (12) reads cell stored in output buffer (11). Generator generates gathering information indicating whether buffer (11) is in gathering condition.

USE - ATM switch with minimum band guarantee function for use in multimedia service.

ADVANTAGE - The minimum band of virtual channel of set service class is guaranteed and hence fair property of virtual channel is realized.

DESCRIPTION OF DRAWING(S) - The figure shows the theoretical diagram of ATM switch. (Drawing includes non-English language text).

Controllers (7,9,12)

Buffers (8,11)

pp; 36 DwgNo 1/35

Title Terms: ASYNCHRONOUS; TRANSFER; MODE; SWITCH; SERVICE; GENERATOR; GENERATE; GATHER; INFORMATION; INDICATE; OUTPUT; BUFFER; GATHER; CONDITION

Derwent Class: W01

International Patent Class (Main): H04L-012/28

File Segment: EPI

15/5/11 (Item 6 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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013056719 ****Image available****

WPI Acc No: 2000-228587/200020

XRPX Acc No: N00-171795

Map display device has scrolling unit which performs scrolling of suitable map data and displays map data if user indicates linkage of map

Patent Assignee: NTT DATA TSUSHIN KK (NITE)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2000047576	A	20000218	JP 98212536	A	1998072	200020 B

Priority Applications (No Type Date): JP 98212536 A 19980728

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2000047576	A	10	G09B-029/00	

JP 2000047576 A 10 G09B-029/00

Abstract (Basic): JP 2000047576 A

NOVELTY - A memory (13) **stores contraction** scale information which indicates the **rate** of **contraction** scale of each map on a display screen (14). If user indicates the linkage of map using the

input unit (15) the map data of other map by which scroll is to be performed by interlocking is read out and scrolled by a scrolling unit and then displayed so that the map and the bearing is set in accord with each other. DETAILED DESCRIPTION - The scroll of the map specified by the vector acquisition unit is performed so that the map coincides with the vector quantity indicated by the vector information. The interlocking is stopped and the scroll of the map is performed effectively when user indicates releasing of linkage of map. INDEPENDENT CLAIMS are also included for the following: map display procedure; map display program

USE - For displaying map for perusing details such as housing map, index role etc.

ADVANTAGE - Enables effective display of map by scrolling.

DESCRIPTION OF DRAWING(S) - The figure shows block diagram of map display system. (13) Memory; (14) Display screen; (15) Input unit.

Dwg.1/4

Title Terms: MAP; DISPLAY; DEVICE; SCROLL; UNIT; PERFORMANCE; SCROLL; SUIT; MAP; DATA; DISPLAY; MAP; DATA; USER; INDICATE; LINK; MAP

Derwent Class: P85; T01

International Patent Class (Main): G09B-029/00

File Segment: EPI; EngPI

15/5/12 (Item 7 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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012642282 **Image available**

WPI Acc No: 1999-448387/199938

XRPX Acc No: N99-334873

Map receiving display device for receiving and showing map data from a map transmitting server providing a FAX map information service - has latitude-longitude memory, contraction rate memory and map number memory which respectively store latitude-longitude information, rate of contraction scale and map number included in received map data

Patent Assignee: HITACHI KEIYO ENG CO LTD (HITA-N); HITACHI LTD (HITA)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 11184373	A	19990709	JP 97355215	A	19971224	199938 B

Priority Applications (No Type Date): JP 97355215 A 19971224

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 11184373	A		23	G09B-029/00	

Abstract (Basic): JP 11184373 A

NOVELTY - The latitude-longitude information of a required area, the rate of a contraction scale and a map number, included in the received map data from a map transmitting server, are stored in a latitude-longitude memory (14), a contraction rate memory (10) and a map number memory (9). A map data memory (12) stores the map data after a circuit connection processor (16) receives the map data. DETAILED DESCRIPTION - A latitude-longitude detection processor (15) determines the latitude-longitude information opposing to the map number. A display controller (3) enables the display of the received map data on a display unit (2). A registration data memory (13) stores predetermined information added by a user on the received map data.

USE - For receiving and showing map data from a map transmitting server providing a FAX map information service.

ADVANTAGE - Ensures convenient display of a predetermined map sent from map transmitting server. DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of a map receiving display device. (2) Display unit; (3) Display controller; (9) Map number memory; (10) Contraction rate memory; (12) Map data memory; (13) Registration data memory; (14) Latitude-longitude memory; (15) Latitude-longitude detection processor; (16) Circuit connection processor.

Dwg.1/30

Title Terms: MAP; RECEIVE; DISPLAY; DEVICE; RECEIVE; MAP; DATA; MAP;
TRANSMIT; SERVE; FACSIMILE; MAP; INFORMATION; SERVICE; LATITUDE;
LONGITUDE; MEMORY; CONTRACT; RATE; MEMORY; MAP; NUMBER; MEMORY;
RESPECTIVE; STORAGE; LATITUDE; LONGITUDE; INFORMATION; RATE; CONTRACT;
SCALE; MAP; NUMBER; RECEIVE; MAP; DATA
Derwent Class: P85; T01
International Patent Class (Main): G09B-029/00
International Patent Class (Additional): G06T-001/00; G09G-005/36
File Segment: EPI; EngPI

15/5/13 (Item 8 from file: 350)
DIALOG(R) File 350:Derwent WPIX
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011580616 **Image available**
WPI Acc No: 1997-557097/199751
XRPX Acc No: N97-464385

Reimbursement apparatus in service management system - has judgment notification unit that notifies service abnormality information when actual success rate is not in accord with warranty success rate of corresponding customer

Patent Assignee: NIPPON TELEGRAPH & TELEPHONE CORP (NITE)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 9270789	A	19971014	JP 9677601	A	19960329	199751 B

Priority Applications (No Type Date): JP 9677601 A 19960329

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 9270789	A	12	H04L-012/14	

Abstract (Basic): JP 9270789 A

The apparatus has a warranty information management unit (12) which **stores the warranty success rate** of the access for the service, for every customer. A service access information management unit (13) collects the access success or failure informations which relates to the success or failure of the access for the service.

The access success or failure information is made into a group and the actual rate of the success of the access for the service for every predetermined time period is computed. When the actual success rate is not in accord with warranty success rate, a judgment notification unit (15) notifies the service abnormality information.

ADVANTAGE - Automates notification of reimbursement frame to each customer. Offers flexible account service.

Dwg.1/6

Title Terms: APPARATUS; SERVICE; MANAGEMENT; SYSTEM; NOTIFICATION; UNIT;
NOTIFICATION; SERVICE; ABNORMAL; INFORMATION; ACTUAL; SUCCESS; RATE;
ACCORD; WARRANTY; SUCCESS; RATE; CORRESPOND; CUSTOMER

Derwent Class: T01; W01

International Patent Class (Main): H04L-012/14

International Patent Class (Additional): G06F-001/00

File Segment: EPI

15/5/14 (Item 9 from file: 350)
DIALOG(R) File 350:Derwent WPIX
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011327187 **Image available**
WPI Acc No: 1997-305091/199728
XRPX Acc No: N97-252635

On-screen character display apparatus - has frequency setting circuit that changes frequency of clock signal used in reading horizontal dot data of character font from ROM

Patent Assignee: TOSHIBA AVE KK (TOSA); TOSHIBA KK (TOKE)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 9116825	A	19970502	JP 95274427	A	19951023	199728 B

Priority Applications (No Type Date): JP 95274427 A 19951023

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 9116825	A	9	H04N-005/445	

Abstract (Basic): JP 9116825 A

The apparatus includes a rate designating unit that specifies the rate of expansion and contraction to the standard size of a character to be displayed. The character font corresponding to the specified **rate** of expansion and **contraction** is **stored** by a ROM (5). The horizontal dot data of a character font is read from the ROM using a clock signal formed by a clock signal generator.

The frequency of the generated clock signal is changed by a frequency setting circuit. A RAM (6) stores the character to be displayed. The write-in and read-out of the character font to the ROM is controlled by an output controller (7).

ADVANTAGE - Allows changing of horizontal size of character by just changing oscillation frequency. Allows automatic changing of vertical size of character by just changing density of vertical dot data of character font.

Dwg.1/7

Title Terms: SCREEN; CHARACTER; DISPLAY; APPARATUS; FREQUENCY; SET; CIRCUIT ; CHANGE; FREQUENCY; CLOCK; SIGNAL; READ; HORIZONTAL; DOT; DATA; CHARACTER; FONT; ROM

Derwent Class: P85; W03

International Patent Class (Main): H04N-005/445

International Patent Class (Additional): G09G-005/26

File Segment: EPI; EngPI

15/5/15 (Item 10 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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010529015 **Image available**

WPI Acc No: 1996-025968/199603

XRPX Acc No: N96-022103

Communication system for public communication network - has database that searches for account rate according to specified identifier of that particular communication terminal

Patent Assignee: NIPPON TELEGRAPH & TELEPHONE CORP (NITE)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 7297956	A	19951110	JP 9484706	A	19940422	199603 B

Priority Applications (No Type Date): JP 9484706 A 19940422

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 7297956	A	5	H04M-015/00	

Abstract (Basic): JP 7297956 A

The communication system has an account rate input unit (14) that sets the data of a required account rate of a service contractor in a database (13). A subscriber data memory part stores the service contractor's data. An exchange recognises the call that has a message to a specific communication terminal specified by an identifier of that terminal.

Whenever the call with a message to the specific communication terminal is received, the database is accessed by a database access path. The exchange has a call control path to control the connection of a call according to the account rate specified in the database. A memory unit in the exchange **stores** the account **rate** set by the service **contractor**. The database searches the account **rate**

depending on the **identifier** of the communication terminal.

ADVANTAGE - Performs reliable account processing.

Dwg.1/3

Title Terms: COMMUNICATE; SYSTEM; PUBLIC; COMMUNICATE; NETWORK; DATABASE;
SEARCH; ACCOUNT; RATE; ACCORD; SPECIFIED; IDENTIFY; COMMUNICATE; TERMINAL
Derwent Class: T01; W01
International Patent Class (Main): H04M-015/00
International Patent Class (Additional): H04M-003/42
File Segment: EPI

15/5/16 (Item 11 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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010444980 **Image available**

WPI Acc No: 1995-346297/199545

Related WPI Acc No: 1996-357056

XRPX Acc No: N95-258919

Fixed quantity drink vending machine - measures duration of fluid dispensing so as to determine amount of drink dispensed

Patent Assignee: FUJI ELECTRIC CO LTD (FUJIE)

Inventor: TAKENAKA K

Number of Countries: 004 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 676731	A1	19951011	EP 95302080	A	19950329	199545 B
US 5601218	A	19970211	US 95413210	A	19950328	199712
EP 676731	B1	19980909	EP 95302080	A	19950329	199840
DE 69504556	E	19981015	DE 604556	A	19950329	199847
			EP 95302080	A	19950329	

Priority Applications (No Type Date): JP 94187973 A 19940810; JP 9465928 A 19940404

Cited Patents: WO 8304447; WO 9208671

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
-----------	------	-----	----	----------	--------------

EP 676731	A1	E	16	G07F-013/06	
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Designated States (Regional): DE FR GB

US 5601218	A		15	B67D-005/10	
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EP 676731	B1	E		G07F-013/06	
-----------	----	---	--	-------------	--

Designated States (Regional): DE FR GB

DE 69504556	E			G07F-013/06	Based on patent EP 676731
-------------	---	--	--	-------------	---------------------------

Abstract (Basic): EP 676731 A

The vending machine includes a mode setter for shifting from a sales mode to a setting mode. A drink sales halter prevents delivery of drink after the drink sales button has been pressed in the setting mode. A drink sales adder dispenses an additional amount of drink after an initial delivery after the button has been operated.

A timer is used in the setting mode which measures an opening duration of a drink dispensing valve operation. A **sales amount** registration device **stores** the **measured** opening duration as an amount of drink to be sold in response to the button being operated.

ADVANTAGE - Adjustable amount of drink dispensed. Steady flow rate.

Dwg.1/10

Title Terms: FIX; QUANTITY; DRINK; VENDING; MACHINE; MEASURE; DURATION; FLUID; DISPENSE; SO; DETERMINE; AMOUNT; DRINK; DISPENSE

Derwent Class: Q39; T05

International Patent Class (Main): B67D-005/10; G07F-013/06

International Patent Class (Additional): B67D-005/08

File Segment: EPI; EngPI

15/5/17 (Item 12 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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001020091

WPI Acc No: 1974-B6074V/197417

Transaction system retaining anonymity of transactors - has information relating to sale prices etc stored in central computer addressed by peripherals

Patent Assignee: AUTOMATED REAL-TIME INVE (AUTO-N)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
BE 808698	A	19740329				197417 B

Priority Applications (No Type Date): US 69801455 A 19690224

Title Terms: TRANSACTION; SYSTEM; RETAIN; RELATED; SALE; PRICE; STORAGE; CENTRAL; COMPUTER; ADDRESS; PERIPHERAL

Derwent Class: T01

International Patent Class (Additional): G06F-000/00

File Segment: EPI

File 348:EUROPEAN PATENTS 1978-2002/Jun W02

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File 349:PCT FULLTEXT 1983-2002/UB=20020613,UT=20020530

(c) 2002 WIPO/Univention

?ds

Set	Items	Description
S1	874523	(BEST OR INITIAL OR FIRST OR PRIMAR? OR OPTIMIZ? OR OPTIMI- S? OR SALES OR 1ST) (3N) (PRICE? OR PRICING?) OR COST? ? OR RAT- E? OR AMOUNT? OR CHARGE? OR (MONETARY OR MARKET) (3N) (PRICE?)
S2	874602	S1 OR SALE?() (PRICE? OR AMOUNT?) OR (PAID OR PURCHASE?) () P- RICE?
S3	7081	S1 (5N) (GUARANTEE? OR ASSURANCE? OR PROMISE? OR ENFORC? OR - PLEDGE? OR HONOR? OR DECLARATION? OR WARRANT? OR COMMITMENT? - OR CONTRACT? OR UNDERSTANDING?)
S4	23326	(ONLINE OR ON()LINE OR E OR ELECTRONIC?) (3N) (COMMERCE OR S- HOP OR SHOPS OR SHOPP? OR STORE? ?)
S5	395809	S4 OR INTERNET OR ECOMMERCE OR ESTORE? OR ESHOP? OR ERETAI- L? OR WEBSITE? OR WEB()SITE? OR WWW OR WORLD()WIDE()WEB OR BR- ICK()MORTAR OR BAM OR RETAIL? OR RB OR STORE? OR SHOP? ? OR M- ALL? OR SHOPP? OR VENDOR?
S6	55335	S2 (3N) (REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTION? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? - OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MI- NUS OR DIFFERENTIATION?)
S7	113894	S2 (3N) (COLLECT? OR ANALY? OR ASSESS? OR REPORT? OR REVIEW? OR EVALUAT? OR MONITOR? OR IDENTIF? OR TRACK? OR CACH? OR STO- RE? OR MONITOR? OR IDENTIF? OR EVALUAT? OR AUDIT? OR CHECK? OR DETECT? OR WATCH OR FOLLOW?)
S8	458377	S2 (3N) (COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE? ? OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR ASS- ESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S9	50	S3 (S) (SALE?() (PRICE? OR AMOUNT?) OR (PAID OR PURCHASE?) () P- RICE?)
S10	24	S9 (S) (REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTION? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MINUS OR DIFFERENTIATION?)
S11	930	S3 (S) (REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTION? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MINUS OR DIFFERENTIATION?)
S12	369	S11 (S) (COLLECT? OR ANALY? OR ASSESS? OR REPORT? OR REVIEW? OR EVALUAT? OR MONITOR? OR IDENTIF? OR TRACK? OR CACH? OR STO- RE? OR MONITOR? OR IDENTIF? OR EVALUAT? OR AUDIT? OR CHECK? OR DETECT? OR WATCH OR FOLLOW?)
S13	297	S12 (S) (COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE? ? OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR ASS- ESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S14	246	S3 (3N) (REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTION? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? - OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MI- NUS OR DIFFERENTIATION?)
S15	12	S14 (3N) (COLLECT? OR ANALY? OR ASSESS? OR REPORT? OR REVIEW? OR EVALUAT? OR MONITOR? OR IDENTIF? OR TRACK? OR CACH? OR ST- ORE? OR MONITOR? OR IDENTIF? OR EVALUAT? OR AUDIT? OR CHECK? - OR DETECT? OR WATCH OR FOLLOW?)
S16	8	S15 NOT S10
S17	109	S14 (3N) (COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE? ? OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR AS- SESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S18	14	S17 (S) S5
S19	10	S18 NOT (S10 OR S16)

10/3,K/1 (Item 1 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
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01321740

Sales System in communication network
Verkaufssystem in einem Kommunikationsnetzwerk
Systeme de vente dans un reseau de communication
PATENT ASSIGNEE:

Tsuyoshi Senga, (3255130), 9-3-10, Iwanaridai, Kasugai-shi, Aichi-ken,
(JP), (Applicant designated States: all)

INVENTOR:

Tsuyoshi Senga, 9-3-10, Iwanaridai, Kasugai-shi, Aichi-ken, (JP)

LEGAL REPRESENTATIVE:

Sajda, Wolf E., Dipl.-Phys. et al (9956), MEISSNER, BOLTE & PARTNER
Postfach 86 06 24, 81633 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1128300 A1 010829 (Basic)

APPLICATION (CC, No, Date): EP 2001104144 010221;

PRIORITY (CC, No, Date): JP 200045226 000222; JP 2000133037 000501; JP
2000316996 001017

DESIGNATED STATES: DE; FR; GB

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G06F-017/60

ABSTRACT WORD COUNT: 114

NOTE:

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; English
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200135	573
SPEC A	(English)	200135	9353
Total word count - document A			9926
Total word count - document B			0
Total word count - documents A + B			9926

...SPECIFICATION and highest possible prices in purchasing and saling
respectively.

Although this system supposes a time **difference** in the conclusion of
the conditions agreed upon at the time of the transaction conclusion...

...by the transaction wishers, it covers also a case of simultaneous
bidding with no time **difference** between the earlier and later bids to
treat it as concluded transaction. It also deals...tickets, concert
tickets, and other service exchange tickets for sale, bank load rates and
deposit **rates**, subscription commissions for insurance etc., **contracted**
constructions of buildings and civil engineering works,
personnel/occupation mediation, and personnel delivery such that...

...of a commodity he wishes to purchase, information of the purchase wisher
himself, and a **purchase price** the purchase wisher desires to pay for
the commodity, while on the other hand the...

...of a commodity he wishes to sell, information of the sales wisher
himself, and a **sales price** he desires to sell for the commodity. With
this, the purchase or sales wisher bidding...

...desired conditions specifies his desired purchase or sale commodity, to
register his desired purchase or **sales price** as a bit, respectively.

When the product is personnel mediation in particular, the sales
wisher...

10/3,K/2 (Item 2 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
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00905921

A system and method for monitoring an article
System und Verfahren zur Artikelüberwachung
Systeme et procede pour surveiller un article

PATENT ASSIGNEE:

HID Corporation, (2158720), 9292 Jeronimo Road, Irvine, California
92618-1905, (US), (applicant designated states: DE;ES;FR;GB;IT)

INVENTOR:

Lowe, Peter R., 13775 Vollmer Road, Colorado Springs, CO 80908, (US)
Small, Donald G., Jr., 28402 Via Ardaz, San Juan Capistrano, CA 92675,
(US)

LEGAL REPRESENTATIVE:

Pratt, Richard Wilson et al (46458), D. Young & Co, 21 New Fetter Lane,
London EC4A 1DA, (GB)

PATENT (CC, No, Kind, Date): EP 827123 A1 980304 (Basic)

APPLICATION (CC, No, Date): EP 97306403 970821;

PRIORITY (CC, No, Date): US 703045 960826

DESIGNATED STATES: DE; ES; FR; GB; IT

INTERNATIONAL PATENT CLASS: G08B-013/24

ABSTRACT WORD COUNT: 247

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	9810	660
SPEC A	(English)	9810	4068
Total word count - document A			4728
Total word count - document B			0
Total word count - documents A + B			4728

...SPECIFICATION As can be appreciated, the sales clerk reviews the sales data before deciding whether a **refund** is authorized and the appropriate amount of the **refund** . If the article was on sale when the customer purchased the article, the sales clerk will know the reduced **sale price** and will not **refund** the full price of article. If the **refund** is in response to a time-limited **price guarantee** , the **sales** clerk knows when the article was purchased and will not provide **refunds** on articles where the time limit of the price guarantee has expired. If the article...

...conclude that the article was not purchased from the sales outlet 10 and void a **refund** .

In a preferred embodiment, the transponder tag 58 includes a Temic e5550 Read/Write Identification...

10/3,K/3 (Item 1 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00908950 **Image available**

METHOD AND SYSTEM FOR PROPERTY VALUATION IN AN ON-LINE COMPUTING ENVIRONMENT

PROCEDE ET SYSTEME D'EVALUATION DE BIENS DANS UN ENVIRONNEMENT INFORMATIQUE EN LIGNE

Patent Applicant/Assignee:

GENERAL ELECTRIC CAPITAL CORPORATION, 260 Long Ridge Road, Stamford, CT
06927, US, US (Residence), US (Nationality)

Inventor(s):

FOSTER Paul, 29 West 74th Street, #3A, New York, NY 10023, US,
SHEA David, 24 East Maple Street, New Canaan, CT 06840, US,
RIEGER Robert, 23 Larkspur Drive, Trumbull, CT 06611, US,

Legal Representative:

PETTY W Scott (agent), King & Spalding, 191 Peachtree Street, Atlanta, GA
30303-1763, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200242980 A1 20020530 (WO 0242980)

Application: WO 2001US43699 20011116 (PCT/WO US0143699)

Priority Application: US 2000249985 20001120; US 2001766779 20010122

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP
KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU
SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 10491

Fulltext Availability:

Detailed Description

Detailed Description

... the representative display screen 15g00 in Figure 15g. The user can complete information about the **discount** rate 15g05, including the **discount** rate 15g10 and the already entered holding period 15g15. The user can also enter information on the purchase of property 15g20, including the **contract purchase price** 15g25, the transaction **costs** 15g30, and the fees for purchase 15g35. Finally, the user can include information on the...

10/3,K/4 (Item 2 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00903277 **Image available**

AUTOMATED SECURITIZATION SYSTEM

SYSTEME DE TITRISATION AUTOMATISE

Patent Applicant/Assignee:

LATIMAE CORPORATION, 8100 Horseshoe Lane, Potomac, MD 20854, US, US

(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

KEOUGH Timothy, 8405 Red Bay Court, Vero Beach, FL 32963, US, US

(Residence), US (Nationality), (Designated only for: US)

KEOUGH Gregory, 8405 Red Bay Court, Vero Beach, FL 32963, US, US

(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

CASEY Michael R (et al) (agent), Oblon, Spivak, McClelland, Maier &

Neustadt, P.C., 4th floor, 1755 Jefferson Davis Highway, Arlington, VA
22202, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200237367 A1 20020510 (WO 0237367)

Application: WO 2001US22612 20010821 (PCT/WO US0122612)

Priority Application: US 2000702804 20001101

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU

SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 9444

Fulltext Availability:

Detailed Description

Detailed Description

... misc.

Net rental income

Subject property indicator

Current residence indicator

Section VII. Details of Transactions

Purchase price

Alterations, improvements, repairs

Land

Refinance

Estimated prepaid

Estimated closing costs

PMI, MIP, funding fee

Discount (borrower paid)

Total costs

Subordinate financing

Seller paid costs

Total other credits

Financed MI

23

Total loan amount

Cash from/to borrower

Other credit text

Other credit **amount**

Section VIII. **Declarations**

Declaration type

Yes/No

Explanation

Type of property owned

How title held code

Section IX. Acknowledgment...

10/3,K/5 (Item 3 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00903169 **Image available**

SYSTEM AND METHOD FOR COLLABORATIVE ORDER FULFILLMENT

SYSTEME ET PROCEDE DE TRAITEMENT DE COMMANDE CONCERTEE

Inventor(s):

RUSSELL Gerald S, 11427 Carmel Cape, San Diego, CA 92130, US,

Patent Applicant/Inventor:

BROWN Kenneth B, 4 Cogswell Avenue, Apt. No. 7, Cambridge, MA 02140, US,

US (Residence), US (Nationality)

Legal Representative:

KENNARD Wayne M (agent), Hale and Dorr LLP, 60 State Street, Boston, MA

02109, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200237234 A2 20020510 (WO 0237234)

Application: WO 2001US50706 20011019 (PCT/WO US0150706)

Priority Application: US 2000702923 20001020

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR

KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 18163

Fulltext Availability:

Detailed Description

Detailed Description

... rate.

07 2 (t) Estimate of its variance.

2. Estimates of the Future Spot **Market Price** for Order
Fulfillment **Contract** - Typically, the spot **market price** for an
order
fulfillment **contract** will reflect a small value-added **percentage** over
the
manufacturer's **sale price**, to reflect expenses of shipping, handling,
carrying cost, and addition to a profit for the...

10/3,K/6 (Item 4 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00899530 **Image available**

GRAPHICAL USER INTERFACE FOR A WARRANTY CLAIM SYSTEM
INTERFACE GRAPHIQUE UTILISATEUR POUR SYSTEME DE RECLAMATION AU TITRE DE LA
GARANTIE

Patent Applicant/Assignee:

GE FINANCIAL ASSURANCE HOLDINGS INC, 6604 West Broad Street, Richmond, VA
23230, US, US (Residence), US (Nationality)

Inventor(s):

ATWATER Peter B, 1484 Magpie Court, Golden, CO 80403, US,
WHITNEY Alonna Marie, 6524 Gray Street, Arvada, CO 80003, US,
BOWERS Derek James, 7854 Jared Way, Littleton, CO 80125, US,
VENKATESH Sankar, 9873 S. Fox Hill Circle, Littleton, CO 80125, US,
LEARY Paul Andrew III, 4634 S. Independent Street, Denver, CO 80123, US,
MINOR John Gordon, 6943 Haskell Avenue #107, Van Nuys, CA 91408, US,

Legal Representative:

ALBERT Jennifer A (et al) (agent), Hunton & Williams, 1900 K Street N.W.,
Washington, DC 20006, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200233624 A1 20020425 (WO 0233624)
Application: WO 2001US32148 20011017 (PCT/WO US0132148)
Priority Application: US 2000691144 20001019

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ
DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU SD
SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 14041

Fulltext Availability:

Claims

Claim

... the vehicle odometer reading at the time of sale of the service
contract, a service **contract** term and a mileage **amount** covered under
the service **contract**, a coverage plan (for a new or a pre-owned
vehicle), a deductible amount, an...

...for displaying a model of the vehicle (i.e., Thunderbird, Accord,
Celica, etc.) and a **Purchase Price** field 307e for displaying a
purchase price of the vehicle. The Vehicle Information field 307 may
be automatically populated with data retrieved...repair facility. The
Parts interface 320 may include a Labor Rate field 321, a Corporate
Discount field 322, a plurality of Tax Information fields 323, a
Component table 324, a plurality...

...of the Parts interface 320 provides a labor rate for a repair facility
making a **warranted** repair. The labor **rate** is used in calculating the
actual amount to be paid to the repair facility performing...

...labor rate may be adjusted upward through the use of an override

authorization. The Corporate **Discount** field 322 of the Parts interface 320 allows the user to record a **discount** applied to the cost of the parts and/or labor provided by the repair facility. The Corporate **Discount** field 322 may allow entry of data expressed as a **percentage discount**, or alternatively, the Corporate **Discount** field 322 may be comprised of a drop down menu of various **discount** rates, one of which may be selected by the user by clicking on it. In another embodiment, the Corporate **Discount** field 322 may be automatically populated by a value retrieved from the repair facility data...applicable. In one embodiment, the Deductible field 307 is automatically populated with a deductible **amount** based upon the **contract** terms specified from a contract record retrieved from the contract data source 121. The Total...

...Authorized Amount field 329 shows a total claim amount less the deductible amount and any **discount** given. The Total Authorized Amount field 329 may be the aggregate of the amounts shown in the sub-total fields 325, **minus** the amount shown in the Deductible field 327. Figure 5 shows a Status interface 330...vehicle information is verified. This step may include verifying the year, make, model, VIN, and **purchase price** of the vehicle subject to the claim. In step 1106, a repair facility associated...step 1210, the repair facility information is verified. A labor rate field and a corporate **discount** field may be provided with default entries from a prior repair facility record for the ...

...amount as specified in the customer's warranty service contract may be retrieved from the **contract** data source 121. The deductible **amount** may be reduced or deleted if appropriate. A total amount authorized for the claim and...

10/3,K/7 (Item 5 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2002 WIPO/Univentio. All rts. reserv.

00891417 **Image available**

SYSTEM AND METHODS FOR AGGREGATION AND LIQUIDATION OF CURTAILMENT ENERGY RESOURCES

SYSTEME ET PROCEDES PERMETTANT LE RASSEMBLEMENT ET LA DISTRIBUTION DE RESSOURCES D'ENERGIE LIMITEES

Patent Applicant/Assignee:

RETX COM INC, Suite 180, Plaza 400, 5883 Glenridge Drive, Atlanta, GA 30328, US, US (Residence), US (Nationality)

Inventor(s):

MALME Ross, 3644 Chelsea Crescent, NE, Atlanta, GA 30319, US,
SCARPELLI Peter C, 575 West Madison, #3410, Chicago, IL 60661, US,

Legal Representative:

ANDERSON Brian J (agent), Morris, Manning & Martin, LLP, 1600 Atlanta Financial Center, 3343 Peachtree Road, NE, Atlanta, GA 30326-1044, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200225543 A1 20020328 (WO 0225543)

Application: WO 2001US29090 20010918 (PCT/WO US0129090)

Priority Application: US 2000233419 20000918

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR

KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 16214

Fulltext Availability:

Detailed Description

Detailed Description

... supply entity (LSE) 142. Contract terms can include mandatory curtailment requirements in exchange for cheaper **rates** .

Additionally, the **contract** terms can include voluntary curtailment when energy prices are extremely high. In exchange for **reduction** of demand, the energy consumer 150 receives compensation from the sale of the resultant energy...

...curtailment. The revenue sharing can be a fixed price per megawatt, a percent of the **sales price** over the operating expense of the curtailment, or any other revenue sharing model. The LSE...

10/3,K/8 (Item 6 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00868208

DYNAMIC ENTERPRISE RESOURCE PLANNING CHART OF ACCOUNTS AND METHODS FOR IMPLEMENTING THE SAME
PLAN COMPTABLE DYNAMIQUE POUR LA PLANIFICATION DES RESSOURCES D'UNE ENTREPRISE ET MODALITES DE MISE EN OEUVRE CORRESPONDANTES

Patent Applicant/Assignee:

ARISTASOFT CORPORATION, 450 Holger Way, San Jose, CA 95134, US, US
(Residence), US (Nationality)

Inventor(s):

MARSH Eric F, 1049 Wunderlich Drive, San Jose, CA 95129, US,

Legal Representative:

MIZUMOTO Edmund H (agent), Martine & Penilla, LLP, 710 Lakeway Drive, Suite 170, Sunnyvale, CA 94085, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200201393 A2 20020103 (WO 0201393)

Application: WO 2001US20320 20010625 (PCT/WO US0120320)

Priority Application: US 2000214673 20000626; US 2000632316 20000804

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR

KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 16805

Fulltext Availability:

Detailed Description

Detailed Description

... 6

11450 Interest Receivable 6

11460 Miscellaneous Receivable 6 L

11470 Price Protection 6

11480 **Rebates** Receivable 6

11490 Vendors With Debit Balances 6

11500 Notes Receivable - Current 5 N

11510 Notes Receivable - Current 6

11520 **Discounted** Notes Receivable 6

11530 Dishonored Notes Receivable 6

11540 LT Notes - Current Portion 6

11595...21113 Accounts Payable - Clear - RMA 6

21115 Accounts Payable - Credit Card 6

21117 Accounts Payable - **Discount** 6

21119 Accounts Payable - Other 6 L

21120 Accounts Payable - Logged Receipts 6

21140 Receipts...

53110 Support Services #1 6...

...Services #5 6

53900 Other Services Sales 5
53920 Service Returns & Allow 5
53950 Service **Discounts** 5
54000 Royalty Income 4 N
54100 Franchise Fees 5
- 52
54200 OEM Technology Fees...

...Subscription Income 5

54900 Other Royalty Sales 5
54920 Royalty Returns & Allow 5
54950 Royalty **Discounts** 5
59000 Other Revenues 4 N
59100 Other Revenue #1 5
59200 Other Revenue #2...

...3 5

59900 Other Sales 5
59920 Other Revenue Returns & Allow 5
59950 Other Revenue **Discounts** 5
60000 Adjustments to COGS 3 N
61000 Freight & Shipping 4 N
61100 Freight - Credits...6
65390 Other Material Variances 6
65400 Overhead Variance 5
65500 Planned Variance 5
65600 **Purchase Price** Variance 5
65700 Rework Variance - Labors 5 N
- 54
65710 Rework Variance - Labor 6
65720...

...5

69200 Deferred COGS 5
69300 Expedite Fees 5
69400 International Fees 5
69500 Manufacturer **Rebates** 5
69600 Overhead - Corporate 5
69700 Restock Fees 5
69800 Software Duplication 5
69900 Other...

...71370 Tuition Reimbursement 6

71380 Vacation/PTO 6
71390 Workers Compensation 6
71500 Payroll Taxes & **Deductions** 5 N
71510 FICA Tax Contribution 6
71520 Medicare Tax Contribution 6
71530 Unemployment Taxes...

...73340 Customer Relations 6

- 59
73345 Demo Units 6
73350 Marketing Research Costs 6
73355 **Promotions** 6
73360 Public Relations 6
73370 Publications 6
73375 Technical Printed Materials 6
73380 Trade...

10/3,K/9 (Item 7 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00824177 **Image available**

SYSTEM AND METHOD FOR FACILITATING TIME AND EQUITY LIMITED FINANCIAL
TRANSACTIONS ACROSS A COMPUTER NETWORK
SYSTEME ET METHODE DESTINES A FACILITER DES TRANSACTIONS FINANCIERES
LIMITEES DANS LE TEMPS ET EN FONCTION DES TITRES DANS UN RESEAU
D'ORDINATEURS

Patent Applicant/Assignee:

TRADEGAME INTERNATIONAL INC, 1981 Marcus Avenue, Suite C140, Lake
Success, NY 11042, US, US (Residence), US (Nationality), (For all
designated states except: US)

Patent Applicant/Inventor:

GUARINO Kevin, 201 Brompton Road, Garden City, NY 11530, US, US
(Residence), US (Nationality), (Designated only for: US)
MITCHELL Robert, 74 Custer Avenue, Wiliston Park, NY 11596, US, US
(Residence), US (Nationality), (Designated only for: US)
HENRICHS Robert, 70 Gerard Avenue, New Hyde Park, NY 11040, US, US
(Residence), US (Nationality), (Designated only for: US)
LOMBARDO Joseph, 167 West Marie Street, Hicksville, NY 11801, US, US
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

GUTMAN Jose (agent), Fleit, Kain, Gibbons, Gutman & Bongini P.L., Suite
111, One Boca Commerce Center, 551 Northwest 77th Street, Boca Raton,
FL 33487, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200157715 A2 20010809 (WO 0157715)
Application: WO 2001US3931 20010207 (PCT/WO US0103931)
Priority Application: US 2000180812 20000207

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ
LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG
SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 13368

Fulltext Availability:

Claims

Claim

... 0

TRADES LEFT ALLOCATED FOR CONTRACT SIZE SELECTED
TRADES USED 0
GLOSSARY
EECV EQUITY EMPOWERED **CONTRACT** VALUE
EEC FEE **AMOUNT** PAID FROM EECV AS A FEE
RESERVE **REFUNDABLE** DEPOSIT (STARTS AT EEC VALUE - EEC FEE)
PA PURCHASING ALLOWANCE (STARTS AT RESERVE X AMPLIFYING...

...WALLET = DECREASE BY TRANSAMT 201

RESERVE INVENTORY = ADD (TRANSAMT DIVIDED BY AMPLIFYING FACTOR)
TRADES LEFT **SUBTRACT** ONE
TRADES USED ADD ONE
- ADD PORTFOLIO RECORD
SYMBOL SAME AS TRANSACTION
QTY SAME AS...WALLET = EQUAL TO (RESERVE - RESERVE INVENTORY) -
AMPLIFYING FACTOR
EXCESS = ADD WINNINGS IF WIN
TRADES LEFT **SUBTRACT** ONE
TRADES USED ADD ONE
UPDATE PORTFOLIO RECORD:
IF SHARES SOLD = SHARES ON RECORD THEN DELETE RECORD
OTHERWISE, UPDATE:
SYMBOL REMAINS THE SAME
QTY **SUBTRACT** QTY SOLD 303
PRICE REMAINS THE SAME

STOPLOSS REMAINS THE SAME
DATETIME REMAINS THE SAME...32
tradegame.co
4;; @,Jjj
OWMAIN @BUY D
TRANSACTION PENDING:
DATE TYPE!
THE CANCEL FUNCTION **PURCHASED** **PRICE**
THE CANCEL FUNCTION FS E 7LL
WILL APPEAR DURING M FS E 7LL 100
NON...

...and allows

you 4 transactions!

Unlike conventional stock purchases, your losses are limited to your **contract cost** (never a margin call! no interest charged!). Your earning potential is enormous considering your limited...1,000 reserve deposit which is held on behalf of the client and a \$500 **contract cost** which is payable to traclegame and not **refundable**. The \$1500 EEC offers a wallet(Purchasing Allowance) of \$10,000 ([\$1000 reserve deposit x...

...a \$500 reserve deposit which is held on behalf of the client and a \$250 **contract cost** which is payable to tradegame and not **refundable**. The \$750 EEC offers a wallet(Purchasing Allowance) of \$5f000 ([\$500 reserve deposit x 10...

...200 reserve deposit which is held on behalf of the client and a \$100 **contract cost** which is payable to traclegame and not **refundable**. The \$300 EEC offers a wallet(Purchasing Allowance) of \$2000.00 ([\$200 reserve deposit x...

10/3,K/10 (Item 8 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00818657 **Image available**

METHOD AND SYSTEM FOR MANAGING SALES OPERATIONS
PROCEDE ET SYSTEME DE GESTION D'OPERATIONS DE VENTE

Patent Applicant/Assignee:

THE EGG FACTORY LLC, Suite A, 2840 Hersherberger Road, Roanoke, VA 24017,
US, US (Residence), US (Nationality)

Inventor(s):

BLUM Bradley J, 3002 Rosalind Avenue, Roanoke, VA 24014, US,
BLUM Ronald D, 5320 Silver Fox Road, Roanoke, VA 24014, US,
MALKANI Sunder H, 5370 Silver Fox Road, Roanoke, VA 24014, US,
LEWIS Sarah Beth, Apartment F, 12900 Springs Lane, Norcross, GA 30092, US

LEGGETT Tom Sr, P.O. Box 59, South Boston, VA 24592, US,

Legal Representative:

WELLS William K (et al) (agent), Kenyon & Kenyon, Suite 700, 1500 K
Street, N.W., Washington, DC 20005, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200152164 A1 20010719 (WO 0152164)

Application: WO 2001US427 20010108 (PCT/WO US0100427)

Priority Application: US 2000478815 20000107; US 2000510308 20000222; US
2000191115 20000322; US 2000560805 20000428; US 2000569025 20000511; US
2000589176 20000608; US 2000215767 20000630; US 2000693832 20001023; US
2000693843 20001023; US 2000693849 20001023

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE

DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC
LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI
SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English
Filing Language: English
Fulltext Word Count: 20972

Fulltext Availability:
Detailed Description

Detailed Description

... and/or transaction. The item can have a price, which can include, for example, a **purchase price**, a **sales price**, a **commitment price**, a lease price, a rental price, a usage price, a license price, or any other...
...time period, and/or a plurality of time periods. Either metric, as well as the **difference** between the two metrics, can be obtained in any manner, including collecting, retrieving, receiving, measuring...

10/3,K/11 (Item 9 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00808418 **Image available**

METHOD, SYSTEM AND COMPUTER PROGRAM PRODUCT FOR FACILITATING A TAX TRANSACTION
PROCEDE, SYSTEME ET PROGRAMME D'ORDINATEUR DESTINE A FACILITER UNE TRANSACTION DE TAXE

Patent Applicant/Assignee:

TAXWARE INTERNATIONAL INC, 27 Congress Street, Salem, MA 01970, US, US
(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

SULLIVAN Daniel L, 56 Lee Street, Marblehead, MA 01945, US, US
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

WOLF Douglas R (agent), Wolf, Greenfield & Sacks, P.C., 600 Atlantic Avenue, Boston, MA 02210, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200141552 A2-A3 20010614 (WO 0141552)

Application: WO 2000US42498 20001130 (PCT/WO US0042498)

Priority Application: US 99168081 19991130

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 17194

Fulltext Availability:
Detailed Description

Detailed Description

... using the database structures described above, may include any transaction data including the sales or **purchase price** of the commodity sold or purchased (either by line item or invoice total), amount type...

...the location of title transfer), commodity code, reason code, seller/purchaser exemption identifier, jurisdiction identifier, **contract amount**, installation **amount**, freight **amount**, **discount** amount, credit indicator, number of items, rounding indicator, tax type identifier, no tax indicator in...

10/3,K/12 (Item 10 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT
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00806392

**TECHNOLOGY SHARING DURING ASSET MANAGEMENT AND ASSET TRACKING IN A
NETWORK-BASED SUPPLY CHAIN ENVIRONMENT AND METHOD THEREOF
PARTAGE TECHNOLOGIQUE LORS DE LA GESTION ET DU SUIVI DU PARC INFORMATIQUE
DANS UN ENVIRONNEMENT DU TYPE CHAINE D'APPROVISIONNEMENT RESEAUTE, ET
PROCEDE ASSOCIE**

Patent Applicant/Assignee:

ACCENTURE LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US
(Residence), US (Nationality)

Inventor(s):

MIKURAK Michael G, 108 Englewood Blvd., Hamilton, NJ 08610, US,

Legal Representative:

HICKMAN Paul L (agent), Oppenheimer Wolff & Donnelly, LLP, 38th Floor,
2029 Century Park East, Los Angeles, CA 90067-3024, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139086 A2 20010531 (WO 0139086)

Application: WO 2000US32310 20001122 (PCT/WO US0032310)

Priority Application: US 99444653 19991122; US 99447623 19991122

Designated States: AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE

DK DM DZ EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL

TJ TM TR TT TZ UA UG UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 156214

Fulltext Availability:

Claims

Claim

... SALE 10706

BASED ON THE ACTUAL PRICE OF THE PRODUCT AND AT LEAST ONE
OF **DISCOUNTS** , TAXES, FULFILLMENT COSTS AND DELIVERY COSTS
10708

ALLOWING SAVE AND RECALL OF THE PRODUCT AND...

...ORDER VIA THE SITE

06

ALLOWING RETURN OF A PRODUCT VIA THE SITE, WHEREIN A
PURCHASE PRICE !S **REFUNDED** TO A CUSTOMER

08

EXECUTING A TRAINING APPLICATION PROGRAM FOR TRAINING A
CUSTOMER IN USE...BANDWIDTH THE FIRST USER
HAS BEEN ALLOCATED

DETERMINING THE AMOUNT OF UNUSED BANDWIDTH BY 12904

SUBTRACTING THE AMOUNT OF BANDWIDTH USED BY THE FIRST
USER FROM THE TOTAL AMOUNT OF BANDWIDTH...

...Bandwidth Market Clearing and Settlements

Step #4: Bandwidth purchase Step #9: CINIBC correlates EDRs with
contract and completes and transaction information **rates** connection
based on **contract** information. (including pricing, QoS, etc.) recorded.
The CNBC then performs a clearing and settlements
Step...

10/3,K/13 (Item 11 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00806384

NETWORK AND LIFE CYCLE ASSET MANAGEMENT IN AN E-COMMERCE ENVIRONMENT AND
METHOD THEREOF

GESTION D'ACTIFS DURANT LE CYCLE DE VIE ET EN RESEAU DANS UN ENVIRONNEMENT
DE COMMERCE ELECTRONIQUE ET PROCEDE ASSOCIE

Patent Applicant/Assignee:

ANDERSEN CONSULTING LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US
(Residence), US (Nationality)

Inventor(s):

MIKURAK Michael G, 108 Englewood Blvd., Hamilton, NJ 08610, US,

Legal Representative:

HICKMAN Paul L (agent), Hickman Coleman & Hughes, LLP, P.O. Box 52037,
Palo Alto, CA 94303, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139030 A2 20010531 (WO 0139030)

Application: WO 2000US32324 20001122 (PCT/WO US0032324)

Priority Application: US 99444775 19991122; US 99447621 19991122

Designated States: AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CU CZ DE DK

DZ EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT

LU LV MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR

TT UA UG UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 171499

Fulltext Availability:

Claims

Claim

... 10 06

BASED ON THE ACTUAL PRICE OF THE PRODUCT AND AT LEAST ONE
OF **DISCOUNTS** , TAXES, FULFILLMENT COSTS AND DELIVERY COSTS
10708

ALLOWING SAVE AND RECALL OF THE PRODUCT AND...

...ORDER VIA THE SITE

06

ALLOWING RETURN OF A PRODUCT VIA THE SITE, WHEREIN A

PURCHASE PRICE IS REFUNDED TO A CUSTOMER

EXECUTING A TRAINING APPLICATION PROGRAM FOR TRAINING A @708

CUSTOMER IN USE...FIRST 12902

USERTOTHE TOTALAMOUNTOFBANDWIDTHTHEFIRSTUSER

HAS BEEN ALLOCATED

)r

DETERMINING THE AMOUNT OF UNUSED BANDWIDTH BY 12904

SUBTRACTING THE AMOUNT OF BANDWIDTH USED BY THE FIRST

USER FROM THE TOTAL AMOUNT OF BANDWIDTH...Contract Flow

13302@@ 13308--@

Bandwidth Market Clearing and Settlements

Step #9: CNBC correlates EDRs with **contract** and

Stop #41: Bandwidth purchase **rates** connection based on **contract**
information. completes and transaction information The CINIBC then
performs a clearing and settlements (including pricing...

10/3,K/14 (Item 12 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00806383

COLLABORATIVE CAPACITY PLANNING AND REVERSE INVENTORY MANAGEMENT DURING
DEMAND AND SUPPLY PLANNING IN A NETWORK-BASED SUPPLY CHAIN ENVIRONMENT
AND METHOD THEREOF

PLANIFICATION EN COLLABORATION DES CAPACITES ET GESTION ANTICIPEE DES
STOCKS LORS DE LA PLANIFICATION DE L'OFFRE ET DE LA DEMANDE DANS UN

ENVIRONNEMENT DE CHAINE D'APPROVISIONNEMENT FONDEE SUR LE RESEAU ET
PROCEDE ASSOCIE

Patent Applicant/Assignee:

ANDERSEN CONSULTING LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US
(Residence), US (Nationality)

Inventor(s):

MIKURAK Michael G, 108 Englewood Blvd., Hamilton, NJ 08610, US,

Legal Representative:

HICKMAN Paul L (agent), Hickman Coleman & Hughes, LLP, P.O. Box 52037,
Palo Alto, CA 94303, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139029 A2 20010531 (WO 0139029)

Application: WO 2000US32309 20001122 (PCT/WO US0032309)

Priority Application: US 99444655 19991122; US 99444886 19991122

Designated States: AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE

DK DM DZ EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL

TJ TM TR TT TZ UA UG UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 157840

Fulltext Availability:

Claims

Claim

... SALE 10706

BASED ON THE ACTUAL PRICE OF THE PRODUCT AND AT LEAST ONE
OF **DISCOUNTS** , TAXES, FULFILLMENT COSTS AND DELIVERY COSTS
10708

ALLOWING SAVE AND RECALL OF THE PRODUCT AND...

...ORDER VIA THE SITE

ALLOWING RETURN OF A PRODUCT VIA THE SITE, WHEREIN A 06

PURCHASE PRICE IS **REFUNDED** TO A CUSTOMER

EXECUTING A TRAINING APPLICATION PROGRAM FOR TRAINING A

CUSTOMER IN USE OF...FIRST 12902

USERTOTHE TOTALAMOUNTOFBANDWIDTHTHEFIRSTUSER

HAS BEEN ALLOCATED

if

DETERMINING THE AMOUNT OF UNUSED BANDWIDTH BY 12904

SUBTRACTING THE AMOUNT OF BANDWIDTH USED BY THE FIRST
USER FROM THE TOTAL AMOUNT OF BANDWIDTH...

...Bandwidth Market Clearing and Settlements

Zstep #4: Bandwidth purchase Step #9: CNBC correlates EDRs with **contract**
and completes and transaction information **rates** connection based on
contract information. (including pricing, QoS, etc.) recorded. Step #5;
The CNBC then performs a clearing and...

10/3,K/15 (Item 13 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00806382

METHOD FOR AFFORDING A MARKET SPACE INTERFACE BETWEEN A PLURALITY OF
MANUFACTURERS AND SERVICE PROVIDERS AND INSTALLATION MANAGEMENT VIA A
MARKET SPACE INTERFACE

PROCEDE DE MISE A DISPOSITION D'UNE INTERFACE D'ESPACE DE MARCHE ENTRE UNE
PLURALITE DE FABRICANTS ET DES FOURNISSEURS DE SERVICES ET GESTION
D'UNE INSTALLATION VIA UNE INTERFACE D'ESPACE DE MARCHE

Patent Applicant/Assignee:

ANDERSEN CONSULTING LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US

(Residence), US (Nationality)

Inventor(s):

MIKURAK Michael G, 108 Englewood Blvd., Hamilton, NJ 08610, US,

Legal Representative:

HICKMAN Paul L (agent), Hickman Coleman & Hughes, P.O. Box 52037, Palo Alto, CA 94303, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139028 A2 20010531 (WO 0139028)

Application: WO 2000US32308 20001122 (PCT/WO US0032308)

Priority Application: US 99444773 19991122; US 99444798 19991122

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK

LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK

SL TJ TM TR TT TZ UA UG UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 170977

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... the vendor and the user or administrator. The agreement is typically either a conventionally signed **contract** or a "shrink wrap" agreement attached to the packaging for the software, to which the...

Claim

... 04

DISPLAYING ORDER TRACKING INFORMATION FOR TRACKING AN ORDER VIA THE SITE

06

ALLOWING RETURN OF A PRODUCT VIA THE SITE, WHEREIN A

PURCHASE PRICE IS REFUNDED TO A CUSTOMER

0

EXECUTING A TRAINING APPLICATION PROGRAM FOR TRAINING A CUSTOMER IN USE...THE FIRST 12902

USER TO THE TOTAL AMOUNT OF BANDWIDTH THE FIRST USER

HAS BEEN ALLOCATED

DETERMINING THE AMOUNT OF UNUSED BANDWIDTH BY 12904

SUBTRACTING THE AMOUNT OF BANDWIDTH USED BY THE FIRST USER FROM THE TOTAL AMOUNT OF BANDWIDTH...

...Bandwidth Market Clearing and Settlements

Step #4: Bandwidth purchase Step 99: CNBC correlates EDRs with **contract** and **rates** connection based on **contract** information. completes and

10/3,K/16 (Item 14 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00805488 **Image available**

METHOD AND SYSTEM FOR GENERATING AUTOMATED QUOTES AND FOR CREDIT PROCESSING AND SCORING

PROCEDE ET SYSTEME DESTINES A LA GENERATION DE TAUX AUTOMATISES ET AU TRAITEMENT ET A L'EVALUATION PAR SCORE DE CREDITS

Patent Applicant/Assignee:

GELCO CORPORATION, Three Capital Drive, Eden Prairie, MN 55344, US, US

(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

JOHNSON Ken, 6851 Sugar Hill Circle, Eden Prairie, MN 55346, US, US

(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

PADMANABHAN Devan V (et al) (agent), Dorsey & Whitney LLP, Pillsbury
Center South, 220 South Sixth Street, Minneapolis, MN 55402-1498, US,
Patent and Priority Information (Country, Number, Date):

Patent: WO 200139079 A1 20010531 (WO 0139079)

Application: WO 2000US32125 20001122 (PCT/WO US0032125)

Priority Application: US 99167084 19991123

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 13358

Fulltext Availability:

Claims

Claim

... RETAINED Y GECFS MONTHLY PAYMENTS: 382.19

ASSET TYPE: TRACTOR RESIDUAL: 8,000.00

CAP COST : 22,618 CYCLE MONTH: 50

CONTRACTUAL PRICING

DEALER FEE: 113.09 FUNDING MONTH: MARCH

DOC FEE: 150.00 INTEREST INDEX: 2...

...LATE PAYMENT CHARGE 1.5% INTERIM INTEREST: PRIME + 1%

BILL THROUGH SOLD

EFFECTIVE DATE OF **PRICING : FIRST** MONTH AFTER GECFS SIGNS NEW

CONTRACTS

RULE 15/16

COMMENTS 1 SPECIAL REQUIREMENTS CUSTOMER LEASE PROFITABILITY

DISCOUNTED CASH FLOWS:

NET REVENUE: \$ 6t863 1 1.05%

INTEREST EXPENSE: \$ 31506 5.65%

COMMENTS / SPECIAL...

...11115199 GUOTE EXPIRATION: 12/15/99

TO:

CONTACT:

FAX#:

FROM:

FAX#:

CUSTOMER:

TERIVIS OF PROPOSAL

PURCHASE PRICE : 22,618

AMOUNT: 22i618

NTHS): 50

8,000

RESIDUALY 35.37%

MONTHLY PAYMENT: 382.19...

10/3,K/17 (Item 15 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00790588 **Image available**

**SYSTEMS AND METHODS TO PROVIDE A PRODUCT TO A CUSTOMER BEFORE A FINAL
TRANSACTION TERM VALUE IS ESTABLISHED**

**SYSTEMES ET PROCEDES SERVANT A LIVRER UN PRODUIT A UN CLIENT AVANT
L'ETABLISSEMENT DU TERME FINAL DE LA TRANSACTION**

Patent Applicant/Assignee:

WALKER DIGITAL LLC, Five High Ridge Park, Stamford, CT 06905, US, US

(Residence), US (Nationality), (For all designated states except: US)
Patent Applicant/Inventor:
PACKES John M Jr, 21 Frankford Street, Hawthorne, NY 10532-1950, US, US
(Residence), US (Nationality), (Designated only for: US)
WALKER Jay S, 124 Spectacle Lane, Ridgefield, CT 06877, US, US
(Residence), US (Nationality), (Designated only for: US)
TEDESCO Daniel E, 49 Kings Highway North, Westport, CT 06880, US, US
(Residence), US (Nationality), (Designated only for: US)
TULLEY Stephen C, 15 River Place, Stamford, CT 06907, US, US (Residence),
US (Nationality), (Designated only for: US)
BEMER Keith, 517 E. 75th Street, #2E, New York, NY 10021, US, US
(Residence), US (Nationality), (Designated only for: US)
Legal Representative:
DUGAN Brian M (et al) (agent), Intellectual Property Department, Walker
Digital Corporation, Five High Ridge Park, Stamford, CT 06905, US,
Patent and Priority Information (Country, Number, Date):
Patent: WO 200124085 A2 20010405 (WO 0124085)
Application: WO 2000US25394 20000915 (PCT/WO US0025394)
Priority Application: US 99409041 19990929
Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ
DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ
LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG
SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 10996

Fulltext Availability:
Detailed Description

Detailed Description

... price to which he or she is entitled, without having to pay a higher
initial **sale price** and receive a **refund** at a later time. Also
needed is a purchasing system and method which would allow...

...product and later obtain, as a part of the transaction, competitive
terms such as a **sale price**, an interest **rate** and/or a **warranty**
provision.

SUMMARY OF THE INVENTION

The present invention provides a purchasing system and method whereby...

10/3,K/18 (Item 16 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00779642 **Image available**

IMPROVED BUSINESS SYSTEMS SYSTEMES COMMERCIAUX AMELIORES

Patent Applicant/Inventor:
MCCLUNG Guy LaMonte III, 18007 Pleasantwood Dr., Spring, TX 77379-2810,
US, US (Residence), US (Nationality)
Patent and Priority Information (Country, Number, Date):
Patent: WO 200113216 A1 20010222 (WO 0113216)
Application: WO 2000US22406 20000815 (PCT/WO US0022406)
Priority Application: US 99375451 19990817; US 2000506718 20000218; US
2000637293 20000808
Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ
DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ
LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG
SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 19233

Fulltext Availability:

Detailed Description

Claims

English Abstract

A method for **guaranteeing** a consumer (114) a **best price** on subject matter purchased from a vendor (112) in a first transaction at a first price, the method including recording the first price and information identifying the consumer (114), monitoring **sales prices** of the subject matter for a predetermined time period, calculating after the price transaction, noting...

...price lower than the first price during the predetermined time period, calculating a money-value **difference** between the first price and said any price lower than the first price, and **refunding** to the consumer (114) an amount equal to the money-value **difference**, wherein the subject matter is purchased via a host system (252) and the host system ...

Detailed Description

... present invention, therefore, discloses in some, but not necessarily all embodiments, a business system for **guaranteeing** a consumer a **best price** on an item purchased from a vendor in a first transaction at a first price...

...means for recording the first price and information identifying the consumer, means for monitoring the **sales price** of the item for a predetermined time period after the first transaction, means for noting...

...price for the item during the predetermined time period, means for calculating a money-value **difference** between the first price and said any price lower than the first price, and means for **refunding** to the consumer an amount equal to the money-value **difference**; and, optionally, a host system that includes the means for recording, means for monitoring, means...

...pertinent geographic area for the first transaction and for

9
limiting the monitoring step to **sales prices** available within the pertinent geographic area; and/or means for providing a warranty to the...

...for the benefit of said consumer, improvements as shown in Fig. 9 including means for **guaranteeing** a consumer a **best price** on an item purchased from the vendor in a first transaction at a first price...

...means for recording the first price and information identifying the consumer, means for monitoring the **sales price** of the item for a predetermined time period after the first transaction, means for noting...

...price for the item during the predetermined time period, means for calculating a money value **difference** between the first price and said any price lower than the first price, and means for **refunding** to the consumer an amount equal to the money-value **difference**.

The present invention therefore, in certain

...in communication with the host system, and means for

applying any applicable discount (coupon, rebate, **sales price**, volume **discount**, reward, etc.) related to said transaction for the benefit of said consumer - the improvements including providing a method to **guarantee** to the consumer a better **price** or a **best price** on items or services purchased from the vendor for a predetermined time period following a...limited to, one or some of these elements of certain embodiments of the present invention.

- **guaranteeing** a consumer a **best price** on an item or service purchased from a vendor in a first transaction at a first price
- recording the first price and information identifying the consumer
- monitoring **sales prices** of the item or service

14

for a predetermined time period after the first transaction; the monitoring of **sales prices** including, but not limited to, monitoring regular prices, **discount prices**, on- **sale prices**, and clearance prices

- noting any **sales price** of the item or service lower than the first price during the predetermined time period
 - calculating a money-value **difference** between the first price and said any price lower than the first price
 - **refunding** to the consumer an amount equal to the money-value **difference**
- recording the first price and information identifying the consumer, monitoring the **sales price** of the item or service for a predetermined time period after the first transaction, noting...

...price for the item or service during the predetermined time period, calculating a money-value **difference** between the first price and said any price lower than the first price, and **refunding** to the consumer an amount equal to the money-value **difference** wherein the item or service is purchased by the consumer at a location of the...

...listed
patents with one or some (in any possible combination) of the following.

system for **guaranteeing** a consumer a **best price** on an item or service purchased from a vendor in a first transaction at a...

...16

devices for recording the first price and information identifying the consumer, for monitoring the **sales price** of the item for a predetermined time period after the first transaction, for noting any...

...first price for the item during the predetermined time period, for calculating a money-value **difference** between the first price and said any price lower than the first price, and for 10 **refunding** to the consumer an amount equal to the money-value **difference**

- a host system that includes the apparatus, etc.

for recording, for monitoring, for noting, and...all purposes)

including, but not limited to: including for each method
17

of the patent **guaranteeing a best price** according to the present invention; a computer implemented method for determining purchasing incentives for consumers...

...updating said page data so that said personal web page will display said purchase incentive **guaranteeing a best price** according to the present invention for the purchased products and, in one aspect, effecting such **guaranteeing** by recording the **first price** and information identifying the consumer

- monitoring **sales prices** of the item or service for a predetermined time period after the first transaction

- noting any **sales price** of the item or service lower than the first price during the
18

predetermined time period

- calculating a money-value **difference** between the first price and said any price lower than the first price

- **refunding** to the consumer an amount equal to the money-value **difference** ;

The present invention also provides an improved system (as compared to systems of U.S...

...19
purchase incentive, and the main computer configured to carry out the steps of the **guaranteeing of the best price** for the purchased products; a computer program product including a computer storage medium having a...

...so that said personal web page will display said purchase incentive, and the steps of **guaranteeing of the best price** for the purchased products; a computer implemented method for generating a web page said method...

...web page having said web page address displays said purchase incentive, and the steps of **guaranteeing the best price** for the purchased products; and a computer implemented method for generating a web page, said...so that said web page having said web page address displays said purchase incentive, and **guaranteeing a best price** for the purchased products.

Improved versions of U.S. 6,014,635
The present invention...

...and for each item or service which is the subject of any of said transactions **guaranteeing a best price** according to the present invention for said item or service, and, in certain aspects, **guaranteeing the best price** by recording the **first price** and information identifying the consumer, monitoring **sales prices** of the item or service for a predetermined time period after the first transaction, noting any **sales price** of the item or service lower than the first price during the predetermined time period, calculating a money
22
value **difference** between the first price and said any price lower than the first price, **refunding** to the consumer an amount equal to the money-value **difference** .

The present invention, in certain aspects, provides...first price.

In one particular aspect of the present invention, a method is provided for **guaranteeing** the **best price** for the delivery of a mail item (e.g. a letter, parcel, package, box, postcard). Any method disclosed herein for **guaranteeing** a **best price** for a service may be used to **guarantee** a **best price** for mail delivery service. One particular method for **guaranteeing** a consumer a **best price** for mail delivery service for delivering a mail item delivered by a first mail service...

...first price includes recording the first

28

price and information identifying the consumer, monitoring the **sales price** of the item for a predetermined time period after the first transaction, noting any price...

...the first price for the service during the predetermined time period, calculating a money-value **difference** between the first price and said any price lower than the first price, and **refunding** to the consumer an amount equal to the money-value **difference**. For multiple subsequent lower prices a largest single money-value **difference** for the largest first-price/subsequent price differential is determined and that amount is **refunded**.

The present invention, therefore, discloses in at least certain embodiments, a computer implemented method for **guaranteeing** a consumer a **best price** on an item or is service purchased from a vendor in a first transaction at...

...the first price to the at least one second price and calculating a money-value **difference** between the first price and any price of the at least one second price lower than the first price, and **refunding** to the consumer a **refund** amount equal to the money-value **difference**. Such a method may include one or some (in any possible combination) of the following: wherein the **refunding** step includes posting the **refund** amount as a credit to an account of the consumer; wherein the item or service...

...host

system conducts the monitoring, noting, and calculating steps; and the host system provides the **refund** to the consumer; wherein the host system provides the **refund** by crediting an account of the consumer; wherein the account is an account of the consumer with the host system; wherein a **refund** adjustment is made for each subsequent **sales price** lower than the at least one second price for the predetermined time period; monitoring sales...

...following the first transaction, and providing the consumer involved in the first transaction with a **refund** based on a money value of said incentive; monitoring sales of the item or service...

...following the first transaction, and providing the consumer involved in the first transaction with a **refund** based on a money value of said incentive; wherein only prices for the item to...

Claim

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CLAIMS:

1. A method for **guaranteeing** a consumer a **best price** on subject matter purchased from a vendor in a first

transaction at a first price, the method comprising recording the first price and information identifying the consumer, monitoring **sales prices** of the subject matter for a predetermined time period after the first transaction, noting any...

...erence between

the first price and said any price lower than the first price, and

refunding to the consumer an amount equal to the money-value **difference**, wherein the subject matter is purchased via a host system and the host system records...

...host system conducts the monitoring, noting, and calculating steps; and the host system provides the **refund** to the consumer, and

2 2 wherein the host system provides the **refund** by crediting an account of the consumer.

2 The method of claim 1 wherein the...

...effected with no post-transaction action item by the consumer.

3 A business system for **guaranteeing** a consumer a **best price** on subject matter purchased from a vendor in a first transaction at a first price...

...comprising

means for recording the first price and information identifying the consumer, means for monitoring **sales prices** of the subject matter for a predetermined time period after the first transaction,

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means...

...than the

first price during the predetermined time period, means for calculating a money-value

difference between the first price and said any price lower than the first price, and

1 4 means for **refunding** to an account of the 1 5 consumer an amount equal to the money-value

difference.

4 The business system of claim 3 further comprising means for refunding to the consumer...

...related to said transaction for the benefit of said consumer, the improvement comprising means for **guaranteeing** a consumer a **best price** on subject matter purchased from the vendor in a first transaction at a first price...

...for recording the first price and

information identifying the consumer,

1 7 means for monitoring **sales prices** of the subject matter for a predetermined time period after the first transaction,

means for...

...than the

first price during the predetermined time period, means for calculating a money-value

difference between the first price and said any price

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lower than the first price, and
means for **refunding** to an account of the
consumer an amount equal to the money-value **difference**
with no post-transaction action by the consumer.

6 A computer implemented method for guaranteeing...means r recording the
first price and
information identifying the consumer,
means for monitoring the **sales price** of
the item for a predetermined time period
after the first transaction,
means for noting...

...price for the item during the predetermined
time period,
means for calculating a money-value **difference**
between the first price and said any price
lower than the first price, and
means for **refunding** to the consumer an amount
equal to the money-value **difference**
host system that includes the means for
recording, means for monitoring, means for noting,
and...

...a pertinent geographic area fo
the first. transaction and for limiting the monitoring
step to **sales prices** available within the pertinent
geographic area

OPTIONAL

eans r providing a warranty to the consumer

OPTIONAL

SUBSTITUTE SHEET (RULE 26)

?,@# rog

BUSINESS SYSTEM

ns for **guaranteeing** a consumer a **best price**
an item purchased from the vendor in a first
transaction at a first price
means for recording the first price
and information identifying the consumer,
means for monitoring the **sales price** of
the item for a predetermined time period
after the first transaction,
means for noting...

...price for the item during the
predetermined time period,
means for calculating a money-value
difference between the first price and
said any price lower than the first price, and
means for **refunding** to the consumer an amoun
equal to the money-value **difference**

SUBSTITUTE SHEET(RULE26)

326 325 313 317 320 315 318

MerchcInt Tax

Software Communicator Cashier...

...ELECTRONIC

ACCESS TO BILLING INFORMATION

RECEIVE PA YMEN T

AUTHORIZARON

RENDER PA YMENT

PRICE GUARANTEE

REFUNDwIF APPLICABLE

SUBSTITUTE SHEET (RULE 26)

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00762427 ****Image available****

PORTFOLIO ACCOUNTING AND RISK MANAGEMENT SYSTEM

SYSTEME DE COMPTABILITE ET DE GESTION DES RISQUES LIES A UN PORTEFEUILLE DE PLACEMENT

Patent Applicant/Assignee:

TRADING RESEARCH DESIGN INC, 95 Saratoga Road, Amherst, NY 14226-4336, US
, US (Residence), US (Nationality)

Inventor(s):

COPPOLA James P III, Suite 3, 1200 Washington Street, San Francisco, CA
94108, US,

Legal Representative:

HJORTH Beverly E (et al) (agent), Weingarten, Schurgin, Gagnebin & Hayes
LLP, Ten Post Office Square, Boston, MA 02109, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200075836 A2 20001214 (WO 0075836)

Application: WO 2000US15452 20000605 (PCT/WO US0015452)

Priority Application: US 99137690 19990604

Designated States: CA

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

Publication Language: English

Filing Language: English

Fulltext Word Count: 11929

Fulltext Availability:

Detailed Description

Detailed Description

... of

the user's portfolio. In step 94, this screen displays
the total equity, equity **minus** planned risk for the
portfolio, the user's estimated buying power, and the
user's...security owned. For each security, the
system lists the symbol, the number of shares or
contracts, the **cost** basis (for example, by averaging all
lots on a first in, first out basis, accounting...

...last sale of the security, the market value (amount
of shares multiplied by the last **sale price**), and the
weighted **percentage** gain or loss that the position
maintains. The gain or loss may be shown in **percentage**
and in absolute dollar terms.

All securities with the same symbol, the same stop,
and...

10/3,K/20 (Item 18 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00752886

MORTGAGE AUCTION PROCESS MODEL

MODELE D'UN PROCESSUS D'ENCHERES HYPOTHECAIRES

Patent Applicant/Assignee:

REALESTATE COM INC, Atlanta Financial Center, Suite 150, 3333 Peachtree
Road, N.E., Atlanta, GA 30326, US, US (Residence), US (Nationality),
(For all designated states except: US)

Patent Applicant/Inventor:

KOLESZAR William, 2661 Fox Hills Drive, Decatur, GA 30033, US, US
(Residence), US (Nationality), (Designated only for: US)

BEALE Elsa, 1111 Dunbarton Trace, Atlanta, GA 30319, US, US (Residence),
US (Nationality), (Designated only for: US)

DANIELS Alan, Suite 400, 3333 Peachtree, Atlanta, GA 30326, US, US
(Residence), US (Nationality), (Designated only for: US)

LACOUR Jamal, 735 Woodshire Trail, Atlanta, GA 30031, US, US (Residence),
US (Nationality), (Designated only for: US)

Legal Representative:

MEHRMANN Michael J (agent), Morris, Manning & Martin, LLP, 1600 Atlanta
Financial Center, 3343 Peachtree Road NE, P.O. Box 550768, Atlanta, GA
30355, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200065516 A2 20001102 (WO 0065516)

Application: WO 2000US11897 20000428 (PCT/WO US0011897)

Priority Application: US 99131360 19990428

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK

DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ

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(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 20897

Fulltext Availability:

Claims

Claim

... mortgage

Get Horne Financing

our mortgage Auction is the

easiest way to get the WwM

rate - guaranteedl

Home I MyHomePi3nner My Activity I Company InfoU Privacy I contact us

Loan-to-Value...

...that your BACK END DEST RATIO. (the comparison of your outgoing debt
payments as a **percentage** of your total income in addition to your
anticipated mortgage amount) Is 0%. Such a...Type

If Condo, number of stories

*Down Payment Amount \$

Homeowner's Assoc Fees

*Estimated/Actual **Purchase Price**

*Have you put a contract on a property? F-77E.

Mortgage Information

*New Loan Amount...Get Home Financing

Our mortgage Auction is the

lo eas4est way to get the

West **rate -- guaranteedt**

Company

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Previous Page

Sample Loan...

10/3,K/21 (Item 19 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00579183 **Image available**

METHOD AND SYSTEM FOR REAL-TIME CONTRACTS, ADMINISTRATION, AND FINANCIAL
CONTROL TO PROCESS ELECTRONIC CREDIT APPLICATIONS AND INSURANCE
SERVICES VIA A GLOBAL COMMUNICATIONS NETWORK

PROCEDE ET SYSTEME DE CONTRATS EN TEMPS REEL, D'ADMINISTRATION ET DE
CONTROLE FINANCIER PERMETTANT UN TRAITEMENT ELECTORNIQUE DES DEMANDES
DE CREDIT ET SERVICES D'ASSURANCE VIA UN RESEAU DE COMMUNICATIONS
GLOBAL

Patent Applicant/Assignee:

VOLVO COMMERCIAL FINANCE LLC THE AMERICAS, 7823 National Service Road,

Post Office Box 26131, Greensboro, NC 27402-6131, US, US (Residence),

US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

SOMES Joe, 321 Carlisle Drive, Kernersville, NC 27284, US, US (Residence)
, CA (Nationality), (Designated only for: US)
NORRIS Sherry, 6504 River Hills Drive, Greensboro, NC 27410, US, US
(Residence), US (Nationality), (Designated only for: US)
ASHBY Keith, 6340 Armsby Road, Clemmons, NC 27012, US, US (Residence), US
(Nationality), (Designated only for: US)
LITTLE Angela, 3550 Cedar Post Road, Winston-Salem, NC 27127, US, US
(Residence), US (Nationality), (Designated only for: US)
GORBEA Dale, 605 Pepperidge Road, Lewisville, NC 27023, US, US
(Residence), US (Nationality), (Designated only for: US)
DELOOZE Jan, 393 Clubhouse Court, Apartment 2E, High Point, NC 27265, US,
US (Residence), NL (Nationality), (Designated only for: US)
FREIBERG Richard, 1633 Kesteven Road, Winston-Salem, NC 27127, US, US
(Residence), US (Nationality), (Designated only for: US)
JOYCE Neil, 3209-H Stoneburg Court, Greensboro, NC 27409, US, US
(Residence), GB (Nationality), (Designated only for: US)

Legal Representative:

CALKINS Charles (et al) (agent), Kilpatrick Stockton LLP, 1001 West
Fourth Street, Winston-Salem, NC 27101, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200042556 A2 20000720 (WO 0042556)

Application: WO 2000US884 20000113 (PCT/WO US0000884)

Priority Application: US 99115667 19990113

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK

DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ

TM TR TT TZ UA UG US VU VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 21400

Fulltext Availability:

Claims

Claim

... YES NUMBER(10)

DEAL 1 IDENTIFICATION YES NUMBER(10)

DEAL 2 IDENTIFICATION NO NUMBER(10)

PROMOTION NO VARCHAR2(50)

BUY RATE NO NUMBER(8,8)

DEALER MARKUP NO NUMBER(8,8)

SELL RATE NO NUMBER(8,8)

CONTRACTDATE NO DATE

PAYMENT DATE NO DATE

ADVANCE PAYMENT YES NUMBER(1)

ADDITIONAL DAYS NO NUMBER...

...12,2)

FREIGI ITTAX NO NUMBER(12,2)

OTHER TAXE'S NO NUMBER(12,2)

REBATE NO NUMBER(12,2)

CASH DOWN NO NUMBER(12,2)

RESIDUAL (VALUE OF VEI IICLE...

...EXEMPTION Y1. 'S NUMBER())

USLEASETAX No NUMBER(12,2)

SALES TAX OVERRIDE NO NUMBER(I)

SALESTAX AMOUNT NO NUMBEIR(12,2)

US Insurance

US Insurance

Deal Number: 3089

Customer: Jones, Steve

Physical...

...Value: 0.00

Total Liens: 0.00

Buyer Agrees to pay the 1. Vehicle Cash Sales Price 254,382.00

"Total Obligation" (Item 15) 2. Net Trade-in Allowance 0.00
in...

10/3,K/22 (Item 20 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00566622 **Image available**

METHOD AND APPARATUS FOR CONDUCTING ON-LINE COMMERCE FOR GOODS ACROSS
CUSTOMS UNIONS AND DATA PROTECTION UNIONS
PROCEDE ET APPAREIL DESTINES AUX ECHANGES COMMERCIAUX DE MARCHANDISES
EFFECTUES EN LIGNE ENTRE UNIONS DOUANIERES ET UNIONS DE PROTECTION DE
DONNEES

Patent Applicant/Assignee:

EASYCLEAR LTD,

KELMAN Alistair Bruce,

Inventor(s):

KELMAN Alistair Bruce,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200029995 A1 20000525 (WO 0029995)

Application: WO 99GB3674 19991105 (PCT/WO GB9903674)

Priority Application: GB 9824984 19981113

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK

DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ

TM TR TT TZ UA UG US UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM

AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL

PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 4269

Fulltext Availability:

Detailed Description

Detailed Description

... real cost of the goods in the ESB which will include Tariffs, Local
Tax, shipping costs and Warranty costs if necessary. Although
warranty costs are optional they are of some significance to the
customer when buying goods from a...

...repair warranties for the goods ordered by the customer using the
CyberShopping System and the charge for these warranties accordingly.
Step 8 will also include the operation of returning to the customer the
calculated...

...The real cost calculation operations performed in Step 8 will be as
follows:Calculate the purchase price abroad (PPA) (i.e. the basic
price of the goods plus freight and transport costs). Look up the good's
duty rate percentage and VAT. Multiply the PPA b@ the duty rate. Store
the duty to be paid...

...A. Add location A contents to the PPA and multiply the result by the VAT
percentage . Store VAT value in location B. Add location A contents to
location B contents to...

10/3,K/23 (Item 21 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00487363 **Image available**

METHOD AND APPARATUS FOR PROCESSING MONTHLY INSTALLMENT PAYMENTS UTILIZING
FACSIMILE TRANSMISSION OF CREDIT CARD ACCOUNT INFORMATION
PROCEDE ET APPAREIL DE TRAITEMENT DE VERSEMENTS ECHELONNES AU MOYEN DE
L'ENVOI PAR TELECOPIE D'INFORMATIONS DE COMPTE DE CARTE DE CREDIT

Patent Applicant/Assignee:

PROPAY USA INC,

Inventor(s):

WILKES W Bradley,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9918715 A1 19990415

Application: WO 98US21145 19981007 (PCT/WO US9821145)

Priority Application: US 97946599 19971007

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES

FI GB GD GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV

MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG

UZ VN YU ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE

CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN

GW ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 9160

Fulltext Availability:

Claims

Claim

... because the customer is

immediately provided with an alternative method for
purchasing something whose full **purchase price** would
otherwise perhaps exceed a customerfs savings or
monthly budget. The present invention thus provides...

...monthly credit card charges.

Although the preferred embodiment in itself
offers surprising advantages in cost **reduction** , there
are many details of the process and alternatives which
bear explanation. First, processing of...general purpose computer which
can
transmit facsimiles.

While very little specific examples of the cost

reductions have been provided, it is now useful to
consider some of the fees involved. Specifically...installments that the
donor can

make with a credit card. When the donor calls, the

amount that the donor wishes to **pledge** is recorded on
a transmittal form, along with the specific months
that the donor specifies...

10/3,K/24 (Item 22 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00256819 **Image available**

TRANSACTION PROCESSING SYSTEM

SYSTEME DE TRAITEMENT DE TRANSACTION

Patent Applicant/Assignee:

S T A R T INC,

Inventor(s):

HARTT Richard W,

BURGER Lewis S,

MAHAFFEY C Lloyd,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9404979 A1 19940303

Application: WO 93US7533 19930811 (PCT/WO US9307533)

Priority Application: US 92927162 19920811

Designated States: AU CA JP RU AT BE CH DE DK ES FR GB GR IE IT LU MC NL PT
SE

Publication Language: English

Fulltext Word Count: 1960

Fulltext Availability:

Detailed Description

Detailed Description

... or services from a vendor by ordering them from a purchasing system and paying the **purchase price** to an escrow agent or a purchase processing center. In U.S. Patent 4,750...

...an aggregate annuity policy from an insurance company. The insurance company computed and reported a **rebate** factor which **guaranteed** a specific **rebate amount** in the future.

SUMMARY OF THE INVENTION

An object of the invention is to reduce...

16/3,K/1 (Item 1 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2002 European Patent Office. All rts. reserv.

01430995

Location registration control method, mobile communication network, and
communication terminal
Standortsregistrations-Steuerungsverfahren, Mobilkommunikationsnetz, und
Kommunikationsendgerat

Procede de gestion d'enregistrement de localisation, reseau de
communication mobile, et terminal de communication

PATENT ASSIGNEE:

NTT DoCoMo, Inc., (3031180), 11-1, Nagatacho 2-chome, Chiyoda-ku, Tokyo
100-6150, (JP), (Applicant designated States: all)

INVENTOR:

Sasada, Kouji, 16-11, Oomachi 5-chome, Kamakura-shi, Kanagawa 248-0007,
(JP)

Yabusaki, Masami, 11-1, Shinkashiwa 2-chome, Kashiwa-shi, Chiba 277-0084,
(JP)

LEGAL REPRESENTATIVE:

HOFFMANN - EITLE (101511), Patent- und Rechtsanwälte Arabellastrasse 4,
81925 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1209937 A2 020529 (Basic)

APPLICATION (CC, No, Date): EP 2001127480 011128;

PRIORITY (CC, No, Date): JP 2000361797 001128

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;
LU; MC; NL; PT; SE; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: H04Q-007/38

ABSTRACT WORD COUNT: 109

NOTE:

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200222	1857
SPEC A	(English)	200222	13061
Total word count - document A			14918
Total word count - document B			0
Total word count - documents A + B			14918

...SPECIFICATION constitute switching network 70.

For each cellular phone 90 which is the subject of a **contract** for use
of the basic **charge discount** service, **evaluation** data such as a
frequency of location registration or incoming calls of

16/3,K/2 (Item 2 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2002 European Patent Office. All rts. reserv.

01030324

MOBILE ELECTRONIC COMMERCE SYSTEM

MOBILES ELEKTRONISCHES HANDELSSYSTEM

SYSTEME DE COMMERCE ELECTRONIQUE MOBILE

PATENT ASSIGNEE:

MATSUSHITA ELECTRIC INDUSTRIAL CO., LTD, (216884), 1006, Oaza-Kadoma,
Kadoma-shi, Osaka 571-0000, (JP), (Applicant designated States: all)

INVENTOR:

TAKAYAMA, Hisashi, 21-22, Matsubara 4-chome, Setagaya-ku, Tokyo 156-0043,
(JP)

LEGAL REPRESENTATIVE:

Casalonga, Axel (14511), BUREAU D.A. CASALONGA - JOSSE Morassistrasse 8,
80469 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 950968 A1 991020 (Basic)

WO 9909502 990225

APPLICATION (CC, No, Date): EP 98937807 980813; WO 98JP3608 980813

PRIORITY (CC, No, Date): JP 97230564 970813
DESIGNATED STATES: DE; FR; GB
INTERNATIONAL PATENT CLASS: G06F-017/60
ABSTRACT WORD COUNT: 150
NOTE:

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; Japanese
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	9942	17239
SPEC A	(English)	9942	160346
Total word count - document A			177585
Total word count - document B			0
Total word count - documents A + B			177585

...SPECIFICATION embodiment of the present invention;

Fig. 47 is a specific diagram showing data that are **stored** in the merchant information server of the service system for one gate terminal, merchant terminals...

16/3,K/3 (Item 3 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2002 European Patent Office. All rts. reserv.

00346892

Image signal processing apparatus for bar code image signal.
Bildsignalverarbeitungsvorrichtung fur Strichkodebildsignale.
Dispositif de traitement de signal d'image pour signaux d'image de codes a barres.

PATENT ASSIGNEE:

MATSUSHITA ELECTRIC INDUSTRIAL CO., LTD., (216883), 1006, Oaza Kadoma, Kadoma-shi, Osaka-fu, 571, (JP), (applicant designated states: DE;GB)

INVENTOR:

Tsuchiya, Hiroyoshi, Kayama-so 102, 2-7-18 Ikuta, Tama-ku Kawasaki, (JP)
Yamamoto, Atsuharu, Matsushita Giken Mukougaoka-ryo 3-33-17, Sugao, Miyamae-ku Kawasaki, (JP)
Sannomiya, Kunio, 1-18-16, Mouridai, Atsgi-shi Kanagawa-ken, (JP)
Kotera, Hiroaki, 1-6-4, Minami Ikuta, Tama-ku Kawasaki, (JP)
Nakazato, Katsuo, 2-16-19, Naka Ochiai, Shinjuku-ku Tokyo, (JP)
Fujita, Mikio, Shosei-ryo 305, 172, Kami Hoshikawa-cho, Hodogaya-ku Yokohama, (JP)
Komizo, Shigeo, Minami Machida Haitaun 401 239-1, Tsuruma, Machida-shi Tokyo, (JP)

LEGAL REPRESENTATIVE:

Tiedtke, Harro, Dipl.-Ing. et al (11949), Patentanwaltsburo
Tiedtke-Buhling-Kinne & Partner Bavariaring 4, D-80336 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 350933 A2 900117 (Basic)
EP 350933 A3 900425
EP 350933 B1 940413

APPLICATION (CC, No, Date): EP 89112876 890713;

PRIORITY (CC, No, Date): JP 88174548 880713; JP 88174556 880713; JP 88174571 880713; JP 88174572 880713; JP 88219071 880901; JP 88248147 880930

DESIGNATED STATES: DE; GB
INTERNATIONAL PATENT CLASS: G06K-007/14;
ABSTRACT WORD COUNT: 131

LANGUAGE (Publication,Procedural,Application): English; English; English
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	EPBBF1	1746
CLAIMS B	(German)	EPBBF1	1383
CLAIMS B	(French)	EPBBF1	2256
SPEC B	(English)	EPBBF1	13344
Total word count - document A			0
Total word count - document B			18729

Total word count - documents A + B 18729

...CLAIMS a converted image in which black regions of a converted image represented by data values **produced** from said data **reduction** circuit means are **contracted** in size by a predetermined **amount** .
11. An image signal processing apparatus according to claim 1, in which said bar code...

16/3,K/4 (Item 4 from file: 348)

DIALOG(R)File 348:EUROPEAN PATENTS

(c) 2002 European Patent Office. All rts. reserv.

00295875

Alpha-carotene for inhibiting the growth of cancer cells.

Alpha-Carotin zur Wachstumshehmung von Krebszellen.

Alpha-carotene pour inhibition de la croissance de cellules cancreuses.

PATENT ASSIGNEE:

LION CORPORATION, (419451), 3-7, Honjo 1-chome, Sumida-ku Tokyo, (JP),
(applicant designated states: AT;BE;CH;DE;ES;FR;GB;GR;IT;LI;LU;NL;SE)

INVENTOR:

Nishino, Hoyoku, No. 25-2, Makinohonmachi 1-chome, Hirakata-shi Osaka,
(JP)

Iwasaki, Ryoza, c/o Lion Corporation No. 3-7, 1-chome Honjo, Sumida-ku
Tokyo, (JP)

Okabe, Akio, c/o Lion Corporation No. 3-7, 1-chome Honjo, Sumida-ku Tokyo
, (JP)

Yogo, Yuki, c/o Lion Corporation No. 3-7, 1-chome Honjo, Sumida-ku Tokyo,
(JP)

LEGAL REPRESENTATIVE:

TER MEER - MULLER - STEINMEISTER & PARTNER (100061), Mauerkircherstrasse
45, W-8000 Munchen 80, (DE)

PATENT (CC, No, Kind, Date): EP 302421 A2 890208 (Basic)

EP 302421 A3 900725

EP 302421 B1 930324

APPLICATION (CC, No, Date): EP 88112392 880729;

PRIORITY (CC, No, Date): JP 87191301 870730

DESIGNATED STATES: AT; BE; CH; DE; ES; FR; GB; GR; IT; LI; LU; NL; SE

INTERNATIONAL PATENT CLASS: A61K-031/015;

ABSTRACT WORD COUNT: 93

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
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CLAIMS B	(English)	EPABF1	189
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SPEC B	(English)	EPABF1	2305
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Total word count - document A	0
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Total word count - document B	2494
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Total word count - documents A + B	2494
------------------------------------	------

...CLAIMS in that a-carotene is used in a cancer cell growth inhibiting or cancer cell **differentiation** inducing **amount** .

Claims for the **following contracting** States: ES GR

1. The use of a-carotene for the manufacture of a medicament...

16/3,K/5 (Item 1 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00842053 **Image available**

SYSTEM AND METHOD FOR MANAGING PURCHASING CONTRACTS

SYSTEME ET PROCEDE DE GESTION DE CONTRATS D'ACHAT

Patent Applicant/Inventor:

WHITESAGE Michael D, 384 Chaparral Lane, Corrales, NM 87114, US, US
(Residence), US (Nationality)

Legal Representative:

AMATONG Alberto Q Jr (agent), Fulbright & Jaworski, L.L.P., Suite 5100,
1301 McKinney, Houston, TX 77010, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200175745 A1 20011011 (WO 0175745)

Application: WO 2001US10798 20010403 (PCT/WO US0110798)

Priority Application: US 2000194538 20000403; US 2001764178 20010117

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE

DK DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK

LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL

TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 22093

Fulltext Availability:

Detailed Description

Detailed Description

... net of credit card commission. Whenever any of these flags are triggered during a contract **analysis**, a payment or **deduction** to a transaction **amount** (or **contract** amo Lint) is usually effected thereby decreasing the totals for that contract.

The database also...

16/3,K/6 (Item 2 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00828891

COMPUTERIZED MODELING SYSTEM AND METHOD

SYSTEME ET PROCEDE DE MODELISATION INFORMATISEE

Patent Applicant/Assignee:

TPS LLC, 400 Skokie Boulevard, Northbrook, IL 60062, US, US (Residence),
US (Nationality)

Inventor(s):

ROGERS Barry, 1426 Chicago Avenue, Apt. 5N, Evanston, IL 60201, US,

MILLER Christopher, 11627 Vantage Hill Road, Reston, VA 20190, US,

LACEY Lisa, 4400 Grays Court, Concord, CA 94518, US,

WENZELMAN John, 1841 Fernwood Lane, Algonquin, IL 60102, US,

Patent Applicant/Inventor:

ROGERS Barry, 1426 Chicago Avenue, Apt. 5N, Evanston, IL 60201, US, US
(Residence), -- (Nationality), (Designated only for: US)

MILLER Christopher, 11627 Vantage Hill Road, Reston, VA 20190, US, US
(Residence), -- (Nationality), (Designated only for: US)

LACEY Lisa, 4400 Grays Court, Concord, CA 94518, US, US (Residence), --
(Nationality), (Designated only for: US)

WENZELMAN John, 1841 Fernwood Lane, Algonquin, IL 60102, US, US
(Residence), -- (Nationality), (Designated only for: US)

Legal Representative:

HAHN Thomas S (agent), Fulbright & Jaworski LLP, 801 Pennsylvania Avenue,
N.W., Washington, DC 20004-2615, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200161607 A1 20010823 (WO 0161607)

Application: WO 2001US5132 20010216 (PCT/WO US0105132)

Priority Application: US 2000506900 20000218

Designated States: AU CA CN HU IL IN JP KR MX NZ PL RU SG ZA

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

Publication Language: English

Filing Language: English

Fulltext Word Count: 8318

Fulltext Availability:

Detailed Description

Detailed Description

... predicted share values are next multiplied by the corresponding segment total values and average fare **amounts** (incorporating point-of-sale **discounts** , **contract discounts** , commission **discounts** and override **amounts**) **stored** in the Sununarized Baseline Data 500 database.
The calculated predicted share output values are further...

16/3,K/7 (Item 3 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2002 WIPO/Univentio. All rts. reserv.

00783228 **Image available**

AN ONLINE PURCHASE SYSTEM AND METHOD
SYSTEME ET PROCEDE D'ACHAT EN LIGNE

Patent Applicant/Assignee:

NETSPEND CORPORATION, 501 Congress Avenue, Suite 18, Austin, TX 78701, US
, US (Residence), US (Nationality)

Inventor(s):

SOSA Rogelio, 11624 Jollyville Road, #938, Austin, TX 78759, US,
SOSA Bertrand, 11624 Jollyville Road, #938, Austin, TX 78759, US,

Legal Representative:

STANFORD Gary R (agent), 610 West Lynn, Austin, TX 78703, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200116768 A1 20010308 (WO 0116768)

Application: WO 2000US23413 20000825 (PCT/WO US0023413)

Priority Application: US 99384581 19990827; US 2000493886 20000128

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 26415

Fulltext Availability:

Detailed Description

Detailed Description

... from the merchant's card account.

The amount of the funds transferred equals the transaction **amount** **minus** the transactional and **contractual** fees **assessed** by the Corporation.

It is the financial institution's responsibility to update the amount transferred...

16/3,K/8 (Item 4 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2002 WIPO/Univentio. All rts. reserv.

00537750 **Image available**

CONGESTION CONTROL IN RELIABLE MULTICAST PROTOCOL

REGULATION DE L'ENCOMBREMENT DANS UN SYSTEME DE COMMUNICATION
MULTIDESTINATION FIABLE

Patent Applicant/Assignee:

SUN MICROSYSTEMS INC,
CHIU Dah Ming,
KADANSKY Miriam C,
HANNA Stephen R,

HURST Stephen A,
WESLEY Joseph S,
ROSENZWEIG Philip M,
PERLMAN Radia J,

Inventor(s):

CHIU Dah Ming,
KADANSKY Miriam C,
HANNA Stephen R,
HURST Stephen A,
WESLEY Joseph S,
ROSENZWEIG Philip M,
PERLMAN Radia J,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200001123 A1 20000106 (WO 0001123)
Application: WO 99US14541 19990628 (PCT/WO US9914541)
Priority Application: US 9891330 19980630; US 99336669 19990618; US
99336660 19990618; US 99336659 19990618; US 99336671 19990618; US
99336670 19990618

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES
FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LV
MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG
US UZ VN YU ZW GH GM KE LS MW SD SL SZ UG ZW AM AZ BY KG KZ MD RU TJ TM
AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM
GA GN GW ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 23283

Fulltext Availability:

Detailed Description

Detailed Description

... feedback and control system which uses congestion detection messages
to initiate a multiplicative rate reduction **followed** by periodic
additive **rate** increases is not **guaranteed** .
Particularly, a small **reduction** in the transmission rate, for example a
reduction fraction of 0.90 (a 10% rate...

19/3,K/1 (Item 1 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2002 European Patent Office. All rts. reserv.

01343777

Method and apparatus for the composition and sale of travel-oriented packages

Verfahren und Apparat zur Zusammenstellung und für den Verkauf von Paketen in der Reiseindustrie

Methode et dispositif pour la composition et la vente de voyages organisés
PATENT ASSIGNEE:

NEAT Research Ltd., (3298460), 9 Hamenofim Street, POB 2198, Herzliya, Pituach 46120, (IL), (Applicant designated States: all)

INVENTOR:

Kohavi, Itai, 6a Granit St., Hod Hasharon, (IL)

Bar-David, Yoah, Moshav Salit, D.N. Sharon, Tichon 45885, (IL)

LEGAL REPRESENTATIVE:

Grattinger & Partner (GbR) (100074), Wittelsbacherstrasse 5, 82319 Starnberg, (DE)

PATENT (CC, No, Kind, Date): EP 1148433 A1 011024 (Basic)

APPLICATION (CC, No, Date): EP 2001108975 010411;

PRIORITY (CC, No, Date): US 551519 000418

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G06F-017/60

ABSTRACT WORD COUNT: 172

NOTE:

Figure number on first page: 4

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200143	2087
SPEC A	(English)	200143	6463
Total word count - document A			8550
Total word count - document B			0
Total word count - documents A + B			8550

...SPECIFICATION on this information, and on additional information, such as membership of traveler in loyalty programs, **contracts** and partnerships between **vendors**, **discount rates** for specific traveler groups like corporate travelers, and the like, the HRMS 200 can determine ...on this information, and on additional information, such as membership of traveler in loyalty programs, **contracts** and partnerships between **vendors**, **discount rates** for specific traveler groups like corporate travelers, and the like, the RCMS 300 can determine...

19/3,K/2 (Item 2 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2002 European Patent Office. All rts. reserv.

00903215

Computerized healthcare accounts receivable purchasing, collections, securitization and management system

Computersystem zum Kaufen, Erfassen, Sicherstellen und Verwalten von Forderungen in der Gesundheitsvorsorge

Systeme informatise d'achat, de collecte, de securisation et de gestion de comptes recevables de soins de sante

PATENT ASSIGNEE:

The Pharmacy Fund Inc., (2186470), 680 Fifth Avenue, New York, New York 10019, (US), (applicant designated states: FR;GB;IT;LU)

INVENTOR:

Greene, Jeffrey M., 300 East 59th Street, Apt. 2806, New York, New York 10022, (US)

De Fazio, Thomas J., 55 West 95th Street, Apt. 52, New York, New York 10025, (US)

Peck, Jan, 7515 W. Julie Drive, Glendale, Arizona 85308, (US)
Wyllie, L. Stephen, 5880 East Onyx Avenue, Scottsdale, Arizona 85253, (US)
Magnotte, Mark M., 613 Maple Hill Drive, Woodbridge, New Jersey 07095,
(US)
Hall, Del, 3316 West Quail Avenue, Phoenix, Arizona 85027, (US)
Tarter, Scott A., 9 Davis Drive, Armonk, New York 10504, (US)
Tarter, Fred B., 300 East 59th Street, Apt. 3305, New York, New York
10022, (US)

LEGAL REPRESENTATIVE:

Waldren, Robin Michael (55602), MARKS & CLERK, 57-60 Lincoln's Inn Fields
, London WC2A 3LS, (GB)

PATENT (CC, No, Kind, Date): EP 825544 A1 980225 (Basic)

APPLICATION (CC, No, Date): EP 96306185 960823;

PRIORITY (CC, No, Date): EP 96306185 960823

DESIGNATED STATES: FR; GB; IT; LU

INTERNATIONAL PATENT CLASS: G06F-017/60

ABSTRACT WORD COUNT: 71

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	9809	2157
SPEC A	(English)	9809	24823
Total word count - document A			26980
Total word count - document B			0
Total word count - documents A + B			26980

...SPECIFICATION information - this is blank when the remittance goes to the chain headquarters; (12) the DISC. **RATE** 1 and DISC. **RATE** 2 fields indicate **contracted discount rates**, both the standard **rate** and a special **rate** if applicable; (13) the YTD # OF CLAIMS and YTD \$ OF CLAIMS fields are used to...ROUTING fields are used to identify the chain's bank payment information; (8) the DISC. **RATE** and PREM. **RATE** fields indicate **contracted discount rates**, both the standard **rate** and premium **rate** if applicable; (9) the YTD # of CLAIMS and YTD \$ OF CLAIMS are used to show...

19/3,K/3 (Item 1 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2002 WIPO/Univentio. All rts. reserv.

00897564 **Image available**

METHOD AND SYSTEM FOR ONLINE SALES AND PURCHASES

PROCEDE ET SYSTEME DE VENTE ET D'ACHAT EN LIGNE

Patent Applicant/Assignee:

INTESOURCE INC, Suite 110, 2850 E. Camelback Road, Phoenix, AZ 85016, US,
US (Residence), US (Nationality), (For all designated states except:
US)

Patent Applicant/Inventor:

DAVIS Oren L, 1758 E. La Vieve Lane, Tempe, AZ 85284, US, US (Residence),
US (Nationality), (Designated only for: US)

SLONAKER Diane L, 6754 S. Taylor Drive, Tempe, AZ 85284, US, US
(Residence), US (Nationality), (Designated only for: US)

RUSSELL Richard A, 17533 W. Rockledge Road, Goodyear, AZ 85338, US, US
(Residence), US (Nationality), (Designated only for: US)

SOLAR Richard J Solar Jr, 4012 N. 40th Place, Phoenix, AZ 85018, US, US
(Residence), US (Nationality), (Designated only for: US)

PREDOSIN Mirko, 825 E. Evelyn Avenue #622, Sunnyvale, CA 94086, US, US
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

MACBLAIN Thomas D (agent), Gallagher & Kennedy, 2575 East Camelback Road,
Phoenix, AZ 85016, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200231737 A1 20020418 (WO 0231737)

Application: WO 2001US32180 20011010 (PCT/WO US0132180)

Priority Application: US 2000239141 20001010

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE
SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 19545

Fulltext Availability:

Detailed Description

Detailed Description

... decided to place a contract out for bid, he or she logs on to the
website and creates an event as indicated at 601. In order to create
this event a...

...the set-up page. These include event time duration, contract begin date,
contract duration, estimated **contract** volume, **discount** & future
rates of money and item list indicator. The buyer proceeds by selecting
items for the event...

19/3,K/4 (Item 2 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00891408 **Image available**

THE STOCK INFORMATION BUSINESS MODEL ON A WIRE-WIRELESS INTERNET

MODELE DE GESTION D'INFORMATIONS BOURSIERES SUR INTERNET FIXE ET MOBILE

Patent Applicant/Assignee:

FUROAN CO, # 918, Seongji Heistel, 245-3, Seohyun-dong, Bundang-gu,
Seongnam-si, Kyeonggi-do 463-010, KR, KR (Residence), KR (Nationality),
(For all designated states except: US)

Patent Applicant/Inventor:

AN Eunseon, 87-3 Sinweuldong Yangchungu, 158-095 Seoul, KR, KR
(Residence), KR (Nationality), (Designated only for: US)

Patent and Priority Information (Country, Number, Date):

Patent: WO 200225527 A1 20020328 (WO 0225527)

Application: WO 2001KR1581 20010921 (PCT/WO KR0101581)

Priority Application: KR 200055624 20000922

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU SD

SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: Korean

Fulltext Word Count: 3071

Fulltext Availability:

Detailed Description

Detailed Description

... Target returns on investment; Expected estimate returns on
investment when supply information

D: the Lowest **guarantee** earnings **rate** ; **Minus** earnings **rate** of
schedule

standard (ex: -10% returns on investment)

E: the Anticipation investment period; Presented anticipation...

...about the Security Information Buying and

Selling Method of Information center based on wire & wireless **Internet** ,

(1) The first step that makes the stock information trading possible as information sellers provide...

19/3,K/5 (Item 3 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00873778

METHOD AND APPARATUS FOR ARRANGING FLEXIBLE AND COST-EFFICIENT PRIVATE AIR TRAVEL

PROCEDE ET DISPOSITIF PERMETTANT DE PROPOSER UN VOYAGE EN AVION PRIVE RENTABLE ET SOUPLE

Patent Applicant/Assignee:

EBIZJETS COM, 51 Glass Terrace, Duxbury, MA 02331, US,

Inventor(s):

CREED Jeff, 51 Glass Terrace, Duxbury, MA 02331, US,

SVENSON Paul A, 95 Mann Lot Road, Scituate, MA 02066, US,

WILLIAMS John I, 71 Arborway, Jamaica Plain, MA 02130, US,

ERDOGUS Tolga, 316 Stowe Road, Harvard, MA 01451, US,

Legal Representative:

MORANO Elizabeth P (et al) (agent), Bromberg & Sunstein LLP, 125 Summer Street, Boston, MA 02110, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200206998 A2 20020124 (WO 0206998)

Application: WO 2001US22898 20010719 (PCT/WO US0122898)

Priority Application: US 2000219730 20000719; US 2001306334 20010718

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 19287

Fulltext Availability:

Detailed Description

Detailed Description

... be determined by the value of the pre-purchased allotment of private air travel. The **guaranteed** hourly flight **rate discounts**, the pre-determined flight upgrades, the frequent flyer upgrades, and the identification of the dedicated customer service representative...

...identification may be indicated by information read by a magnetic strip reader, or by information **stored** in a processor and memory which may be included with the travel card. If the...

19/3,K/6 (Item 4 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00865350 **Image available**

AUTOMATED CLAIMS FULFILLMENT SYSTEM

SYSTEME AUTOMATISE DE GESTION DE DECLARATIONS DE SINISTRE

Patent Applicant/Assignee:

AMERICAN MANAGEMENT SYSTEMS INC, 4050 Legato Road, Fairfax, VA 22033, US,
US (Residence), US (Nationality)

Inventor(s):

RICHARDSON Peter Edward, Craigview, Clovenfords, Galashiels TD1 3LU, GB,

HARVIE John Charles, 24 Bannister Gardens, Storrington, West Sussex RH20 4PU, GB,

Legal Representative:

KRAVETZ Paul I (agent), Staas & Halsey LLP, Suite 500, 700 Eleventh St.
NW, Washington, DC 20001, US,
Patent and Priority Information (Country, Number, Date):
Patent: WO 200198914 A1 20011227 (WO 0198914)
Application: WO 2001US40859 20010607 (PCT/WO US0140859)
Priority Application: US 2000598693 20000621
Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU
CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE
SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 8872

Fulltext Availability:
Claims

Claim

... procurement for products that exist in a supplier catalog or from a supplier with whom **contract** or **discounted rates** have been agreed) is not maximized. Consequently, procurement leverage available to buyers over suppliers is...

...claims fulfillment system 18. Communication channels 17 might comprise public and/or private networks, the **Internet**, local area networks (LANs), w(inverted exclamation mark)de area networks (WANs), optical communication networks...hnages etc, to be entered. Activity: Detafis of product or service to be acquired are **stored**. Output: N/A. Owner.@ Representative 12. Next Step: 4 2 (Set up rules). Step 4...a supplier catalog (meaning a contract exists for their procurement) or a supplier with whom **contract** or **discounted rates** have been agreed. In the above embodiments of the present invention, claimant 14 is provided...a plura4ty of suppliers 16 are connected to 30 claims fulfillment system 18 via the **Internet** 20. In the example oif FIG. 5, claimant 14 accesses the **Internet** 20 via an **Internet** Service Provider (ISP) 22. A loss adjuster 24 is shown as accessing claims falfillment system...

19/3,K/7 (Item 5 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2002 WIPO/Univentio. All rts. reserv.

00850743 **Image available**

SYSTEM FOR USING CYBER CURRENCIES IN REAL COMMERCE THROUGH UNIFYING THE CURRENCIES
SYSTEME PERMETTANT D'UTILISER DES MONNAIES VIRTUELLES DANS UN COMMERCE REEL PAR L'UNIFICATION DES MONNAIES

Patent Applicant/Assignee:

WEBINTECH LTD, 4th Floor Serim Bldg., 9-2 Samsung-dong, Kangnam-gu, Seoul 135-864, KR, KR (Residence), KR (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

SONG Sang Min, 202-705 Joogong Apt., 32 Wooman-dong, Paldal-gu, Suwon-shi, Kyunggi-do 442-190, KR, KR (Residence), KR (Nationality), (Designated only for: US)

Legal Representative:

CHOI Duk Kyu (agent), 5th Floor Chunwoo Bldg., 736 Yoksam-dong, Kangnam-ku, Seoul 135-080, KR,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200184412 A1 20011108 (WO 0184412)
Application: WO 2001KR592 20010410 (PCT/WO KR0100592)
Priority Application: KR 200020422 20000418
Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ
DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KZ LC

LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI
SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: Korean

Fulltext Word Count: 5298

Fulltext Availability:

Detailed Description

Detailed Description

... tangible/intangible goods or service between consumers and member stores in real life.

5 member **store** : it means an enterprise providing benefits as much as a **discount rate** agreed in a **contract** for a consumer holding a cyber card, with the enterprise being a discount coupon issuing enterprise which provides tangible/intangible goods or service, or a site enterprise which manages a **shopping mall** ;

0 off-line: it means a real world of non-network;

6

on-line: it means a space of network including **Internet** , communication, and.

so on;

cyber card: it means a real card with which exchange of...

19/3,K/8 (Item 6 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00829931 **Image available**

COUPON SERVING SYSTEM USING WIRELESS COMMUNICATION TERMINALS

SYSTEME D'ATTRIBUTION DE COUPONS UTILISANT DES TERMINAUX DE TELECOMMUNICATIONS SANS FIL

Patent Applicant/Inventor:

SIM Sungsik, 102-1006 Bamsum Hyundai Apt., Hyunsuk-dong, Mapo-gu, Seoul 121-120, KR, KR (Residence), KR (Nationality)

Legal Representative:

LEE Daesun (agent), 6F Chongkundang Bldg., 441 Shipchong-2dong, Pupyung-gu, Inchon 403-132, KR,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200163507 A1 20010830 (WO 0163507)

Application: WO 2000KR422 20000504 (PCT/WO KR0000422)

Priority Application: KR 20009044 20000224

Designated States: AU CA CN GB IL IN JP RU US

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

Publication Language: English

Filing Language: English

Fulltext Word Count: 2012

Fulltext Availability:

Detailed Description

Detailed Description

... sales of member enterprises by

giving predeten-nined coupons to the customers who used the **stores** or markets of the member enterprises to thereby induce them to visit the places again...

...on which the discount amount

or rate or the commodities or services available free of **charge** are

written mean the **promise** that the **discount charge** or **rate** or things without charge as indicated on the coupons can be realized when the customers...

19/3,K/9 (Item 7 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2002 WIPO/Univentio. All rts. reserv.

00755442 **Image available**

GLOBAL INVESTOR CLIENT ACCESS SYSTEM
SYSTEME D'ACCES CLIENT INVESTISSEUR GLOBAL

Patent Applicant/Assignee:

THE CHASE MANHATTAN BANK, 41st floor, 270 Park Avenue, New York, NY 10017
, US, US (Residence), US (Nationality)

Inventor(s):

JOANNIDES Sara, 301 East 87th Street, New York, NY 10128, US,
CRONIN Patricia H, 526 Park Street, Upper Montclair, NJ 07043, US,

Legal Representative:

DUJMICH Louis C (et al) (agent), Ostrolenk, Faber, Gerb & Soffen, LLP,
1180 Avenue of the Americas, New York, NY 10036, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200068852 A2 20001116 (WO 0068852)
Application: WO 2000US12254 20000505 (PCT/WO US0012254)
Priority Application: US 99132862 19990507

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE
DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC
LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK
SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 25933

Fulltext Availability:

Detailed Description
Claims

Detailed Description

... the art will understand that standard mathematical techniques are utilized to apply the criteria to **stored** financial data to produce reporting data for the report. The report may be provided to...

...of the following pieces of information (or fields): issuer, manager, contract number, Book Value, **percentage** of portfolio, current **rate**, maturity/duration, type, **contract** start date, contract end date, payout start date, total payments, and payments left.

- 51

At...

Claim

... at least one of the following pieces of information: issuer, manager, contract number, Book Value, **percentage** of portfolio, current **rate**, maturity/duration, type, **contract** start date, contract end date, payout start date, total payments, and payments left.
85 The...

...26)

http://H170.13.49/views/EF4.aix/prd-home.asp?UNAME=GO01417 - Microsoft
Internet Ex
File Edit View Go Favorites Help
Address http://H170.13.49/views/EF4.aix...

nj
file Edit View Go Favorites Help
@n v c:@ v G F) n...
...Close
As of Date To: 10/22/1998
Grouped By: Account - Test - Rule
El Local **internet** zone
,@@j fo-Microsoft PowerPoint... I lo Compliance Reportings...j
FIG 27
F) Compilance Reporting Microsoft **Internet** Explorer
file Edit View Go Favorites Help
@-3 C@ Q n 0 Q El li...

...As of Date To: 10/22/1998
Grouped By: Account - Test - Rule
1:1 Local **internet** zone
5
fffMicrosoft PowerPoint... I ECompliance
FIG 28
P) Compilance Reporting Microsoft **Internet** Explorer
file Edit View Go Favorites Help
<@:3 V * V 0 n n I (& n...

...Close
As of Date To: 10/22/1998
Grouped By: Account - Test - Rule
El Local **internet** zone
lo Microsoft Poyv@@ nce Reportings7.
FIG* 29
F) Microsoft PowerPoint -[Compfiance]
file Edit View...

...0000 4,1319562
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CM
Test Summary.. Help Close
El [31.ocal **internet** zone
L-L-j
Slide 9 of 9 Default Demon
lo Microsoft PowerPoint... ro @Com...

...Total Amount Assets: \$.00
*q Total Method: Value: -\$22,273,577.94
Cr
41
Local **internet** zone
Slide 9 of 9 Default Demon
[D-si-a-rtj iFr-i @MicrEsoft PowerPoint...

19/3,K/10 (Item 8 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00314412

METHOD FOR DYNAMICALLY ALLOCATING COMMUNICATION CHANNEL BANDWIDTH BETWEEN
COMPETING APPLICATIONS

PROCEDE D'ATTRIBUTION DYNAMIQUE D'UNE LARGEUR DE BANDE DE VOIE DE
TRANSMISSION ENTRE DES APPLICATIONS CONCURRENTES

Patent Applicant/Assignee:

COMPRESSION LABS INC,

Inventor(s):

RAO R Padmanabha,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9532565 A1 19951130
Application: WO 95US6136 19950519 (PCT/WO US9506136)
Priority Application: US 94442 19940520
Designated States: AM AT AU BB BG BR BY CA CH CN CZ DE DK EE ES FI GB GE HU
IS JP KE KG KP KR KZ LK LR LT LU LV MD MG MN MW MX NO NZ PL PT RO RU SD
SE SG SI SK TJ TM TT UA UG UZ KE MW SD SZ UG AT BE CH DE DK ES FR GB GR
IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG
Publication Language: English
Fulltext Word Count: 27687

Fulltext Availability:
Detailed Description

Detailed Description

... first parameterize excess step 701 for
Class 3 applications, parameter excess-i is generated
by **subtracting** new **rate** Rnew i from **guaranteed**
rate Rgtd.i, Parameter excess-1 is **stored** for
subsequent use, In a second parameter excess step 704
for Class 6 applications, parameter...

...i from maximum
rate Rmax-i, -Parameter excess-i generated in step 704
also is **stored** for subsequent use,
Parameterize excess step 701 transfers processing
to additional applications step 703, which...decrease rates step 622,
In parameterize excess step 801,
parameter excess
i is generated by **subtracting**
guaranteed rate Rgtd
i from new **rate** Rnew - io
Parameter excess i is **stored** in memory. Parameterize
excess step 801 transfers processing to additional
applications step 802, which returns...

...and otherwise to
step 803, Thus, upon completion of step 801, parameter
excess-i is **stored** in memory for each application with
new rate Rnew-i greater than or equal to guaranteed
rate Rgtd 11
Initially, in accumulate excess step 803,
parameter sum excess is **stored** as zero, Accumulate
excess step 803 retrieves parameter sum excess from
memory 313 and then sequentially retrieves each of the
stored parameters excess i and adds the retrieved
parameter excess-i to the current value of
parameter sum-excess. The resulting value of
parameter sum-excess is then **stored** in memory 313,
Upon completion, accumulate excess step 803 transfers
processing to adjust rate step Rnew-i which
is then **stored** in the first structure.

Revised new rate Rnew i for application 301-i is
generated...

File 635:Business Dateline(R) 1985-2002/Jun 18
 (c) 2002 ProQuest Info&Learning
 File 570:Gale Group MARS(R) 1984-2002/Jun 17
 (c) 2002 The Gale Group
 File 476:Financial Times Fulltext 1982-2002/Jun 18
 (c) 2002 Financial Times Ltd
 File 477:Irish Times 1999-2002/Jun 18
 (c) 2002 Irish Times
 File 710:Times/Sun.Times(London) Jun 1988-2002/Jun 18
 (c) 2002 Times Newspapers
 File 711:Independent(London) Sep 1988-2002/Jun 18
 (c) 2002 Newspaper Publ. PLC
 File 756:Daily/Sunday Telegraph 2000-2002/Jun 17
 (c) 2002 Telegraph Group
 File 757:Mirror Publications/Independent Newspapers 2000-2002/Jun 18
 (c) 2002
 File 387:The Denver Post 1994-2002/Jun 14
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 File 471:New York Times Fulltext-90 Day 2002/Jun 17
 (c) 2002 The New York Times
 File 492:Arizona Repub/Phoenix Gaz 19862002/Jan 06
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 (c) 2002 St Louis Post-Dispatch
 File 498:Detroit Free Press 1987-2002/Jun 14
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 File 630:Los Angeles Times 1993-2002/Jun 18
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 File 631:Boston Globe 1980-2002/Jun 17
 (c) 2002 Boston Globe
 File 632:Chicago Tribune 1985-2002/Jun 18
 (c) 2002 Chicago Tribune
 File 633:Phil.Inquirer 1983-2002/Jun 16
 (c) 2002 Philadelphia Newspapers Inc
 File 638:Newsday/New York Newsday 1987-2002/Jun 17
 (c) 2002 Newsday Inc.
 File 640:San Francisco Chronicle 1988-2002/Jun 18
 (c) 2002 Chronicle Publ. Co.
 File 641:Rocky Mountain News Jun 1989-2002/May 17
 (c) 2002 Scripps Howard News
 File 702:Miami Herald 1983-2002/Jun 16
 (c) 2002 The Miami Herald Publishing Co.
 File 703:USA Today 1989-2002/Jun 17
 (c) 2002 USA Today
 File 704:(Portland)The Oregonian 1989-2002/Jun 16
 (c) 2002 The Oregonian
 File 713:Atlanta J/Const. 1989-2002/Jun 16
 (c) 2002 Atlanta Newspapers
 File 714:(Baltimore) The Sun 1990-2002/Jun 16
 (c) 2002 Baltimore Sun
 File 715:Christian Sci.Mon. 1989-2002/Jun 18
 (c) 2002 Christian Science Monitor
 File 725:(Cleveland)Plain Dealer Aug 1991-2000/Dec 13
 (c) 2000 The Plain Dealer
 File 735:St. Petersburg Times 1989-2000/Nov 01
 (c) 2000 St. Petersburg Times

?ds

Set	Items	Description
S1	7770062	(BEST OR INITIAL OR FIRST OR PRIMAR? OR OPTIMIZ? OR OPTIMI-S? OR SALES OR 1ST PAID OR PURCHASE?) (3N) (PRICE? OR PRICING?) OR COST? ? OR RATE? OR AMOUNT? OR CHARGE? OR (MONETARY OR MAR-KET) (3N) (PRICE?)
S2	7803747	S1 OR SALE?() (PRICE? OR AMOUNT?)
S3	165400	S2(5N) (GUARANTEE? OR ASSURANCE? OR PROMISE? OR ENFORC? OR - PLEDGE? OR HONOR? OR DECLARATION? OR WARRANT? OR COMMITMENT? - OR CONTRACT? OR UNDERSTANDING?)
S4	149131	(ONLINE OR ON()LINE OR E OR ELECTRONIC?) (3N) (COMMERCE OR S-

```

      HOP OR SHOPS OR SHOPP? OR STORE? ?)
S5    4483563  S4 OR INTERNET OR ECOMMERCE OR ESTORE? OR ESHOP? OR ERETAI-
      L? OR WEBSITE? OR WEB()SITE? OR WWW OR WORLD()WIDE()WEB OR BR-
      ICK()MORTAR OR BAM OR RETAIL? OR RB OR STORE? OR SHOP? ? OR M-
      ALL? OR SHOPP? OR VENDOR?
S6    2666    S3(3N)(REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTION?
      OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? -
      OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MI-
      NUS OR DIFFERENTIATION?)
S7    4748    S3(3N)(COLLECT? OR ANALY? OR ASSESS? OR REPORT? OR REVIEW?
      OR EVALUAT? OR MONITOR? OR IDENTIF? OR TRACK? OR CACH? OR STO-
      RE? OR MONITOR? OR IDENTIF? OR EVALUAT? OR AUDIT? OR CHECK? OR
      DETECT? OR WATCH OR FOLLOW?)
S8    45333   S3(3N)(COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE? ?
      OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR ASS-
      ESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S9    1098    S3(3N)S5
S10   39      S9(3N)(REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTION?
      OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? -
      OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MI-
      NUS OR DIFFERENTIATION?)
S11   27      S10 NOT PY=>2000
S12   27      RD (unique items)
S13   43      S5(3N)S6
S14   16      S13 NOT S12
S15   5       S14 NOT PY=>2000
S16   4       RD (unique items)
S17   245     S5(3N)S7
S18   32      S17(3N)(COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE?
      ? OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR AS-
      SESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S19   31      S18 NOT (S12 OR S16)
S20   31      RD (unique items)
S21   21      S20 NOT PY=>2000

```

File 635:Business Dateline(R) 1985-2002/Jun 18
 (c) 2002 ProQuest Info&Learning
 File 570:Gale Group MARS(R) 1984-2002/Jun 17
 (c) 2002 The Gale Group
 File 476:Financial Times Fulltext 1982-2002/Jun 18
 (c) 2002 Financial Times Ltd
 File 477:Irish Times 1999-2002/Jun 18
 (c) 2002 Irish Times
 File 710:Times/Sun.Times(London) Jun 1988-2002/Jun 18
 (c) 2002 Times Newspapers
 File 711:Independent(London) Sep 1988-2002/Jun 18
 (c) 2002 Newspaper Publ. PLC
 File 756:Daily/Sunday Telegraph 2000-2002/Jun 17
 (c) 2002 Telegraph Group
 File 757:Mirror Publications/Independent Newspapers 2000-2002/Jun 18
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 File 387:The Denver Post 1994-2002/Jun 14
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 (c) 2002 The New York Times
 File 492:Arizona Repub/Phoenix Gaz 19862002/Jan 06
 (c) 2002 Phoenix Newspapers
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 File 498:Detroit Free Press 1987-2002/Jun 14
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 File 632:Chicago Tribune 1985-2002/Jun 18
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 File 633:Phil.Inquirer 1983-2002/Jun 16
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 File 703:USA Today 1989-2002/Jun 17
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 (c) 2002 The Oregonian
 File 713:Atlanta J/Const. 1989-2002/Jun 16
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 File 715:Christian Sci.Mon. 1989-2002/Jun 18
 (c) 2002 Christian Science Monitor
 File 725:(Cleveland)Plain Dealer Aug 1991-2000/Dec 13
 (c) 2000 The Plain Dealer
 File 735:St. Petersburg Times 1989-2000/Nov 01
 (c) 2000 St. Petersburg Times
 ?ds

Set	Items	Description
S1	7770062	(BEST OR INITIAL OR FIRST OR PRIMAR? OR OPTIMIZ? OR OPTIMI-S? OR SALES OR 1ST PAID OR PURCHASE?) (3N) (PRICE? OR PRICING?) OR COST? ? OR RATE? OR AMOUNT? OR CHARGE? OR (MONETARY OR MAR-KET) (3N) (PRICE?)
S2	7803747	S1 OR SALE?() (PRICE? OR AMOUNT?)
S3	165400	S2(5N) (GUARANTEE? OR ASSURANCE? OR PROMISE? OR ENFORC? OR - PLEDGE? OR HONOR? OR DECLARATION? OR WARRANT? OR COMMITMENT? - OR CONTRACT? OR UNDERSTANDING?)
S4	149131	(ONLINE OR ON()LINE OR E OR ELECTRONIC?) (3N) (COMMERCE OR S-

12/3,K/1 (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

2053342 51980577

Energy e-commerce crackling

Bishop, Todd
Philadelphia Business Journal v18n44 p1
Dec 10, 1999
WORD COUNT: 922
DATELINE: Philadelphia Pennsylvania

TEXT:

...business models of some of the emerging energy companies operating almost entirely online.

Still, the Internet promises a reduction in transaction costs for energy marketers, said John Hanger, the former Pennsylvania Public Utility Commission member who is...

12/3,K/2 (Item 2 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

0849741 98-10096

Agencies get power price break Local members of a statewide coalition of water agencies have agreed to purchase deregulated electricity at lower costs.

Burnham, Rick
Press Enterprise-Riverside CA (Riverside, CA, US) pD.01
PUBL DATE: 970912
WORD COUNT: 424
DATELINE: Pasadena, CA, US, Pacific

TEXT:

...Coalition members will have two pricing options under the agreement with New Energy Ventures - a guaranteed but undisclosed discount rate from utility retail rates, or a share-the-savings arrangement.

"Either approach will result in our members reducing...

12/3,K/3 (Item 3 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

0448054 94-00853

Chicago's Seoul-mates: Korean immigrants thrive as a new merchant class

Ahne, Joseph; Holli, Melvin G
Chicago Enterprise (Chicago, IL, US), V8 N3 s1 p16
PUBL DATE: 931100
WORD COUNT: 3,534
DATELINE: Chicago, IL, US

TEXT:

...patronize black-owned banks or treat blacks with respect.

The merchants mobilized to rebut the charges. They said most stores honor refund or exchange policies that are posted for customers, but that blacks sometimes demand concessions for...

12/3,K/4 (Item 4 from file: 635)

•
-DIALOG(R)File 635:Business Dateline(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

0236738 91-60618

Schnuck, Wetterau to Find Bagging Grocery Sales Harder

Quick, Julie

St Louis Business Journal (St Louis, MO, US), V11 N50 sA p1

PUBL DATE: 910902

WORD COUNT: 1,274

DATELINE: St Louis, MO, US

TEXT:

...and freezers full of microwave dinners.

Area supermarket owners also are grappling with higher labor costs , which are dictated by union contracts , while the discount retailers , thug stores and convenience stores generally hand over less of their budgets to their non...

12/3,K/5 (Item 5 from file: 635)

DIALOG(R)File 635:Business Dateline(R)

(c) 2002 ProQuest Info&Learning. All rts. reserv.

0159841 90-43009

First Union Announces New Anchor Tenants at Two Rivers Mall

Kniecik, Thomas T.

Business Wire (San Francisco, CA, US) s1 p1

PUBL DATE: 900820

WORD COUNT: 108

DATELINE: Cleveland, OH, US

TEXT:

...warehouse-type retail home improvement supply stores offering a wide selection of quality products at discount prices primarily to homeowners and specialty contractors .

Two Rivers Mall is managed by First Union Management Inc., and owned by First Union Real Estate Investments...

12/3,K/6 (Item 6 from file: 635)

DIALOG(R)File 635:Business Dateline(R)

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0036062 87-14767

Kid Stuff: Corporate Child Care Is the Perk of the Decade; What Can Your Company Afford to Offer?

Harris, Jennifer

Advantage (Nashville, TN, US), V10 N9 s1 p70

PUBL DATE: 870900

WORD COUNT: 3,738

DATELINE: Nashville, TN, US

TEXT:

...to an employee pool composed of lower-paid single parents who can't afford unsubsidized rates . Vendor discount contracts with a low-quality provider are not likely to be used by a well-paid...

12/3,K/7 (Item 7 from file: 635)

DIALOG(R)File 635:Business Dateline(R)

(c) 2002 ProQuest Info&Learning. All rts. reserv.

0030868 87-09559

'Job Security Proves Elusive Goal at USX

Ashyk, Loretta

Crains Cleveland Business (Cleveland, OH, US), V8 N20 s1 p36

PUBL DATE: 870518

WORD COUNT: 478

DATELINE: Lorain, OH, US

TEXT:

...who added that it was too early to tell whether there had been an overall **reduction** in the **amount** of work at Lorain **contracted** to non-union **shops** .

12/3,K/8 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01881825 Supplier Number: 61427957 (USE FORMAT 7 FOR FULLTEXT)
Clicking for Cards with Citi.
Credit Card Management, v12, n8, p11
Nov, 1999
ISSN: 0896-9329
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 320

... one mile per dollar.
Both cards offer some Internet-specific enhancements. One is a "Satisfaction **Guarantee** ," which **promises** to **refund** the **purchase price** if an **Internet** -purchased item doesn't live up to its advertising and the merchant refuses to refund...

12/3,K/9 (Item 2 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01683420 Supplier Number: 50280073 (USE FORMAT 7 FOR FULLTEXT)
ROUGH ROAD FOR FOREIGN BRANDS
Monget, Karyn
WWD, p7
August 24, 1998
ISSN: 0149-5380
Language: English Record Type: Fulltext
Article Type: Article
Document Type: Magazine/Journal; Trade
Word Count: 1723

... the sponsorship of a huge corporation, include: multimillion-dollar co-op advertising and marketing campaigns, **guaranteed markdown** money and **chargebacks** .
Big **stores** , particularly the powerful merchandise groups of Federated Department Stores, Dillard's, May Co. and Proffitt...

12/3,K/10 (Item 3 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01634198 Supplier Number: 47488361 (USE FORMAT 7 FOR FULLTEXT)
SMALL STORES DISCOVER NICHE MARKETING CAN BE GATEWAY TO SURVIVAL
Ozzard, Janet
WWD, v174, n122, p1
June 25, 1997
ISSN: 0149-5380
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade

Word Count: 2087

... For example, Atlanta's Rexer-Parks tries to keep up with nearby Neiman Marcus's **markdowns** and **honors** the larger store's **sale price** if a customer mentions it. But it also lobbies heavily with manufacturers for priority shipping...

12/3,K/11 (Item 4 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01585560 Supplier Number: 46901124 (USE FORMAT 7 FOR FULLTEXT)

Paris Match
Travel Agent, p60
Nov 18, 1996
ISSN: 1053-9360
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 339

... property in Cannes, Hotel Martinez. Some of the hotels have included extras, such as breakfast, **shopping discounts** and reduced **rates** for children's rooms. **Guaranteed** dollar **rates** are available for the high and low seasons and start at \$180 per night for...

12/3,K/12 (Item 5 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01543462 Supplier Number: 46302684 (USE FORMAT 7 FOR FULLTEXT)

Snags delay new federal lease-disclosure rules
Automotive News, p8
April 15, 1996
ISSN: 0005-1551
Language: English Record Type: Fulltext
Document Type: Tabloid; Trade
Word Count: 389

... a lease, including the interest rate. This disclosure would be the equivalent of the annual **percentage rate** in a **retail** finance **contract**. Lessors say it would be impossible to come up with the equivalent of an APR...

12/3,K/13 (Item 6 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01539557 Supplier Number: 46246032 (USE FORMAT 7 FOR FULLTEXT)

Ford to appeal ruling that holds makers responsible for warranties
Automotive News, p3
March 25, 1996
ISSN: 0005-1551
Language: English Record Type: Fulltext
Document Type: Tabloid; Trade
Word Count: 773

... factory; the court understood that.'
At stake for dealers is some of the \$1 billion **difference** between the **amount** manufacturers reimburse dealers for **warranty** parts and the **retail rate** dealers would charge for the same parts.
In 1994, the last year for which data...

12/3,K/14 (Item 7 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)

(c) 2002 The Gale Group. All rts. reserv.

01450904 Supplier Number: 44877548 (USE FORMAT 7 FOR FULLTEXT)
Retailers to Katzenberg: Thanks, But What About Mass Merchants?
Video Store, v0, n0, p40
July 31, 1994
ISSN: 0195-1750
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 548

... cost sellthrough competition from mass merchants.
Consumers have an easier time understanding a temporary price
promotion than they do **understanding** why video **stores charge** so much
more than Wal-Mart or Price Club for most other titles year round...

12/3,K/15 (Item 8 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01443061 Supplier Number: 44787928 (USE FORMAT 7 FOR FULLTEXT)
Minilab debate: The pros and cons of leasing or buying
Drug Store News, v0, n0, p226
June 27, 1994
ISSN: 0191-7587
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 523

... site lab; troubleshooting; training and retraining the drug store's
employees; and devising marketing and **promotional** strategies.

MANUFACTURER: The **amount** of investment and **commitment** by the
retailer determines profitability, whereas both risk - and profit - is
shared by the lessor/concessionaire.

The retailer...

12/3,K/16 (Item 9 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01421288 Supplier Number: 44514617 (USE FORMAT 7 FOR FULLTEXT)
CHIPHEAD CONNECTION
Brandweek, v0, n0, p18
March 14, 1994
ISSN: 1064-4318
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1924

... Electronic Mall is growing 30% to 40% annually, according to Regina
Brady, director of customer **promotions**. **Contract** renewal **rates** among
vendors have exceeded 80%, she said. How broad a marketing role they will
pick up beyond...

12/3,K/17 (Item 10 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01224700 Supplier Number: 42392223 (USE FORMAT 7 FOR FULLTEXT)
The dangers of today's media revolution
Advertising Age, v62, n41, p12
Sept 30, 1991
ISSN: 0001-8899
Language: English Record Type: Fulltext
Article Type: Editorial

Document Type: Magazine/Journal; Trade
Word Count: 1168

... is business permanently lost in an economy evolving toward bigness. Mergers in banking, airlines and **retailing promise cost reductions**, but part of that cost reduction is that there is only one advertiser where there...

12/3,K/18 (Item 11 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01012529 Supplier Number: 39900279
Incentives grow; AMC, Chevy join.
Automotive News, v61, n5156, p1,53
Dec 1, 1986
ISSN: 0005-1551
Language: English Record Type: Abstract
Document Type: Magazine/Journal; Tabloid; Trade

ABSTRACT:

...program is simply a response to the Ford Escort program, and does not break its **promise** to avoid annual- **percentage - rate retail** incentives. Chrysler recently launched a cash and cut-rate loan incentive program for its Aries....

12/3,K/19 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2002 Financial Times Ltd. All rts. reserv.

0006555568 BOCHZBXAC7FT
Business Law: Hidden menace to land values
MATTHEW MITSON and ANDREW WAITE
Financial Times, P 10
Tuesday, August 25, 1992
DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 1,293

...the land likely to be contaminated? If it is, the purchaser will normally require a **reduction** in the **purchase price**, an **assurance** that the **vendor** will pay for any necessary clean-up works or an indemnity against any liabilities which...

12/3,K/20 (Item 2 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2002 Financial Times Ltd. All rts. reserv.

0006047614 BOBJEASAFLEF
Finance & The Family: BT's offer: what to do - Why the latest Pounds 5bn share sale is so remarkable
ROLAND RUDD
Financial Times, P III
Saturday, October 5, 1991
DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 632

...Applying through one of these will also ensure that you will be sent a voucher, **guaranteeing** further **discounts** on commission **charged** by the **retailer** on future share deals.

These potential discounts vary from retailer to retailer. If you have...

12/3,K/21 (Item 1 from file: 710)
DIALOG(R)File 710:Times/Sun.Times(London)

(c) 2002 Times Newspapers. All rts. reserv.

08648025

Cheaper world; Room Service; Travel News

Times of London (TL) - Thursday, February 23, 1995

By: David Churchill

Section: Features

Word Count: 73

TEXT:

MORE hotel discounts are promised by the 1995 Internet preferred-rate hotel directory, which claims to have rates at up to 51 per cent off published...

12/3,K/22 (Item 1 from file: 494)

DIALOG(R)File 494:St LouisPost-Dispatch

(c) 2002 St Louis Post-Dispatch. All rts. reserv.

09181053

SOUTHWESTERN BELL CALLS FOR END TO STATE REGULAITON

St. Louis Post Dispatch (SL) - Monday, June 30, 1997

By: Virginia Young

Post-Dispatch Jefferson City Bureau

Edition: FIVE STAR LIFT Section: NEWS Page: 01A

Word Count: 996

...to customers who wanted to switch carriers.

Bell gives Dial US a 13.2 percent discount on its retail rates . Dial US, in turn, guarantees customers a rate 5 percent below Bell's rate for most local services. Dial US covers its customer...

12/3,K/23 (Item 1 from file: 630)

DIALOG(R)File 630:Los Angeles Times

(c) 2002 Los Angeles Times. All rts. reserv.

00781509 (USE FORMAT 7 FOR FULLTEXT)

JAMES FLANIGAN

Jet Deal Signals Confidence for the Long Haul

JAMES FLANIGAN

Los Angeles Times , Home Edition ed, cold, p1

Sunday December 1, 1996

DOCUMENT TYPE: Column

SECTION HEADING: Financial Desk

WORD COUNT: 782

... perspective.

Computer networking technology may be a two-edged sword for airlines, but it too promises cost reductions . Yes, the Internet will cap airline growth somewhat by allowing business people to hold long-distance conferences without...

12/3,K/24 (Item 1 from file: 632)

DIALOG(R)File 632:Chicago Tribune

(c) 2002 Chicago Tribune. All rts. reserv.

10253235

SUBURBAN COALITION JOINS PUSH TO MAKE IT EASIER TO SUE COMED

Chicago Tribune (CT) - FRIDAY, September 10, 1999

By: Rogers Worthington, Tribune Staff Writer. Freelance writer Marco

Buscaglia contributed to this report.

Edition: CHICAGO SPORTS FINAL Section: METRO CHICAGO Page: 5

Word Count: 549

...Bennett, executive director of the municipal conference, said, "It's one thing to find a **vendor** who **promises** you a **rate reduction**. But when you add the stranded cost penalty, it could wipe out the rate reduction."

12/3,K/25 (Item 2 from file: 632)
DIALOG(R)File 632:Chicago Tribune
(c) 2002 Chicago Tribune. All rts. reserv.

09320018

GRADING SYSTEM FOR A PRICE, BORROWERS WITH SPOTTY RECORDS CAN GET LOANS
Chicago Tribune (CT) - SUNDAY, November 16, 1997
By: June Fletcher, Wall Street Journal.
Edition: CHICAGOLAND FINAL Section: REAL ESTATE Page: 5C
Word Count: 994

...to 1 percent or 2 percent of the loan principal -- which jacks up the annual **percentage rate** even more. But Money **Store promises** fast closings. For those beginning to falter at juggling their debts, the ready cash can...

12/3,K/26 (Item 1 from file: 703)
DIALOG(R)File 703:USA Today
(c) 2002 USA Today. All rts. reserv.

08655367

Sea of options
USA TODAY (US) - FRIDAY THROUGH SUNDAY January 22, 1999
By: Veronica Gould Stoddart
Edition: FINAL Section: LIFE Page: 01D
Word Count: 1490

... profiles, sanitation inspection reports and lively chat areas are offered on this booking site that **promises** 10% off already **discounted rates**.

Get Cruising! ([www .getcruising.com](http://www.getcruising.com)). A whale of a site, it offers a cruise selector, tips on getting...

12/3,K/27 (Item 1 from file: 735)
DIALOG(R)File 735:St. Petersburg Times
(c) 2000 St. Petersburg Times. All rts. reserv.

09198113

STORE TRIES TO MAKE UP FOR MIX-UPS
St. Petersburg Times (PE) - WEDNESDAY July 16, 1997
By: NANCY PARADIS
Edition: 0 SOUTH PINELLAS Section: FLORIDIAN Page: 2D
Word Count: 900

... charged when you placed your order for them on Jan. 26. Additionally, Bravata said the **store** manager **promised** to **refund** the delivery **charges** on both orders, totalling \$80. This did not happen.

With regard to the stain protector...

16/3,K/1 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

00020226 Supplier Number: 48028689 (USE FORMAT 7 FOR FULLTEXT)
MUSIC RETAILERS CRITICIZE LABEL SALES ON INTERNET
Jeffrey, Don; Christman, Ed
Billboard, p1
Oct 4, 1997
ISSN: 0006-2510
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; General
Word Count: 1472

... serious concerns and challenges remain in selling music over the Internet. These include handling returns, **guaranteeing** credit-card security, allocating delivery **costs**, running **promotions**, and distinguishing the **World Wide Web site** of a retailer like Tower from that of an online seller that does not operate...

16/3,K/2 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2002 Financial Times Ltd. All rts. reserv.

0002007858 BOCCYA8ABOFT
The Management Page: Small Business: Doing nicely - but could be better -
Tim Dickson reports on the hopes of some key lobby groups for the new year
TIM DICKSON;
Financial Times, P 8
Tuesday, January 4, 1983
DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 1,100

...ups and provide the very small business with a competitive edge.

Also on Mendham's **shopping** list is a **reduction** in the **cost** of the Government's Loan **Guarantee** Scheme (the interest premium is currently 3 per cent on the guaranteed portion) and a...

16/3,K/3 (Item 1 from file: 702)
DIALOG(R)File 702:Miami Herald
(c) 2002 The Miami Herald Publishing Co. All rts. reserv.

08856228
... **AND MANY HAPPY RETURNS? STORES ARE MAKING IT TOUGHER TO BRING BACK YOUR PURCHASES**
Miami Herald (MH) - Saturday, December 21, 1996
By: AUDRA D.S. BURCH, Herald Staff Writer
Edition: Broward Section: Front Page: 1A
Word Count: 870

... the time it was bought and the time it is returned. Without a receipt, the **retailer** may **refund** only the lowest **sale price**.

* Also read the product's **warranty**. In some cases, the manufacturer and not the retailer issues the refund or exchange. In...

16/3,K/4 (Item 1 from file: 713)
DIALOG(R)File 713:Atlanta J/Const.
(c) 2002 Atlanta Newspapers. All rts. reserv.

05639086
BUSINESS REPORT HOW THE COST OF A BUSINESS TRIP HAS CHANGED
Atlanta Constitution (AC) - FRIDAY May 18, 1990

TEXT:

...and ground transportation, have edged downward. Companies have responded by cutting the number of trips, **shopping** for air **discounts**, negotiating lower hotel **rates** and **enforcing** policies against travel abuse. As a result, Runzheimer said, the average annual cost per traveler...
?

21/3,K/1 (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

0379979 93-30932

Computer companies ending campus giveaways

Lanza, Julie

Boston Business Journal (Boston, MA, US), V13 N4 s1 p11

PUBL DATE: 930312

WORD COUNT: 945

DATELINE: MA, US

TEXT:

...among computer makers can put colleges--which also resell machines to students through their campus **stores**, often with a **promise** of the lowest **rates** available--in a real bind.

PRICES DROPPED

In the spring of 1991; Bentley College, which...

21/3,K/2 (Item 2 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

0120612 90-03251

Retail Renovation

Ashanin, Lydia T.

New Mexico Business Journal (Albuquerque, NM, US), V14 N1 s1 p46

PUBL DATE: 900100

WORD COUNT: 944

DATELINE: Albuquerque, NM, US

TEXT:

...4 percent as of September, said DeBlois. Montgomery Plaza currently has an 86 percent occupancy **rate**, with future **commitments** as new **stores** are added, says Hawker.

Far North reports an occupancy rate of 94 percent, but anticipates...

21/3,K/3 (Item 3 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

0077878 89-01525

Sears Targets Name, Format for Urban Store

Waldstein, Peter D.

Crains Chicago Business (Chicago, IL, US), V11 N49 s1 p1

PUBL DATE: 881205

WORD COUNT: 1,006

DATELINE: Chicago, IL, US

TEXT:

...with 50% selling space in typical Sears department stores, one of the most inefficient utilization **rates** in the **retail** industry.

Improvements promised

While the neighborhood **stores** promise great improvements on that score, this also means Sears will have to learn to...

21/3,K/4 (Item 4 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

0057607 88-15139

Grocery Wars Take Their Toll

Danner, Patrick

San Francisco Business Times (San Francisco, CA, US), V2 N38 s1 p1

PUBL DATE: 880523

WORD COUNT: 901

DATELINE: CA, US

TEXT:

...One of them is West Sacramento-based Raley's, which has two of its 54 **stores** in Contra **Costa County**. The company recently made **commitments** for five more **stores** in the East Bay, said Charles Collings, Raley's president. Eventually, the company hopes to...

21/3,K/5 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01761813 Supplier Number: 54797263 (USE FORMAT 7 FOR FULLTEXT)

VIRGINIA TO FORD: NOT HERE, NOT NOW.

CONNELLY, MARY

Automotive News, p1

May 31, 1999

ISSN: 0005-1551

Language: English Record Type: Fulltext

Document Type: Tabloid; Trade

Word Count: 736

... the Virginia dealer association.

For example, factory stores may get lower vehicle-financing, floorplanning and **warranty rates**. The **stores** also may receive greater allocations of hot products, Martin said.

SLIPPERY SLOPE

A Ford success...

21/3,K/6 (Item 2 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01461485 Supplier Number: 44988356 (USE FORMAT 7 FOR FULLTEXT)

A Familiar Storey At Doubletree

Tour & Travel News, v0, n0, p26

Sept 12, 1994

ISSN: 0889-3349

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 529

... via a seamless link to the chain's room inventory, which allowed instant confirmations and **guaranteed rates**.

At Doubletree, **Storey** expects technology will play a key role in bringing the chain closer to the agent...

21/3,K/7 (Item 3 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01307024 Supplier Number: 43218022 (USE FORMAT 7 FOR FULLTEXT)

Store tour explores Bloomingdale's tactics

National Home Center News, v0, n0, p152

August 10, 1992
ISSN: 0192-6772
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1606

... well.

4. Productivity must be equated with profitability.

Retailers in the 1990s must become low- **cost** operators that have an **understanding** of effective low- **cost** logistics. No department **stores** can **match** , at this time, Wal-Mart's 30-hour turnaround. But they have new goals.

Productivity...

21/3,K/8 (Item 4 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2002 The Gale Group. All rts. reserv.

01233432 Supplier Number: 42468981 (USE FORMAT 7 FOR FULLTEXT)

Paper war ends

Advertising Age, v62, n46, p52

Oct 28, 1991

ISSN: 0001-8899

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 524

... who wanted to take money out of Arkansas. In 1989, the Democrat showed Dillard Department **Stores** Gazette **contracts** that offered **retail** competitors better **rates** . Dillard then quit advertising with the Gazette and remained with the Democrat. In an earlier...

21/3,K/9 (Item 1 from file: 711)
DIALOG(R)File 711:Independent(London)
(c) 2002 Newspaper Publ. PLC. All rts. reserv.

07565201

Scrooge specialist lowers overheads

Independent (IN) - Sunday, March 6, 1994

By: ROBERT COLE

Edition: 3 Section: Business on Sunday Work Page Page: 18

Word Count: 406

...another.

He and his team concentrate on areas where there are no recognised experts. Rent, **rates** , service **charges** , telecommunications, insurances, stationery, photocopier **contracts** , printing, **storeroom** supplies and the like are meat and drink to Oxford.

Mr Shale attracts business by...

21/3,K/10 (Item 1 from file: 492)
DIALOG(R)File 492:Arizona Repub/Phoenix Gaz
(c) 2002 Phoenix Newspapers. All rts. reserv.

05620040

SHUN DUBIOUS INVESTMENTS: HERE'S HOW

ARIZONA REPUBLIC (AR) - MONDAY April 30, 1990

By: BRENDAN BOYD, Universal Press

Edition: FINAL CHASER Section: BUSINESS Page: B5

Word Count: 561

... gold in the western United States for future delivery at a price far below spot **rates** .

-- Strategic-metals schemes that **promise** to **store** the merchandise in a Dutch warehouse.

Swindlers approach their potential victims in a variety of...

21/3,K/11 (Item 1 from file: 630)
DIALOG(R)File 630:Los Angeles Times
(c) 2002 Los Angeles Times. All rts. reserv.

00870183 (USE FORMAT 7 FOR FULLTEXT)

THE STATE

Fed Must Make Wells Fargo a Good Corporate Citizen of L.A.

Peter Dreier; E. Lynn Brown, Peter Dreier, professor of politics and director of the public-policy program at Occidental College, was a member of the advisory board of the Resolution Trust Corp. E. Lynn Brown is presiding bishop of the Ninth Episcopal District of the Christian Methodist Episcopal Church

Los Angeles Times , Home Edition ed, colM, p6

Sunday February 18, 1996

DOCUMENT TYPE: Opinion

SECTION HEADING: Opinion Desk

WORD COUNT: 860

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...neighborhoods, where the existing shortage of bank branches has created opportunity for scam artists and **check** -cashing **stores** that **charge** exorbitant fees. WellsFargo has **promised** to open mini-branches in supermarkets. That won't much help low-income neighborhoods, however...

21/3,K/12 (Item 1 from file: 631)
DIALOG(R)File 631:Boston Globe
(c) 2002 Boston Globe. All rts. reserv.

09626153

AT THE GROCERY, THESE PRICES WON'T STICK SUPERMARKETS TO TEST ELECTRONIC LABELING

Boston Globe (BG) - WEDNESDAY, May 6, 1998

By: Bruce Mohl, Globe Staff

Edition: Third Section: Metro Page: B1

Word Count: 677

... not display price information about items on sale with store scan cards or give any **assurance** that advertised **sale prices** are programmed into **store computers** correctly.

Technically, the supermarket industry did not need anyone's approval to proceed with the...

21/3,K/13 (Item 1 from file: 638)
DIALOG(R)File 638:Newsday/New York Newsday
(c) 2002 Newsday Inc. All rts. reserv.

09714179

3 Adult Clubs Ordered Closed

Newsday (ND) - Sunday August 2, 1998

By: Leonard Greene. STAFF WRITER

Edition: QUEENS Section: NEWS Page: A27

Word Count: 384

... mayor said. The city will move against others in the next two to three weeks, **enforcing** the law banning X- **rated** video **stores** , topless bars,

adult theaters and other adult entertainment venues within 500 feet of homes, houses...

21/3,K/14 (Item 2 from file: 638)
DIALOG(R)File 638:Newsday/New York Newsday
(c) 2002 Newsday Inc. All rts. reserv.

05815112

ADVERTISING / MARKETING / MEDIA NO CHRISTMAS CHEER FOR NEWS ADVERTISERS
NEWSDAY (ND) - Monday November 5, 1990
By: Edward R. Silverman. STAFF WRITER. By Dottie Enrico
Edition: CITY Section: CITY BUSINESS Page: 07
Word Count: 1,391

...and whether an ad will appear in all editions.

Other factors are involved, too, in **calculating contracts** used to set annual **rates**. Thus, a department **store** might pay anywhere from \$8,000 to \$14,000 for a one-page ad in...

21/3,K/15 (Item 1 from file: 640)
DIALOG(R)File 640:San Francisco Chronicle
(c) 2002 Chronicle Publ. Co. All rts. reserv.

08823014

TIPS FOR SPREE-LESS HOLIDAY SHOPPING PLANNING YOUR PURCHASES MAY KEEP YOU FROM GOING BUST
San Francisco Chronicle (SF) - MONDAY, November 18, 1996
By: Laura Castaneda, Chronicle staff writer
Edition: FINAL Section: Business Page: B1
Word Count: 1,400

...15 to \$20 for every bounced check. You may also be required to pay a **collection charge** by the **retailer** or **check - guarantee** company.

It's impossible to spend more money than you have with a debit and...

21/3,K/16 (Item 1 from file: 641)
DIALOG(R)File 641:Rocky Mountain News
(c) 2002 Scripps Howard News. All rts. reserv.

09709087

SMOKING, LOW EDUCATION LINKED OHIO, OTHER BLUE-COLLAR STATES SHOW HIGHER RATES OF TOBACCO USE; UTAH, CALIFORNIA AMONG LOWEST
Rocky Mountain News (RM) - Tuesday, July 28, 1998
By: Vanessa Winans Toledo Blade
Edition: Final Section: News/National/International Page: 26A
Word Count: 782

...lowest excise taxes.

Ohio, with the third highest percentage of smokers, had the 17th lowest **rate**.

Chippas said low **enforcement rates** against **stores** that sell tobacco products to minors also play a role. Most smokers get hooked before...

21/3,K/17 (Item 2 from file: 641)
DIALOG(R)File 641:Rocky Mountain News
(c) 2002 Scripps Howard News. All rts. reserv.

09523155

AN ACTION FLICK FOR PEOPLE WITH BRAINS
Rocky Mountain News (RM) - Friday, January 23, 1998

By: Mike Pearson Rocky Mountain News Entertainment Editor
Edition: Final Section: Entertainment/Weekend/Spotlight Page: 10D
Word Count: 878

...it'll hold your attention for a spell.

City of Industry: Orion. VHS. 120 min. **Rated R.** In **stores** Jan. 27.

Honor among thieves is nowhere to be found in City of Industry, a gritty crime caper...

21/3,K/18 (Item 1 from file: 702)
DIALOG(R)File 702:Miami Herald
(c) 2002 The Miami Herald Publishing Co. All rts. reserv.

03062631

SPRINGS WILL AID TAPE FIGHT

Miami Herald (MH) - SUN AUG 25 1985
By: EMILIA ASKARI Herald Staff Writer
Edition: FINAL Section: BNW Page: 3
Word Count: 259

...Springs' future tremendously," Coral Springs Mayor Ben Geiger said.

The city currently has no video **stores** dealing in X- **rated** videos, officials say. A vigorously **enforced** city ordinance prohibits commerce in X-rated tapes.

Assistant City Attorney Marty Hanna warned that...

21/3,K/19 (Item 2 from file: 702)
DIALOG(R)File 702:Miami Herald
(c) 2002 The Miami Herald Publishing Co. All rts. reserv.

01020360

THE CABLE WARS

Miami Herald (MH) - SUN MAR 13 1983
By: LISA GETTER Herald Staff Writer
Edition: NEIGHBORS Section: NEIGHBORS NE Page: 24
Word Count: 1,449

... governments, who grant the companies franchises in return for fees. No federal laws regulate cable **rates**. **Storer** 's **contracts** with all five Northeast Dade municipalities gives the cities the right to hold public hearings...

21/3,K/20 (Item 1 from file: 704)
DIALOG(R)File 704:(Portland)The Oregonian
(c) 2002 The Oregonian. All rts. reserv.

07707108

STORE'S SALE PLUS REBATES EQUALS FREE TOYS

Oregonian (PO) - TUESDAY, July 26, 1994
By: JAN LEASURE
Edition: FOURTH Section: FOODDAY Page: FDOP.1
Word Count: 1,572

...ad means you are able to take the ad from one store to a competing **store** and the competing **store** will **honor** the other **store** 's **sale prices** . (**Check** with the competing **stores** to make sure they follow this practice.)

This is important information for several reasons. First...

- 21/3,K/21 (Item 1 from file: 735)
DIALOG(R) File 735:St. Petersburg Times
(c) 2000 St. Petersburg Times. All rts. reserv.

10090148

CRUCIAL HEARING TODAY FOR BADCOCK SUIT

St. Petersburg Times (PE) - TUESDAY March 30, 1999

By: CHASE SQUIRES

Section: PASCO TIMES Page: 1

Word Count: 535

...declined to comment.

In their lawsuit, dealers said Badcock overcharged them for insurance and in- **store computer** systems and **charged** them for add-on **warranty** fees that were outlawed in the 1970s.

Attorney Jerry Schrader, representing the dealers, said his...

File 9:Business & Industry(R) Jul/1994-2002/Jun 17
 (c) 2002 Resp. DB Svcs.
 File 15:ABI/Inform(R) 1971-2002/Jun 18
 (c) 2002 ProQuest Info&Learning
 File 20:Dialog Global Reporter 1997-2002/Jun 18
 (c) 2002 The Dialog Corp.
 File 95:TEME-Technology & Management 1989-2002/Jun W3
 (c) 2002 FIZ TECHNIK
 File 476:Financial Times Fulltext 1982-2002/Jun 18
 (c) 2002 Financial Times Ltd
 File 610:Business Wire 1999-2002/Jun 18
 (c) 2002 Business Wire.
 File 613:PR Newswire 1999-2002/Jun 18
 (c) 2002 PR Newswire Association Inc
 File 624:McGraw-Hill Publications 1985-2002/Jun 18
 (c) 2002 McGraw-Hill Co. Inc
 File 634:San Jose Mercury Jun 1985-2002/Jun 16
 (c) 2002 San Jose Mercury News
 File 810:Business Wire 1986-1999/Feb 28
 (c) 1999 Business Wire
 File 813:PR Newswire 1987-1999/Apr 30
 (c) 1999 PR Newswire Association Inc

?ds

Set	Items	Description
S1	9646328	(BEST OR INITIAL OR FIRST OR PRIMAR? OR OPTIMIZ? OR OPTIMI- S? OR SALES OR 1ST)(3N)(PRICE? OR PRICING?) OR COST? ? OR RAT- E? OR AMOUNT? OR CHARGE? OR (MONETARY OR MARKET)(3N)(PRICE?)
S2	9704757	S1 OR SALE?() (PRICE? OR AMOUNT?) OR (PAID OR PURCHASE?)() P- RICE?
S3	260605	S2(5N) (GUARANTEE? OR ASSURANCE? OR PROMISE? OR ENFORC? OR - PLEDGE? OR HONOR? OR DECLARATION? OR WARRANT? OR COMMITMENT? - OR CONTRACT? OR UNDERSTANDING?)
S4	864854	(ONLINE OR ON()LINE OR E OR ELECTRONIC?) (3N) (COMMERCE OR S- HOP OR SHOPS OR SHOPP? OR STORE? ?)
S5	8238977	S4 OR INTERNET OR ECOMMERCE OR ESTORE? OR ESHOP? OR ERETAI- L? OR WEBSITE? OR WEB()SITE? OR WWW OR WORLD()WIDE()WEB OR BR- ICK()MORTAR OR BAM OR RETAIL? OR RB OR STORE? OR SHOP? ? OR M- ALL? OR SHOPP? OR VENDOR?
S6	7189	S3(3N) (REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTION? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? - OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MI- NUS OR DIFFERENTIATION?)
S7	9586	S3(3N) (COLLECT? OR ANALY? OR ASSESS? OR REPORT? OR REVIEW? OR EVALUAT? OR MONITOR? OR IDENTIF? OR TRACK? OR CACH? OR STO- RE? OR MONITOR? OR IDENTIF? OR EVALUAT? OR AUDIT? OR CHECK? OR DETECT? OR WATCH OR FOLLOW?)
S8	81480	S3(3N) (COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE? ? OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR ASS- ESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S9	18924	S3(S)S5
S10	2962	S3(3N)S5
S11	112	S10(3N) (REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTIO- N? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR M- INUS OR DIFFERENTIATION?)
S12	73	S11 NOT PY=>2000
S13	64	RD (unique items)
S14	293	S5(3N)S7
S15	59	S14(3N) (COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE? ? OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR AS- SESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S16	58	S15 NOT S13
S17	25	S16 NOT PY=>2000
S18	25	RD (unique items)

13/3,K/1 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
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02643785 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Clicking for Cards with Citi

(Citigroup introduced an Internet-only credit card, ClickCredit, allowing consumers to keep Internet purchases on a separate card)

Credit Card Management, v 12, n 8, p 11+

November 1999

DOCUMENT TYPE: Journal ISSN: 0896-9329 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 321

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...one mile per dollar.

Both cards offer some Internet-specific enhancements. One is a "Satisfaction Guarantee," which promises to refund the purchase price if an Internet -purchased item doesn't live up to its advertising and the merchant refuses to refund...

13/3,K/2 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
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02640859 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Citi Makes Its Move in Visa Branding Dispute by Launching ClickCredit Card

(Citigroup Inc' Internet-only ClickCredit is its first card not carrying the MasterCard or Visa logo and will not have the traditional magnetic stripe)

Card Marketing, v 3, n 10, p 8

November 1999

DOCUMENT TYPE: Journal ISSN: 1095-6263 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 361

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...standard one mile per dollar.

Both cards offer Internet-specific enhancements. One is a satisfaction guarantee, a promise to refund the purchase price if an Internet -purchased item fails to live up to its advertising and the merchant refuses to refund...

13/3,K/3 (Item 3 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
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02635035 (USE FORMAT 7 OR 9 FOR FULLTEXT)

AT&T Business Network Targets Midsize Companies -- New Offering Promises Cost Reductions And Personalized Web Sites

(AT&T is launching its Business Network, which is designed to make it simpler for midsize companies to do business; AT&T is targeting business that spend \$60,000 to \$5 mil/yr on its services)

Information Week, p 32

November 15, 1999

DOCUMENT TYPE: Journal ISSN: 8750-6874 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 381

AT&T Business Network Targets Midsize Companies -- New Offering Promises

13/3,K/4 (Item 4 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

(c) 2002 Resp. DB Svcs. All rts. reserv.

02631467 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Logo-Less Citibank Credit Cards Are Set To Debut

(Citigroup Inc will introduce a logo-free credit card, ClickCredit, an Internet account designed for consumers to differentiate between online purchases and offline purchases)

Credit Card News, p 4

November 01, 1999

DOCUMENT TYPE: Newsletter (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 309

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...one mile per dollar.

Both cards offer some Internet-specific enhancements. One is a satisfaction **guarantee**, which **promises** to **refund** the **purchase price** if an **Internet** -purchased item does not live up to its advertising and the merchant refuses to refund...

13/3,K/5 (Item 5 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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02400379 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Stop & Shop Fighting Rhode Island Pharmacy Contract

(Stop & Shop Cos launches ad and lobbying campaign to fight exclusion of its pharmacies from BC & BS of Rhode Island and United Healthcare of New England)

Supermarket News, v 48, n 10, p 65+

March 08, 1999

DOCUMENT TYPE: Journal ISSN: 0039-5803 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 574

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...United Healthcare networks hurts Rhode Island consumers most of all, limiting plan members' choices.

The **retailers** have **pledged** to **charge** the same negotiated **discount** prices as the pharmacies already in the network, so, Stop & Shop and Walgreen say, their...

13/3,K/6 (Item 6 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

(c) 2002 Resp. DB Svcs. All rts. reserv.

01872495 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Small Stores Discover Niche Marketing Can Be Gateway to Survival

(Niche marketing for smaller specialty store provides customers with unique look and plenty of service)

Women's Wear Daily, p 1+

June 25, 1997

DOCUMENT TYPE: Journal ISSN: 0149-5380 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2118

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...For example, Atlanta's Rexer-Parks tries to keep up with nearby Neiman Marcus's **markdowns** and **honors** the larger **store**'s **sale price** if a customer mentions it. But it also lobbies heavily with manufacturers for priority shipping...

13/3,K/7 (Item 7 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
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01444260 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Ford to appeal ruling that holds makers responsible for warranties
(Ford Motor making plans to file appeal to a ruling handed down by federal
court that attaches financial responsibility for new-car warranties
directly to manufacturer, rather than to dealer)

Automotive News, n 5651, p 3

March 25, 1996

DOCUMENT TYPE: Journal ISSN: 0005-1551 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 848

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...factory; the court understood that."

At stake for dealers is some of the \$1 billion **difference** between the **amount** manufacturers reimburse dealers for **warranty** parts and the **retail rate** dealers would charge for the same parts.

In 1994, the last year for which data...

13/3,K/8 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

01955793 46557876

AT&T Business Network targets midsize companies

Wallace, Bob

Informationweek n761 PP: 32 Nov 15, 1999

ISSN: 8750-6874 JRNL CODE: IWK

WORD COUNT: 419

TEXT: NEW OFFERING **PROMISES** **COST** **REDUCTIONS** AND PERSONALIZED **WEB**
SITES

Midsize companies may find it easier to do business with the new AT&T Business...

13/3,K/9 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01858765 05-09757

Change won't be easy

Evans, Bob

Informationweek n743 PP: 10 Jul 12, 1999

ISSN: 8750-6874 JRNL CODE: IWK

WORD COUNT: 821

...TEXT: nothing about computers but they can rattle off Web addresses of sites that give dealer **cost**, lowest **retail** prices, and **promise** to

match any **discount** . Are you going to chalk that up to a fad? Or just a subniche? Will...

13/3,K/10 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01519765 01-70753

Overview

Anonymous

Euromoney The 1997 Guide to Portugal Supplement PP: 2-5 Sep 1997
ISSN: 0014-2433 JRNL CODE: ERM
WORD COUNT: 2333

...TEXT: in OT 10 and 1 12 million in PSI 20. The reason for this significant **difference** in the **amounts** traded is that the equity **contract** targets the **retail** investor while the other two contracts are aimed at institutional investors and banks. Also, the...

13/3,K/11 (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01230463 98-79858

Users snubbing router firewalls

Wallace, Bob

Computerworld v30n24 PP: 1, 16 Jun 10, 1996
ISSN: 0010-4841 JRNL CODE: COW
WORD COUNT: 652

...TEXT: for them to be used as stand-alone systems at central sites.

For example, although **vendors** **promise** users enticing **cost** **reductions** by adding firewall software to routers rather than having to buy and manage stand-alone...

13/3,K/12 (Item 5 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

01188099 98-37494

Premier outlines its new strategies

Werner, Curt

Hospital Materials Management v21n4 PP: 8 Apr 1996
JRNL CODE: HMA
WORD COUNT: 526

...TEXT: the group that commitment and size could lead to between 30% and 40% more in **cost** **reductions** from other **vendors** . **Commitment** seems to be the only open question, because size clearly isn't. The big group...

13/3,K/13 (Item 6 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

01007473 96-56866

Containing costs through effective facilities planning

Hosking, James E

Healthcare Financial Management v49n4 PP: 34-38 Apr 1995
ISSN: 0735-0732 JRNL CODE: HFM
WORD COUNT: 2176

...TEXT: using just-in-time warehousing and standardizing supply procurement practices.

Many providers are seeking further **cost reductions** by direct **contracting** with **vendors** for certain materials management and central supply functions. Many providers also will be contracting with...

13/3,K/14 (Item 7 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

00723310 93-72531

Survey of Retail Credit Trends: Specialty/Apparel

Anonymous

Chain Store Age Executive v68n1 (Section 3) PP: 15B-17B Jan 1992

ISSN: 0193-1199 JRNL CODE: CSA

WORD COUNT: 1316

...TEXT: increases to their customers. Among this group, there is a keen interest in increasing their **understanding** of **discount rates** .

MARKETING: Specialty apparel **retailers** use the traditional marketing techniques in the credit area. All of the respondents with their...

13/3,K/15 (Item 8 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

00636387 92-51327

Change Control and Tracking

Chen, Mark T.

American Association of Cost Engineers Transactions v2 PP: U.2.1-U.2.10
1992

ISSN: 0065-7158 JRNL CODE: AEE

WORD COUNT: 2497

...TEXT: other change. Typical examples are budget adjustment for escalation, engaging independent QC inspection service, labor **rate difference** between merit **shop contractor** and union mill force, and productivity variations.

TABLE 1--CCR APPROVAL CYCLE TIME (Table 1...

13/3,K/16 (Item 9 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

00576149 91-50496

Proper Planning Makes Capital Equipment Purchasing Easier and More Efficient

Odum, Beverly

Hospital Materials Management v16n10 PP: 16-17 Oct 1991

JRNL CODE: HMA

WORD COUNT: 1852

...TEXT: to avoid being locked into a service relationship with the vendor for that long.

The **difference** between **warranty** service **charges** for **vendors** is often quite wide: One will charge \$30 a month for service versus another's ...

13/3,K/17 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

08182239 (USE FORMAT 7 OR 9 FOR FULLTEXT)
City Comment: How BT is blocking internet progress
DAILY TELEGRAPH, p36
November 11, 1999
JOURNAL CODE: FDTL LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 355

(USE FORMAT 7 OR 9 FOR FULLTEXT)

Nowhere was this made clearer than in press release No 9987 which **promised "dramatic" reductions in the cost of phoning internet service providers (ISPs).** Oftel will not receive the details until tomorrow (ah, the joys of...

13/3,K/18 (Item 2 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

07233133 (USE FORMAT 7 OR 9 FOR FULLTEXT)
AtYourOffice.com Announces Redesigned Web Site On Anniversary of First Successful Year
BUSINESS WIRE
September 15, 1999
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 558

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... In addition to familiar supplies and services - the largest selection of office supplies on the **Internet** ; a **best price guarantee** ; plus **discounted** services such as car rentals, phone service, and association memberships not available elsewhere - the revamped...

13/3,K/19 (Item 3 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

06966213 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Financially disabled: Getting seriously injured without proper insurance can be fatal to your standard of living
CAMILLA CORNELL
FINANCIAL POST, p37
September 01, 1999
JOURNAL CODE: FFP LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1200

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... enough? First figure out how much money you're going to need to meet your **commitments** , suggests **Mallard** . **Subtract** the **amount** of money you're likely to receive in disability payments from government sources, at-work...

13/3,K/20 (Item 4 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

06783990 (USE FORMAT 7 OR 9 FOR FULLTEXT)
ORACLE: University of Pennsylvania chooses high- octane soln to dramatically reduce procurement costs
M2 PRESSWIRE
August 18, 1999
JOURNAL CODE: WMPR LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 677

... existing university-wide procurement and disbursement process and maximize our considerable buying power through new **vendor contracting** and product **cost reduction** opportunities."

13/3,K/21 (Item 5 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

06754012 (USE FORMAT 7 OR 9 FOR FULLTEXT)
University of Pennsylvania Chooses High-Octane Solution To Dramatically Reduce Procurement Costs
PR NEWSWIRE
August 17, 1999
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 737

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... existing university-wide procurement and disbursement process and maximize our considerable buying power through new **vendor contracting** and product **cost reduction** opportunities."

According to Maier, the university will move its requisitioning from Oracle(R) Applications release...

13/3,K/22 (Item 6 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

06425664 (USE FORMAT 7 OR 9 FOR FULLTEXT)
France Telecom Launches New Flat-Rate Internet Access Plan: 20 Hours for 100 Francs
BUSINESS WIRE
July 28, 1999
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 536

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... cces).
With the launch of Forfait Libre @cces, France Telecom further broadens its suite of **discount rate** options, while underscoring its ongoing **commitment** to developing **Internet** usage in France.
France Telecom is one of the world's leading telecommunications carriers, with...

13/3,K/23 (Item 7 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

06097447 (USE FORMAT 7 OR 9 FOR FULLTEXT)
S&P Rates Tranex Auto Receivables Owner Tr Nts 'AAA'
BUSINESS WIRE
July 07, 1999
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 601

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... 1997.
The 1999-A receivables pool is composed of approximately \$69.8 million in auto **retail** installment sales **contracts**. The weighted average annual **percentage rate** is approximately 19.74%. The largest state concentration is Indiana (15%), and the weighted average...

13/3,K/24 (Item 8 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

05869362 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Summer festivals: women need entertainment too!
Nourah Abdulaziz Al-Khereiji
MIDDLE EAST NEWSFILE (ARAB NEWS)
June 04, 1999
JOURNAL CODE: WANS LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 533

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... how women are accused unjustly of squandering money. What I am talking about is how **shops** attract women with **promises** of huge **discounts** and **sales** at greatly reduced **prices**. Women **shoppers** are naturally attracted by the allegedly low prices and tempted to buy things. Then they...

13/3,K/25 (Item 9 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

05751730 (USE FORMAT 7 OR 9 FOR FULLTEXT)
S&P Rates Continental Auto Receivables Grantor Trust
BUSINESS WIRE
June 15, 1999
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 465

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... quality contracts.
The 1999-1 receivables pool is composed of approximately \$96.5 million in **retail** installment sales **contracts**. The weighted average annual **percentage rate** (APR) is approximately 10.01%. The largest state concentration is Michigan (58%), and the weighted...

13/3,K/26 (Item 10 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

05560872 (USE FORMAT 7 OR 9 FOR FULLTEXT)
CostPlusFive.com Announces a Special Offering as it Celebrates the Grand Opening of its E-Commerce Web Site
PR NEWSWIRE
June 01, 1999
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 253

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... products are offered on the World Wide Web (www.costplusfive.com), and at other affiliate **store** locations.
The company **guarantees** five-percent over **cost** pricing and **discounted** service rates for members, and offers on-site warranty on most systems.
This is a...

13/3,K/27 (Item 11 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

04467758 (USE FORMAT 7 OR 9 FOR FULLTEXT)

MARTIN DAWES: Dawes reduces Breathe Net costs by 50%

M2 PRESSWIRE

February 26, 1999

JOURNAL CODE: WMPR LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 293

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... to be free of charge.

According to Martin Dawes Sales & Marketing Director Sean Gardner, "The **reduction** in **cost** underlines our **commitment** to our **Internet** strategy and demonstrates our commitment to the consumer to provide highly competitive products which offer...

13/3,K/28 (Item 12 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2002 The Dialog Corp. All rts. reserv.

03991074 (USE FORMAT 7 OR 9 FOR FULLTEXT)

KOREAN ECONOMIC BRIEFING DEC '98: Industry Outlook for 1998

KOREAN ECONOMIC BRIEFING

December 23, 1998

JOURNAL CODE: FKEB LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4276

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... produced. Petrochemical is based on the amount of products. Domestic construction is based on the **amount** of construction **contracts** . Department and **discount stores** are based on the amount of sales.

2) An amount in parenthesis is based on...

13/3,K/29 (Item 13 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2002 The Dialog Corp. All rts. reserv.

03744335 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Clarus Corporation Selected by The Container Store for Electronic Procurement Solution to Extend Chain-Wide Efficiencies

BUSINESS WIRE

December 14, 1998

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 985

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... to stores. Clarus E-Procurement reduces process costs and streamlines the supplier base to maximize **contracted discount rates** .

Store managers will use Clarus E-Procurement to electronically request specific supplies from the corporate office...

13/3,K/30 (Item 14 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2002 The Dialog Corp. All rts. reserv.

02935484

Tranex Automobile Receivables Owner Trust Rated by Standard & Poor's

PR NEWSWIRE

September 25, 1998

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 664

... tracking closely together. The 1998-B receivables pool is composed of approximately \$62 million in **retail** installment sales **contracts** . The weighted average annual **percentage rate** will be approximately 19.99%.

The largest state concentration is Maryland (17%), and the weighted...

13/3,K/31 (Item 15 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

02935145

Tranex Automobile Receivables Owner Trst Rtd by S&P

BUSINESS WIRE

September 25, 1998

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 665

... tracking closely together. The 1998-B receivables pool is composed of approximately \$62 million in **retail** installment sales **contracts**. The weighted average annual **percentage rate** will be approximately 19.99%. The largest state concentration is Maryland (17%), and the weighted...

13/3,K/32 (Item 1 from file: 95)
DIALOG(R)File 95:TEME-Technology & Management
(c) 2002 FIZ TECHNIK. All rts. reserv.

01131968 M97080006570

Fremdleistungvergabe im Rahmen von Kraftwerksrevisionen - Fallbeispiele

Wolff, U

Vertragsmanagement fuer energietechnische Anlagen: Planung bis Betrieb,
Tagung VDI-Ges. Energietechnik, Berlin, D, 17.-18, Jun, 1997VDI-Berichte,
v1337, nJun, pp117-130, 1997

Document type: Conference paper Language: German

Record type: Abstract

ISBN: 3-18-091337-1

ISSN: 0083-5560

DESCRIPTORS: POWER PLANTS; AUDIT PROCESS; MAINTENANCE; EXTERNAL SERVICE;
COST REDUCTION ; WORKING HOUR; ACCOUNT; **CONTRACTS** ; JOB **SHOP**
SCHEDULING; BIDDING; FIELD EXPERIENCE

13/3,K/33 (Item 2 from file: 95)
DIALOG(R)File 95:TEME-Technology & Management
(c) 2002 FIZ TECHNIK. All rts. reserv.

01015350 M96080235683

Lebenszyklus fuer Armaturen erweitern

(Extending the life-cycle of valves)

Probst, H

Probst Maschinenbau, Bad Duerkheim, D

Industriearmaturen, v4, n2, pp113-118, 1996

Document type: journal article Language: German

Record type: Abstract

ISSN: 0934-934X

DESCRIPTORS: BALL VALVES; SEQUENCE OF OPERATIONS; JOB **SHOP** SCHEDULING;
QUALITY **ASSURANCE** ; **COST REDUCTION** ; RECYCLING TECHNIQUE; REPROCESSING;
RENOVATION; CERTIFICATION

13/3,K/34 (Item 3 from file: 95)
DIALOG(R)File 95:TEME-Technology & Management
(c) 2002 FIZ TECHNIK. All rts. reserv.

00898154 W95076105401

In-chamber spray system process

(Ein in die Formkammer integriertes Spruehsystem)

Gerling, U; Boccabella, A

HACA Remscheid, D; HACA Spare Parts Technol., Westlake, USA

Foundry Management & Technology, v103, nMai, pp49-50, 1995
Document type: journal article Language: English
Record type: Abstract
ISSN: 0360-8999

...DESCRIPTORS: DEFECTS; MANUFACTURING TECHNIQUE; FOUNDRY PATTERN; MOULDING
BOX; MECHANICAL CLEANING; FLASKLESS MOULDING; TECHNOLOGICAL PROPERTIES;
QUALITY; QUALITY **ASSURANCE** ; ENVIRONMENTAL CARE; **COST REDUCTION** ;
FOUNDRY **SHOP** ; SPRAYING; ANTIADHESIVE

13/3,K/35 (Item 4 from file: 95)
DIALOG(R)File 95:TEME-Technology & Management
(c) 2002 FIZ TECHNIK. All rts. reserv.

00819134 W94106325401

Automatic cleaning and finishing is the way forward
(Fortschritt durch automatisches Putzen und Endbearbeiten)
Fuller, AG
BCIRA Alvechurch, GB
Globalisation - challenge to Indian foundries. Proc. of the 42nd Indian
Foundry Congress, Ahmedabad, IND, 28. - 30. 1. 1994/1994
Document type: Conference paper Language: English
Record type: Abstract

...DESCRIPTORS: PROFITABILITY; OPERATIONS SCHEDULING; JOB **SHOP** SCHEDULING
; **COST REDUCTION** ; INGATE; FEEDERS; QUALITY **ASSURANCE** ; FOUNDRY **SHOP** ;
GRINDING MACHINES; ROBOTS; FETTLING SHOP; DEBURRING; INGATE SYSTEMS;
DEVELOPMENTAL TREND

13/3,K/36 (Item 5 from file: 95)
DIALOG(R)File 95:TEME-Technology & Management
(c) 2002 FIZ TECHNIK. All rts. reserv.

00773465 W94056182401

**Die Komplexitaetsbeherrschung im Giessereibetrieb als Voraussetzung fuer
Qualitaetssteigerung und Kostensenkung**
(Domination of complexity in the foundries as supposition for the quality
increasing and cost lowering)
Caspers, K-H
Giesserei-Erfahrungsaustausch, v38, n4, pp129-137, 1994
Document type: journal article Language: German
Record type: Abstract
ISSN: 0016-9773

DESCRIPTORS: FOUNDRY; **COST REDUCTION** ; QUALITY **ASSURANCE** ; COMPETITION;
FOUNDRY **SHOP** ; PROCESS CONTROL; AUTOMATISATION; MODERNIZATION;
MECHANIZATION; ENVIRONMENTAL CARE; RATIONALIZATION; HUMANS; MANAGEMENT
PLANNING; WORK ORGANIZATION; EFFICIENCY...

13/3,K/37 (Item 6 from file: 95)
DIALOG(R)File 95:TEME-Technology & Management
(c) 2002 FIZ TECHNIK. All rts. reserv.

00631281 W92116038401

TEKSID - a new permanent mould foundry
(TEKSID - eine neue Kokillengießerei)
Gallo, S
Teksid, I
Permanent mold casting of aluminium. Proc. AFS' Intern. Conf., Novi, USA,
3.-4.4.1989/1989
Document type: Conference paper Language: English
Record type: Abstract

DESCRIPTORS: GRAVITY DIE CASTING; AL ALLOYS; QUALITY; MANUFACTURING
TECHNIQUE; PRODUCTIVITY; FOUNDRY **SHOP** ; QUALITY **ASSURANCE** ; **COST**

REDUCTION ; CYLINDER BLOCKS

13/3,K/38 (Item 1 from file: 476)

DIALOG(R)File 476:Financial Times Fulltext
(c) 2002 Financial Times Ltd. All rts. reserv.

0006555568 BOCHZBXAC7FT

Business Law: Hidden menace to land values

MATTHEW MITSON and ANDREW WAITE

Financial Times, P 10

Tuesday, August 25, 1992

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

Word Count: 1,293

...the land likely to be contaminated? If it is, the purchaser will normally require a **reduction** in the **purchase price**, an **assurance** that the **vendor** will pay for any necessary clean-up works or an indemnity against any liabilities which...

13/3,K/39 (Item 2 from file: 476)

DIALOG(R)File 476:Financial Times Fulltext
(c) 2002 Financial Times Ltd. All rts. reserv.

0006047614 BOBJEASAFLEF

Finance & The Family: BT's offer: what to do - Why the latest Pounds 5bn share sale is so remarkable

ROLAND RUDD

Financial Times, P III

Saturday, October 5, 1991

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

Word Count: 632

...Applying through one of these will also ensure that you will be sent a voucher, **guaranteeing** further **discounts** on commission **charged** by the **retailer** on future share deals.

These potential discounts vary from retailer to retailer. If you have...

13/3,K/40 (Item 1 from file: 613)

DIALOG(R)File 613:PR Newswire
(c) 2002 PR Newswire Association Inc. All rts. reserv.

00166626 19990820232P2610 (USE FORMAT 7 FOR FULLTEXT)

UNIVERSITY OF PENNSYLVANIA CHOOSES HIGH-OCTANE SOLUTION TO DRAMATICALLY REDUCE PROCUREMENT COSTS ORACLE AND TPN CONTINUE TO DELIVER SOLUTIONS That Help Organizations Transform Themselves to Leverage the Full Power of the Internet

PR Newswire

Friday, August 20, 1999 16:23 EDT

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 757

TEXT:

...existing university-wide procurement and disbursement process and maximize our considerable buying power through new **vendor contracting** and product **cost reduction** opportunities."

13/3,K/41 (Item 1 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications
(c) 2002 McGraw-Hill Co. Inc. All rts. reserv.

00896930

N.Y. INDUSTRIALS GROUP ENDORSES REVISED RG&E RESTRUCTURING PLAN

Industrial Energy Bulletin October 31, 1997; Pg 5; Vol. 211, No. 11

Journal Code: IEB ISSN: 0894-5764

Section Heading: RESTRUCTURING

Word Count: 359 *Full text available in Formats 5, 7 and 9*

TEXT:

...management programs, from \$7-million a year to about \$4-million a year.

Besides the **rate reductions**, the original plan **promised** to phase in **retail** competition between 1997 and 2002. In response to the PSC's request that RG&E...

13/3,K/42 (Item 2 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

(c) 2002 McGraw-Hill Co. Inc. All rts. reserv.

00852555

ELECTRIC LITE RAISES QUESTIONS AT S.C. PSC, SAYS IT HAS SIGNED 17,000 CUSTOMERS

Power Markets Week April 21, 1997; Pg 6; Vol. 75, No. 76

Journal Code: PMW ISSN: 1078-9820

Section Heading: RETAIL COMPETITION

Word Count: 304 *Full text available in Formats 5, 7 and 9*

TEXT:

... a request for data about its financial viability and ability to provide the 20%-plus **rate reductions** it **promised** **retail** customers who signed its "customer choice agreement."

For example, the staff said that instead of...

13/3,K/43 (Item 3 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

(c) 2002 McGraw-Hill Co. Inc. All rts. reserv.

00820652

D.C., MD. CONSUMER ADVOCATES WANT RATE CUTS FROM BGE/PEPCO MERGER

Electric Utility Week December 9, 1996; Pg 5; Vol. 17, No. 50

Journal Code: EUW ISSN: 0046-1695

Section Heading: MERGERS & ACQUISITIONS

Word Count: 1,482 *Full text available in Formats 5, 7 and 9*

TEXT:

... District of Columbia to the utilities' proposed merger to become Constellation Energy. The companies have **promised** to freeze **retail rates** subject to **refund** if merger benefits exceed their \$1.3-billion expectations.

During a public forum last week...

13/3,K/44 (Item 4 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

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0665730

NSP/WISCONSIN ENERGY MERGER PLAN HAS AT LEAST ONE NEIGHBOR WORRIED

Electric Utility Week May 8, 1995; Pg 1

Journal Code: EUW ISSN: 0046-1695

Section Heading: MERGERS & ACQUISITIONS

Word Count: 1,239 *Full text available in Formats 5, 7 and 9*

TEXT:

... end loaded." Moreover, a higher common dividend requirement of about \$16.4-million and a **promised** "modest" **retail rate reduction** after the merger will reduce the initial savings.

The proposed merger would bring together two...

13/3,K/45 (Item 5 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2002 McGraw-Hill Co. Inc. All rts. reserv.

0645700

RAYTHEON RATTLES MASS. WITH DEMANDS FOR RATE BREAKS AND RETAIL WHEELING

Industrial Energy Bulletin February 24, 1995; Pg 1
Journal Code: IEB ISSN: 0894-5764
Word Count: 589 *Full text available in Formats 5, 7 and 9*

TEXT:

Raytheon Co., one of Massachusetts' largest employers, has threatened to relocate unless the state adopts **retail** wheeling or electric **rate discounts** for defense **contractors** .

The Lexington defense manufacturer has begun aggressively lobbying state officials to allow retail wheeling, certain...

13/3,K/46 (Item 6 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2002 McGraw-Hill Co. Inc. All rts. reserv.

0278562

DESPITE WITHDRAWAL OF A COMPETING DEAL, KP&L WANTS QUICK ACTION

Inside FERC January 28, 1991; Pg 10
Journal Code: FERC ISSN: 0-163-948X
Section Heading: Electric Power
Word Count: 361 *Full text available in Formats 5, 7 and 9*

TEXT:

...treatment in this proceeding." One such issue is the Kansas Cities' call for a wholesale- **rate reduction** comparable to the **promised** \$15-million cut in **retail rates** , which the two utilities said is misplaced. "The savings upon which the \$15 million is...

13/3,K/47 (Item 7 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2002 McGraw-Hill Co. Inc. All rts. reserv.

0069587

UP&L, PP&L SUBMIT WHEELING POLICY TO SHOW 'GOOD FAITH' FOR MERGER

Electric Utility Week May 2, 1988; Pg 10
Journal Code: EUW ISSN: 0046-1695
Section Heading: Mergers & Acquisitions
Word Count: 1,293 *Full text available in Formats 5, 7 and 9*

TEXT:

... for impact of the merger on rates, CREDA alleges "it's a mystery." In making **commitments** to **retail rate** freezes and **rate reductions** , the merging companies are only making "regulatory bribes intended to divert attention away from the...

13/3,K/48 (Item 8 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2002 McGraw-Hill Co. Inc. All rts. reserv.

0036207

CALIFORNIA PUC STAFF OPPOSES PROPOSED PG&E COGENERATION DEFERRAL CONTRACT.

Electric Utility Week May 11, 1987; Pg 15
Journal Code: EUW ISSN: 0046-1695
Word Count: 371 *Full text available in Formats 5, 7 and 9*

TEXT:

The Public Utilities Commission has decided to set hearings on the **discount retail rate contract** proposed by Pacific Gas & Electric to keep USS-Posco Industries (UPI) from installing cogeneration at...

13/3,K/49 (Item 1 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0887544 BW0334

HF BANCORP 1: HF Bancorp Inc. Announces Quarterly and Annual Results

July 30, 1998

Byline: Business Editors

...the introduction of ACH origination and lockbox payment processing, the revision of a number of **vendor contracts**, and a **reduction in amount** of the company's excess real estate, including the sale of one Bank owned administrative...

13/3,K/50 (Item 2 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0799796 BW0266

SITE TECHNOLOGIES: Site Technologies Introduces New Pricing Strategy; SiteSweeper 2.0 Price Reduced to \$295; Provides World-Class Web Quality Solution to SMB Market

January 26, 1998

Byline: Business Editors/Computer Technology Writers

...Technologies product to reflect the new pricing strategy is SiteSweeper 2.0, an award-winning **Web site** quality **assurance** tool that will now **cost** \$295 -- a **reduction** of \$200. The company is considering additional pricing changes for its other Internet products. These...

13/3,K/51 (Item 3 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0744835 BW0204

CALIF WATER AGENCIES: Water Agencies Approve Agreement With New Energy Ventures to Provide Energy In 1998

September 11, 1997

Byline: Business & News Editors

...members through the New Energy Ventures alliance," Horton said. "Our members can choose either a **guaranteed discount** from utility **retail rates** or a very attractive share-the-savings arrangement. Either approach will result in our members...

13/3,K/52 (Item 4 from file: 810)
DIALOG(R)File 810:Business Wire

(c) 1999 Business Wire . All rts. reserv.

0640693 BW1297

**SHERIDAN HEALTHCARE: SHERIDAN HEALTHCARE ANNOUNCES THIRD QUARTER EARNINGS
OF \$0.11 PER SHARE**

November 04, 1996

Byline: Business Editors

...of a
43-physician group in March 1996, an increase in case volume for
same- **store** hospital-based **contracts** , and certain **cost reductions**
. Of
the 65% increase in hospital-based net revenue, 35% was due to
internal growth...

13/3,K/53 (Item 5 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0442526 BW0029

**MONACO FINANCE: Monaco Finance reports third quarter and record nine-month
results; revenues up 69% and earnings up 242% for the nine months**

November 07, 1994

Byline: Business Editors

...of Dec. 31, 1993	\$1,583,296
Provision for credit losses	2,342,304
Unearned discounts	727,633
Retail installment sale contracts charged off	(4,099,084)
Recoveries	1,765,953
Balance as of Sept. 30, 1994	2...

13/3,K/54 (Item 6 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0189887 BW704

**FIRST UNION REIT: First Union announces new anchor tenants at Two Rivers
Mall**

August 20, 1990

Byline: Business Editors/Real Estate Writers

...warehouse-type retail
home improvement supply stores offering a wide selection of quality
products at **discount prices primarily** to homeowners and specialty
contractors .

Two Rivers **Mall** is managed by First Union Management Inc., and
owned by First Union Real Estate Investments...

13/3,K/55 (Item 7 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0027314 BW044

CF & I STEEL: CF&I Steel financial results

October 24, 1986

Byline: Business Editors

...24 million savings on an annual basis, beginning Jan. 1, 1987, will be achieved through **reductions** in major **vendor contract** prices, health care **cost** containment, job combinations and wage and benefit reductions.

The contract provides for participation by all...

13/3,K/56 (Item 8 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0025185 BW159

CF & I STEEL: United Steelworkers of America and CF&I Steel Corp. announce tentative labor agreements and the corporation announces estimated third quarter results

October 8, 1986

Byline: Business Editors

...agreement completes the last phase of a project whereby cost savings have been achieved through **reductions** in major **vendor contract** prices, health care **cost** containment, job combinations, and wage and benefit reductions for bargaining and non-bargaining employees of...

13/3,K/57 (Item 1 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1065496 MNTH023
Olympic Announces Modified Offering and Additional Disclosure

DATE: March 6, 1997 14:56 EST WORD COUNT: 859

... vehicle from the named defendant dealer within the preceding four year period pursuant to a **retail** installment **contract** with an annual **percentage rate** in excess of 18.0% and (ii) all persons who purchased a new motor vehicle...

... dealer within the state of Texas within the preceding four year period pursuant to a **retail** installment **contract** with an annual **percentage rate** in excess of 18.0% and which contract was assigned to the Company. The Company...

13/3,K/58 (Item 2 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1008921 NYTH094
Lily Tomlin's 'Ernestine' Swaps Phone For Computer in New Public Service Campaign for Biology Teachers

DATE: October 17, 1996 12:06 EDT WORD COUNT: 724

...Excellence Fellowship Program. Last February, "Ernestine" helped celebrate the signing of the telecommunications law that **guaranteed discounted internet rates** to the

nation's grade schools and libraries.

"Ernestine' has always understood the importance of...

13/3,K/59 (Item 3 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0841322 CL010
BANC ONE REPORTS 1995 SECOND QUARTER AND YEAR-TO-DATE RESULTS

DATE: July 18, 1995 09:14 EDT WORD COUNT: 1,026

...00% to 8.75% as the Federal Reserve Board
elected to ease short-term interest **rates** . The **reduction** reinforces our
commitment to our **retail** and corporate customers." He also noted that
during the quarter the Corporation received an "A...

13/3,K/60 (Item 4 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0794145 DE037
FORD ANNOUNCES 'CHRYSLER CONQUEST' MINIVAN INCENTIVES

DATE: March 1, 1995 17:06 EST WORD COUNT: 226

...these vehicles are eligible to receive
either \$1,000 cash or an 8.5 annual **percentage rate** on Ford Credit
retail finance **contracts** with terms of 12 to 48 months. Red Carpet
Lease customers are eligible to receive...

13/3,K/61 (Item 5 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0654976 NY088
BUSINESS AIRFARES EXPECTED TO RISE 4 TO 6 PERCENT IN 1994; OTHER TRAVEL
EXPENSES TO INCREASE AT NORMAL INFLATION RATES

DATE: November 30, 1993 15:56 EST WORD COUNT: 1,512

...in T&E management; however, discounts are going
to be more difficult to obtain as **vendors** demand more volume
guarantees ."

Airlines: Rising Operating **Costs** Squeeze Negotiated **Discounts**

Although the airline industry will continue to face high operating
expenses, such as landing fees...

13/3,K/62 (Item 6 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0649398 NY046
DUFF & PHELPS: CALIFORNIA POLLUTION CONTROL FINANCING AUTHORITY \$200M
POLLUTION CONTROL REVENUE BONDS 1993 SERIES B RATED 'A'

DATE: November 10, 1993 11:36 EST WORD COUNT: 293

...taken
several steps to better prepare the company for a more price sensitive,
competitive environment. **Commitments** include workforce **reductions** , a

retail rate freeze through 1994, and foregoing recovery of certain revenue adjustment entitlements.

The rating assumes satisfactory...

13/3,K/63 (Item 7 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0647232 NY104
DUFF & PHELPS: PACIFIC GAS AND ELECTRIC COMPANY \$1.5 BILLION FIRST AND
REFUNDING MORTGAGE BONDS (SHELF) RATED 'A'

DATE: November 3, 1993 16:55 EST WORD COUNT: 275

...taken
several steps to better prepare the company for a more price sensitive,
competitive environment. **Commitments** include workforce **reductions**, a
retail rate freeze through 1994, and foregoing recovery of certain
revenue adjustment entitlements.

The rating assumes satisfactory...

13/3,K/64 (Item 8 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0452439 c0331
SILCORP YEAR-END RESULTS

DATE: March 4, 1992 12:12 ET WORD COUNT: 442

...periods.

Management continues to aggressively pursue other divestments of
underperforming assets. It was noted new **cost reduction** initiatives, a
continuing **commitment** to **store** level automation and investment in
training and employee development are critical components of the
Corporation...

?

18/3,K/1 (Item 1 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
(c) 2002 Resp. DB Svcs. All rts. reserv.

02529467 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Internet fax: what can it do for you?

(Sales of Internet Protocol telephony and services may total US\$5+ bil by 2002, and faxing is expected to be a major part)

VoicePlus, v 6, n 5, p 32+

June 1999

DOCUMENT TYPE: Journal; Industry Overview ISSN: 1353-9825 (United Kingdom)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2122

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...and calling cards.

Considerations in selecting a service provider include network-reach, delivery and uptime **guarantees** and, of course, the **rates charged** . For **store** -and-forward service providers (and products), it is also important to evaluate delivery confirmation options...

18/3,K/2 (Item 2 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
(c) 2002 Resp. DB Svcs. All rts. reserv.

02474200 (USE FORMAT 7 OR 9 FOR FULLTEXT)

VIRGINIA TO FORD: NOT HERE, NOT NOW

(Virginia Automobile Dealers Association opposes Ford Motor Co's plan to unite Richmond, VA, dealerships, fearing unfair advantages to Ford-owned dealerships)

Automotive News, p 1

May 31, 1999

DOCUMENT TYPE: Journal ISSN: 0005-1551 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 775

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...the Virginia dealer association.

For example, factory stores may get lower vehicle-financing, floorplanning and **warranty rates** . The **stores** also may receive greater allocations of hot products, Martin said.

SLIPPERY SLOPE

A Ford success...

18/3,K/3 (Item 3 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
(c) 2002 Resp. DB Svcs. All rts. reserv.

02253000 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Mondex Seeks Role In Nordic Countries' Chip Card Future

(Posten SDS and Telenor Conax adopted Mondex stored-value and Multos smart card operating system, but standardization issues remain)

Smart Card Alert, p 1+

September 1998

DOCUMENT TYPE: Newsletter (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1127

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...Debit	1,990,000
Mass market charge	1,584,000
Credit	1,399,000
Upmarket charge	139,000
Check guarantee	5,000

Source: **Retail** Banking Research. Notes: Figures as of Dec. 31, 1996. Swedish total excludes 1,820,000...

18/3,K/4 (Item 4 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
(c) 2002 Resp. DB Svcs. All rts. reserv.

01361670 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Managed Care Consultants Inc.

(Managed Care Consultants Inc has 13 hospitals and 187 pharmacies serving 135,000 people in several Nevada counties)

Business Insurance 1995-1996 Directory of Managed Care Providers, v 29, n 53, p 70

December 19, 1995

DOCUMENT TYPE: Journal; Directory List ISSN: 0007-6864 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 203

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...1986.

For profit.

Ownership: FHP International.

Service area: Nevada: Carson City, Clark, Douglas, Lyon, Nye, **Storey** and Washoe **counties**.

Contracts with **Cost** Care nationwide; Preferred Health Network in California; Premier PPO in Utah.

Services: General medical, chiropractic...

18/3,K/5 (Item 1 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

01955316 46482673

Resources for IT consultants

Keefe, Mari

Computerworld v33n46 PP: 84 Nov 15, 1999

ISSN: 0010-4841 JRNL CODE: COW

WORD COUNT: 1104

...TEXT: or contractor you are. Some forums are more active and current than others. Consultants and **contractors** can also **check** current **rates**.

The **Contract** Employee's Handbook

[www .cehandbook.com](http://www.cehandbook.com)

Information on getting started, legal issues, finances, job searching and more. A newsletter...

18/3,K/6 (Item 2 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2002 ProQuest Info&Learning. All rts. reserv.

01798852 04-49843

Factors affecting bargaining outcomes between pharmacies and insurers

Brooks, John M; Doucette, William; Sorofman, Bernard

Health Services Research v34n1 (Part 2) (Part 2 Supplement) PP: 439-451

Apr 1999

ISSN: 0017-9124 JRNL CODE: HSR

WORD COUNT: 4273

...TEXT: 1998. 16 March: 28. .1996. 29 April: 3.

Reference:

Frederick, J. 1998. "Walgreens Drops Rx **Contract** over Reimbursement **Rate**."
Drug **Store** News 8, no. 6 (June): CP23.

Grahl, C. 1994. "Improving Compliance: Solving a \$100 Billion...

18/3,K/7 (Item 3 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01682366 03-33356

Testing follows on the heels of ADSL

Miller, Mark

Telephony v235n6 PP: 54-57 Aug 10, 1998

ISSN: 0040-2656 JRNL CODE: TPH

WORD COUNT: 1370

...TEXT: packets mapped into asynchronous transfer mode cells (both
solutions are being offered by ADSL equipment **vendors**)

Verifying minimum data **rate** **guarantees**

Detecting load coils on the loop that prevent ADSL transmission

(Chart Omitted)

Captioned as: FIGURE 2...

18/3,K/8 (Item 4 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2002 ProQuest Info&Learning. All rts. reserv.

01680552 03-31542

Automating expense reports

Castellano, Michael

Internal Auditor v55n4 PP: 21-23 Aug 1998

ISSN: 0020-5745 JRNL CODE: IAU

WORD COUNT: 1760

...TEXT: reports. Financial managers can now focus on compliance
issues-employees complying with corporate policy and **vendors** complying
with **contracted** **rates** -to improve **cost** controls.

INTERNAL **AUDITORS** AND TAX EXPERTS Time-consuming searches through reams
of paper archives have become virtually obsolete...

18/3,K/9 (Item 5 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2002 ProQuest Info&Learning. All rts. reserv.

01615186 02-66175

Cost managing by project deliverables

Strutt, Walter J

Transactions of AACE International PP: CS81-CS83 1996

ISSN: 1074-7397 JRNL CODE: AEE

WORD COUNT: 2502

...TEXT: a request approval for purchase or "RAP" sheet, which describes the material, equipment, or contract; identifies a recommended vendor / contractor ; and provides a cost analysis that includes the bid analysis amount, the predicted final cost, previous forecast, total forecast, and...

18/3,K/10 (Item 6 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2002 ProQuest Info&Learning. All rts. reserv.

01597999 02-48988

Call waiting

Pfarr, Robert

Office Systems v15n2 PP: 14-16+ Feb 1998

ISSN: 8750-3441 JRNL CODE: OFS

WORD COUNT: 1888

...TEXT: process.

* Determine system size * Prepare a system bid specification * Issue a request for proposal (RFP) * Review the proposal * Review cost components . Check vendor references

By understanding these key tasks and addressing all of these issues, you'll be in a good...

18/3,K/11 (Item 7 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00991194 96-40587

Spanish-language press is catching on slowly

Shermach, Kelly

Marketing News v29n6 PP: 10 Mar 13, 1995

ISSN: 0025-3790 JRNL CODE: MNW

WORD COUNT: 1276

...TEXT: ads.

Exito! Chicago has a 3% return rate, while the Tribune has an 11% return rate . Papers are distributed through honor boxes and stores in Hispanic areas.

The same distribution method is used for the Miami edition. The paper...

18/3,K/12 (Item 8 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00979229 96-28622

Increasing the efficiency of corporate travel management through macro benchmarking

Bell, Russell A; Morey, Richard C

Journal of Travel Research v33n3 PP: 11-20 Winter 1995

ISSN: 0047-2875 JRNL CODE: JTR

WORD COUNT: 5872

...TEXT: are they held with specific hotel properties in specific markets?

What practices are employed to **monitor** and **enforce** compliance of **vendors** with negotiated **rates** ? What methods are used to monitor satisfaction and enforce compliance among their travelers to measure...

18/3,K/13 (Item 9 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00850872 95-00264

UPC scanner pricing systems: Are they accurate?

Goodstein, Ronald C

Journal of Marketing v58n2 PP: 20-30 Apr 1994

ISSN: 0022-2429 JRNL CODE: JMK

WORD COUNT: 10111

...TEXT: chains included in the study). The State of Connecticut has suggested that the high error **rates** in scanner **stores warrants** legal action. In response, the state enacted a law requiring stores either to retain item...

18/3,K/14 (Item 10 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00788725 94-38117

Union Camp in Savannah develops cost-saving spare parts program

Phillips, R A

Pulp & Paper v67n11 PP: 95-96 Nov 1993

ISSN: 0033-4081 JRNL CODE: PUP

WORD COUNT: 864

...TEXT: date due back, repair price, warranty, etc.).

In addition to the above, the system is **tracking** failure **rates** of components and **warranty rates** of repair **vendors**, and is identifying problem areas by flagging components that have excessive failure rates.

18/3,K/15 (Item 11 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00408164 88-24997

Formula for Success in Small Group Sales

Van Winkle, Ralph

Broker World v8n6 PP: 76-82, 128 Jun 1988

ISSN: 0273-6551 JRNL CODE: BRW

...ABSTRACT: custom letters to each employee for cross-selling. Key ingredients included DINAN computer software, upgraded **computer** hardware to **store** the large **amount** of leads, and total **commitment** to the success of a 3-year plan. ...

18/3,K/16 (Item 12 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00306823 86-07237

California Market Gets Mixed Reviews

McCann, John

National Underwriter (Property/Casualty) v90n4 PP: 3, 37 Jan 24, 1986

ISSN: 0163-8912 JRNL CODE: NUN

...ABSTRACT: market for such coverages as day care centers. Condominium coverage and liability coverage for heavy **contracting** risks have become

difficult, and **rate** increases are in **store** for automobile insurance and homeowners insurance.

18/3,K/17 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

07964684

Consumers Spending Less on Hard Goods, says INEGI
CORPORATE MEXICO (EL UNIVERSAL)
October 28, 1999
JOURNAL CODE: WEUM LANGUAGE: Spanish RECORD TYPE: ABSTRACT
WORD COUNT: 64

...less on durable hard goods, such as furnishings, vehicles and spare parts Sales at furniture **stores** had **contracted** at an annual **rate** of 10.4% in the first semester, and sales of spare parts and vehicles were...

18/3,K/18 (Item 2 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

06797031 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Present Status of Approaches to the Year 2000 Computing Problem in Japan
Office for Computer Year 2000 Problem Compliance, Machinery and Information Industries Bureau, Ministry of International Trade and Industry
JOURNAL OF JAPANESE TRADE & INDUSTRY (JJTI)
March 01, 1999
JOURNAL CODE: FJJT LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 4329

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... of assessment items, contents of such items, names of the persons in charge of such **assessment** (officials in **charge** of activities and **contract vendors**), name of enterprises, such as relevant manufacturers and suppliers, names of other related systems, names...

18/3,K/19 (Item 3 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2002 The Dialog Corp. All rts. reserv.

05591949 (USE FORMAT 7 OR 9 FOR FULLTEXT)
VIRGINIA TO FORD: NOT HERE, NOT NOW
MARY CONNELLY Staff Reporter
AUTOMOTIVE NEWS, p1
May 31, 1999
JOURNAL CODE: WCAN LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 733

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the Virginia dealer association.
For example, factory stores may get lower vehicle-financing, floorplanning and **warranty rates** . The **stores** also may receive greater allocations of hot products, Martin said.
SLIPPERY SLOPE
A Ford success...

18/3,K/20 (Item 1 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2002 McGraw-Hill Co. Inc. All rts. reserv.

0339700

NRC REPORT CITES IMPROVEMENTS AT ABB C-E FUEL FABRICATION PLANT

Inside NRC \$vol Vol. 13, No. 21; Pg 10; Vol. 13, No. 21

Journal Code: NRC ISSN: 0149-0252

Word Count: 474 *Full text available in Formats 5, 7 and 9*

BYLINE:

Wilson Dizard III, Washington

TEXT:

... The area of management controls was noted as "improving" in the SALP report. One area, **vendor quality assurance**, was not **rated**.

SALP **reports** are generally prepared only for operating nuclear power plants. But the ABB C-E fuel...

18/3,K/21 (Item 2 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

(c) 2002 McGraw-Hill Co. Inc. All rts. reserv.

0031045

Buildings contracts cower under tax reform's scourge

Engineering News-Record March 12, 1987; Pg 32NC; Vol. 218, No. 11

Journal Code: ENR ISSN: 0013-807X

Section Heading: Market Analysis

Word Count: 422 *Full text available in Formats 5, 7 and 9*

BYLINE:

Lisa S. Pazer

TEXT:

... pointing out that New Jersey and the entire New York metropolitan area have low vacancy **rates**, growing economies and rising populations.

Contracts for **stores**, **shopping** centers, warehouses and other commercial buildings received a big boost from still-strong new home...

18/3,K/22 (Item 1 from file: 634)

DIALOG(R)File 634:San Jose Mercury

(c) 2002 San Jose Mercury News. All rts. reserv.

05009951

SHOP PRICES MAY DESCEND AT AIRPORT

SAN JOSE MERCURY NEWS (SJ) - Sunday, February 5, 1989

By: CHART FRANK SWEENEY, Mercury News Transportation Writer

Edition: Morning Final Section: Local Page: 1B

Word Count: 1030

DESCRIPTORS: SAN-JOSE; AVIATION; **STORE** ; **COST** ; **COMPARISON** ; **CONTRACT**
; CHART

18/3,K/23 (Item 2 from file: 634)

DIALOG(R)File 634:San Jose Mercury

(c) 2002 San Jose Mercury News. All rts. reserv.

04043099

FTC RULES FOR MAIL-ORDER SALES DON'T APPLY TO TELEPHONE ORDERS

SAN JOSE MERCURY NEWS (SJ) - Sunday, May 31, 1987

By: LARRY BLASKO, Associated Press

Edition: Morning Final Section: Computing Page: 6F

Word Count: 502

...if possible. Make certain you understand system requirements.

(check) Know what it costs. You should **check** local **retailers** **first**, **understanding** that 'list **price**' is meaningless for most computer

products. Consider whether the shipping and handling charges eat up...

18/3,K/24 (Item 3 from file: 634)

DIALOG(R)File 634:San Jose Mercury

(c) 2002 San Jose Mercury News. All rts. reserv.

03603307

BIG STORES ACCUSED OF CHARGING 'BAH HUMBUG' RATES ON CREDIT CARDS

SAN JOSE MERCURY NEWS (SJ) - Monday, December 22, 1986

By: United Press International

Edition: Stock Final Section: Front Page: 6A

Word Count: 426

... credit card operations and what portion of their business is done through credit cards.

Department stores claim the high rates are warranted by high operating and fund costs .

'The bank card market has begun to crack,' Schumer said. 'I believe the same thing...

18/3,K/25 (Item 1 from file: 810)

DIALOG(R)File 810:Business Wire

(c) 1999 Business Wire . All rts. reserv.

0951464 BW1214

CLARUS: Clarus Corporation Selected by The Container Store for Electronic Procurement Solution to Extend Chain-Wide Efficiencies

December 14, 1998

Byline: Business Editors

...to stores. Clarus E-Procurement reduces process costs and streamlines the supplier base to maximize contracted discount rates .

Store managers will use Clarus E-Procurement to electronically request specific supplies from the corporate office...

?ds

Set	Items	Description
S1	16905	(BEST OR INITIAL OR FIRST OR PRIMAR? OR OPTIMIZ? OR OPTIMI- S? OR SALES OR 1ST) (3N) (PRICE? OR PRICING?) OR COST? ? OR RAT- E? OR AMOUNT? OR CHARGE? OR (MONETARY OR MARKET) (3N) (PRICE?)
S2	16931	S1 OR SALE? () (PRICE? OR AMOUNT?) OR (PAID OR PURCHASE?) () P- RICE?
S3	185	S2 (5N) (GUARANTEE? OR ASSURANCE? OR PROMISE? OR ENFORC? OR - PLEDGE? OR HONOR? OR DECLARATION? OR WARRANT? OR COMMITMENT? - OR CONTRACT? OR UNDERSTANDING?)
S4	6646	(ONLINE OR ON()LINE OR E OR ELECTRONIC?) (3N) (COMMERCE OR S- HOP OR SHOPS OR SHOPP? OR STORE? ?)
S5	48586	S4 OR INTERNET OR ECOMMERCE OR ESTORE? OR ESHOP? OR ERETAI- L? OR WEBSITE? OR WEB()SITE? OR WWW OR WORLD()WIDE()WEB OR BR- ICK()MORTAR OR BAM OR RETAIL? OR RB OR STORE? OR SHOP? ? OR M- ALL? OR SHOPP? OR VENDOR?
S6	3	S3 (3N) (REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTION? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? - OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MI- NUS OR DIFFERENTIATION?)
S7	23	S3 (3N) (COLLECT? OR ANALY? OR ASSESS? OR REPORT? OR REVIEW? OR EVALUAT? OR MONITOR? OR IDENTIF? OR TRACK? OR CACH? OR STO- RE? OR MONITOR? OR IDENTIF? OR EVALUAT? OR AUDIT? OR CHECK? OR DETECT? OR WATCH OR FOLLOW?)
S8	32	S3 (3N) (COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE? ? OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR ASS- ESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S9	114	S3 AND S5
S10	74	S9 NOT PY=>2000
S11	10	S3 (3N) S5
S12	8	S11 NOT PY=>2000
S13	2	S5 AND S6
S14	2	S13 NOT S12
S15	9	S5 AND S7
S16	7	S15 NOT (S12 OR S14)
S17	5	S16 NOT PY=>2000
S18	23	S5 AND S8
S19	21	S18 NOT (S12 OR S14 OR S17)
S20	12	S19 NOT PY=>2000

12/5/1

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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01337285 DOCUMENT TYPE: Product

PRODUCT NAME: HDS-Plus/HHS (Home Health) 1.1 (337285)

ADL Data Systems Inc (125610)
20 Livingstone Ave 2nd Floor
Dobbs Ferry, NY 10522-3400 United States
TELEPHONE: (914) 591-1800

RECORD TYPE: Directory

CONTACT: Sales Department

HDS-Plus/HHS (Home Health) 1.1 is an online system designed to support home health care providers where services can be rendered by either the agency's staff and/or **contracted** services. Both service **charges** and **vendor** invoices can be entered to create bills for clients and third-party insurance providers. The system features a unique interface to the Accounts Payable system so that patient charges and vendor invoices for payment can be simultaneously tracked.

DESCRIPTORS: Nursing; Service Contract Management; Medical Billing;
Medical Accounting; Contractors; Health Care; Network Software; LANs;
Home Health Care

HARDWARE: IBM PC & Compatibles; DEC VAX; DEC; IBM RS/6000; UNIX
OPERATING SYSTEM: MS-DOS; OS/2; VMS; ULTRIX; UNIX; AIX; NetWare
PROGRAM LANGUAGES: C
TYPE OF PRODUCT: Mini; Micro
PRICE: Available upon request; GSA schedule

NUMBER OF INSTALLATIONS: 250
DOCUMENTATION AVAILABLE: Included with package
TRAINING AVAILABLE: On-site training; training at vendor location
SERVICES AVAILABLE: Custom programming
REVISION DATE: 961125

12/5/2

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00119263 DOCUMENT TYPE: Review

**PRODUCT NAMES: Excite Product Finder (772836); Virtual Database (772844)
; mySimon (755141)**

TITLE: Bot and Sold: Shopping bots can guarantee you the best price

...

AUTHOR: Costa, Dan
SOURCE: Computer Shopper, v19 n8 p122(2) Aug 1999
ISSN: 0886-0556
HOMEPAGE: <http://www.computershopper.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

Web shopping is made easier through the use of bot technology, which is found in Excite's Product Finder, Junglee's Virtual Database (purchased by Amazon), and mySimon. Bots collect real-time price information that best serves those shopping for commodity items and certain products like PCs. Excite acquired NetBot for its Jango shopping bot technology. This is now used in Excite's Product Finder for aggregating the best sites in product categories. Inktomi purchased C2B Technologies for its shopping software,

which can compare 460,000 products from 170 merchants. Amazon bought Junglee and its Virtual Database software, which resulted in Junglee's ceasing to offer comparison services for anything sold by Amazon. A bot not yet affiliated with a shopping portal or specific merchant is mySimon. mySimon can search 10,000,000 products from over 1,300 merchants, relying on a business model more like the Yellow Pages. Merchants pay for placement, but not to be listed in mySimon. mySimon can also search auction sites, using proprietary bot technology known as a Virtual Learning Agent (VLA). VLA renders the bot more sensitive to changes in price and product information. Other automated agents serving shoppers online are in development. One, the chatterbot, is designed to fulfill a customer service function and mimic human interaction. Artificial Life is a leader in developing chatterbot technology.

COMPANY NAME: Excite@Home Inc (609951); Amazon.com Inc (646547); mySimon Inc (663719)
DESCRIPTORS: Internet Shopping; Search Engines; Software Agents; Portals; Information Retrieval; Search Engine Placement
REVISION DATE: 20020330

12/5/3

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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00119007 DOCUMENT TYPE: Review

PRODUCT NAMES: Network Inventory (839191); Computer Resource Management (832472)

TITLE: Managing Your Assets: If you don't use software to manage your...
AUTHOR: Angel, Jonathan
SOURCE: Network Magazine, v14 n7 p64(5) Jul 1999
ISSN: 1093-8001
HOMEPAGE: <http://www.networkmagazine.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

Asset management software is defined as a tool that can inventory a network, distribute software, and/or track launching of applications (i.e., metering). It allows users to know not only how many PCs are in the network, which is a huge task for big organizations, but it allows them to be more efficient in spite of licensing and life cycle differences. Per purists, asset management software can take inventory only. The Y2K concern alone, however, justifies a network administrator's investment in something as basic as Workgroup Asset Manager from Bendata. It tracks PC hardware in terms of purchase price, upgrades, and repair costs, plus stores relevant contracts. At the next level, software distribution is available through push technology, and often it includes metering. With a complex management package, there is a distinction between whether it is a framework or not. An example of a framework is Computer Associates' Unicenter TNG that supports a wide range of operating systems. Components are also available: AimIT for inventory management, and ShipIT for software distribution. Hewlett Packard's framework product is OpenView Desktop, with a drag and-drop method for task simplification. HP also offers a simple inventory manager, namely, AssetView. Adding remote control to the repertoire is Network Associates' Zero Administration Client (ZAC) Suite. A useful distinction is between the product's ability to do discovery or track financial and operational data. At the high end, products that offer both are very complex and expensive.

COMPANY NAME: Vendor Independent (999999)
DESCRIPTORS: Network Inventory; Computer Resource Management; System Monitoring; Asset Management
REVISION DATE: 20011030

12/5/4

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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00115213 DOCUMENT TYPE: Review

PRODUCT NAMES: E-Commerce (836109)

TITLE: How to Select an E-com Strategy for Your Business

AUTHOR: Null, Christopher

SOURCE: MicroTimes, v189 p61(3) Feb 3, 1999

HOME PAGE: <http://www.microtimes.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

The pros and cons of hosted and in-house e-commerce sites are compared. Outsourcing versus in-house hosting and maintenance is 'the most critical decision company faces' in e-commerce. Do-it-yourself storefronts at hosted sites are becoming more popular, with Yahoo! Store 4.1, Open Market ShopSite, Virtual Spin Internet Store 4.5, Rocketfuel Buildashop 7.0, and iCat Commerce Online 1.0 gaining market share and providing various levels of service and support. These companies provide the basic Web design kits, some of which can be modified by users; the order processing capabilities; and the actual Web site hosting. Use of these services is surprisingly affordable, ranging from small, free services, to basic \$100-per-month fees, and up from there depending on the complexity of the site. The alternative to hosted sites is in-house design and hosting, which is far more expensive and complex, but may be essential for larger businesses in order to incorporate accounting, inventory, and database information. In-house e-commerce is a serious commitment, however, and can cost \$150,000 the first year to get up and running. Application packages such as IBM's Net.Commerce PRO are also expensive and dauntingly complex. Security is probably the most important criterion when deciding on e-commerce, whether hosted or in-house.

COMPANY NAME: Vendor Independent (999999)

SPECIAL FEATURE: Charts

DESCRIPTORS: Internet Marketing; Front Ends; Retailers; E-Commerce

REVISION DATE: 20010530

12/5/5

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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00094308 DOCUMENT TYPE: Review

PRODUCT NAMES: Lotus Notes (550418); Java (573744)

TITLE: Groupware Strategies

AUTHOR: Roberts, Bill

SOURCE: Byte, v21 n7 p68(8) Jul 1996

ISSN: 0360-5280

HOME PAGE: <http://www.byte.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

A clarification of Lotus Development Corporation's Notes workgroup environment and the Internet's World Wide Web might be long overdue. Some similarities between these two areas often contribute to confusion and blurring of the distinctions between the two environments and their respective facilities. Emphasis is given to issues of security, replication, and application development. Application development tools for

Notes are many and varied. World Wide Web development, in contrast, is limited to the optimistic eventuality that Sun Microsystems' new Java language will continue to gain prominence. This would afford Web developers with greater flexibility for distribution of applications. The **World Wide Web** holds the **promise** of low- **cost** low-maintenance intranet technology to support distributed applications in the collaborative work environment. Notes in turn offers the greater control and organizational potential of the two environments. Standards and features of each environment are also discussed.

COMPANY NAME: Lotus Development Corp (254975); Sun Microsystems Inc
(385557)
SPECIAL FEATURE: Charts Screen Layouts
DESCRIPTORS: Notes/Domino; Java; Network Software; Groupware; Internet
Utilities; Intranets
REVISION DATE: 20010331

12/5/6

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00087002 DOCUMENT TYPE: Review

PRODUCT NAMES: Internet (833029)

TITLE: Internet Gets New Backbone
AUTHOR: Karpinski, Richard
SOURCE: Communications Week, v582 p8(1) Oct 30, 1995
ISSN: 0746-8121

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

Three of the largest Internet access providers will announce new network backbone enhancements that replace Internet Protocol routers with high-speed frame-relay switches. Performance Systems International, Uunet Technologies, and Netcom Online Communications Services all plan Internet backbone upgrades, each with a 45-MBps-enabled B-STDX 9000 frame relay switch from Cascade Communications. All three have more powerful service and will add more switches frequently. The new backbones **promise** users higher quality and lower- **cost** Internet access services. A consultant says availability will be better and outages less frequent. Frame relay allows the ISP to define routes in software for packet transmission. ISPs can configure quality-of-service limits, including guaranteed throughput for designated users.

COMPANY NAME: Vendor Independent (999999)
SPECIAL FEATURE: Charts
DESCRIPTORS: Internet; User Interfaces; Front Ends
REVISION DATE: 20010331

12/5/7

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00081675 DOCUMENT TYPE: Review

PRODUCT NAMES: WebKey (580546)

TITLE: Two Products Key To Web Software Distribution
AUTHOR: Trowbridge, Dave
SOURCE: Computer Technology Review, v15 n7 p10(1) Jul 1995
ISSN: 0287-9647
HOMEPAGE: <http://www.westworldproductions.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

The **Internet** has **promise** as a low- **cost** means of selling and distributing software. Elan Computer Group's WebKey application automates the process of Web-based software distribution. It keeps track of issuance of license keys, and controls software usage automatically. Sales support is minimized, since callers are able to install and evaluate the product before making their buying decision. The toolkit includes the License Manager, the WebKey program, and the WebLog application. License Manager is built into each application prior to distribution. When it is accessed on the Web, the License Manager will automatically license the software for a set time period. It then takes information about each individual who downloads the product. The University of North Carolina has created WebApp, an application that simplifies installation and execution of software distributed by Web servers. WebApp allows the application to be installed and executed with a single click on the Web page.

COMPANY NAME: Elan Computer Group Inc (416088)
SPECIAL FEATURE: Screen Layouts
DESCRIPTORS: Internet Utilities; Internet Marketing; Software Marketing;
Configuration Management; Web Servers; Electronic Software Distribution
REVISION DATE: 20010730

12/5/8
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00077689 DOCUMENT TYPE: Review

PRODUCT NAMES: Microsoft Excel for Windows (018051); 1-2-3 for Windows (387517); Quicken for Windows (340626)

TITLE: Three Fast Projects Tackle Springtime Home Improvement
AUTHOR: Venditto, Gus
SOURCE: ComputerLife, v2 n5 p147(4) May 1995
ISSN: 1076-9862
HOME PAGE: <http://www.zdnet.com/complife>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

Three projects describe how Microsoft Excel, Lotus 1-2-3, Quicken, and other products can be used to simplify and document spring cleaning tasks for homeowners or apartment dwellers. The first project uses Microsoft Word to create a gardening table that tells what new plants were added, where they are planted, and where they were purchased. The user can add a small map of the property for easier location. The second project uses Microsoft Works or Excel to keep track of home spruce-up expenses. Type of Expense, Date, **Store / Contractor**, **Amount** of Expense, and **Amount** of Maintenance columns are included, and the two dollar amounts can be summed with a provided formula. The last project creates a Microsoft Word file that tells which circuits/rooms/devices are controlled by numerically marked circuit breakers or fuses.

COMPANY NAME: Microsoft Corp (112127); Lotus Development Corp (254975);
Intuit Inc (447013)
SPECIAL FEATURE: Screen Layouts
DESCRIPTORS: Spreadsheets; Microsoft Word; IBM PC & Compatibles; Home
Improvement; Windows; Expense Tracking; Excel; 1-2-3
REVISION DATE: 20000630

14/5/1

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00126864 DOCUMENT TYPE: Review

PRODUCT NAMES: Purchasing (838781); Health Care Facilities (830280)

TITLE: E-procurement for Hospitals...Healthcare facilities and systems...

AUTHOR: Perez, Ken

SOURCE: Health Management Technology, v21 n8 p28(2) Aug 2000

ISSN: 0745-1075

HOME PAGE: <http://www.healthmgttech.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

Hospitals, physician practices, and other health care facilities and systems are finding that more than money is being saved by using e-procurement. Other cost savings include reduced administrative **costs** and the **reductions** of off- **contract** or 'maverick' purchasing. The time saved by using online procurement gives purchasing staff more time to spend on strategic tasks, and many e-procurement solutions have the capability of capturing and summarizing the purchasing activity of an organization. But it is important to make sure that an e-procurement method will fit an organization's needs. Trust between a supplier and an organization needs to be built, and it may be wise to order just a few test supplies to see if online ordering is beneficial. Critical to successful e-procurement is customer service, as is pricing, which can easily be investigated.

COMPANY NAME: **Vendor** Independent (999999)

DESCRIPTORS: **E** -Purchasing; **E - Commerce** ; Health Care Facilities;
Health Care; Medical Suppliers

REVISION DATE: 20010330

14/5/2

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00071124 DOCUMENT TYPE: Review

PRODUCT NAMES: Client/server (832383)

TITLE: Users Keep to Client/Server Path But Recommend Caution

AUTHOR: Cafasso, Rosemary

SOURCE: Computerworld, v28 n45 p71(2) Nov 7, 1994

ISSN: 0010-4841

HOME PAGE: <http://www.computerworld.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

The 'votes are in' from a recent survey on today's client/server implementations. This summary of survey results indicates that users are finding client/server to be a much more rigorous course than they were led to believe. Organizations are not turning back however. Instead managers and administrators indicate a need to move forward with caution and to lower expectations. The most disappointing aspect of client/server has been its failure to produce the **promised cost reductions**. Regardless, most will continue the migration despite failures, disappointments, and extended conversion times. Common sense and the conservative approach recommended here may be the key to a successful client/server migration.

COMPANY NAME: **Vendor** Independent (999999)

17/5/1

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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01620785 DOCUMENT TYPE: Product

PRODUCT NAME: JJO/DSS - Decision Support 5.0 (620785)

JJO Enterprises Inc (569232)
12651 S Dixie Hwy #325
Miami, FL 33156 United States
TELEPHONE: (305) 251-7267

RECORD TYPE: Directory

CONTACT: Sales Department

JJO/DSS - Decision Support 5.0 is a comprehensive microcomputer-based decision support system for the health care industry. It has three fully integrated applications: (1) Budgeting; (2) **Cost** Accounting; and (3) Managed Care **Contract Analysis**. The system helps users accurately analyze the full cost, expected payment and profitability in every patient, whether inpatient or outpatient. It also offers extensive modeling capabilities to analyze the profitability of a contract using different reimbursement methods. The program employs a user-oriented approach to cost accounting which enables it to be easily implemented without requiring extensive staff to maintain it. Users can choose from a variety of costing methodologies with the option to migrate to more sophisticated techniques at the user's own pace. The Case Mix/Managed Care application integrates clinical, demographic and financial information into a comprehensive data repository. Users can conveniently create ad hoc reports to analyze a specific group of patients or physicians. The Clinical Treatment Protocol feature gives users the ability to analyze utilization, charge and fixed-variable cost information for any population of patients. The Budgeting application enables users to prepare a budget using their chart of accounts. There is no limit to the number of years of data that can be **stored**. Salaries can be budgeted at the detailed position or employee level. Sophisticated models can also be generated. A variety of spread methods are available to easily spread annual budgets.

DESCRIPTORS: Decision Support Systems; Health Care Management; Financial Reporting; Financial Modeling; Cost Accounting; Medical Accounting; Hospitals; Health Care; Health Care Facilities; Budgeting

HARDWARE: IBM PC & Compatibles; Pentium
OPERATING SYSTEM: Windows; Windows NT/2000
PROGRAM LANGUAGES: Not Available
TYPE OF PRODUCT: Micro
POTENTIAL USERS: Health Care Facilities, Hospitals, Clinics
DATE OF RELEASE: 01/85
PRICE: Available upon request

NUMBER OF INSTALLATIONS: 30
DOCUMENTATION AVAILABLE: User manuals; online documentation
TRAINING AVAILABLE: On-site training; training; on-site support; telephone support; technical support
OTHER REQUIREMENTS: 64MB RAM; Pentium+ CPU; modem; printer required
SERVICES AVAILABLE: Newsletters; user groups
REVISION DATE: 980824

17/5/2

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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01482056 DOCUMENT TYPE: Product

PRODUCT NAME: Grievance Tracking System (482056)

Syntonic Systems Inc (165212)
80 8th Ave #901
New York, NY 10011-5126 United States
TELEPHONE: (212) 989-8787

RECORD TYPE: Directory

CONTACT: Sales Department

Grievance Tracking System is online and designed to manage all grievances handled by a union and specifically to permit historical research of grievance results, such as those related to contract article, particular employers or particular members. Features include: (1) allows the entry of group and/or individual grievances; (2) parameters can be specified for multiple contracts or multiple grievance types defined within a single **contract**; (3) **costs** are **tracked** that are incurred by the union; (4) any single grievance may cite one or more contract or one or more contract articles and grievances against established policy or procedure can also be specified; (5) maintain leave with pay authorized to a member for resolving any specific grievance, and track the amount of leave used; (6) users can specify multiple hearing officers or arbitrators and multiple witnesses to an incident sparking a grievance; (7) permits specification of a preliminary step for disputes which have not yet reached the formal grievance stage; (8) calculate cut-off dates for answer by management at each step, and for action by the union on that answer; (9) permits the user to define a given number of days at each step for automatically going to the next step if an answer has not been received by management (a special function prints an advisory listing of those grievances falling under this category and the user controls whether any of these grievances are actually forced to the next step); (10) free-form text can be **stored** describing the grievance and its resolution at each step and standard blocks of text can be pre-defined for frequently occurring grievance types or invoked contract articles; and (11) a free-form report generator allows reporting and statistical flexibility.

DESCRIPTORS: Associations; Legal; Contracts; Human Resource Management

HARDWARE: IBM PC & Compatibles; IBM RS/6000
OPERATING SYSTEM: MS-DOS; AIX; RMS
PROGRAM LANGUAGES: DATABUS
TYPE OF PRODUCT: Mini; Micro
POTENTIAL USERS: Labor Unions
PRICE: Available upon request

DOCUMENTATION AVAILABLE: User manuals
TRAINING AVAILABLE: On-site training; training; hotline support; telephone support; technical support
SERVICES AVAILABLE: Consulting; updates
REVISION DATE: 961125

17/5/3

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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01027669 DOCUMENT TYPE: Product

PRODUCT NAME: Monneta (027669)

eCash Technologies Inc (692417)
19015 N Creek Pkwy #105
Bothell, WA 98011 United States
TELEPHONE: (425) 415-1050

RECORD TYPE: Directory

CONTACT: Sales Department

Monneta from eCash Technologies is a suite of electronic payment tools that use eCash (TM) payments within a variety of **e - commerce** applications. Monneta products can be modified to meet individual business needs, can be easily deployed, and feature application programming interfaces and other software development tools. The Monneta suite contains debit, prepaid, B2B, gift certificate, person-to-person (P2P), loyalty, and mobile **e - commerce** products. Monneta Business-to-Business (B2B) offers the benefits of lowered **check** -processing and transaction **costs** , funds **assurance** , reduced risk of fraud, and improved cash management. Using Monneta Mobile, businesses can implement P2P payments, strengthen their brand name by eliminating the need to go through a third party, greatly simplify the payment process by enabling one-button payment, and allow their customers to pay with mobile phones or PDAs. Monneta Gift Certificate enables businesses to build loyal customer bases by promoting repeated site visits and allowing customers to save unused balances for future purchases and to use their certificates across partner sites.

DESCRIPTORS: EFT (Electronic Funds Transfer); **E - Commerce** ; Mobile
Commerce ; Retailers

HARDWARE: Hardware Independent
OPERATING SYSTEM: Operating System Independent
PROGRAM LANGUAGES: Not Available
TYPE OF PRODUCT: Mainframe; Mini; Micro; Workstation
POTENTIAL USERS: E-Commerce, Etailers
PRICE: Available upon request

REVISION DATE: 000000

17/5/4

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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01016752 DOCUMENT TYPE: Product

PRODUCT NAME: International Loan/Deposit Accounting 7.0 (016752)

Spot Systems Inc (422517)
180 Montgomery #1550
San Francisco, CA 94104 United States
TELEPHONE: (415) 982-8150

RECORD TYPE: Directory

CONTACT: Sales Department

International Loan/Deposit Accounting 7.0 is intended for banks and corporations that engage in international lending, funding, **retail** , CD, DDA and money market activities. The system processes U.S. and foreign currency transactions, tracks customer limits and outstandings, issues payment instructions, produces confirmation and customer statements and provides detailed cash-flow analyses. It performs accruals for all transactions with full back-dating capabilities, and supports an automated interface to the Spot System Multi-Currenty General Ledger. The Maturity Position Report analyzes all contracts by currency, value date and maturity date and calculates daily net and cumulative cash flows and an 'effective' **rate** for each date with **contract** activity. Customer exposure **reporting** compares commitments and outstandings to customer credit limits and allows the grouping of multiple subsidiaries under a single parent customer, in both detail and summary formats.

DESCRIPTORS: International Money Management; Loan Management; Banks;
Financial Institutions

HARDWARE: IBM PC & Compatibles

OPERATING SYSTEM: Windows; Windows NT/2000
PROGRAM LANGUAGES: Visual Basic
TYPE OF PRODUCT: Micro
POTENTIAL USERS: International Banking, Multi-National Corporations
DATE OF RELEASE: 3/84
PRICE: \$75,000 and up

NUMBER OF INSTALLATIONS: 25
DOCUMENTATION AVAILABLE: User manuals
TRAINING AVAILABLE: Installation; training; telephone support; technical support
REVISION DATE: 020213

17/5/5
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00063094 DOCUMENT TYPE: Review

PRODUCT NAMES: Contracts (831662)

TITLE: Contract-management systems: the next addition to your application..

AUTHOR: Morrison, Thomas G Dunbrack, Lynne A
SOURCE: Health Management Technology, v15 n5 p28(4) Apr 1994
ISSN: 0745-1075
HOMEPAGE: <http://www.healthmgtttech.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

Vendors providing contract management solutions are experiencing tremendous growth. A basic contract management system should include several capabilities. It needs to be able to maintain a contract database of terms and conditions, calculate expected reimbursements and allowances, **audit** bills, model **contracts**, and do **cost reporting**. The system should also alert the administrator of approaching renewal dates. The ability to support capitated arrangements are also more important. These can include episodic capitation, for services for a given episode of care, or per-member per-month capitation, a type of prospective reimbursement. An interactive decision-support system can also be helpful in making strategic decisions.

COMPANY NAME: **Vendor** Independent (999999)
DESCRIPTORS: Contracts; Health Care; Health Care Management; Health Claims
REVISION DATE: 19940730

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DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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02698954 DOCUMENT TYPE: Company

garageband.com (698954)

445 Filmore St
San Francisco, CA 94117 United States
TELEPHONE: (415) 581-2700
FAX: (415) 581-2701
HOMEPAGE: <http://www.garageband.com>

RECORD TYPE: Directory

CONTACT: Sales Department

STATUS: Active

garageband.com is the online arm of Garageband Records. Its site lets fans determine which bands get their big break, because Web users and musicians review music tracks. The company then finds or awards recording **contracts** to high- **rated** bands

SALES: NA

PERSONNEL: Zito, Tom, Chairperson

DESCRIPTORS: Music; **Internet** Marketing; Portals; Musicians
REVISION DATE: 20011230

20/5/2

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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01664138 DOCUMENT TYPE: Product

PRODUCT NAME: SPOTSERVER (664138)

Spot Systems Inc (422517)
180 Montgomery #1550
San Francisco, CA 94104 United States
TELEPHONE: (415) 982-8150

RECORD TYPE: Directory

CONTACT: Sales Department

SPOTSERVER allows users to integrate their **Internet** -based customer remote delivery systems with their banking applications. This sophisticated middleware product becomes a real-time request processing interface between Web-based customer origination products and back-office processing systems. It provides the administration tools required to maintain customer information, limit and exposure controls, foreign exchange rate information, fee schedules, user security and more. The system's functions include: (1) delivering real-time fx rate quotations to customers, allowing full control of rate quoting services; (2) preventing customers from exceeding exposure limits; (3) monitoring and reporting of remotely issued transactions; and (4) maintaining tiered rate, fee and markup schedules. The system maintains a database containing such items as foreign exchange **rates** and fees, **FX contracts**, **FX** drawdowns, drafts, wires and other transactions originated by remote electronic products as well as information supplied by bank-wide transaction processing systems. Information from Foreign Exchange, DDA and Wire Systems can be deposited into this shared database to facilitate information exchange. The product incorporates the most recent technological advances including open database, three-tiered client/server, open system and ODBC database architecture.

DESCRIPTORS: Banks; Financial Institutions; OLTP; Middleware;
International Money Management; Foreign Exchange; Pricing; EFT
(Electronic Funds Transfer)

HARDWARE: IBM PC & Compatibles
OPERATING SYSTEM: Windows; Windows NT/2000; ODBC
PROGRAM LANGUAGES: Visual Basic
TYPE OF PRODUCT: Micro
POTENTIAL USERS: Banks
PRICE: Available upon request

REVISION DATE: 020213

20/5/3

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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01543861 DOCUMENT TYPE: Product

PRODUCT NAME: FOREFRONT Small Tools 8.0 (543861)

Dexter & Chaney Inc (537667)
9700 Lake City Way NE
Seattle, WA 98115-2347 United States
TELEPHONE: (206) 364-1400

RECORD TYPE: Directory

CONTACT: Sales Department

FOREFRONT Small Tools 8.0 provides contractors with information on where small tools are located and how much these tools are costing. It provides a fast and efficient method for tracking the person or job to which the tools have been assigned. When the tools are returned, they are automatically assigned to the **shop** location until used again. **Contractors** can establish a billing **rate** for each tool and produce a billing report by job. Serial numbers, make and model numbers and a tool library can be **stored** as long as desired. Optional bar coding for small tool transactions is available.

DESCRIPTORS: Construction; Equipment Management; Contractors; Construction Management; Network Software; Barcoding; LANs

HARDWARE: IBM PC & Compatibles; 80386; 80486; Pentium
OPERATING SYSTEM: UNIX; NetWare; Windows; Windows NT/2000
PROGRAM LANGUAGES: Proprietary Languages
TYPE OF PRODUCT: Mini; Micro; Workstation
POTENTIAL USERS: Construction
DATE OF RELEASE: 01/84
PRICE: Available upon request; 12-month guarantee; demo disk available

NUMBER OF INSTALLATIONS: 800
DOCUMENTATION AVAILABLE: User manuals; online documentation
TRAINING AVAILABLE: On-site training; training; technical support;
telephone support
OTHER REQUIREMENTS: 4MB RAM required
SERVICES AVAILABLE: Warranty
REVISION DATE: 991012

20/5/4

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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01068608 DOCUMENT TYPE: Product

PRODUCT NAME: Epicor eFrontOffice (068608)

Epicor Software Corp (543349)
195 Technology Dr
Irvine, CA 92618-2402 United States
TELEPHONE: (949) 585-4000

RECORD TYPE: Directory

CONTACT: Sales Department

Epicor Software's Epicor eFrontOffice, which is powered by Clientele, allows companies to manage customer relationships and automate administrative tasks, freeing sales and support staff to interact with customers. Epicor eFrontOffice lets enterprise units collect, monitor, and share customer, competitor, and product information. Employing the system, companies can identify sales targets, pursue leads, and measure the success of marketing campaigns. Epicor eFrontOffice's Epicor eSales and eMarketing module tracks opportunities; reports potential revenue referencing milestones; builds contact histories; **stores** documents; forwards sales literature; and offers users a follow-up alerting system. The module also offers correspondence templates and Web and Windows interfaces. Epicor eFrontOffice's Epicor eSupport module provides companies with call histories, unlimited call queuing, full-text data searches, and the ability to track customer comments. Additionally, the module can confirm service coverage, maintain multiple **contract** agreements, and bill at variable **rates**. Epicor eFrontOffice's Epicor eFrontOffice Conductor registers customers for training, routes support calls, updates customers on contract expirations, and converts in-bound e-mail messages into call records. The Connector module synchronizes multiple **Web sites**, remote clients, and databases. It also offers record tracking and a real-time status monitor. Finally, Epicor eFrontOffice ClienteleNet supports Web-based customer self-service transactions.

DESCRIPTORS: CRM; Electronic Customer Service; Sales Force Automation;
Internet Marketing; Order Processing; Customer Service; Workflow; **E - Commerce** ; Mailing Lists

HARDWARE: IBM PC & Compatibles
OPERATING SYSTEM: Windows NT/2000; SQL Server
PROGRAM LANGUAGES: Not Available
TYPE OF PRODUCT: Micro
POTENTIAL USERS: Customer Relationship Management, E-Marketing, Cross Industry, Front Office
PRICE: Available upon request

REVISION DATE: 020305

20/5/5

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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01010167 DOCUMENT TYPE: Product

PRODUCT NAME: ABS Wholesale Distribution System 7.4 (010167)

American Business Systems Inc (ABS) (030597)
315 Littleton Rd
Chelmsford, MA 01824 United States
TELEPHONE: (978) 250-9600

RECORD TYPE: Directory

CONTACT: Sales Department

The ABS Wholesale Distribution System 7.4 handles order processing, serialized inventory control, physical inventory, invoicing and sales

analysis in a single module. It supports up to 99 warehouses per company, 18-character product codes, product substitution and serialized inventory items. The system also supports **vendor** product classification, unit of measure pricing and fractional quantities. In addition to processing a variety of order types, the system handles quotations. The module includes look up features by product, customer and **vendor**. It also generates numerous order, inventory and sales analysis reports. The module can be used in a standalone environment, or it can interface with the ABS Accounts Receivable, Purchase Order, General Ledger, **Counter Sales**, **Contract Prices**, Automatic POS and Remote Processing modules.

DESCRIPTORS: Wholesalers; Inventory; Order Processing; Sales Analysis; Billing; Distribution Management; Order Entry; Distributors

HARDWARE: AT&T; IBM PC & Compatibles; IBM RS/6000; UNIX; NCR
OPERATING SYSTEM: MS-DOS; UNIX; XENIX; AIX; Linux; Windows NT/2000
PROGRAM LANGUAGES: COBOL
TYPE OF PRODUCT: Mini; Micro; Workstation
POTENTIAL USERS: Wholesale Trade/Distributors
DATE OF RELEASE: 02/86
PRICE: Available upon request

NUMBER OF INSTALLATIONS: 2500
DOCUMENTATION AVAILABLE: User manuals
TRAINING AVAILABLE: Hotline support; seminars; technical support; telephone support
OTHER REQUIREMENTS: 640K RAM; 1 floppy and 1 hard drive; 80-col. CRT; 132-col. printer required
REVISION DATE: 010625

20/5/6

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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00120749 DOCUMENT TYPE: Review

PRODUCT NAMES: DSL (840386)

TITLE: At Last! DSL Gets Real: Get ready for the zippy Internet access...

AUTHOR: Compton, Jason

SOURCE: PC/Computing, v12 n11 p100(3) Nov 1999

ISSN: 0899-1847

RECORD TYPE: Review

REVIEW TYPE: Product Comparison

GRADE: Product Comparison, No Rating

Pacific Bell's FastTrak ADSL, Flashcom's SoloSurfer SDSL, Rhythms RADSL, Telocity Interchange DSL, and Brainstorm Networks' IDSL are Digital Subscriber Line (DSL) services. Testing gave Pacific Bell's FastTrack ADSL (asymmetric DSL) the highest mark for the best high-speed Net access for small offices and home offices. It is inexpensive, voice and data can share one line, and installation, including the installation of the EtherNet network interface card (NIC) into the PC and its configuration, is quick. Flashcom SoloSurfer SDSL (symmetric DSL) is a service aggregator. Its installation is free and the multi-user environment is easy to use, but users must pay for a two-year service **contract**. Rhythms RADSL (**rate** -adaptive DSL) has big bandwidth which means it is less affected by dips and surges in speed caused by peak periods and **Internet** conditions, but its installation is expensive, as is its monthly rate. Telocity Interchange DSL has residential service only, and there are restrictions on monthly upstream traffic, but it also has wide bandwidth at very low rates. Brainstorm Networks IDSL (ISDN-like DSL) is available only in the San Francisco Bay Area and has affordable multiple IP address packages, but its IDSL option is slow.

COMPANY NAME: **Vendor** Independent (999999)
SPECIAL FEATURE: Tables
DESCRIPTORS: DSL; **Internet** Access; Telecommunications
REVISION DATE: 20010625

20/5/7

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00117679 DOCUMENT TYPE: Review

PRODUCT NAMES: **Conversa Web 3.0** (687618)

TITLE: **A browser that listens? A good idea falls short**

AUTHOR: Brookshaw, Chip

SOURCE: InfoWorld, v21 n25 p74(2) Jun 21, 1999

ISSN: 0199-6649

HOME PAGE: <http://www.infoworld.com>

RECORD TYPE: Review

REVIEW TYPE: Review

GRADE: C

Conversational Computing's Conversa Web 3.0, a voice-enabled **World Wide Web** browser, is based on a good idea that does not live up to its **promise**. **Rated** only fair, the product performed poorly during testing to recognize a user's voice. Overall, Conversa cannot be judged useful in the corporate world, but if its speech recognition were more effective, it could be used in some specific and unique settings, including environments used by physically challenged people. Testers found installation to be quick and easy, with an Audio Setup Wizard that guides users through steps required to attach an included headset microphone to mic in and line out connectors; it was able to correctly detect a PC sound card. Conversa's voice-activated Web browsing is more natural than using a keyboard and mouse, since users' hands can be kept free to perform other tasks or for other reasons. Some of Conversa navigation commands apply to all Web pages, but testers found browsing with Conversa Web very annoying and frustrating, and not worth the effort required to learn its commands and interface. The product is stable with a good playback feature, but speech recognition is uneven, page-processing is resource-intensive, and the included headset microphone is of poor quality.

PRICE: \$60

COMPANY NAME: Conversay (640832)

SPECIAL FEATURE: Screen Layouts Charts

DESCRIPTORS: **Internet** Browsers; Front Ends; Conferencing; IBM PC & Compatibles; Voice Recognition

REVISION DATE: 20010830

20/5/8

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00109262 DOCUMENT TYPE: Review

PRODUCT NAMES: **Internet2** (840041); **MainStreet Xpress** (678775)

TITLE: **Internet2: A Learning Experience**

AUTHOR: Krueger, Don

SOURCE: Computer Shopper, v18 n5 p302(3) May 1998

ISSN: 0886-0556

HOME PAGE: <http://www.computershopper.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

Newbridge Networks' MainStreet Xpress management suite, a product that offers solutions for frame-relay, X.25, and cell-relay services and gigaPop hubs from Cisco, IBM, and MCI, is an example of new technology being developed as part of the Internet2 initiative. Internet2 **promises** access **rates** of as much as 1,000 times that of the first **Internet**, but it will only offer this to colleges and universities, government research centers, and nonprofit organizations. This essentially duplicates the usage of the original **Internet** when it first started. Internet2 is not intended to ever replace the first **Internet**. Nor is it separate from the **Internet**. Internet2 is a TCP/IP-based network that uses existing network connections but adds enhanced nodes called gigaPOPs and special advanced networking features that account for its impressive speeds. The potential of Internet2 lies in the agreements made with corporations, universities, and the government to spur high-speed network technology development. The corporate world will gain commercial applications and solutions to problems on the original **Internet**. 25 companies have agreed to provide hardware and software services for the project and to contribute \$10,000 a year to it. Quality-of-service guarantees and development of cutting-edge applications are goals of the project. The intention is to create components and objects to solve problems.

COMPANY NAME: **Vendor** Independent (999999); Newbridge Networks Corp
(478148)
DESCRIPTORS: Network Administration Tools; **Internet**; System Performance;
Conferencing
REVISION DATE: 20010330

20/5/9

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00096900 DOCUMENT TYPE: Review

PRODUCT NAMES: **Intranets** (836214)

TITLE: **Believe the Intranet Hype**
AUTHOR: Duffy, Maureen Nevin
SOURCE: Wall Street & Technology, v14 n10 p60(2) Oct 1996
ISSN: 1060-989X
HOMEPAGE: <http://www.wallstreetandtech.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

Nearly 70 percent of Netscape Communications' third-quarter 1995 sales came from Web-based application software sold to companies setting up intranets. An intranet looks like the **Internet**, and establishes an easy and inexpensive way to allow different sites to communicate. The intranet has been made possible due to the standardization of **Internet** and Web protocols. Several news organizations have created intranets, over which the organization can **guarantee** delivery at a high **rate** of bandwidth. Financial service organizations and banks can also use intranets to deliver real-time financial information securely, along with other types of communication. Because it is not exposed to the public, an intranet is not subject to the same risks as information that travels over the public **Internet**.

COMPANY NAME: **Vendor** Independent (999999)
DESCRIPTORS: Intranets; Network Software; **Internet** Utilities; Groupware;
Financial Institutions
REVISION DATE: 20000630

20/5/10

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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00096736 DOCUMENT TYPE: Review

PRODUCT NAMES: **LEVEL5 Quest 2 Windows (600911)**

TITLE: **Catching Data in Your Web**

AUTHOR: Freund, Jim

SOURCE: Computer Shopper, v16 n11 p468(1) Nov 1996

ISSN: 0886-0556

HOME PAGE: <http://www.computershopper.com>

RECORD TYPE: Review

REVIEW TYPE: Review

GRADE: A

Information Builder subsidiary Level Five Research's LEVEL5 Quest 2, an authoring package that creates databases for use on the **World Wide Web**, imports databases and automatically adds interesting, useful front ends for Web or intranet use. Comparatively easy to use authoring tools are also provided. Relational databases created use fuzzy logic so that **Web site** visitors can query and receive ranked, graded results. Databases are shown in a grid format with a Target metaphor that allows users to enter search criteria or choose options from a drop-down menu. Items entered in Target are ranked according to the relative importance of each (**cost ranked** over **warranty**, for example). When the user types in MIN or MAX, the lowest or highest values respectively are shown for that field. Users can do Boolean searching over multiple fields without using obscure command-line entries; databases show Grade Icons that represent score values, both as an overall value and for specific fields. Search results are shown in a well-designed table in Hypertext Markup Language (HTML) format that any browser can read. LEVEL5 Quest 2 is priced at the high end, but is a good value for those who publish databases on an intranet or need to provide **Internet**-based search tools.

PRICE: \$1495

COMPANY NAME: Inso Corp (613509)

SPECIAL FEATURE: Screen Layouts Charts

DESCRIPTORS: Authoring Systems; Electronic Publishing; Windows; Database Management; **Internet** Utilities; IBM PC & Compatibles; Fuzzy Logic; Information Retrieval; Intranets; **Web Site** Design

REVISION DATE: 20000430

20/5/11

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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00090339 DOCUMENT TYPE: Review

PRODUCT NAMES: **Standards (830218)**

TITLE: **Vietnam: Information Technology for the Transition**

AUTHOR: Do, James Dieu, Phan Dinh Goodman, Seymour E

SOURCE: IEEE Computer, v29 n3 p88(7) Mar 1996

ISSN: 0018-9162

HOME PAGE: <http://computer.org/computer>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

Vietnam's economy is starting to emerge from years of stagnation as the country shifts to a market system. The leaders of the country recognize the critical importance of information technology as a catalyst for developing its economy, although Vietnam faces many challenges in implementing IT

development. The country faces inadequate funding, low IT usage, and almost no software industry. However, there is high interest in personal computing and an impressive literacy **rate** , which holds **promise** for the future. Standards are of major concern, especially the adoption of a coded character set for the national language.

COMPANY NAME: **Vendor** Independent (999999)
SPECIAL FEATURE: Charts
DESCRIPTORS: Standards; Foreign Language Packages
REVISION DATE: 20000630

20/5/12

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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00064994 DOCUMENT TYPE: Review

PRODUCT NAMES: VINES 5.52 (695912); DB2 (701866); Folio Views (223468);
Lotus Notes (550418)

TITLE: **Fast Breaks at Nike**
AUTHOR: Dix, John
SOURCE: Network World, v11 n14 pS18(4) Apr 4, 1994
ISSN: 0887-7661
HOMEPAGE: <http://www.nwfusion.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

A major footwear maker uses VINES 5.52, DB2, Folio VIEWS, and Notes to link users in 80 nations. Marketing and manufacturing staff can collaborate from many locations worldwide to support design, information services, marketing, and customer service organizations. A large, routed, **internet** uses Access/One hubs running VINES 5.52. LANs are linked through a private, hub-and-spoke scheme, with Beaverton, Oregon as the US hub and point of contact for overseas hubs. To ensure that all staff have access to the **internet** , a concerted effort is under way to standardize tools, configuration, and **contract** negotiations. Such standards reduce the **cost** of **computing** power, which gives more users the opportunity to use the network. Future plans include distributed databases. More standard collaboration tools, such as e-mail, videoconferences, and Folio Views document management software, are currently in use.

COMPANY NAME: Banyan Systems Inc (376639); IBM Corp (351245); NextPage
LC (468428); Lotus Development Corp (254975)
DESCRIPTORS: Manufacturing; Apparel Industry; LANs; Network Software;
Database Management; Groupware; Banyan; Notes/Domino; DB2
REVISION DATE: 20000130

File 344:CHINESE PATENTS ABS APR 1985-2002/APR
 (c) 2002 EUROPEAN PATENT OFFICE
 File 347:JAPIO Oct 1976-2002/Feb(Updated 020604)
 (c) 2002 JPO & JAPIO
 File 350:Derwent WPIX 1963-2002/UD,UM &UP=200237
 (c) 2002 Thomson Derwent
 File 348:EUROPEAN PATENTS 1978-2002/Jun W02
 (c) 2002 European Patent Office
 File 349:PCT FULLTEXT 1983-2002/UB=20020613,UT=20020530
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 ?ds

Set	Items	Description
S1	113	AU='MCCLUNG G L':AU='MCCLUNG III GUY LAMONT'
S2	2	S1 AND BUSINESS()SYSTEM?

2/3,K/1 (Item 1 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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013789061 **Image available**
WPI Acc No: 2001-273272/200128
XRPX Acc No: N01-195219

Guaranteeing consumer best price on subject matter purchased from vendor
via Internet in first transaction at first price has sales prices of
subject matter monitored and noting lower price for predetermined period
after first transaction

Patent Assignee: MCCLUNG G L (MCCL-I)

Inventor: MCCLUNG G L

Number of Countries: 094 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200113216	A1	20010222	WO 2000US22406	A	20000815	200128 B
AU 200069088	A	20010313	AU 200069088	A	20000815	200134

Priority Applications (No Type Date): US 2000637293 A 20000808; US 99375451
A 19990817; US 2000506718 A 20000218

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200113216 A1 E 69 G06F-007/00

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP
KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT
RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR
IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200069088 A G06F-007/00 Based on patent WO 200113216

Inventor: MCCLUNG G L

Abstract (Basic):

... INDEPENDENT CLAIMS are also included for the following: A
business system for guaranteeing a consumer a best price on subject
matter purchased from a vendor in...

2/3,K/2 (Item 1 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00779642 **Image available**
IMPROVED BUSINESS SYSTEMS

SYSTEMES COMMERCIAUX AMELIORES

Patent Applicant/Inventor:

MCCLUNG Guy LaMonte III, 18007 Pleasantwood Dr., Spring, TX 77379-2810,
US, US (Residence), US (Nationality)

Patent and Priority Information (Country, Number, Date):

Patent: WO 200113216 A1 20010222 (WO 0113216)

Application: WO 2000US22406 20000815 (PCT/WO US0022406)

Priority Application: US 99375451 19990817; US 2000506718 20000218; US
2000637293 20000808

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ
DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ
LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG
SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 19233

Patent Applicant/Inventor:

MCCLUNG Guy LaMonte III ...

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... consumer.

Description of Related Art

The U.S. Application Ser. No. 09/375,934 entitled

" **Business System** " naming Sunil Thakur and Zulfiqar Momin as inventors filed on 8/17/99 is incorporated...

...in certain aspects, includes any of the systems and/or methods disclosed in the previously mentioned " **Business System** " patent application - Ser. No.

09/375,934 - additionally with the following: a method in which...

...the price difference.

Alternatively, a host system or any centralized system as disclosed in the " **Business System** " patent application (or in any prior art system cited therein) may record the sale, monitor...

...all vendors of such an item in a pertinent geographic area as defined in the " **Business System** " patent application; and/or monitors all providers of the item as identified by the manufacturer...

...a blinking icon and/or message may also be used with the methods of the " **Business System** " patent application to alert a consumer to: a retirement account contribution (e.g. but not...

...host system or similar system (e.g.

3
but not limited to as in the " **Business System** " patent application and any prior art system disclosed therein) maintains a listing of vendor's...system or any other system, e.g. but not limited to as described in the " **Business System** " patent application or in any prior art system discussed therein.

In certain aspects, the guaranteed...

...not limited to with a host system or other system (e.g.

or in the " **Business System** " patent application and in any prior art system disclosed therein). Methods according to the present...

...host system.

The present invention, therefore, discloses in some, but not necessarily all embodiments, a **business system** for guaranteeing a consumer a best price on an item purchased from a vendor in...

...the consumer.

The present invention, therefore, discloses in some, but not necessarily all embodiments, a **business system** with a magnetic strip card with consumer identifying information encoded thereon said information identifying a...The present invention

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 File 35:Dissertation Abs Online 1861-2002/May
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 File 583:Gale Group Globalbase(TM) 1986-2002/Jun 18
 (c) 2002 The Gale Group
 File 474:New York Times Abs 1969-2002/Jun 17
 (c) 2002 The New York Times
 File 475:Wall Street Journal Abs 1973-2002/Jun 17
 (c) 2002 The New York Times

?ds

Set	Items	Description
S1	2417091	(BEST OR INITIAL OR FIRST OR PRIMAR? OR OPTIMIZ? OR OPTIMI- S? OR SALES OR 1ST)(3N)(PRICE? OR PRICING?) OR COST? ? OR RAT- E? OR AMOUNT? OR CHARGE? OR (MONETARY OR MARKET)(3N)(PRICE?)
S2	2420471	S1 OR SALE?() (PRICE? OR AMOUNT?) OR (PAID OR PURCHASE?) () P- RICE?
S3	21001	S2(5N)(GUARANTEE? OR ASSURANCE? OR PROMISE? OR ENFORC? OR - PLEDGE? OR HONOR? OR DECLARATION? OR WARRANT? OR COMMITMENT? - OR CONTRACT? OR UNDERSTANDING?)
S4	40544	(ONLINE OR ON()LINE OR E OR ELECTRONIC?) (3N)(COMMERCE OR S- HOP OR SHOPS OR SHOPP? OR STORE? ?)
S5	773132	S4 OR INTERNET OR ECOMMERCE OR ESTORE? OR ESHOP? OR ERETAI- L? OR WEBSITE? OR WEB()SITE? OR WWW OR WORLD()WIDE()WEB OR BR- ICK()MORTAR OR BAM OR RETAIL? OR RB OR STORE? OR SHOP? ? OR M- ALL? OR SHOPP? OR VENDOR?
S6	351	S3(3N)(REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTION? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? - OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MI- NUS OR DIFFERENTIATION?)
S7	899	S3(3N)(COLLECT? OR ANALY? OR ASSESS? OR REPORT? OR REVIEW? OR EVALUAT? OR MONITOR? OR IDENTIF? OR TRACK? OR CACH? OR STO- RE? OR MONITOR? OR IDENTIF? OR EVALUAT? OR AUDIT? OR CHECK? OR DETECT? OR WATCH OR FOLLOW?)
S8	6615	S3(3N)(COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE? ? OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR ASS- ESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S9	1482	S3 AND S5
S10	112	S3(3N)S5
S11	18	S10 AND (REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTI- ON? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTIO- N? OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MINUS OR DIFFERENTIATION?)
S12	16	RD (unique items)
S13	40	S5 AND S6
S14	34	S13 NOT S12
S15	21	S14 NOT PY=>2000
S16	20	RD (unique items)
S17	76	S5 AND S7
S18	26	S5(10N)S7
S19	25	S18 NOT (S12 OR S16)
S20	22	S19 NOT PY=>2000
S21	21	RD (unique items)
S22	496	S5 AND S8
S23	41	S5(3N)S8
S24	33	S23 NOT (S12 OR S16 OR S21)
S25	23	S24 NOT PY=>2000
S26	20	RD (unique items)

• 12/5/1 (Item 1 from file: 2)

DIALOG(R)File 2:INSPEC

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7038331 INSPEC Abstract Number: B2001-10-6210L-244, C2001-10-5620W-097

Title: Variable rate model with QoS guarantees for real-time Internet traffic

Author(s): Alpcan, T.; Basar, T.

Author Affiliation: Coordinated Sci. Lab., Illinois Univ., Urbana, IL, USA

Journal: Proceedings of the SPIE - The International Society for Optical Engineering Conference Title: Proc. SPIE - Int. Soc. Opt. Eng. (USA)

vol.4211 p.234-45

Publisher: SPIE-Int. Soc. Opt. Eng,

Publication Date: 2001 Country of Publication: USA

CODEN: PSISDG ISSN: 0277-786X

SICI: 0277-786X(2001)4211L:234:VRMW;1-H

Material Identity Number: C574-2001-142

U.S. Copyright Clearance Center Code: 0277-786X/2001/\$15.00

Conference Title: Internet Quality and Performance and Control of Network Systems

Conference Sponsor: SPIE

Conference Date: 6-7 Nov. 2000 Conference Location: Boston, MA, USA

Language: English Document Type: Conference Paper (PA); Journal Paper (JP)

Treatment: Practical (P); Theoretical (T)

Abstract: We develop a mathematical model within a game theoretical framework for variable rate real time traffic at a bottleneck node. We address not only the flow control problem, but also pricing and allocation of a single resource among users. A distributed, end-to-end flow control is proposed by introducing a cost function, defined as the **difference** of pricing and utility functions. For two different utility functions, there exists a unique Nash equilibrium in the underlying game. The paper also introduces three distributed update algorithms, parallel, random and gradient update, which are globally stable under reasonable conditions. The convergence properties and robustness of each algorithm are studied through extensive simulations. (7 Refs)

Subfile: B C

Descriptors: distributed algorithms; feedback; game theory; Internet; resource allocation

Identifiers: variable rate model; QoS guarantees; real-time Internet traffic; mathematical model; game theoretical framework; variable rate real time traffic; flow control problem; end-to-end flow control; unique Nash equilibrium; distributed update algorithms; convergence properties; robustness; simulations

Class Codes: B6210L (Computer communications); B0240E (Game theory); C5620W (Other computer networks); C7210N (Information networks); C1140E (Game theory)

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12/5/2 (Item 2 from file: 2)

DIALOG(R)File 2:INSPEC

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5753124 INSPEC Abstract Number: C9712-7100-089

Title: Internet enterprises planning

Author(s): Pant, S.; Cheng Hsu

Author Affiliation: Sch. of Manage., Clarkson Univ., Potsdam, NY, USA

Conference Title: 1997 IEEE International Conference on Systems, Man, and Cybernetics. Computational Cybernetics and Simulation (Cat. No.97CH36088-5)

Part vol.1 p.111-16 vol.1

Publisher: IEEE, New York, NY, USA

Publication Date: 1997 Country of Publication: USA 5 vol. 4535 pp.

ISBN: 0 7803 4053 1 Material Identity Number: XX97-02536

U.S. Copyright Clearance Center Code: 0 7803 4053 1/97/\$10.00

Conference Title: 1997 IEEE International Conference on Systems, Man, and Cybernetics. Computational Cybernetics and Simulation

Conference Sponsor: Syst., Man, & Cybernetics Soc. IEEE

Conference Date: 12-15 Oct. 1997 Conference Location: Orlando, FL, USA

Language: English Document Type: Conference Paper (PA)

Treatment: Practical (P)

Abstract: The **Internet** has a unique **promise** for transaction **cost reduction** within an enterprise as well as across enterprises. However, the traditional planning frameworks are confined to organizational boundaries and typically do not embrace the concept of an extended enterprise where all external constituencies of an enterprise are considered as a part of the enterprise. Yet, crossing the traditional organizational boundaries is precisely what the concept, methods, and techniques of Internet envision. To fully reap the benefits of Internet technology, an organization must be willing to seek out new opportunities and engage new thinking to extend its horizon into extended enterprises and ultimately the global village as manifested in the Internet community. A new planning framework espousing this vision is, thus, needed for Internet enterprises. We applied a reference model for this purpose and analyzed its use with some case studies in banking and heavy machinery industries. In this paper we describe the model and the methodology for planning for Internet in businesses. (4 Refs)

Subfile: C

Descriptors: banking; business data processing; information services; Internet; manufacturing data processing; planning; production control

Identifiers: Internet; enterprises planning; organizational boundaries; boundary crossing; planning; banking; heavy machinery industries; information service

Class Codes: C7100 (Business and administration); C7120 (Financial computing); C7160 (Manufacturing and industrial administration); C5620W (Other computer networks); C7210 (Information services and centres)

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12/5/3 (Item 3 from file: 2)

DIALOG(R)File 2:INSPEC

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5196845 INSPEC Abstract Number: C9604-0310B-002

Title: Management of information systems outsourcing: a bidding perspective

Author(s): Chaudhury, A.; Nam, K.; Raghav Rao, H.

Author Affiliation: Massachusetts Univ., Boston, MA, USA

Journal: Journal of Management Information Systems vol.12, no.2 p. 131-59

Publisher: M.E. Sharpe,

Publication Date: Fall 1995 Country of Publication: USA

CODEN: JMISEB ISSN: 0742-1222

SICI: 0742-1222(199523)12:2L.131:MISO;1-7

Material Identity Number: H906-96001

Language: English Document Type: Journal Paper (JP)

Treatment: Practical (P); Theoretical (T)

Abstract: Outsourcing is the contracting of various information systems' subfunctions by user firms to outside information systems vendors. A critical factor in the outsourcing process is the bidding and vendor selection mechanism. This paper describes the process of outsourcing and identifies the various stages involved. Subsequently, considering that **cost reduction** is a driving force of outsourcing for user-firms, this paper proposes a bidding mechanism to reduce expected outsourcing costs in the final bidding and vendor selection process. The paper studies outsourcing contracts of routine and repetitive activities such as maintenance and operation of telecommunication networks. A realistic scenario is studied, wherein multiple **vendors** bid for such **contracts** and where one **vendor** has **cost** and expertise advantages over other vendors and as a result tends to inflate bids. A mixed integer programming model is formulated for a multiple vendor scenario. In general, the results suggest a prescription that calls for the use of "carrot and stick" policies by the user firm. Subsidies (the carrot) need to be used as incentives for bidders to announce their most competitive bids. In addition, penalties (the stick) have to be levied in order to pressure bidders not to bid high. (42 Refs)

Subfile: C

Descriptors: contracts; DP management; information systems; integer programming; outsourcing; telecommunication networks

Identifiers: information systems outsourcing management; bidding mechanism; contracting; information systems subfunctions; user firms; outside information systems vendors; vendor selection mechanism; cost **reduction** ; expected outsourcing costs; routine, repetitive activities; telecommunication network maintenance; telecommunication network operation; expertise advantages; inflated bids; mixed integer programming model; carrot-and-stick policies; subsidies; incentives; competitive bids; penalties

Class Codes: C0310B (Computer facilities); C7100 (Business and administration); C1180 (Optimisation techniques)

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12/5/4 (Item 4 from file: 2)

DIALOG(R)File 2:INSPEC

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04221777 INSPEC Abstract Number: B9210-8300-001

Title: Core loss testing-essential for the 1990s

Author(s): Robeson, B.

Author Affiliation: Phenix Technologies Inc., Accident, MD, USA

Conference Title: Proceedings of the 20th Electrical Electronics Insulation Conference. Boston '91 EEIC/ICWA Exposition (Cat. No.91CH2991-8) p.191-3

Publisher: IEEE, New York, NY, USA

Publication Date: 1991 Country of Publication: USA 261 pp.

ISBN: 0 7803 0018 1

U.S. Copyright Clearance Center Code: CH2991-8/91/0000-0191\$01.00

Conference Sponsor: IEEE; NEMA

Conference Date: 7-10 Oct. 1991 Conference Location: Boston, MA, USA

Language: English Document Type: Conference Paper (PA)

Treatment: Practical (P)

Abstract: The author points out why minimizing core losses is important to users of rewound motors. It is indicated that core testing is important because it leads to better customer service and can reduce a repair **shop's warranty costs** . Core permeability describes the relative ability of the motor core to support a strong magnetic field. Any **reduction** in core permeability means that more power will be required to produce the original magnetic field strength. This will cause the motor to draw higher no-load current, while negatively effecting both efficiency and power factor. The author seeks to create an awareness of the two most common core testing techniques and motivate the reader to learn more about more core testing.

(5 Refs)

Subfile: B

Descriptors: electric motors; machine testing; magnetic cores; magnetic leakage

Identifiers: core permeability; core losses; rewound motors; warranty costs; motor core; strong magnetic field; no-load current; efficiency; power factor; core testing techniques

Class Codes: B8300 (Power apparatus and electric machines); B3120D (Magnetic cores)

12/5/5 (Item 5 from file: 2)

DIALOG(R)File 2:INSPEC

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04084226

Title: The hidden costs of downsizing

Author(s): McPartlin, J.P.; Violino, B.; Krass, P.

Journal: InformationWEEK no.347 p.35-8

Publication Date: 18 Nov. 1991 Country of Publication: USA

CODEN: INFWE4 ISSN: 8750-6874

Language: English Document Type: Journal Paper (JP)

Treatment: General, Review (G); Practical (P)

Abstract: It's a lot harder to quantify the cost savings of downsizing, especially in the first three to five years of the move, than you might think. IS managers who promise dramatic **reductions** in technology costs as a justification for moving toward networks could end up with egg on their faces. Those are the lessons being learned the hard way by many corporations riding the downsizing wave. Despite **vendor assurances** of incredible **cost** savings from downsizing, many companies are not waking up to big bills. The hidden costs of new equipment and software increased manpower, and intensive training to move functions and applications off the mainframe can be a shock to those unprepared. While few can deny the long-term benefits of downsizing and the need to prepare for the inevitable shift to client-server computing, analysts say companies may have to change the way they justify technology spending to appreciate that shift. (0 Refs)

Subfile: D

Descriptors: computer networks; DP management

Identifiers: hidden costs; downsizing; cost savings; IS managers; technology costs; networks; equipment; software; training; benefits

Class Codes: D5020 (Computer networks and intercomputer communications)

12/5/6 (Item 6 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2002 Institution of Electrical Engineers. All rts. reserv.

01425042 INSPEC Abstract Number: B79050895

Title: Fluid battery promises to store electricity at lower cost for power generation systems (energy management)

Journal: Power vol.123, no.7 p.43

Publication Date: July 1979 Country of Publication: USA

CODEN: POWEAD ISSN: 0032-5929

Language: English Document Type: Journal Paper (JP)

Treatment: Applications (A); New Developments (N)

Abstract: A unique energy storage system called Redox, developed at NASA's Lewis Research Center, Cleveland, Ohio, under a program jointly funded by the Dept. of Energy and NASA, promises major cost **reductions** in the storing of electric energy, as well as long-term reliability and minimal environmental impact. (0 Refs)

Subfile: B

Descriptors: electricity supply industry; energy storage devices

Identifiers: power generation systems; energy management; energy storage system; fluid battery

Class Codes: B8110B (Power system management, operation and economics); B8470 (Other energy storage)

12/5/7 (Item 1 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01401700 ORDER NO: AADAA-I9508140

DEVELOPMENT OF A THEORY OF RETAILER RESPONSE TO MANUFACTURERS' EVERYDAY LOW COST PROGRAMS (PRICING)

Author: MANNING, KENNETH CRAIG

Degree: PH.D.

Year: 1994

Corporate Source/Institution: UNIVERSITY OF SOUTH CAROLINA (0202)

Director: WILLIAM O. BEARDEN

Source: VOLUME 55/11-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 3572. 107 PAGES

Descriptors: BUSINESS ADMINISTRATION, MARKETING

Descriptor Codes: 0338

Over the past decade, the proportion of manufacturers' marketing expenditures allocated to trade deals (i.e., temporary price **discounts**) has increased dramatically. Recently, however, many manufacturers have reduced their use of trade deals by implementing everyday low cost (EDLC) strategies. By lowering list prices and offering fewer trade deals, EDLC

programs reduce fluctuations in manufacturers' selling prices to retailers. EDLC programs have been touted for their ability to eliminate distribution inefficiencies and their anticipated positive impact on brand loyalty. However, substantial variance has been found in retailers' attitudes and behaviors toward EDLC programs. The objective, then, of this dissertation is to generate a theory identifying the determinants of retailer response manufacturers' EDLC programs.

In-depth interviews were conducted with twenty-five executives of retail firms and two executives of firms which had recently implemented EDLC strategies. The retail organizations sampled include operators of supermarkets, convenience stores, drug stores, and warehouse stores. Data analysis was guided by Glaser and Strauss' grounded theory approach. The development of theoretical codes and memos continued throughout the project as new data were compared with emergent theory. In addition, academicians experienced in qualitative research evaluated the adequacy of the grounding of concept codes and theoretical propositions.

The theory development efforts resulted in an integrated theory which centers around the focal construct, "retailer attitude toward the EDLC program." Several characteristics of **retail** firms (i.e., **commitment** to forward buying, perceived operating **cost** advantage, perceived buying power, retail selling price variability, EDLC program experience) were found to influence retailer attitude toward the EDLC program. Contingency factors (i.e., product storage costs, accrual fund perceptions, EDLC program option) moderating these effects were identified, as was a mediating mechanism (i.e., perceived EDLC program/environment compatibility). Retailer attitude toward the EDLC program was found to result in supportive, nonsupportive, and adaptive behaviors. The theory incorporates a contingency factor (i.e., relative dependence) found to moderate the effects of the focal construct on nonsupportive and adaptive behaviors. Contributions of this research are discussed, and several avenues for future research are described.

12/5/8 (Item 1 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.
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00558853 00QU01-201

California firm offers free DSL

Healey, Jon

The Philadelphia Inquirer , January 20, 2000 , v171 n234 pF1-F2, 2

Page(s)

Company Name: Broadband Digital Group

URL: <http://www.freedsl.com>

Languages: English

Document Type: Articles, News & Columns

Geographic Location: United States

Reports the Broadband Digital Group of Irvine, CA plans to offer high-speed Internet service at no cost to subscribers, but will include advertisements. Says that 100,000 have signed up for the service and **promotional** spots are running on radio in San Francisco, Los Angeles, Washington, and Boston. Notes analysts question the company's ability to delivery on its **promise** of free **Internet** connections at **rates** some 30 times faster than the speediest dial-up modem. Notes Fritz McCormick of the Yankee Group says that Broadband Digital was the first company he had heard of that offered free DSL service to homes. Says that some competitors offer a free service in exchange for consumer information. Notes that founder Ryan Steelberg says that his company can provide motion video ads and its plans include showing five video ads per hour. (sps)

Descriptors: DSL; Internet Service Providers; Connectivity; Bandwidth
; Advertising; Marketing; Strategy

Identifiers: Broadband Digital Group

12/5/9 (Item 2 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.
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00315696 93PM06-046

200MB hard drives -- The universal upgrade--especially for Windows PCs

PC/Computing , June 1, 1993 , v6 n6 p266-268, 3 Page(s)

ISSN: 0899-1847

Company Name: Conner Peripherals

Product Name: Conner FilePro

Languages: English

Document Type: Buyer and Vendor Guide

Grade (of Product Reviewed): a

Geographic Location: United States

Presents comparisons of six IDE hard drives with capacities from 180MB to 250MB. To qualify for inclusion in the review drives had to be priced under \$750 and conform to a 5 1/4 inch half-height or smaller form factor. 14 drives met the criteria, eight were eliminated in testing. Factors used to rate the drives (and the **percentage** weight of each) were performance (35), price per MB (30), service and support (15), documentation (10), and ease of installation (10). Includes a decision tree to aid users in choosing the right drive for their needs. The highest rated drive was the Conner FilePro 250 CP30254 (\$490), a 251MB drive from Conner Peripherals, San Jose, CA (800, 408). The drive offers an access time of 14 milliseconds, is very easy to install, and includes a two-year **warranty**.

Vendor support is **rated** as excellent. It has the best price per megabyte of the six drives reviewed. Includes two graphs, one table, two photos. (djd)

Descriptors: Hard Disk Drive; Vendor Guide; Hardware Review

Identifiers: Conner FilePro; Conner Peripherals

12/5/10 (Item 1 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

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09734215

Obligan a grandes a declarar por Internet

Costa Rica: 10% of tax declarations via Internet

La Nacion (Costa Rica) (ESK) 28 Mar 2002

Language: SPANISH

The Costa Rican Tax Bureau has ruled that 1,180 major tax contributing companies have to declare their sales tax in electronic form by 15 May 2002. The Tax Bureau aims for 10% of sales tax declarations to be made via the Internet by November 2002. For this purpose, the Tax Bureau has installed the Electronic Tax System (SITEL), access to which can be gained via the Ministry of Finance Internet site. The Tax Bureau rewards tax declaration via the Internet with a **reduction**, for example on a tax amount of C 100,000 a **reduction** of C 5,000 applies. *

PRODUCT: Justice & Safety (9101); Database Vendors (7375);

EVENT: General Management Services (26);

COUNTRY: Costa Rica (3COS);

12/5/11 (Item 2 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

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09549904

BT **Retail** chief **promises** to find t850m in **cost** savings

UK: BT RETAIL PLANS TO CUT COSTS BY GBt 850MN

The Times (TS) 25 Jun 2001 p.20

Language: ENGLISH

Pierre Danon, chief executive of British Telecom's (BT) newly demerged retail division, has stated his intention to make cost savings of GBt 850mn. M Danon said the division was aiming to save GBt 240mn this year alone through efficiency gains and the **promotion** of new customer-facing revenue channels such as the Internet, with a further GBt 650mn to be made in future years. The chief executive also said he wanted to slow the

division's loss of market share and at least maintain revenues and earnings before interest, tax, depreciation and assets (ebitda) at current levels despite greater competition. Last year BT Retail generated GBt 11.8bn revenue and ebitda of GBt 1.19bn. M Danon also warned that if he had not made BT the UK leader for customer satisfaction within two years he would resign his post. Although he recognised BT's image had been tarnished amongst consumers he claimed the business was no worse than its rivals in terms of customer satisfaction, arguing that its customer satisfaction rating had risen from 90 to 96 per cent since October.

COMPANY: BRITISH TELECOM

PRODUCT: Telephone Communications (4811);
EVENT: Management & Marketing Procedures (20);
COUNTRY: United Kingdom (4UK);

12/5/12 (Item 3 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

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09481059

Citibank lanza un deposito al 10% TAE.

SPAIN: CITIBANK ISSUES NEW DEPOSIT

Expansion (EXN) 08 Mar 2001 p.18

Language: SPANISH

Spanish retail bank Citibank Espana, owned by US bank Citibank, has issued a new deposit at an interest of 10% on the Annual **Percentage Rate**, which can be **contracted** through **Internet** and is combined with guaranteed deposit 'Deposito 20'. The new product, which can be subscribed until next 31 March 2001 through an investment valued at Euro 3,005, totals a profitability of 20% and designs half of investment to 'Deposito 20', which index is composed by shares of Spanish-Argentine oil company Repsol-YPF, Spanish retail bank BBVA, Spanish telecoms operator Telefonica, Finnish telecoms equipment producer Nokia and company Philips.

COMPANY: PHILIPS; NOKIA; TELEFONICA; BBVA; REPSOL-YPF; CITIBANK; CITIBANK ESPANA

PRODUCT: Banking Institutions (6010);
EVENT: Product Design & Development (33);
COUNTRY: Spain (4SPA); United States (1USA);

12/5/13 (Item 4 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

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09440892

Tories **promise** t1,000 off **rates** on rural **shops** and post offices

UK: CONSERVATIVE PARTY REVEALS RURAL POLICY

Daily Telegraph (DT) 15 Jan 2001 p.8

Language: ENGLISH

The opposition Conservative Party will reveal plans to aid rural areas on 15 January 2001, including a GBt 1,000 **reduction** in the rates on shops and post offices. Among the party's 50 measures is a move to allow parish councils to devote central government resources to a night patrol or local police officer. The proposed rate cut would be in addition to the Labour government pledge contained in its Rural White Paper to broaden the 50% **reduction** in council taxes.

COMPANY: CONSERVATIVE PARTY

EVENT: Elective Process (57);
COUNTRY: United Kingdom (4UK);

12/5/14 (Item 5 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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04146584
NCR WIN INSTALLATION CONTRACT WITH WALL-MART STORES
US - NCR WIN INSTALLATION CONTRACT WITH WALL-MART STORES
Wall Street Journal Europe (WSJ) 13 March 1991 p4

Wall-Mart Stores (US), **discount retailer**, have awarded a **contract** for an unspecified **amount**, estimated at over USD1r20 mil, to NCR for the installation in 800 stores of one of the first models of NCR's new computer line. Retail terminals will be connected within stores by NRC's 3445 model and via a satellite data network with larger central computers.

PRODUCT: Electronic Point of Sale Systems (3573EP); Data Processing In Wholesale Sector (3573WD); Commercial Satellites (3761CM); Satellite Communications (4840);
EVENT: CONTRACTS & ORDERS (61);
COUNTRY: United States (1USA); NATO Countries (420); South East Asia Treaty Organisation (913);

12/5/15 (Item 1 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2002 The New York Times. All rts. reserv.

07568863 NYT Sequence Number: 818640971229
CALENDAR WHIRL
Freierman, Shelly
New York Times, Col. 2, Pg. 7, Sec. D
Monday December 29 1997
DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English
RECORD TYPE: Abstract

ABSTRACT:

Calendar publishing, by both start-up companies and large book publishers, is surging industry with annual sales of over \$5 billion; factors figuring in eventual success of given calendar include production **costs**, licensing fees or **guaranteed** royalties, **discount** given **retailer** and return rate of unsold calendars; photos (M)

SPECIAL FEATURES: Photo
DESCRIPTORS: Calendars; Industry Profiles
PERSONAL NAMES: Freierman, Shelly

12/5/16 (Item 1 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
(c) 2002 The New York Times. All rts. reserv.

08139382 NYT Sequence Number: 0000000020612
SHOPPING REBATES PROMISE TO EASE COLLEGE TUITION COSTS
WHITEHOUSE, KAJA (BYLINER)
Wall Street Journal, Col. 4, Pg. 2, Sec. D
Wednesday June 12 2002
DOCUMENT TYPE: Newspaper JOURNAL CODE: WSJ LANGUAGE: English
RECORD TYPE: Abstract

ABSTRACT:

Some parents say shopping **rebates** offer a way to ease the rising cost of college tuition; **rebate** programs such as UPromise and BabyMint tout themselves as the frequent-flier plans of college savings (M)

DESCRIPTORS: COLLEGES AND UNIVERSITIES; TUITION; SAVINGS; **REBATES** ;
PERSONAL FINANCES
PERSONAL NAMES: WHITEHOUSE, KAJA (BYLINER)

16/5/1 (Item 1 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2002 Institution of Electrical Engineers. All rts. reserv.

6520397 INSPEC Abstract Number: C2000-04-7120-031

Title: Shopbot economics

Author(s): Kephart, J.O.; Greenwald, A.R.

Author Affiliation: Inst. for Adv. Commerce, IBM Thomas J. Watson Res. Center, Yorktown Heights, NY, USA

Conference Title: Symbolic and Quantitative Approaches to Reasoning and Uncertainty. European Conference, ECSQARU'99. Proceedings (Lecture Notes in Artificial Intelligence Vol.1638) p.208-20

Editor(s): Hunter, A.; Parsons, S.

Publisher: Springer-Verlag, Berlin, Germany

Publication Date: 1999 Country of Publication: Germany ix+396 pp.

ISBN: 3 540 66131 X Material Identity Number: XX-1999-02365

Conference Title: Symbolic and Quantitative Approaches to Reasoning and Uncertainty. European Conference, ECSQARU'99

Conference Date: 5-9 July 1999 Conference Location: London, UK

Language: English Document Type: Conference Paper (PA)

Treatment: Applications (A); Practical (P)

Abstract: Shopbots are agents that search the **Internet** for information pertaining to the price and quality of goods or services. With the advent of shopbots, a dramatic **reduction** in search **costs** is imminent, which **promises** (or threatens) to radically alter market behavior. This research includes the proposal and theoretical analysis of a simple economic model which is intended to capture some of the essence of shopbots, and attempts to shed light on their potential impact on markets. Moreover, experimental simulations of an economy of software agents are described, which are designed to model the dynamic interaction of electronic buyers, sellers, and shopbots. This study forms part of a larger research program that aims to provide new insights on the impact of agent and information technology on the nascent information economy. (13 Refs)

Subfile: C

Descriptors: **electronic commerce** ; **Internet** ; software agents

Identifiers: shopbot economics; **Internet** ; price; quality; search costs; market behavior; economic model; dynamic interaction; electronic buyers; electronic sellers; nascent information economy

Class Codes: C7120 (Financial computing); C7210N (Information networks); C6170 (Expert systems and other AI software and techniques)

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16/5/2 (Item 2 from file: 2)

DIALOG(R)File 2:INSPEC

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6337975 INSPEC Abstract Number: B1999-10-6210L-060, C1999-10-5620W-032

Title: The cost of QoS support in edge devices an experimental study

Author(s): Guerin, R.; Li, L.; Nadas, S.; Pan, P.; Peris, V.

Author Affiliation: Pennsylvania Univ., Philadelphia, PA, USA

Conference Title: IEEE INFOCOM '99. Conference on Computer Communications. Proceedings. Eighteenth Annual Joint Conference of the IEEE Computer and Communications Societies. The Future is Now (Cat. No.99CH36320) Part vol.2 p.873-82 vol.2

Publisher: IEEE, Piscataway, NJ, USA

Publication Date: 1999 Country of Publication: USA 3 vol. xxv+1583 pp.

ISBN: 0 7803 5417 6 Material Identity Number: XX-1999-00750

U.S. Copyright Clearance Center Code: 0 7803 5417 6/99/\$10.00

Conference Title: Proceedings of INFOCOM'99: Conference on Computer Communications

Conference Sponsor: IEEE Comput. Soc.; IEEE Commun. Soc

Conference Date: 21-25 March 1999 Conference Location: New York, NY, USA

Language: English Document Type: Conference Paper (PA)

Treatment: Applications (A); Practical (P); Experimental (X)

Abstract: This paper investigates the problem of making QoS guarantees

available in access devices such as edge routers, that are commonly deployed in today's IP networks. We propose a specific design which we evaluate by carrying out a complete implementation, whose performance we then measure in the context of an experimental testbed. The results indicate that a reasonable level of service **differentiation**, i.e., **rate** and delay **guarantees**, can be provided with a minimal impact on the raw packet forwarding performance of edge devices. (17 Refs)

Subfile: B C

Descriptors: buffer storage; delays; **Internet**; packet switching; quality of service; telecommunication network routing; transport protocols

Identifiers: edge devices; experimental study; QoS support cost; QoS guarantees; access devices; edge routers; IP networks; performance; experimental testbed; service differentiation; delay guarantee; rate guarantee; packet forwarding performance; **Internet**; software implementation; buffer management

Class Codes: B6210L (Computer communications); B6150M (Protocols); B6150P (Communication network design, planning and routing); C5620W (Other computer networks); C5640 (Protocols)

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16/5/3 (Item 3 from file: 2)

DIALOG(R)File 2:INSPEC

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6107961 INSPEC Abstract Number: B9901-6200-014

Title: The role of technology in telecom expansion in India

Author(s): Jhunjhunwala, A.; Ramamurthi, B.; Gonsalves, T.A.

Author Affiliation: Indian Inst. of Technol., Madras, India

Journal: IEEE Communications Magazine vol.36, no.11 p.88-94

Publisher: IEEE,

Publication Date: Nov. 1998 Country of Publication: USA

CODEN: ICOMD9 ISSN: 0163-6804

SICI: 0163-6804(199811)36:11L:88:RTTE;1-S

Material Identity Number: I318-98011

U.S. Copyright Clearance Center Code: 0163-6804/98/\$10.00

Language: English Document Type: Journal Paper (JP)

Treatment: General, Review (G)

Abstract: It is not viable to expand the telecom network in India substantially at the prevalent level of per-line investment. However, systems based on new technologies, many developed in India, promise to more than halve the investment required. This article looks at the telecom scenario, the new technologies, the Indian products based on these technologies, and the **cost reductions** they **promise**. The provision of widespread **Internet** service with low access tariff is an important aspect of the new approach. (12 Refs)

Subfile: B

Descriptors: economics; investment; telecommunication networks; telecommunication services

Identifiers: telecommunication expansion; India; technology; telecommunication network; investment; new technologies; Indian products; cost reductions; **Internet** service; low access tariff; developing country

Class Codes: B6200 (Telecommunication)

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16/5/4 (Item 4 from file: 2)

DIALOG(R)File 2:INSPEC

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02462422 INSPEC Abstract Number: B85034244

Title: From logic component to actor-present state of relay technology and development

Author(s): Hauser, B.

Journal: Elektronik Praxis vol.20, no.3 p.10-13

Publication Date: March 1985 Country of Publication: West Germany

CODEN: EKPXAM ISSN: 0341-5783

Language: German Document Type: Journal Paper (JP)

Treatment: General, Review (G)

Abstract: The place and prospects of electromechanical relays in electronics systems are discussed. Whilst **electronic stored** programmable control methods provide function flexibility, relays are required as interface elements and have advantages including input/output isolation, immunity to disturbances, low contact resistance, overload capacity, and others. Market growth rates for relays are considered, and technological trends include miniaturisation, design for mounting on printed circuit boards, TTL and CMOS compatibility, longer life, computer controlled quality **assurance**, and **cost reduction**. Design for low energy consumption is an important feature. Relay applications other than in interfaces include protection and safety of plant, automatic control and high voltage operations, and use in hostile environments. (0 Refs)

Subfile: B

Descriptors: relays

Identifiers: TTL compatibility; electromechanical relays; electronics systems; **electronic stored** programmable control methods; function flexibility; low contact resistance; overload capacity; mounting; printed circuit boards; CMOS compatibility; computer controlled quality assurance; safety; automatic control; hostile environments

Class Codes: B2180B (Relays and switches)

16/5/5 (Item 5 from file: 2)

DIALOG(R) File 2:INSPEC

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02126649 INSPEC Abstract Number: C83040176

Title: An intelligent data base for image analysis, storage, and retrieval in radiology

Author(s): Cahill, P.T.; Kneeland, B.; Knowles, R.J.R.; Lunin, L.F.; Tsen, O.

Author Affiliation: New York Hospital-Cornell Medical Center, Polytech. Inst. of New York, Brooklyn, NY, USA

Conference Title: National Online Meeting Proceedings - 1983 p.83-6

Publisher: Learned Inf, Medford, NJ, USA

Publication Date: 1983 Country of Publication: USA xiii+621 pp.

ISBN: 0 938734 05 9

Conference Sponsor: Online Review

Conference Date: 12-14 April 1983 Conference Location: New York, NY, USA

Language: English Document Type: Conference Paper (PA)

Treatment: Practical (P)

Abstract: In recent years, the number of radiology images resulting from patient studies has increased enormously. Current methods of storing and recalling images are inadequate. Coding or retrieving by automation offers **promise** of efficiency and **cost reduction**. However, an automatic indexing system calls for the development of objective indices. This requires careful calibration of reader response and the use of as many quantitative indices as possible. Both of these tasks are in turn greatly facilitated by the existence of an intelligent data base system. This intelligent data base contains three data files: File A (in which the digital image is **stored**), File B (the pointer file), and File C (the inference file). Tests of these files were conducted in two areas of interest: (1) nuclide studies of the thyroid gland for physiologic information, and (2) ultrasonic studies of the gallbladder for anatomic information. Statistical evaluations conducted as a part of this work have already shown the importance and need of such an intelligent data base in nuclear medicine. (2 Refs)

Subfile: C

Descriptors: database management systems; indexing; radioisotope scanning and imaging

Identifiers: NMR; DBMS; intelligent data base; image analysis; storage; retrieval; radiology; patient studies; automatic indexing system; nuclide studies; thyroid gland; physiologic information; ultrasonic studies; gallbladder; anatomic information; nuclear medicine

Class Codes: C6160 (Database management systems (DBMS)); C7240 (Information analysis and indexing); C7330 (Biology and medicine)

16/5/6 (Item 6 from file: 2)
DIALOG(R)File 2:INSPEC
(c) 2002 Institution of Electrical Engineers. All rts. reserv.

01467465 INSPEC Abstract Number: B80012900

Title: Fluid battery stores 'cheap' electricity

Journal: Electrical World vol.192, no.2 p.43-4

Publication Date: 15 July 1979 Country of Publication: USA

CODEN: ELWOA3 ISSN: 0013-4457

Language: English Document Type: Journal Paper (JP)

Treatment: Experimental (X)

Abstract: A unique energy storage system, called Redox, developed at NASA's Lewis Research Center, under a program jointly funded by DOE and NASA, gives **promise** for major **cost reductions** in storing electric energy, as well as long-term reliability and minimal environmental impact. (Redox is an acronym for reduction oxidation). For utilities the new NASA system could be scaled up in the next several years, depending on funding, to provide an efficient means of load leveling-the storage of thousands of kWh during low demand periods for later peak use. More immediately, Redox systems in the kilowatt range could help to speed the growth of solar electric (photovoltaic) and wind-energy systems where the cost of electrical storage has been an important consideration. (0 Refs)

Subfile: B

Descriptors: electricity supply industry; energy storage devices

Identifiers: energy storage system; utilities; fluid battery

Class Codes: B8110B (Power system management, operation and economics);
B8470 (Other energy storage)

16/5/7 (Item 1 from file: 35)
DIALOG(R)File 35:Dissertation Abs Online
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01719333 ORDER NO: AADAA-I9955900

Defensive strategies of power utilities with uncertain deregulation

Author: Chen, Chien-Ping

Degree: Ph.D.

Year: 1999

Corporate Source/Institution: University of Houston (0087)

Adviser: D. Andrew Austin

Source: VOLUME 60/12-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 4542. 56 PAGES

Descriptors: ECONOMICS, THEORY ; POLITICAL SCIENCE, PUBLIC
ADMINISTRATION ; ENERGY

Descriptor Codes: 0511; 0617; 0791

Due to the unpredictable nature of the legislative process, the timing and procedure of deregulation for electric power generation are still uncertain in many states. In order to retain customers and shape legislative outcomes of deregulation, local utility companies have engaged in both lobbying efforts and limit pricing. The former spends time and money on campaign contributions for legislators to delay deregulation, the latter offers large customers long-term **contracts** with **discount** power **rates** to eliminate potential bypass. This dissertation employs a simple two-period model to examine the effectiveness for these strategies. Chapter II applies the interest group approach, to examine the possible legislative outcome of deregulation. The lobbying efforts, from both local utilities and **retail** power consumers in a noncooperative Cournot-Nash lobbying game, determine the probabilities of deregulation bill passage. The proposed shares of responsibility for stranded costs, which are the unamortized costs of prior investments in utilities' power generation upon deregulation, plays the key role in state legislatures. The marginal effect analysis, similar to that in Becker's (1983,1985) model, solves the current lobbying expenditures for both interest groups, and determines the probability of bill passage in a stable equilibrium. We conclude that a smaller share of the utility's responsibility for stranded costs guarantees

- lower social costs in legislation, but has indeterminate effect on the probability of bill passage. Concentrating on social costs of legislation, the model provides the classifications for the existence of welfare-maximizing proposals. If two economies have everything in common except stranded costs, the optimal share for the utility's responsibility in the economy with higher stranded costs should be smaller. Chapter III considers an exogenous probability of passing an early deregulation and applies the option value approach to provide the effective limit-pricing rule. It concludes that a possible early deregulation may benefit utilities in finite lifetime periods, by leading more consumers to accept higher limit prices. The possible losses from an early deregulation can be covered by the current higher profits from limit pricing. The strong lobbying efforts to defend against early deregulation might be unnecessary.

16/5/8 (Item 2 from file: 35)
 DIALOG(R)File 35:Dissertation Abs Online
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01703894 ORDER NO: AAD99-32608

ESSAYS ON PRICING BEHAVIOR: THEORY AND EVIDENCE (LOW PRICE GUARANTEES, ADVERTISING, TIRE RETAILING)

Author: ARBATSKAYA, MARIA N.

Degree: PH.D.

Year: 1999

Corporate Source/Institution: INDIANA UNIVERSITY (0093)

Chair: MICHAEL R. BAYE

Source: VOLUME 60/05-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 1684. 138 PAGES

Descriptors: ECONOMICS, COMMERCE-BUSINESS ; ECONOMICS, THEORY ; BUSINESS ADMINISTRATION, MARKETING

Descriptor Codes: 0505; 0511; 0338

This dissertation explores low-price guarantees (LPG)—promises made by the firms to beat or meet any competitor's price. In Chapter 1, fourteen LPG classes are partitioned with respect to their ability to deter entry and/or enhance the incumbent's profits. While most price-matching and price-beating guarantees cannot be used to deter entry into a perfectly contestable market, there do exist special classes of price-beating guarantees (beat-any-deal **guarantees**, with beating by a dollar **amount** or by a **percentage** of a competitor's price) that enable the incumbent to prevent entry. Interestingly, both price-matching and price-beating can be a part of the incumbent's strategy in a subgame-perfect equilibrium of the game.

Chapter 2 analyzes a sample of 515 low-price guarantees, assembled from Sunday newspaper advertisements in thirty-seven major metropolitan areas in the United States. The sample provides evidence of the widespread use and variety of these practices. In addition, I assess why firms adopt LPGs, based on the answers to three questions motivated by the theory: (a) to what extent do firms place restrictions on their LPGs; (b) do LPGs apply to advertised prices or actual selling prices, and (c) do firms with LPGs have higher, lower, or same prices than firms without LPGs.

In Chapter 3, I study a sample of P185/75R14-tire prices advertised by the **retailers** in the U.S. Sunday newspapers. Controlling for a number of factors that could influence the tire price, most importantly for the mileage warranty and the tire brands, I show that price-matching and price-beating guarantees adopted by a **retailer** have no significant effect on the firm's advertised tire price. In contrast, an increase in the number of the firm's rivals announcing price-matching or price-beating guarantees tends to raise the firm's advertised price.

Finally, Chapter 4 describes LPG adoption patterns. The probability that a firm announces a particular type of LPG is explained, in part, by the competitiveness of the market, measured by the number of **retail** establishments per thousand people, and by the number of the firm's rivals advertising price-matching and price-beating guarantees.

16/5/9 (Item 3 from file: 35)
DIALOG(R)File 35:Dissertation Abs Online
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0974279 ORDER NO: AAD87-28333

**AUXILIARY ACTIVITIES: A REVENUE MAXIMIZATION MODEL ANALYZING
SCHOOL-OPERATED AND VENDOR -CONTRACTED BOOKSTORES AND FOOD SERVICES IN THE
PUBLIC COMMUNITY COLLEGES**

Author: STACK, KENNETH J.

Degree: PH.D

Year: 1987

Corporate Source/Institution: UNIVERSITY OF SOUTH FLORIDA (0206)

Source: VOLUME 48/10-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 2520. 164 PAGES

Descriptors: EDUCATION, COMMUNITY COLLEGE

Descriptor Codes: 0275

This study investigates determinants of auxiliary revenues in public two-year college food services and bookstores. The objective is to provide quantitative data which can be used to support administrative decisions, in an effort to maximize revenues from auxiliary sources. Of twenty-one null hypotheses, eight are rejected at the .05 level, indicating statistically significant relationships between variables which impact income determination.

Analytical techniques include correlation, multiple regression, one-way analysis of variance, and discriminant analysis. Significant variables include size of college, length of time operated by a contractor, type of contract, labor costs, percentage of textbook sales to total merchandise sold, and expectation to contract out an auxiliary service in the future.

A model is developed for each of four categories: self-operated food services, vendor -contracted food services, self-operated bookstores, and vendor -contracted bookstores. Participating colleges from thirteen states in the Southeast are ranked according to their net income per FTE, and the top ten percent selected to represent key elements of the revenue maximization model. Of twenty-eight possible correlations in the four tracks of the model, fifteen are found to be statistically significant.

Under close scrutiny, these data do not support any clear advantage for either self-operated or contracted auxiliaries. Evidence suggests that the model institutions excel because of competent management, whether provided by the college itself or by an independent contractor.

Complacency in preserving the status quo in our community college auxiliary operations has resulted in the loss of millions of dollars in net revenue. It is estimated that if all of the 181 participants in this project had been managed as productively in the auxiliary area as the model group, their total combined net income for the year could have been increased from \$8.4 million to more than \$30.2 million.

Results of this project are intended to help administrators evaluate the performance of their own colleges by comparison with the top ten percent of study participants in terms of optimal sales volumes, costs, profit levels, and other elements. Such analysis will provide a more objective, quantitative basis to support contracting versus self-operation decisions or other revenue maximization strategies.

16/5/10 (Item 1 from file: 99)
DIALOG(R)File 99:Wilson Appl. Sci & Tech Abs
(c) 2002 The HW Wilson Co. All rts. reserv.

1206484 H.W. WILSON RECORD NUMBER: BAST95001857

Views from the '94 ECC conference

AUGMENTED TITLE: AIChE's 26th Annual Engineering & Construction Contracting Conference, Nashville, Tenn., Sept. 18-20, 1994

Vervalin, C. H;

Hydrocarbon Processing (International edition) v. 73 (Dec. '94) p. 86-7

DOCUMENT TYPE: Symposium ISSN: 0018-8190 LANGUAGE: English

RECORD STATUS: New record

· ABSTRACT: A review of the American Institute of Chemical Engineers' 26th Annual Engineering & Construction Contracting Conference, which was held in Nashville, Tennessee, on September 18-20, 1994. The conference attracted approximately 420 attendees, including members of engineering and construction companies, members of operating companies, and **vendors**. The consensus from group discussions on project-management benchmarking, **contract** strategies, and project **cost reduction** is presented.

DESCRIPTORS: Construction industry--United States;

16/5/11 (Item 2 from file: 99)
DIALOG(R)File 99:Wilson Appl. Sci & Tech Abs
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1101177 H.W. WILSON RECORD NUMBER: BAST93033283

New tact for wage-law suits

AUGMENTED TITLE: federal law permits individuals to sue others suspected of defrauding the government
Rosenbaum, David B;
ENR v. 230 (May 24 '93) p. 12
DOCUMENT TYPE: Feature Article ISSN: 0891-9526 LANGUAGE: English
RECORD STATUS: New record

ABSTRACT: A rarely used federal law that allows individuals to sue others suspected of defrauding the government is causing major problems for one nonunion **contractor** accused of improper training **cost deductions** on Davis-Bacon Act projects. Five former employees of Seattle-based General Contractors Inc. (GCI) are using the century-old False Claims Act to sue their former employer, claiming that GCI's \$14,958 training contributions to Associated Builders and Contractors' Inland Pacific Training Trust were improper on seven federally funded projects in Washington state because no GCI workers ever received any training or benefit. Some industry officials are concerned that unions may start using the False Claims Act nationwide to harass open- **shop** companies.

DESCRIPTORS: Government contracts--Laws and regulations; Construction industry--Labor conditions; Open and closed **shop** ;

16/5/12 (Item 1 from file: 233)
DIALOG(R)File 233:Internet & Personal Comp. Abs.
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00546333 99TH09-003

The age of convergence: threat or opportunity?

Elliott, Ike
Internet Telephony , September 1, 1999 , v2 n9 p76-78, 3 Page(s)
ISSN: 1098-0008
Languages: English
Document Type: Articles, News & Columns
Geographic Location: United States

Discusses the onset of the convergence of telecommunications and data communications technologies through **Internet** Protocol (IP) telephony. Reports that incumbent telecommunications service providers are readying their own converged network infrastructures in preparation for emerging competition from IP service providers (IPSPs). Says that providers are looking at IP telephony as a **cost reduction** mechanism. Mentions the **promise** of new packet-based applications that will entice users of all forms of interactive multimedia communications. Indicates that service providers will begin to position their network as a network operating system, upon which many applications may execute. Discusses how the implementation of the NOS model will affect the established enhanced service offerings of incumbent carriers. Includes one photo. (MEM)

Descriptors: Telecommunications; Data Communication; Systems Integration; **Internet** Protocols; Telephony; Trends; Network Operating Systems

16/5/13 (Item 2 from file: 233)
DIALOG(R)File 233:Internet & Personal Comp. Abs.
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00472307 97IK09-007

Turnkey virus protection -- Integrated McAfee package promises reduction in costs
Yasin, Rutrell
InternetWeek , September 1, 1997 , n679 p6, 1 Page(s)
ISSN: 0746-8121
Company Name: McAfee Associates
Product Name: NetShield Security Suite
Languages: English
Document Type: Product Announcement
Hardware/Software Compatibility: IBM PC Compatible; Microsoft Windows
Geographic Location: United States
Announces the availability of Total Virus Suite (\$23 per user for a 1,000-user license), an **Internet** and intranet anti-virus package from McAfee Associates. Says it works on desktops, servers, and **Internet** gateways. Adds that it includes WebShield which finds and eliminates viruses in gateways, GroupScan/GroupShield which works with a variety of e-mail systems, NetShield which protects servers, VSS which handles virus protection on the desktop, and WebScanX which blocks hostile Java and ActiveX applets. States McAfee is offering Enterprise Console which lets network administrators manage and monitor network activity and distribute antivirus software updates across an enterprise. Includes a chart. (dpm)
Descriptors: Virus; Software Tools; Network Management; Security; Integrated Software; Internetworking
Identifiers: NetShield Security Suite; McAfee Associates

16/5/14 (Item 1 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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09211995

Snip for the surfer in credit card war
UK: TESCO CREDIT CARD TO CHARGE 4.9%
Mail on Sunday (AOK) 19 Dec 1999 p.F20
Language: ENGLISH

The UK supermarket chain Tesco launched a credit card offer for new cardholders with an annual **percentage rate guaranteed** until January 2001 of 4.9% on 19 December 1999. It marks the lowest rate for credit card borrowing in the UK. The card will not be promoted in its **stores** until 12 January 2000. The 4.9% rate applies to transferred balances from other credit cards and also purchases. Come the end of the offer period a normal variable interest rate of 14.9% will be charged.

COMPANY: TESCO

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);
EVENT: Product Design & Development (33); Commodity & Service Prices (72);
COUNTRY: United Kingdom (4UK);

16/5/15 (Item 2 from file: 583)
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09202174

Sa Sa to open specialty **stores** and beauty salon
HONG KONG: SA SA TURNAROUNDS BUSINESS
HK Economic Journal (XKG) 26 Nov 1999 p.6
Language: CHINESE

Sa Sa Cosmetics made net profit of HK\$31.1mn in the year to 30 September,

compared with previous loss of HK\$128mn. The revenue was up 1% to HK\$610mn. The turnaround was due to the reduction of stocks and staff. Overall profit margin maintained at two digits. It expects to achieve a 30% **reduction** in rental **cost** from **contract** renewals. It gains 82% of total sales from Hong Kong, 12% from Taiwan and the rest from Singapore and Malaysia. In Singapore, it also plans to open third **store** in December in addition to current two **stores**. It will restructure the loss making business in Taiwan due to lack of understanding of local **shopping** habits. It found Taiwan people preferred **shopping** at department **stores**. It now owns 8 **stores** in Taiwan. *

COMPANY: SA SA COSMETICS

PRODUCT: **Retail** Trade (5200); Cosmetics (2844CO);
EVENT: Planning & Information (22); Company Reports & Accounts (83);
COUNTRY: Singapore (9SIN); Hong Kong (9HON);

16/5/16 (Item 3 from file: 583)
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09199765
Ulster Bank tops Northern Rock's savings rate
UK: ULSTER BANK INTEREST TOPS NORTHERN ROCK
Irish Times (IT) 20 Nov 1999 p.19
Language: ENGLISH

Ulster Bank is to offer customers interest of 4.2% on instant access deposits of more than IRT 1,000. A decision on how long the rate will be offered will depend on customer response. The rate is higher than the 4% recently offered to Irish depositors by UK-based Northern Rock. Before Northern Rock's arrival customers with normal access deposit account were offered around 0.1% interest if they had funds of more than IRT 3,000, and only customers with over IRT 10,000 guaranteed for more than one year received 4% interest. The move will increase pressure on other Irish financial institutions to follow suit, although banks and building societies are attempting to play down its impact. AIB and Bank of Ireland point out that increases of 0.25-0.75% in deposit rates will result from the recent rise in ECB rates; and financial institutions claim they are not seeking to increase demand deposit rate. The Consumers Association of Ireland, which has welcomed Northern Rock's presence in the country as offering greater choice and value, stresses that Ulster Bank's 4.2% rate is not guaranteed. Northern Rock has **guaranteed** that its interest **rate** will remain one **percentage** point ahead of euro zone base rates until 1 January 2001, and will match ECB rates until 2002.

COMPANY: BANK OF IRELAND; AIB; NORTHERN ROCK; ULSTER BANK

PRODUCT: **Retail** Banking Services (6006); Clearing Banks (6010CB);
Commercial Banks (6020);
EVENT: Marketing Procedures (24);
COUNTRY: United Kingdom (4UK);

16/5/17 (Item 4 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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09011140
Londis to sell utilities
UK: LONDIS IN ENERGY NETWORK TIE-UP
Grocer (GR) 30 Oct 1998 p.13
Language: ENGLISH

Customers who **shop** at Londis, the <UK convenience **store** group>, will be able to take advantage of the Londis Energy "utility bundle" available in 20 **stores**. Londis has linked up with Energy Network to sell domestic gas,

- electricity, telephone and **Internet** services, and is offering discounts of up to 20% on domestic energy bills and 30% off standard BT rates. **Retailers** will receive a commission based on gas and electricity contracts and an ongoing **percentage** on call **charges** paid by **contract** customers.

COMPANY: BT; ENERGY NETWORK; LONDIS

PRODUCT: Natural Gas (1312); Natural Gas Processing (1321); Food **Stores**
NEC (5499);

EVENT: Planning & Information (22); Company Formation (14);

COUNTRY: United Kingdom (4UK);

16/5/18 (Item 5 from file: 583)

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06571973

Les pr ts d'accession \ la propriztZ seront plafonnZs \ 7%

FRANCE: 7% CEILING ON HOME-OWNERSHIP LOANS

Le Monde (LM) 19 Jan 1998 p.13

Language: FRENCH

The French government has decided to lower the interest rate on home ownership loans to a fixed 7%, although two-thirds of these loans have a rate higher than 10%. Over ten years, until the home ownership loans disappear, this measure will cost the government between FFr 1bn and FFr 2bn. This **reduction** in interest **rates** concerns the loans **contracted** with the CrZdit Foncier de France and the Comptoir des Entrepreneurs.

PRODUCT: **Retail** Banking Services (6006); Private Debt (E5650);
Construction (1500);

EVENT: Government Domestic Functions (97);

COUNTRY: France (4FRA);

16/5/19 (Item 6 from file: 583)

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00012303

FORD CANADA INCENTIVE PROGRAMME

CANADA - FORD CANADA INCENTIVE PROGRAMME

Reuter (RS) 6 January 1986

Ford Canada is offering a consumer incentive programme from 1 Jan - 22 Feb 1986. This provides for 8.6% annual **percentage rate** financing on 12-36 month **contracts** and 10.6% on 37-60 month contracts, or \$500 cash return on **retail** deliveries of cars including 1986, 1985-1/2 and 1985 model Escort, Lynx, Mustang, Capri, Tempo, Topaz, Ranger and Bronco two.*

PRODUCT: Cars (3711CA); Luxury Cars (3711LC);

EVENT: COMPANIES ACTIVITIES (10);

COUNTRY: Canada (2CAN); NATO Countries (420);

16/5/20 (Item 1 from file: 475)

DIALOG(R)File 475:Wall Street Journal Abs

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01078150 NYT Sequence Number: 016804760528

FTC proposes to let manufacturers and retailers deduct 'reasonable depreciation' when making refunds under warranties .Depreciation would be based on amount of use purchaser had obtained from defective product relative to product's estimated useful life. Depreciation rule is one of number of rules FTC is required to develop under warranty legislation passed by Congress (S).)

21/5/1 (Item 1 from file: 2)

DIALOG(R)File 2:INSPEC

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5907199 INSPEC Abstract Number: C9806-6150N-042

Title: A scalable model of distribution promoting autonomy of and cooperation between PJava object stores

Author(s): Spence, S.; Atkinson, M.P.

Author Affiliation: Dept. of Comput. Sci., Glasgow Univ., UK

Conference Title: Proceedings of the Thirtieth Hawaii International Conference on System Sciences (Cat. No.97TB100234) Part vol.1 p. 513-22 vol.1

Editor(s): El-Rewini, H.; Patt, Y.N.

Publisher: IEEE Comput. Soc. Press, Los Alamitos, CA, USA

Publication Date: 1997 Country of Publication: USA 6 vol. (xvii+766+xv+716+620+xiv+546+xiii+720+ix+275) pp.

ISBN: 0 8186 7743 0 Material Identity Number: XX98-00841

U.S. Copyright Clearance Center Code: 1060-3425/97/\$10.00

Conference Title: Proceedings of the Thirtieth Hawaii International Conference on System Sciences

Conference Sponsor: Univ. Hawaii Coll. Bus. Adm

Conference Date: 7-10 Jan. 1997 Conference Location: Wailea, HI, USA

Language: English Document Type: Conference Paper (PA)

Treatment: Practical (P)

Abstract: Distributed persistent systems often provide transparency of distribution at the cost of autonomy of object stores, efficiency of cooperation between them and scalability of the system. We propose a flexible model of distribution to support scalable persistent application systems that allows for both autonomous **stores** with low **cost** limited **commitments** to other **stores** and sophisticated models of interaction on a limited scale with maintainable inter store references. Scalability would be provided by exposing the distribution of stores, with the use of extended URLs as global names. Autonomy of a store would be preserved by making it possible for the store to retain control over the objects it makes available for remote use. (28 Refs)

Subfile: C

Descriptors: object-oriented languages; object-oriented programming; parallel languages; parallel programming; storage management

Identifiers: scalable model; PJava object stores; distributed persistent systems; transparency; scalability; flexible model; scalable persistent application systems; autonomous stores; low cost limited commitments; interaction models; maintainable inter store references; extended URLs; global names; remote use

Class Codes: C6150N (Distributed systems software); C6110J (Object-oriented programming); C6140D (High level languages); C6110P (Parallel programming); C6120 (File organisation)

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21/5/2 (Item 2 from file: 2)

DIALOG(R)File 2:INSPEC

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5806087 INSPEC Abstract Number: A9804-8730-007, C9802-1290L-093

Title: Simulation studies of the CA3 hippocampal subfield modelled as an attractor neural network

Author(s): Rolls, E.T.; Treves, A.; Foster, D.; Perez-Vicente, C.

Author Affiliation: Dept. of Exp. Psychol., Oxford Univ., UK

Journal: Neural Networks vol.10, no.9 p.1559-69

Publisher: Elsevier,

Publication Date: Dec. 1997 Country of Publication: USA

CODEN: NNETEB ISSN: 0893-6080

SICI: 0893-6080(199712)10:9L:1559:SSHS;1-X

Material Identity Number: L963-97010

U.S. Copyright Clearance Center Code: 0893-6080/97/\$17.00+.00

Document Number: S0893-6080(97)00092-0

Language: English Document Type: Journal Paper (JP)

Treatment: Practical (P); Theoretical (T)

Abstract: Real neuronal networks in the brain utilize networks of neurons with graded not binary firing rates. A theoretical analysis of the operation of autoassociative networks with neurons with graded firing rates has therefore been developed. The present simulation study was performed in order to investigate the operation of such a network with values for the asymmetric diluted neuronal connectivity typical of some brain regions such as the hippocampus, which are outside the range to which the theoretical analysis strictly applies. We report that, in line with theoretical predictions, the amount of information that can be retrieved is relatively independent of the resolution of the stored patterns (binary, ternary, decimal, or fifty-fold). The implication of this is that if the network stores many graded patterns, which it can, then the retrieval quality of each each of the patterns becomes low. The implications of this trade-off between the number of patterns **stored** and the retrieval quality of each pattern when graded firing **rates** are **stored** for **understanding** the operation of networks in the hippocampus are considered. (23 Refs)

Subfile: A C

Descriptors: brain models; learning (artificial intelligence); neural nets; neurophysiology; physiological models

Identifiers: CA3 hippocampal subfield; attractor neural network; brain; graded firing rates; asymmetric diluted neuronal connectivity; stored patterns

Class Codes: A8730E (External and internal data communications, nerve conduction and synaptic transmission); C1290L (Systems theory applications in biology and medicine); C7330 (Biology and medical computing); C5290 (Neural computing techniques)

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21/5/3 (Item 3 from file: 2)

DIALOG(R)File 2:INSPEC

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03443990 INSPEC Abstract Number: C89052360

Title: Selection of computer systems to meet end-user requirements

Author(s): Bramer, B.

Author Affiliation: Leicester Polytech., UK

Journal: Computer-Aided Engineering Journal vol.6, no.2 p.52-8

Publication Date: April 1989 Country of Publication: UK

CODEN: CAEJE7 ISSN: 0263-9327

U.S. Copyright Clearance Center Code: 0263-9327/88/\$3.00+0.00

Language: English Document Type: Journal Paper (JP)

Treatment: General, Review (G); Practical (P)

Abstract: The sequence of procedures that should be adopted are discussed. The first step is to carry out a feasibility study. This involves consultation with end-users, demonstrations, benchmark tests, and consideration of: future system upgrades, and enhancements; system obsolescence; enhancement of existing systems; software packages; and staffing. Once the feasibility study is complete and a budget approved, a detailed requirements specification can be drawn up. An invitation to tender (ITT) should then be drawn up. The elements a vendor should supply in their tender document are noted. The **vendors** are then shortlisted based on a technical **evaluation**, **cost** comparisons and consideration of **contractual** arrangements. Once an agreement has been reached with the **vendor** the system can be ordered, installed and acceptance tests carried out. Training and maintenance then become important. (20 Refs)

Subfile: C

Descriptors: computer selection; contracts; equipment selection (computers)

Identifiers: computer system selection; computer system evaluation; end-user requirements; feasibility study; end-users; demonstrations; benchmark tests; system obsolescence; staffing; budget; detailed requirements specification; invitation to tender; tender document; technical evaluation; cost comparisons; contractual arrangements

Class Codes: C0310H (Equipment and software evaluation methods)

21/5/4 (Item 4 from file: 2)

DIALOG(R)File 2:INSPEC

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02741889 INSPEC Abstract Number: A86109072

Title: A comparison of the mechanical behavior of the cat soleus muscle with a distribution-moment model

Author(s): Zahalak, G.I.

Author Affiliation: Dept. of Mech. Eng., Washington Univ., St. Louis, MO, USA

Journal: Transactions of the ASME. Journal of Biomechanical Engineering
vol.108, no.2 p.131-40

Publication Date: May 1986 Country of Publication: USA

CODEN: JBENDY ISSN: 0148-0731

Language: English Document Type: Journal Paper (JP)

Treatment: Theoretical (T)

Abstract: A state-variable model for skeletal muscle, termed the 'Distribution-Moment Model', is derived from A.F. Huxley's 1957 model of molecular contraction dynamics. The state variables are the muscle stretch and the three lowest-order moments of the bond-distribution function (which represent, respectively, the contractile tissue stiffness, the muscle force, and the elastic energy stored in the contractile tissue). The rate equations of the model are solved under various conditions, and compared to experimental results for the cat soleus muscle subjected to constant stimulation. The model predicts several observed effects, including (i) yielding of the muscle force in constant velocity stretches, (ii) different 'force-velocity relations' in isotonic and isovelocity experiments, and (iii) a decrease of peak force below the isometric level in small-amplitude sinusoidal stretches. Chemical energy and heat rates predicted by the model are also presented. (27 Refs)

Subfile: A

Descriptors: biomechanics; muscle; physiological models

Identifiers: force-velocity relations; chemical energy heat rate; muscle mechanical behaviour; cat soleus muscle; distribution-moment model; state-variable model; molecular contraction dynamics; bond-distribution function; contractile tissue stiffness; muscle force; elastic energy; peak force; isometric level; small-amplitude sinusoidal stretches

Class Codes: A8710 (General, theoretical, and mathematical biophysics); A8745 (Biomechanics, biorheology, biological fluid dynamics)

21/5/5 (Item 5 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2002 Institution of Electrical Engineers. All rts. reserv.

00295298 INSPEC Abstract Number: B71030820, C71017679

Title: Nitride-oxide layer proofs memory against data loss

Author(s): Vieth, R.F.

Author Affiliation: Litton Systems Inc., Woodland Hills, CA, USA

Journal: Electronics vol.44, no.14 p.53-6

Publication Date: 5 July 1971 Country of Publication: USA

CODEN: ELECAD ISSN: 0883-4989

Language: English Document Type: Journal Paper (JP)

Treatment: New Developments (N)

Abstract: Running insulating layers of nitride and thin oxide beneath the metal gate of an MOS device creates an area that can store charge indefinitely; single transistor storage cell promises low cost.

Subfile: B C

Descriptors: metal-insulator-semiconductor devices; semiconductor storage devices

Identifiers: nitride oxide layer; MOS; charge storage; loss proof memory; single transistor storage cell; double insulating layer; nonvolatile memory

Class Codes: B2560S (Other field effect devices); C5320G (Semiconductor storage)

21/5/6 (Item 1 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

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09118998

Kmart to Take Second-Quarter Charge For Guaranteed Store -Lease Payme\
US: KMART FACES STORE-LEASE CHARGE
Wall Street Journal Europe (WSJ) 14 Jun 1999 p.6
Language: ENGLISH

Kmart, the third-largest retailer in the US, is said to be preparing to take a US\$ 230mn charge in its second quarter earnings to cover the guarantees it made on the store leases of its former Builders Square unit. Kmart sold the Builders Square home-improvement chain in 1997 to Hechinger, but retained the liability for its store-lease payments. Now that Hechinger can not make the payments Kmart is being forced to do so. The move is said to be the result of a bankruptcy court ruling when Hechinger filed for protection from creditors under Chapter 11 of the bankruptcy code.

COMPANY: HECHINGER; BUILDERS SQUARE; KMART

PRODUCT: Building Materials, Retail (5201); Hardware Stores (5251); Food Retailing (5400);
EVENT: Company Liquidation/Bankruptcy (12); Company Financial Data (80);
COUNTRY: United States (1USA);

21/5/7 (Item 2 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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09013985

Jusco opens seventh store at Whampoa
HONG KONG: JUSCO OPENS SEVENTH STORE IN WHAMPOA
The HongKong Standard (XKR) 06 Nov 1998 p.b3
Language: ENGLISH

Jusco Stores (HK) has opened its seventh department store in Whampoa Garden, taking the advantage of lower rental cost during economic recession. The investment of the 187,000 sq.ft. store cost HK\$ 110mn. The leasing contract will last for 15 years with a monthly rent of HK\$ 19 per sq.ft. The new store is expected to break even in three to four years. However, the company said the turnover of its stores in Tsueng Kwan O and Tze Wan Shan was about 30% below its expectation due to the economic recession. It expected two stores to take a total of 60 months to break even under the current bad market condition. *

COMPANY: JUSCO

PRODUCT: Department Stores (5311);
EVENT: Plant/Facilities/Equipment (44); Companies Activities (10);
COUNTRY: Hong Kong (9HON);

21/5/8 (Item 3 from file: 583)
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06312380

10,000 flats coming up in townships
MALAYSIA: LARUT, TALAM AWARDED CONTRACTS
Business Times Malaysia (XAR) 18 May 1996 P.23
Language: ENGLISH

Permodalan Yayasan Basmi Kemiskinan Sdn Bhd and IJM Corporation Bhd have secured the contract to build five-storey low-cost flats in Bukit Sentosa and Bandar Bukit Beruntung of 5,900 units and 4,100 respectively. The projects are expected to complete in 1999. Larut Consolidated Bhd and Talam Corp Bhd are the developers of the townships.

COMPANY: TALAM; LARUT CONSOLIDATED; IJM; PERMODALAN YAYASAN BASMI

* KEMTSKINAN

PRODUCT: Multifamily Housing (1523);
EVENT: Capital Expenditure (43); Use of Materials & Supplies (46);
Contracts & Orders (61);
COUNTRY: Malaysia (9MAO);

21/5/9 (Item 4 from file: 583)

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05826554

B&K to romp home at Dunstall Park

UK - BOWMER AND KIRKLAND WIN RACECOURSE CONTRACT
Construction News (CNN) 25 March 1993 p10

The Derby firm Bowmer & Kirkland has won the contract to redevelop Dunstall Park racecourse in Wolverhampton at a **cost** of GBP 15mn . The **contract** includes a **track** , a four **storey** grandstand and a national trotting centre which are due to be completed by December.

COMPANY: BOWMER & KIRKLAND

PRODUCT: Nonresidential Buildings NEC (1542); Race Tracks (7948);
EVENT: CAPITAL EXPENDITURE (43); CONTRACTS WON (61);
COUNTRY: United Kingdom (4UK); OECD Europe (415); European Economic
Community Countries (419); NATO Countries (420); South East Asia Treaty
Organisation (913);

21/5/10 (Item 5 from file: 583)

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05352173

Lo-Cost picks Wincanton

UK - WINCANTON DISTRIBUTION WINS CONTRACT FROM LO-COST
Motor Transport (MOT) 24 September 1992 p2
ISSN: 0027-206X

Lo-Cost, part of the Argyll group, has awarded a 5-year contract to Wincanton Distribution to handle the warehousing and distribution of fresh produce and chilled foods for 300 Lo- **Cost stores** throughout the UK. The **contract** will operate from a 14,500 sq mt dedicated warehouse, of which nearly a third will be chilled. Located in Solihull, UK, the warehouse will eventually accommodate all of Lo-Cost's chilled requirements. As well as buying 13 trailers and 16 new tractor units for the contract, Wincanton has taken on additional staff in the W Midlands. Argyll's Safeway and Presto facia stores already use Wincanton to handle a large volume of their chilled lines.

COMPANY: LO-COST; BUTION

PRODUCT: Household Goods Warehousing (4224);
EVENT: CONTRACTS WON (61); PHYSICAL DISTRIBUTION ACTIVITIES (69);
COUNTRY: United Kingdom (4UK); OECD Europe (415); European Economic
Community Countries (419); NATO Countries (420); South East Asia Treaty
Organisation (913);

21/5/11 (Item 6 from file: 583)

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05120612

BHS consolidates garment deliveries

UK - BHS AWARDS CONTRACT TO EXEL LOGISTICS

BHS has awarded a contract to Exel Logistics to deliver hanging garments in addition to an existing boxed good delivery contract. This is part of a move by BHS to centralise its store distribution operations. Under the contract Exel will collect goods from 80 suppliers, consolidate at the BHS Atherstone, UK warehouse and deliver to more than 130 **stores**. The combined **contract** is expected to **cost** about GBP10 mil but will provide total savings of 20%.

COMPANY: BRITISH HOME STORES; EXEL LOGISTICS

PRODUCT: Household Goods Warehousing (4224);

EVENT: CONTRACTS WON (61);

COUNTRY: United Kingdom (4UK); OECD Europe (415); European Economic Community Countries (419); NATO Countries (420); South East Asia Treaty Organisation (913);

21/5/12 (Item 7 from file: 583)

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03290113

SPECIAL REPORT ON CREDIT CARD

UK - SPECIAL REPORT ON CREDIT CARD

Daily Mail (DML) 14 February 1990 p24-25

A two-page special report looks at credit cards available in the UK, and assesses a small selection of products in the various sectors offered by such concerns as American Express, Barclays Bank, Visa and Midland bank. Debit cards, smart cards, **charge** cards, cheque **guarantee** cards, **stores** cards, gold cards, and Eurocheque cards are all considered.

PRODUCT: Credit Card Services (6020CC);

EVENT: MARKET & INDUSTRY NEWS (60);

COUNTRY: United Kingdom (4UK); OECD Europe (415); NATO Countries (420); South East Asia Treaty Organisation (913);

21/5/13 (Item 8 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

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03250148

KAMPSAX LODGES CLAIM ON STOREBAELT

DENMARK - KAMPSAX LODGES CLAIM ON STOREBAELT

Construction News (CNN) 11 January 1990 p2

Kampsax (Denmark), **contractor**, has claimed DKr21 mil **costs** from **Storebaelt** after the European Court of Justice ruled that **Storebaelt** had contravened European Commission fair competition rules. These costs were incurred in an unsuccessful bid to gain the Western Bridge contract, part of the Great Belt project.

PRODUCT: Bridge & Tunnel Construction (1622);

EVENT: COMPANIES ACTIVITIES (10);

COUNTRY: Denmark (4DEN); OECD Europe (415); European Economic Community Countries (419); NATO Countries (420); Scandinavian Countries (512);

21/5/14 (Item 9 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

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01974565

M&S PUTS OUT GBP6 MIL COMPUTER MAINTENANCE TENDER

UK - M&S PUTS OUT GBP6 MIL COMPUTER MAINTENANCE TENDER

" Computer News (CRNS) 9 June 1988 p1
ISSN: 0010-4647

Marks & Spencer (M&S) has put out to tender GBP6 million worth of **contracts** to reduce maintenance **costs** at its 281 **stores**. Marks & Spencer, which uses IBM and ICL equipment, has issued separate maintenance agreements at each of its stores, but wishes to reduce the number of arrangements, although the contract will not necessarily be given to a single supplier.

PRODUCT: Electronic Point of Sale Systems (3573EP); Mainframe Computers (3573MF); Minicomputers (3573MN); Computer Engineering Services (7377);
Computer Services (COSV);
EVENT: COMPANIES ACTIVITIES (10);
COUNTRY: United Kingdom (4UK); OECD Europe (415); NATO Countries (420);
South East Asia Treaty Organisation (913);

21/5/15 (Item 10 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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01936319
M&S PUTS OUT GBP6 MIL MAINTENANCE TENDER
UK - M&S PUTS OUT GBP6 MIL MAINTENANCE TENDER
Computer News (CRNS) 9 June 1988 p1
ISSN: 0010-4647

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PRODUCT: Electronic Point of Sale Systems (3573EP); Mainframe Computers (3573MF); Minicomputers (3573MN); Computer Engineering Services (7377);
Computer Services (COSV);
EVENT: COMPANIES ACTIVITIES (10);
COUNTRY: United Kingdom (4UK); OECD Europe (415); NATO Countries (420);
South East Asia Treaty Organisation (913);

21/5/16 (Item 1 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2002 The New York Times. All rts. reserv.

07605953 NYT Sequence Number: 169773980529
SELLING COFFINS FROM A STOREFRONT: SAVINGS ARE LARGE, BUT SOME FIND THE SETUP UNNERVING
Yardley, Jim
New York Times, Col. 2, Pg. 1, Sec. B
Friday May 29 1998
DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English
RECORD TYPE: Abstract

ABSTRACT:
Article discusses growth in **retail** coffin **sales**; **stores** that **promise** **prices** up to 75 percent lower than those offered by undertakers are sprouting up across country, waging what has become nasty price war with entrenched funeral home industry; photo (M)

SPECIAL FEATURES: Photo
DESCRIPTORS: Funerals; Prices (Fares, Fees and Rates)
PERSONAL NAMES: Yardley, Jim

21/5/17 (Item 2 from file: 474)
DIALOG(R)File 474:New York Times Abs

* (c) 2002 The New York Times. All rts. reserv.

00834882 NYT Sequence Number: 020634780802

Citibank discontinues unprofitable experimental check authorization service, effective Oct 18. System consisted of Citibank-installed computer terminals in Nassau and Suffolk County stores. Citibank guaranteed payment on authorized checks and charged monthly service fee and transaction charge to merchants (S).)

RANKIN, DEBORAH

New York Times, Col. 5, Pg. 7, Sec. 4

Wednesday August 2 1978

DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English

RECORD TYPE: Abstract

COMPANY NAMES: CITIBANK (NYC)

DESCRIPTORS: CHECKS AND CHECKING ACCOUNTS; CHECK-CASHING SERVICES;

DISCONTINUED PRODUCTS; FINANCES; RETAIL STORES AND TRADE

PERSONAL NAMES: RANKIN, DEBORAH

GEOGRAPHIC NAMES: NASSAU COUNTY (NY); SUFFOLK COUNTY (NY)

21/5/18 (Item 3 from file: 474)

DIALOG(R)File 474:New York Times Abs

(c) 2002 The New York Times. All rts. reserv.

00671877 NYT Sequence Number: 032713760610

(New rules governing unit pricing in large NJ retail stores and denying of state contracts to companies indicted on serious charges have been proposed in NJ. Pricing rules will be subject of public hearing July 12 (S).)

New York Times, Col. 1, Pg. 80

Thursday June 10 1976

DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English

RECORD TYPE: Abstract

DESCRIPTORS: POLITICS AND GOVERNMENT; PRICES; QUESTIONABLE OR CORRUPT ACTIVITIES; **RETAIL STORES** AND TRADE; UNIT PRICING ; **CONTRACTS** AND OTHER **SALES** AGREEMENTS; SUBCONTRACTS; **CONTRACTS** ; TURNKEY **CONTRACTS**

GEOGRAPHIC NAMES: NEW JERSEY

21/5/19 (Item 4 from file: 474)

DIALOG(R)File 474:New York Times Abs

(c) 2002 The New York Times. All rts. reserv.

00545041 NYT Sequence Number: 112071741123

NYC Dept of Investigation announces that it has suspended Michael Stanzone, tax assessor in Finance Adm's Dept of Real Property Assessment, on charges that he promised to issue low assessed valuation for owner of auto repair shop in Brooklyn for \$1,500 bribe. Repts that Brooklyn Dist Atty has been given results of investigation for possible criminal prosecution (S).)

New York Times, Col. 4, Pg. 35

Saturday November 23 1974

DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English

RECORD TYPE: Abstract

COMPANY NAMES: FINANCE ADMINISTRATION (NYC)

DESCRIPTORS: BRIBERY; GOVERNMENT EMPLOYEES AND OFFICIALS; QUESTIONABLE OR CORRUPT ACTIVITIES; REAL ESTATE; TAXATION

PERSONAL NAMES: STANZIONE, MICHAEL

GEOGRAPHIC NAMES: NEW YORK CITY

21/5/20 (Item 5 from file: 474)

DIALOG(R)File 474:New York Times Abs

(c) 2002 The New York Times. All rts. reserv.

00032132 NYT Sequence Number: 032130690318

Reprs of 5 Lower E Side day-care centers in NYC charge programs have had to close down because of Community Development Agency decision to cut off antipoverty funds, forcing working mothers to return to welfare rolls, meeting with Mayor J V Lindsay's aide; seek temporary funds while planning major bldg renovations to comply with city standards; 1st Deputy Comr J L Costa pledges to consider approving storefront centers temporarily, notes gen problem of finding suitable centers in slums; Child Care Council dir Mrs Marjorie Grosett deplores situation)

New York Times, Col. 2, Pg. 39

Tuesday March 18 1969

DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English

RECORD TYPE: Abstract

COMPANY NAMES: CHILD CARE COUNCIL; WELFARE RECIPIENTS, PROGRAMS FOR

DESCRIPTORS: CHILDREN AND YOUTH; DAY CARE CENTERS FOR CHILDREN; LABOR; WELFARE (US)

PERSONAL NAMES: CLINES, FRANCIS X; COSTA, JOHN L (DEPUTY ADMR); GROSETT, MARJORIE (MRS); LINDSAY, JOHN VLIET

GEOGRAPHIC NAMES: LOWER EAST SIDE (NYC); NEW YORK CITY

21/5/21 (Item 1 from file: 475)

DIALOG(R)File 475:Wall Street Journal Abs

(c) 2002 The New York Times. All rts. reserv.

08024758 NYT Sequence Number: 000000990614

KMART TO TAKE \$230 MILLION CHARGE TO COVER GUARANTEES ON STORE LEASES

COLEMAN, CALMETTA Y; HAGERTY, JAMES R

Wall Street Journal, Col. 3, Pg. 4, Sec. A

Monday June 14 1999

DOCUMENT TYPE: Newspaper JOURNAL CODE: WSJ LANGUAGE: English

RECORD TYPE: Abstract

ABSTRACT:

Kmart Corp will take \$230 million fiscal second-quarter **charge** to cover **guarantees** made on **store** leases of former Builders Square unit; chart (M)

SPECIAL FEATURES: Chart

COMPANY NAMES: KMART CORP; BUILDERS SQUARE

DESCRIPTORS: COMPANY REPORTS

PERSONAL NAMES: COLEMAN, CALMETTA Y; HAGERTY, JAMES R

* 26/5/1 (Item 1 from file: 2)

DIALOG(R)File 2:INSPEC

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6475395 INSPEC Abstract Number: B2000-02-6210L-278, C2000-02-5620W-126

Title: An engineering approach to QoS provisioning over the Internet

Author(s): D'Albenzio, R.; Romano, S.P.; Ventre, G.

Author Affiliation: Dipt. di Inf. e Sistemistica, Naples Univ., Italy

Conference Title: Multimedia Applications, Services and Techniques -
ECMAST'99. 4th European Conference. Proceedings p.229-45

Editor(s): Leopold, H.; Garcia, N.

Publisher: Springer-Verlag, Berlin, Germany

Publication Date: 1999 Country of Publication: Germany xv+574 pp.

ISBN: 3 540 66082 8 Material Identity Number: XX-1999-01981

Conference Title: Multimedia Applications, Services and Techniques -
ECMAST'99. 4th European Conference. Proceedings

Conference Sponsor: Commission of the Eur. Union; EUREL

Conference Date: 26-28 May 1999 Conference Location: Madrid, Spain

Language: English Document Type: Conference Paper (PA)

Treatment: Practical (P)

Abstract: Existing communications systems are rapidly converging into an ubiquitous information infrastructure that does not distinguish between computing and communications, but rather provides a set of distributed services to the user. The research community must be prepared to foresee these changes and to deal with them, enlarging the space of technical possibilities so as to make available to society's needs new valuable choices. In this scenario the capability of the network to provide the applications with end-to-end quality of service (QoS) becomes a central issue. An engineering approach is needed in this research field in order to incrementally build the next-generation network. This paper focuses on some of the hot topics related to end-to-end QoS provisioning over the Internet and aims at exploiting the current proposals of the research community, while looking at them from a critical point of view and providing actual implementation of some of the discussed ideas. Thus, we propose a QoS-capable architecture aiming at providing flexible and effective implementation of the Integrated Services model via a Weighted Fair Queueing scheduling mechanism, while defining a new service class capable of giving long-term **rate guarantees** to **Internet** flows. (15 Refs)

Subfile: B C

Descriptors: Internet; quality of service; scheduling

Identifiers: QoS; Internet; ubiquitous information infrastructure;
distributed services; quality of service; Integrated Services model;
weighted fair queueing scheduling

Class Codes: B6210L (Computer communications); C5620W (Other computer networks); C6150N (Distributed systems software)

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26/5/2 (Item 2 from file: 2)

DIALOG(R)File 2:INSPEC

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5419824 INSPEC Abstract Number: B9612-6210L-146, C9612-5620-052

Title: Efficient support of delay and rate guarantees in an Internet

Author(s): Georgiadis, L.; Guerin, R.; Peris, V.; Rajan, R.

Author Affiliation: IBM Thomas J. Watson Res. Center, Yorktown Heights,
NY, USA

Journal: Computer Communication Review Conference Title: Comput. Commun.
Rev. (USA) vol.26, no.4 p.106-16

Publisher: ACM,

Publication Date: Oct. 1996 Country of Publication: USA

CODEN: CCRED2 ISSN: 0146-4833

SICI: 0146-4833(199610)26:4L.106:ESDR;1-#

Material Identity Number: B579-96004

Conference Title: ACM SIGCOMM '96 Conference. Applications, Technologies,
Architectures, and Protocols for Computer Communications

Conference Sponsor: Ipsilon; Qualcomm; Intel; Fore Syst.; Netscape

Conference Date: 26-30 Aug. 1996 Conference Location: Stanford, CA,

- USA*

Language: English Document Type: Conference Paper (PA); Journal Paper (JP)

Treatment: Theoretical (T)

Abstract: We investigate some issues related to the efficient provision of end-to-end delay guarantees in the context of the guaranteed (G) services framework. First, we consider the impact of reshaping traffic within the network on the end-to-end delay, the end-to-end jitter, as well as per-hop buffer requirements. This leads us to examine a class of traffic disciplines that use reshaping at each hop, namely rate-controlled disciplines. In this case, it is known that it is advantageous to use the earliest deadline first (EDF) scheduling policy at the link scheduler. For this service discipline, we determine the appropriate values of the parameters that have to be exported, as specified in Shenker et al. (1995). Subsequently, with the help of an example, we illustrate how the G service traffic will typically underutilize the network, regardless of the scheduling policy used. We then define a guaranteed rate (GR) service, that is synergetic with the G service framework and makes use of this unutilized bandwidth to provide rate guarantees to flows. We outline some of the details of the GR service and explain how it can be supported in conjunction with the G service in an efficient manner. (22 Refs)

Subfile: B C

Descriptors: buffer storage; delays; internetworking; jitter; scheduling; telecommunication traffic

Identifiers: Internet; delay guarantees; rate guarantees; guaranteed services framework; traffic; jitter; buffer requirements; scheduling; earliest deadline first

Class Codes: B6210L (Computer communications); C5620 (Computer networks and techniques)

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26/5/3 (Item 3 from file: 2)

DIALOG(R)File 2:INSPEC

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02817258 INSPEC Abstract Number: B87011181

Title: SMD variations. Automatic placement unit of SMDs works with various types

Author(s): Scholz, H.

Journal: Elektrotechnik vol.68, no.16 p.16-18, 21-2

Publication Date: 10 Oct. 1986 Country of Publication: West Germany

CODEN: EKTCEB ISSN: 0013-581X

Language: German Document Type: Journal Paper (JP)

Treatment: Practical (P)

Abstract: The problem of placing and fixing SMDs on printed boards or ceramic substrates is considered, and the different modes of soldering adaptable for this kind of component are described. In order to optimize the process and to cut costs, pick-and-place units with **stored** program control are **recommended** provided the production **rates warrant** it. Further extension of the system involves simultaneous placement of all components of rectangular or cylindrical shape. In both instances the individual component is taken from a magazine or a band by a vacuum pipette, and during transfer to the assembly place the component is tested to eliminate faulty units. In wave soldering, provisional holding of components is ensured by an adhesive coat. (0 Refs)

Subfile: B

Descriptors: assembling; printed circuit manufacture; soldering; surface mount technology

Identifiers: surface mounted devices; automatic placement unit; SMD; printed boards; ceramic substrates; modes of soldering; pick-and-place units; stored program control; vacuum pipette; assembly; wave soldering

Class Codes: B0170G (General fabrication techniques); B2210D (Printed circuit manufacture)

26/5/4 (Item 1 from file: 99)

DIALOG(R)File 99:Wilson Appl. Sci & Tech Abs

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2276903 H.W. WILSON RECORD NUMBER: BAST99059232

Datamation/Dice IT salary tracker [computer file]

Datamation (Online) (May 1999)

DOCUMENT TYPE: Feature Article ISSN: 0011-6963 LANGUAGE: English

RECORD STATUS: Corrected or revised record

ABSTRACT: A chart illustrates August 1999 salary and **contract rates** for **e - commerce** professionals in a number of cities across the U.S.

DESCRIPTORS: Computer personnel--Salaries;

26/5/5 (Item 2 from file: 99)

DIALOG(R)File 99:Wilson Appl. Sci & Tech Abs

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1594159 H.W. WILSON RECORD NUMBER: BAST98009539

Simulation studies of the CA3 hippocampal subfield modelled as an attractor neural network

Rolls, Edmund T; Treves, Alesandro; Foster, David

Neural Networks v. 10 (Dec. '97) p. 1559-69

DOCUMENT TYPE: Feature Article ISSN: 0893-6080 LANGUAGE: English

RECORD STATUS: New record

ABSTRACT: Real neuronal networks in the brain utilize networks of neurons with graded not binary firing rates. A theoretical analysis of the operation of autoassociative networks with neurons with graded firing rates has therefore been developed. The present simulation study was performed in order to investigate the operation of such a network with values for the asymmetric diluted neuronal connectivity typical of some brain regions such as the hippocampus, which are outside the range to which the theoretical analysis strictly applies. We report that, in line with theoretical predictions, the amount of information that can be retrieved is relatively independent of the resolution of the stored patterns (binary, ternary, decimal, or fifty-fold). The implication of this is that if the network stores many graded patterns, which it can, then the retrieval quality of each of the patterns becomes low. The implications of this trade-off between the number of patterns stored and the retrieval quality of each pattern when graded firing **rates** are **stored** for **understanding** the operation of networks in the hippocampus are considered. Reprinted by permission of the publisher.

DESCRIPTORS: Pattern classification--Neural network models; Computational neuroscience; Hippocampus--Neural network models;

26/5/6 (Item 1 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00420908 96LA04-208

Apple eases Internet access -- Connection kit automates ISP sign-up but requires System 7.5

Clegg, Steven G

LAN Times , April 15, 1996 , v13 n8 p69-70, 2 Page(s)

ISSN: 1040-5917

Company Name: Apple Computer

Product Name: Internet Connection Kit

Languages: English

Document Type: Software Review

Grade (of Product Reviewed): B

Hardware/Software Compatibility: Macintosh

Geographic Location: United States

Presents a favorable review of Internet Connection Kit v1.0 (\$59), an Internet access package for Macintosh from Apple Computer Inc. of Cupertino, CA (408). Says it is a ``first-rate Internet suite'' that

" includes a dialer, Netscape Navigator, an e-mailer, and ftp as well as news reader and terminal emulation software. Adds that it comes with utilities for decompressing software and viewing multimedia or video clips, is easy to install and use, and comes with excellent online help. However, its manual needs a more advanced trouble-shooting sections. Calls it a product ``for Macintosh users with moderate to little **Internet understanding** .''
Rated 4.2 out of five points. Includes a screen display and a summary card. (dpm)

Descriptors: Internet; Software Review; Web Browsers; Macintosh;
Electronic Mail; Utility Program; Compression
Identifiers: Internet Connection Kit; Apple Computer

26/5/7 (Item 2 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00309430 93MU04-066

Applied Engineering TransWarp 040 33 MHz

Brisbin, Shelly

MacUser , April 1, 1993 , v9 n4 p140, 1 Page(s)

ISSN: 0884-0997

Company Name: Applied Engineering

Product Name: Applied Engineering TransWarp 040 33 MHz

Languages: English

Document Type: Hardware Review

Grade (of Product Reviewed): c

Hardware/Software Compatibility: Macintosh II; Macintosh IICx;
Macintosh IICi

Geographic Location: United States

Presents a mixed review of the Applied Engineering TransWarp 040 33 MHz (\$2,639), a 33MHz 68040-based accelerator from Applied Engineering, Carrollton, TX (214). The accelerator includes an FPU. It installs in a NuBus slot. In testing, it provided fast acceleration, but it is expensive (street price \$2,425) and is not fully compatible with AppleTalk Remote Access. In addition to the Macintosh II, it was tested in a IICx, IIsi, IICi, and IIfx. It has a one year warranty and a 15 day money-back **guarantee** . **Vendor** tech support is **rated** only fair. (djd)

Descriptors: Accelerator; 68040; Hardware Review

Identifiers: Applied Engineering TransWarp 040 33 MHz; Applied Engineering

26/5/8 (Item 3 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00309408 93MU04-044

Total Systems Mercury 030 16 MHz

Brisbin, Shelly

MacUser , April 1, 1993 , v9 n4 p134, 1 Page(s)

ISSN: 0884-0997

Company Name: Total Systems

Product Name: Total Systems Mercury 030 16 MHz

Languages: English

Document Type: Hardware Review

Grade (of Product Reviewed): d

Hardware/Software Compatibility: Macintosh SE

Geographic Location: United States

Presents an unfavorable review of the Total Systems Mercury 030 16 MHz (\$499 with FPU, \$409 without FPU), a 16MHz 68030-based accelerator for the Macintosh SE from Total Systems, Eugene, OR (800, 503). The accelerator offers extended video to drive an external monitor as an option. Its method of installation is via a PDS slot. Tech support from the **vendor** is **rated** as excellent. It carries a **warranty** of two years. It has a street price of \$250 with FPU, \$200 without FPU. In testing on an SE, the system was unable to format a floppy disk while the accelerator was active. (djd)

Descriptors: Accelerator; 68030; Hardware Review
Identifiers: Total Systems Mercury 030 16 MHz; Total Systems

26/5/9 (Item 4 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00309407 93MU04-043

Total Systems Gemini Ultra 50 MHz

Brisbin, Shelly

MacUser , April 1, 1993 , v9 n4 p134, 1 Page(s)

ISSN: 0884-0997

Company Name: Total Systems

Product Name: Total Systems Gemini Ultra 50 MHz

Languages: English

Document Type: Hardware Review

Grade (of Product Reviewed): b

Hardware/Software Compatibility: Macintosh SE

Geographic Location: United States

Presents a favorable review of the Total Systems Gemini Ultra 50 MHz (\$1,789 with FPU, \$1,589 without FPU), a 50MHz 68030-based accelerator for the Macintosh SE from Total Systems, Eugene, OR (800, 503). The accelerator offers extended video to drive an external monitor as an option. Its method of installation is via a PDS slot. Tech support from the **vendor** is **rated** as excellent. It carries a **warranty** of two years. It was the third fastest of the 19 accelerators for the SE reviewed. It has a street price of \$1,000 with FPU, \$900 without FPU. (djd)

Descriptors: Accelerator; 68030; Hardware Review

Identifiers: Total Systems Gemini Ultra 50 MHz; Total Systems

26/5/10 (Item 5 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00309406 93MU04-042

Total Systems Gemini Ultra 33 MHz

Brisbin, Shelly

MacUser , April 1, 1993 , v9 n4 p134, 1 Page(s)

ISSN: 0884-0997

Company Name: Total Systems

Product Name: Total Systems Gemini Ultra 33 MHz

Languages: English

Document Type: Hardware Review

Grade (of Product Reviewed): b

Hardware/Software Compatibility: Macintosh SE

Geographic Location: United States

Presents a favorable review of the Total Systems Gemini Ultra 33 MHz (\$1,549 with FPU, \$1,419 without FPU), a 33MHz 68030-based accelerator for the Macintosh SE from Total Systems, Eugene, OR (800, 503). The accelerator offers extended video to drive an external monitor as an option. Its method of installation is via a PDS slot. Tech support from the **vendor** is **rated** as excellent. It carries a **warranty** of two years. It carries a street price of \$775 with FPU, \$675 without FPU. (djd)

Descriptors: Accelerator; 68030; Hardware Review

Identifiers: Total Systems Gemini Ultra 33 MHz; Total Systems

26/5/11 (Item 6 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00309405 93MU04-041

Total Systems Gemini Integra 50 MHz

Brisbin, Shelly

MacUser , April 1, 1993 , v9 n4 p134, 1 Page(s)

ISSN: 0884-0997

• " ' Company Name: Total Systems
Product Name: Total Systems Gemini Integra 50 MHz
Languages: English
Document Type: Hardware Review
Grade (of Product Reviewed): b
Hardware/Software Compatibility: Macintosh SE
Geographic Location: United States
Presents a favorable review of the Total Systems Gemini Integra 50 MHz (\$1,893), a 50MHz 68030-based accelerator for the Macintosh SE from Total Systems, Eugene, OR (800, 503). The accelerator includes an FPU and extended video to drive an external monitor is available as an option. Its method of installation is via a PDS slot. Tech support from the **vendor** is **rated** as excellent. It carries a **warranty** of two years. It was the second fastest accelerator reviewed among the 19 for the SE. With a street price of \$1,100, it has a good price/performance ratio. (djd)
Descriptors: Accelerator; 68030; Hardware Review
Identifiers: Total Systems Gemini Integra 50 MHz; Total Systems

26/5/12 (Item 7 from file: 233)
DIALOG(R)File 233:Internet & Personal Comp. Abs.
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00309404 93MU04-040
Novy ImagePro 33 MHz
Brisbin, Shelly
MacUser , April 1, 1993 , v9 n4 p134, 1 Page(s)
ISSN: 0884-0997
Company Name: Novy Systems
Product Name: Novy ImagePro 33 MHz
Languages: English
Document Type: Hardware Review
Grade (of Product Reviewed): a
Hardware/Software Compatibility: Macintosh SE
Geographic Location: United States
Presents a very favorable review of the Novy ImagePro 33 MHz (\$995) a 33MHz 68030-based accelerator for the Macintosh SE from Novy Systems Inc., Edgewater, FL (800, 904). The accelerator includes extended video to drive an external monitor and also includes an FPU. Its method of installation is via a PDS slot. Tech support from the **vendor** is **rated** as excellent. It carries a **warranty** of two years and a 30 day money-back guarantee. With a street price of \$850, it has a good price/performance ratio. (djd)
Descriptors: Accelerator; 68030; Hardware Review
Identifiers: Novy ImagePro 33 MHz; Novy Systems

26/5/13 (Item 8 from file: 233)
DIALOG(R)File 233:Internet & Personal Comp. Abs.
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00309403 93MU04-039
Novy ImagePro 25 MHz
Brisbin, Shelly
MacUser , April 1, 1993 , v9 n4 p134, 1 Page(s)
ISSN: 0884-0997
Company Name: Novy Systems
Product Name: Novy ImagePro 25 MHz
Languages: English
Document Type: Hardware Review
Grade (of Product Reviewed): a
Hardware/Software Compatibility: Macintosh SE
Geographic Location: United States
Presents a very favorable review of the Novy ImagePro 25 MHz (\$795) a 25MHz 68030-based accelerator for the Macintosh SE from Novy Systems Inc., Edgewater, FL (800, 904). The accelerator includes extended video to drive an external monitor and also includes an FPU. Its method of installation is via a PDS slot. Tech support from the **vendor** is **rated** as excellent. It carries a **warranty** of two years and a 30 day money-back guarantee. With a

street price of \$675, it has a good price/performance ratio. (djd)
Descriptors: Accelerator; 68030; Hardware Review
Identifiers: Novy ImagePro 25 MHz; Novy Systems

26/5/14 (Item 9 from file: 233)
DIALOG(R)File 233:Internet & Personal Comp. Abs.
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00209223 90PI01-140

Citus 386sx TS

Fersko-Weiss, Henry

PC Magazine, January 30, 1990, v9 n2 p161, 1 Pages

ISSN: 0888-8507

Languages: English

Document Type: Hardware Review

Grade (of Product Reviewed): b

Geographic Location: United States

Presents a favorable review of the Citus 386sx TS (\$1,695), a 386SX-based tower computer from Softworks Development Corp., Menominee Falls, WI (800, 414). The base configuration includes 1MB RAM, 5 1/4 or 3 1/2 inch high-density floppy drive, one parallel port, two serial ports, and DOS 4.01. The system can accommodate seven half-height drives and has eight expansion slots plus eight cutouts for other connectors. The system can be run at 20MHz by resetting a jumper on the motherboard, and the **vendor** fully **guarantees** the machine at 20MHz. **Rates** it one of the best choices around for a 386SX computer, either as a standalone system or as a network file server. Includes one photo, one illustration. (djd)

Descriptors: Microcomputer System; 80386SX; Hardware Review

Identifiers: Citus 386sx TS; Softworks Development

26/5/15 (Item 1 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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06075125

Lower commission fees for shares priced below \$1

SINGAPORE: RATE REVISION BY SES

The Straits Times (XBB) 15 Nov 1994 p.40

Language: ENGLISH

In Singapore, the Stock Exchange of Singapore (SES) has revised its rates. Now, investors who trade in shares priced below SD 1 are subject to the same commission rate structure as that for shares priced SD 1 and above. These investors will be charged a flat commission rate of 1% on the contract value. Also, they will enjoy a sliding commission scale for large trades. Furthermore, the minimum charged is lowered from SD 5 to SD 3 per **contract**. The latest change in **rates** will benefit small **retail** investors. They will find it cheaper to trade in shares priced less than SD 1.

PRODUCT: Securities & Commodities Exchanges (6230); Securities Dealers (6211); Debt & Equity Securities (E5640);
EVENT: Market & Industry News (60);
COUNTRY: Singapore (9SIN);

26/5/16 (Item 2 from file: 583)
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05888127

Shops give Sunday pledge

UK: RETAILERS STEP UP SUNDAY OPENING PRESSURE

Financial Times (FT) 18 Sep 1993 p.4

Language: ENGLISH

Some UK retailers have pledged that if legislation is passed to liberalise Sunday opening of shops, they would be happy to see a formula guaranteeing no workers would be forced to work on Sundays and **guaranteeing** premium **rates** of pay. The **retailers**, Kingfisher, Asda, Boots, Tesco, J Sainsbury and Argyll, are all members of the Shopping Hours reform Council, which has begun an autumn campaign to have the current Sunday opening law changed. Meanwhile a campaign group, Consumers for Sunday Shopping, has designated 19 September 1993 National Sunday Shopping Day, when around 3,000 stores will collect signatures in favour of Sunday shopping.

COMPANY: ARGYLL; J SAINSBURY; TESCO; BOOTS; ASDA; KINGFISHER

PRODUCT: Building Materials, Retail (5201); Hardware Stores (5251);
Hypermarkets (5321); Grocery Stores (5411); Food Retailing (5400);
Retail Trade (5200);

EVENT: Government Regulations (93); Marketing Procedures (24);

COUNTRY: United Kingdom (4UK);

26/5/17 (Item 3 from file: 583)

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05428037

Savings news: The Building Society Shop/

UK - BUILDING SOCIETY SHOP PROMOTES BUILDING SOCIETY BOND
Sunday Times (ST) 8 November 1992 p3.15

The Building Society Shop's special Building Society Bond, a single-premium life assurance policy, is being promoted with a guarantee. The bond invests solely in building society deposits, although it has produced a better net return overall compared with direct investments on instant access. The **shop guarantees** that the **rate** for the coming six months will exceed rates on any typically available instant-access account from a building society direct.

COMPANY: BUILDING SOCIETY SHOP

PRODUCT: Building Society Accounts (6120BS);

EVENT: NEW SERVICE EXTENSION (36);

COUNTRY: United Kingdom (4UK); OECD Europe (415); European Economic
Community Countries (419); NATO Countries (420); South East Asia Treaty
Organisation (913);

26/5/18 (Item 4 from file: 583)

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02844010

LLOYDS WINS TRANSACTION PROCESSING CONTRACTS FROM RETAILERS

UK - LLOYDS WINS TRANSACTION PROCESSING CONTRACTS FROM RETAILERS

Financial Technology International Bulletin (FTIB) 0 July 1989 p7

Lloyds Bank's Cardnet service, a dual plastic card processing service, has won contracts from WH Smith and Storehouse. Lloyds claims it has 8% market share and works with 6k-12k retailers, accounting for GBP1.5 bil turnover. New **retailers** are being **contracted** at a **rate** of 1k-1.5k per week.

PRODUCT: Public Networks (4811PN); Electronic Banking Services (6005);
Credit Card Services (6020CC);

EVENT: CONTRACTS & ORDERS (61);

COUNTRY: United Kingdom (4UK); OECD Europe (415); NATO Countries (420);
South East Asia Treaty Organisation (913);

26/5/19 (Item 1 from file: 474)

DIALOG(R)File 474:New York Times Abs

File 16:Gale Group PROMT(R) 1990-2002/Jun 17
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 File 275:Gale Group Computer DB(TM) 1983-2002/Jun 17
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 File 621:Gale Group New Prod.Annou.(R) 1985-2002/Jun 17
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 File 636:Gale Group Newsletter DB(TM) 1987-2002/Jun 17
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?ds

Set	Items	Description
S1	9085115	(BEST OR INITIAL OR FIRST OR PRIMAR? OR OPTIMIZ? OR OPTIMI- S? OR SALES OR 1ST) (3N) (PRICE? OR PRICING?) OR COST? ? OR RAT- E? OR AMOUNT? OR CHARGE? OR (MONETARY OR MARKET) (3N) (PRICE?)
S2	9150814	S1 OR SALE?() (PRICE? OR AMOUNT?) OR (PAID OR PURCHASE?) () P- RICE?
S3	258550	S2(5N) (GUARANTEE? OR ASSURANCE? OR PROMISE? OR ENFORC? OR - PLEDGE? OR HONOR? OR DECLARATION? OR WARRANT? OR COMMITMENT? - OR CONTRACT? OR UNDERSTANDING?)
S4	896011	(ONLINE OR ON()LINE OR E OR ELECTRONIC?) (3N) (COMMERCE OR S- HOP OR SHOPS OR SHOPP? OR STORE? ?)
S5	9290730	S4 OR INTERNET OR ECOMMERCE OR ESTORE? OR ESHOP? OR ERETAI- L? OR WEBSITE? OR WEB()SITE? OR WWW OR WORLD()WIDE()WEB OR BR- ICK()MORTAR OR BAM OR RETAIL? OR RB OR STORE? OR SHOP? ? OR M- ALL? OR SHOPP? OR VENDOR?
S6	7345	S3(3N) (REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTION? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? - OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR MI- NUS OR DIFFERENTIATION?)
S7	10309	S3(3N) (COLLECT? OR ANALY? OR ASSESS? OR REPORT? OR REVIEW? OR EVALUAT? OR MONITOR? OR IDENTIF? OR TRACK? OR CACH? OR STO- RE? OR MONITOR? OR IDENTIF? OR EVALUAT? OR AUDIT? OR CHECK? OR DETECT? OR WATCH OR FOLLOW?)
S8	73860	S3(3N) (COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE? ? OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR ASS- ESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S9	22892	S3(S)S5
S10	3849	S3(3N)S5
S11	139	S10(3N) (REFUND? OR REBATE? OR DISCOUNT? OR PRICE()REDUCTIO- N? OR SPECIAL()OFFER? OR PROMOTION? OR MARKDOWN? OR DEDUCTION? OR REDUCTION? OR PERCENTAGE? OR DIFFERENCE OR SUBTRACT? OR M- INUS OR DIFFERENTIATION?)
S12	107	S11 NOT PY=>2000
S13	94	S12 NOT PD=19990817:19991231
S14	68	RD (unique items)
S15	64	S14 NOT (AAA OR CYRIX OR FCC OR S&P)
S16	685	S5(S)S6
S17	237	S16(S) (COLLECT? OR ANALY? OR ASSESS? OR REPORT? OR REVIEW? OR EVALUAT? OR MONITOR? OR IDENTIF? OR TRACK? OR CACH? OR STO- RE? OR MONITOR? OR IDENTIF? OR EVALUAT? OR AUDIT? OR CHECK? OR DETECT? OR WATCH OR FOLLOW?)
S18	135	S17(S) (COMPAR? OR MATCH? OR CALCULAT? OR MEASUR? OR RATE? ? OR RATING? OR COUNT? OR RANK? OR COMPUT? OR DETERMIN? OR ASS- ESS? OR RECOMMEND? OR COMPARI? OR CORRELAT? OR CHECK?)
S19	125	S18 NOT S14
S20	80	S19 NOT PY=>2000
S21	53	RD (unique items)
S22	51	S21 NOT TELEPHONY?

* 15/3,K/1 (Item 1 from file: 16)
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06481463 Supplier Number: 55130678 (USE FORMAT 7 FOR FULLTEXT)
Priorities -- Change Won't Be Easy. (chief information officers manage change) (Industry Trend or Event)
Evans, Bob
InformationWeek, p10
July 12, 1999
Language: English Record Type: Fulltext Abstract
Document Type: Magazine/Journal; Tabloid; General Trade
Word Count: 832

... nothing about computers but they can rattle off Web addresses of sites that give dealer **cost**, lowest **retail** prices, and **promise** to match any **discount**. Are you going to chalk that up to a fad? Or just a sub-niche...

15/3,K/2 (Item 2 from file: 16)
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06412893 Supplier Number: 54887002 (USE FORMAT 7 FOR FULLTEXT)
S&P Rates Continental Auto Receivables Grantor Trust.
Business Wire, p0211
June 15, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 431

... quality contracts.
The 1999-1 receivables pool is composed of approximately \$96.5 million in **retail** installment sales **contracts**. The weighted average annual **percentage rate** (APR) is approximately 10.01%. The largest state concentration is Michigan (58%), and the weighted...

15/3,K/3 (Item 3 from file: 16)
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06198868 Supplier Number: 54129322 (USE FORMAT 7 FOR FULLTEXT)
STOP & SHOP FIGHTING RHODE ISLAND PHARMACY CONTRACT.
CLARK, CHAPIN
Supermarket News, p65(1)
March 8, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 560

... United Healthcare networks hurts Rhode Island consumers most of all, limiting plan members' choices.

The **retailers** have **pledged** to **charge** the same negotiated **discount** prices as the pharmacies already in the network, so, Stop & Shop and Walgreen say, their...

15/3,K/4 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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05993659 Supplier Number: 53365774 (USE FORMAT 7 FOR FULLTEXT)
BEATING THE JONESES. (learning what the competition is doing) (Abstract)
Jusko, Jill
Industry Week, p27(1)
Dec 7, 1998

• **Vendor**
 -managed inventory 53.3%

Customer-Focused Practices EXTENSIVE
 IMPLEMENTATION

Customer satisfaction surveys 22.4%
 Customers...

...product development 14.7%

Suppliers evaluated on total cost not unit price 14.4%
 Suppliers **contractually** committed to annual **cost reductions**
 9.0%

Vendor
 -managed inventory 8.0%

15/3,K/5 (Item 5 from file: 16)
 DIALOG(R)File 16:Gale Group PROMT(R)
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05869601 Supplier Number: 53027231 (USE FORMAT 7 FOR FULLTEXT)
Tranex Automobile Receivables Owner Trst Rtd by S&P.
 Business Wire, p1221
 Sept 25, 1998
 Language: English Record Type: Fulltext
 Document Type: Newswire; Trade
 Word Count: 662

... tracking closely together.
 The 1998-B receivables pool is composed of approximately \$62 million
 in **retail** installment sales **contracts**. The weighted average annual
percentage rate will be approximately 19.99%.
 The largest state concentration is Maryland (17%), and the weighted
 ...

15/3,K/6 (Item 6 from file: 16)
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05790048 Supplier Number: 50280073 (USE FORMAT 7 FOR FULLTEXT)
ROUGH ROAD FOR FOREIGN BRANDS
 Monget, Karyn
 WWD, p7
 August 24, 1998
 Language: English Record Type: Fulltext
 Article Type: Article
 Document Type: Magazine/Journal; Trade
 Word Count: 1723

... the sponsorship of a huge corporation, include: multimillion-dollar
 co-op advertising and marketing campaigns, **guaranteed markdown** money
 and **chargebacks**.
 Big **stores**, particularly the powerful merchandise groups of
 Federated Department Stores, Dillard's, May Co. and Proffitt...

15/3,K/7 (Item 7 from file: 16)
 DIALOG(R)File 16:Gale Group PROMT(R)
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05727316 Supplier Number: 50203636 (USE FORMAT 7 FOR FULLTEXT)
HF Bancorp Inc. Announces Quarterly and Annual Results.
 Business Wire, p07300334

* July 30, 1998
Language: English Record Type: Fulltext
Article Type: Article
Document Type: Newswire; Trade
Word Count: 3536

... the introduction of ACH origination and lockbox payment processing, the revision of a number of **vendor contracts**, and a **reduction** in **amount** of the company's excess real estate, including the sale of one Bank owned administrative...

15/3,K/8 (Item 8 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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05437899 Supplier Number: 48245697 (USE FORMAT 7 FOR FULLTEXT)
Site Technologies Introduces New Pricing Strategy; SiteSweeper 2.0 Price Reduced to \$295; Provides World-Class Web Quality Solution to SMB Market.
Business Wire, p01260266
Jan 26, 1998
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 590

... Technologies product to reflect the new pricing strategy is SiteSweeper 2.0, an award-winning **Web site** quality **assurance** tool that will now **cost** \$295 -- a **reduction** of \$200. The company is considering additional pricing changes for its other Internet products. These...

15/3,K/9 (Item 9 from file: 16)
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05233110 Supplier Number: 47979921 (USE FORMAT 7 FOR FULLTEXT)
California Water Agencies Tap NEV For Electric Supply
Energy Daily, pN/A
Sept 15, 1997
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 302

... population of 100,000.
The group's members will be able to choose either a **guaranteed discount** from current utility **retail rates** or a share-the-savings arrangement. The agreement also includes options based on the unique...

15/3,K/10 (Item 10 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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05100520 Supplier Number: 47488361 (USE FORMAT 7 FOR FULLTEXT)
SMALL STORES DISCOVER NICHE MARKETING CAN BE GATEWAY TO SURVIVAL
Ozzard, Janet
WWD, v174, n122, p1
June 25, 1997
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 2087

... For example, Atlanta's Rexer-Parks tries to keep up with nearby Neiman Marcus's **markdowns** and **honors** the larger store's **sale price** if a customer mentions it. But it also lobbies heavily with manufacturers for priority shipping...

15/3,K/11 (Item 11 from file: 16)
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04968640 Supplier Number: 47300325 (USE FORMAT 7 FOR FULLTEXT)
The \$39 Network Boot
VARbusiness, p48
April 15, 1997
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 339

... the appropriate boot configuration. By streamlining routine housekeeping, Lanworks claims it can achieve a large **percentage** of the **cost -of-ownership reductions promised** by NC vendors. Unlike NCs, however, boot ROMs are inexpensive to implement and can be retrofitted on most...

15/3,K/12 (Item 12 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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04887673 Supplier Number: 47189179 (USE FORMAT 7 FOR FULLTEXT)
Olympic Announces Modified Offering and Additional Disclosure
PR Newswire, p0306MNTH023
March 6, 1997
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 887

... vehicle from the named defendant dealer within the preceding four year period pursuant to a **retail installment contract** with an annual **percentage rate** in excess of 18.0% and (ii) all persons who purchased a new motor vehicle...

...dealer within the state of Texas within the preceding four year period pursuant to a **retail installment contract** with an annual **percentage rate** in excess of 18.0% and which contract was assigned to the Company. The Company...

15/3,K/13 (Item 13 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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04746566 Supplier Number: 46986656 (USE FORMAT 7 FOR FULLTEXT)
Wells' Hazen Isn't Brazen, But His Moves Are Brash
American Banker, p6
Dec 20, 1996
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1377

... For example, he is aggressively replacing traditional branches with smaller outlets in supermarkets and other **stores**. While this **promises** great **cost reductions**, no one knows just how many customers will buy into the vision.
Likewise, Wells is...

15/3,K/14 (Item 14 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2002 The Gale Group. All rts. reserv.

04688782 Supplier Number: 46901124 (USE FORMAT 7 FOR FULLTEXT)
Paris Match

Travel Agent, p60
Nov 18, 1996
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 339

... property in Cannes, Hotel Martinez. Some of the hotels have included extras, such as breakfast, **shopping discounts** and reduced **rates** for children's rooms. **Guaranteed** dollar **rates** are available for the high and low seasons and start at \$180 per night for...

15/3,K/15 (Item 15 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2002 The Gale Group. All rts. reserv.

04661710 Supplier Number: 46860498 (USE FORMAT 7 FOR FULLTEXT)
SHERIDAN HEALTHCARE ANNOUNCES THIRD QUARTER EARNINGS OF \$0.11 PER SHARE.
Business Wire, pl1041297
Nov 4, 1996
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1230

... of a 43-physician group in March 1996, an increase in case volume for same- **store** hospital-based **contracts**, and certain **cost reductions**. Of the 65% increase in hospital-based net revenue, 35% was due to internal growth...

15/3,K/16 (Item 16 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2002 The Gale Group. All rts. reserv.

04300093 Supplier Number: 46302684 (USE FORMAT 7 FOR FULLTEXT)
Snags delay new federal lease-disclosure rules
Automotive News, p8
April 15, 1996
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Tabloid; Trade
Word Count: 389

... a lease, including the interest rate. This disclosure would be the equivalent of the annual **percentage rate** in a **retail finance contract**. Lessors say it would be impossible to come up with the equivalent of an APR...

15/3,K/17 (Item 17 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2002 The Gale Group. All rts. reserv.

04263715 Supplier Number: 46246032 (USE FORMAT 7 FOR FULLTEXT)
Ford to appeal ruling that holds makers responsible for warranties
Automotive News, p3
March 25, 1996
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Tabloid; Trade
Word Count: 773

... factory; the court understood that.'
At stake for dealers is some of the \$1 billion **difference** between the **amount** manufacturers reimburse dealers for **warranty** parts and the **retail rate** dealers would charge for the same parts.
In 1994, the last year for which data...

15/3,K/18 (Item 18 from file: 16)

• DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2002 The Gale Group. All rts. reserv.

03488522 Supplier Number: 44877548 (USE FORMAT 7 FOR FULLTEXT)
Retailers to Katzenberg: Thanks, But What About Mass Merchants?
Video Store, v0, n0, p40
July 31, 1994
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 548

... cost sellthrough competition from mass merchants.
Consumers have an easier time understanding a temporary price
promotion than they do **understanding** why video **stores charge** so much
more than Wal-Mart or Price Club for most other titles year round...

15/3,K/19 (Item 19 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2002 The Gale Group. All rts. reserv.

03443087 Supplier Number: 44799682 (USE FORMAT 7 FOR FULLTEXT)
'Inspect; Don't Expect' Becomes Contractors' Code
Shopping Center World, p26
July, 1994
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 2530

... identified.'
Weekes says these construction supervisors are an advantage national
companies usually have over local **contractors**. 'The only **difference** in
the **cost** of professional **retail contractor** and a local (builder) is
the cost per diem for the construction superintendent,' he says...

15/3,K/20 (Item 20 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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03436592 Supplier Number: 44787928 (USE FORMAT 7 FOR FULLTEXT)
Minilab debate: The pros and cons of leasing or buying
Drug Store News, v0, n0, p226
June 27, 1994
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 523

... site lab; troubleshooting; training and retraining the drug store's
employees; and devising marketing and **promotional** strategies.
MANUFACTURER: The **amount** of investment and **commitment** by the
retailer determines profitability, whereas both risk - and profit - is
shared by the lessor/concessionaire.
The retailer...

15/3,K/21 (Item 21 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2002 The Gale Group. All rts. reserv.

02635657 Supplier Number: 43508014 (USE FORMAT 7 FOR FULLTEXT)
EDS MAKES A MONEY-BACK GUARANTEE
InformationWeek, p15
Dec 7, 1992
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Tabloid; General Trade
Word Count: 349

... s, the third retailer to sign with EDS, is patterned after the outsourcer's standard **retail contract**, which includes incentives for **cost reduction**. 'We are trying to drive retailers' costs down,' says James Kilpatrick, VP of operations for...

15/3,K/22 (Item 22 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2002 The Gale Group. All rts. reserv.

01882919 Supplier Number: 42392223 (USE FORMAT 7 FOR FULLTEXT)

The dangers of today's media revolution
Advertising Age, v62, n41, p12
Sept 30, 1991
Language: English Record Type: Fulltext
Article Type: Editorial
Document Type: Magazine/Journal; Tabloid; Trade
Word Count: 1168

... is business permanently lost in an economy evolving toward bigness. Mergers in banking, airlines and **retailing promise cost reductions**, but part of that cost reduction is that there is only one advertiser where there...

15/3,K/23 (Item 23 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2002 The Gale Group. All rts. reserv.

01113657 Supplier Number: 41252678 (USE FORMAT 7 FOR FULLTEXT)

Georgia PSC: Halt Incentives To Influence Users' Fuel Choice
Energy User News, p1
April, 1990
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Tabloid; Trade
Word Count: 1490

... in a Georgia Power rate case protesting the power company's plan to recoup certain **promotional costs** from **ratepayers**.

Contractors and **vendors** told EUN that they hope the PSC order will begin to rectify what they see...

15/3,K/24 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

10487202 SUPPLIER NUMBER: 53029011 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Tranex Automobile Receivables Owner Trust Rated by Standard & Poor's.
PR Newswire, 8084
Sept 25, 1998
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 699 LINE COUNT: 00060

... tracking closely together.

The 1998-B receivables pool is composed of approximately \$62 million in **retail installment sales contracts**. The weighted average annual **percentage rate** will be approximately 19.99%. The largest state concentration is Maryland (17%), and the weighted...

15/3,K/25 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

09658084 SUPPLIER NUMBER: 19418713 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Virginia dealers, NMMA reach warranty compromise. (National Marine Manufacturers Assn., Virginia Assn. of Marine Industries)

Williams, Tom
Boating Industry, v60, n3, p8(1)
March, 1997
ISSN: 0006-5404 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 777 LINE COUNT: 00069

... legislature.

Dealers nationwide have complained about some manufacturers' unwillingness to reimburse them at the full **retail** labor **rate** for repairs covered under **warranty**. When that happens, dealers must **charge** their customers the **difference** between the manufacturer's reimbursement and the full rate - or they must "eat" that difference...

15/3,K/26 (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

09324587 SUPPLIER NUMBER: 19044719 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Capping prices. (Scotch whiskey) (includes related article on new malt whiskeys) (Drinks Supplement)
Bathe, Peter
Super Marketing, n1249, pS17(2)
Nov 15, 1996
ISSN: 0261-4251 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1717 LINE COUNT: 00133

... were assurances that this time, at least, prices would hold up; every distiller - and every **retailer** - **promised** not to be the **first** with a **price reduction**, yet reserved the right to react should another distiller - or retailer - make the first move...

15/3,K/27 (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

09209045 SUPPLIER NUMBER: 18969811 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Wells' Hazen isn't brazen, but his moves are brash. (Wells Fargo and Co. chief executive Paul Hazen) (Banker of the Year) (includes related article on lesser known bank executives who made 1996 memorable)
Rhoads, Christopher; Yavorsky, Sarah
American Banker, v161, n243, p6(2)
Dec 20, 1996
ISSN: 0002-7561 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 1449 LINE COUNT: 00111

... For example, he is aggressively replacing traditional branches with smaller outlets in supermarkets and other **stores**. While this **promises** great **cost reductions**, no one knows just how many customers will buy into the vision.

Likewise, Wells is...

15/3,K/28 (Item 5 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

09091705 SUPPLIER NUMBER: 18855691
Thin clients offer fat payoffs, but only for limited applications. (network computers) (Technology Information) (Column)
Musthaler, Linda
Network World, v13, n45, p56(1)
Nov 4, 1996
DOCUMENT TYPE: Column ISSN: 0887-7661 LANGUAGE: English
RECORD TYPE: Abstract

ABSTRACT: Thin clients, aka network computers, light clients, information

appliances or **Internet** PCs, **promise reductions** of network management **costs** . Network administrators foresee lowered purchase and maintenance expenses because utilitarian network-centric computing devices are...

15/3,K/29 (Item 6 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

08573376 SUPPLIER NUMBER: 18156932 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Measuring customer value: gaining the strategic advantage.
Butz, Howard E., Jr.; Goodstein, Leonard D.
Organizational Dynamics, v24, n3, p63(15)
Wntr, 1996
ISSN: 0090-2616 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 8785 LINE COUNT: 00713

... higher costs than the main shop, and by moving the prototype work to the main **shop** , the **contractor** would see a significant **cost reduction** . However, the ability of the prototype shop to make changes overnight and thus not interrupt...

15/3,K/30 (Item 7 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

07996469 SUPPLIER NUMBER: 17283324 (USE FORMAT 7 OR 9 FOR FULL TEXT)
BANC ONE REPORTS 1995 SECOND QUARTER AND YEAR-TO-DATE RESULTS
PR Newswire, p718CL010
July 18, 1995
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 884 LINE COUNT: 00091

... 00% to 8.75% as the Federal Reserve Board elected to ease short-term interest **rates** . The **reduction** reinforces our **commitment** to our **retail** and corporate customers." He also noted that during the quarter the Corporation received an "A...

15/3,K/31 (Item 8 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

07826675 SUPPLIER NUMBER: 17000468 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Containing costs through effective facilities planning.
Hosking, James E.
Healthcare Financial Management, v49, n4, p34(5)
April, 1995
ISSN: 0735-0732 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 2346 LINE COUNT: 00216

... using just-in-time warehousing and standardizing supply procurement practices.

Many providers are seeking further **cost reductions** by direct **contracting** with **vendors** for certain materials management and central supply functions. Many providers also will be contracting with...

15/3,K/32 (Item 9 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

07742434 SUPPLIER NUMBER: 16601861 (USE FORMAT 7 OR 9 FOR FULL TEXT)
FORD ANNOUNCES 'CHRYSLER CONQUEST' MINIVAN INCENTIVES
PR Newswire, p0301DE037
March 1, 1995
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 255 LINE COUNT: 00021

TEXT:

...these vehicles are eligible to receive either \$1,000 cash or an 8.5 annual **percentage rate** on Ford Credit **retail** finance **contracts** with terms of 12 to 48 months. Red Carpet Lease customers are eligible to receive...

15/3,K/33 (Item 10 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

07559199 SUPPLIER NUMBER: 15896619 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Monaco Finance reports third quarter and record nine-month results; revenues up 69% and earnings up 242% for the nine months.

Business Wire, p11070029

Nov 7, 1994

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 622 LINE COUNT: 00121

... of Dec. 31, 1993 \$1,583,296

Provision for credit losses	2,342,304
Unearned discounts	727,633
Retail installment sale contracts charged off	(4,099,084)
Recoveries	1,765,953

Balance as of Sept. 30, 1994 2...

15/3,K/34 (Item 11 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

07311444 SUPPLIER NUMBER: 15526708 (USE FORMAT 7 OR 9 FOR FULL TEXT)

The pros and cons of leasing or buying. (photo minilabs at drugstores)

Drug Store News, v16, n10, p226(2)

June 27, 1994

ISSN: 0191-7587 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 557 LINE COUNT: 00049

... site lab; troubleshooting; training and retraining the drug store's employees; and devising marketing and **promotional** strategies.

MANUFACTURER: The **amount** of investment and **commitment** by the **retailer** determines profitability, whereas both risk -- and profit -- is shared by the lessor/concessionaire.

The retailer...

15/3,K/35 (Item 12 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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07212315 SUPPLIER NUMBER: 14941540 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Chiphead connection: despite all the chatter about cyberspace, brand marketers are just beginning to wire into on-line services.

Khermouch, Gerry

Brandweek, v35, n11, p 18(5)

March 14, 1994

ISSN: 1064-4318 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 2064 LINE COUNT: 00166

... Electronic Mall is growing 30% to 40% annually, according to Regina Brady, director of customer **promotions**. **Contract** renewal **rates** among **vendors** have exceeded 80%, she said. How broad a marketing role they will pick up beyond...

15/3,K/36 (Item 13 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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06759309 SUPPLIER NUMBER: 14672337 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**BUSINESS AIRFARES EXPECTED TO RISE 4 TO 6 PERCENT IN 1994; OTHER TRAVEL
EXPENSES TO INCREASE AT NORMAL INFLATION RATES**
PR Newswire, p1130NY088
Nov 30, 1993
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1617 LINE COUNT: 00134

... in T&E management; however, discounts are going to be more
difficult to obtain as **vendors** demand more volume **guarantees** ."
Airlines: Rising Operating **Costs** Squeeze Negotiated **Discounts**
Although the airline industry will continue to face high operating
expenses, such as landing fees...

15/3,K/37 (Item 14 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

06752193 SUPPLIER NUMBER: 14296025 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**DUFF & PHELPS: CALIFORNIA POLLUTION CONTROL FINANCING AUTHORITY \$200M
POLLUTION CONTROL REVENUE BONDS 1993 SERIES B RATED 'A'**
PR Newswire, p1110NY046
Nov 10, 1993
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 339 LINE COUNT: 00029

... taken several steps to better prepare the company for a more price
sensitive, competitive environment. **Commitments** include workforce
reductions , a **retail rate** freeze through 1994, and foregoing recovery
of certain revenue adjustment entitlements.
The rating assumes satisfactory...

15/3,K/38 (Item 15 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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06747176 SUPPLIER NUMBER: 14286477 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**DUFF & PHELPS: PACIFIC GAS AND ELECTRIC COMPANY \$1.5 BILLION FIRST AND
REFUNDING MORTGAGE BONDS (SHELF) RATED 'A'**
PR Newswire, p1103NY104
Nov 3, 1993
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 317 LINE COUNT: 00027

... taken several steps to better prepare the company for a more price
sensitive, competitive environment. **Commitments** include workforce
reductions , a **retail rate** freeze through 1994, and foregoing recovery
of certain revenue adjustment entitlements.
The rating assumes satisfactory...

15/3,K/39 (Item 16 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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05791520 SUPPLIER NUMBER: 11830513 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Specialty/apparel. (Survey of Retail Credit Trends)
Chain Store Age Executive with Shopping Center Age, v68, n1, p15B(3)
Jan, 1992
ISSN: 0193-1199 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1460 LINE COUNT: 00129

... increases to their customers. Among this group, there is a keen interest in increasing their **understanding of discount rates**.

Marketing: Specialty apparel **retailers** use the traditional marketing techniques in the credit area. All of the respondents with their ...

15/3,K/40 (Item 17 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

05114058 SUPPLIER NUMBER: 10421209 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Suppliers: cut your costs, automakers say. (Auto Talk)

Ward's Auto World, v27, n3, p26(3)

March, 1991

ISSN: 0043-0315 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 574 LINE COUNT: 00043

... materials used by suppliers.

To follow up the postal campaign, GM executives are meeting with **vendors** to **enforce** the company's **commitment to cost reduction** and discuss ways to achieve it.

Ford, meanwhile, already has sent letters to all 1...

15/3,K/41 (Item 18 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

04611223 SUPPLIER NUMBER: 08951735 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Georgia PSC; halt incentives to influence user's fuel choice. (Public Service Commission, gas utilities)

Hines, Virginia

Energy User News, v15, n4, p1(2)

April, 1990

ISSN: 0162-9131 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1600 LINE COUNT: 00127

... in a Georgia Power rate case protesting the power company's plan to recoup certain **promotional costs** from **ratepayers**.

Contractors and **vendors** told EUN that they hope the PSC order will begin to rectify what they see...

15/3,K/42 (Item 19 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
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04498557 SUPPLIER NUMBER: 08124778 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Letters. (letter to the editor)

Watson, Scott; Markowitz, Mike; Weiss, Brian; Qwerty, Alfonso T.; Wasch, Kenneth A.

MacWEEK, v4, n5, p22(1)

Feb 6, 1990

DOCUMENT TYPE: letter to the editor ISSN: 0892-8118 LANGUAGE:

ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1130 LINE COUNT: 00087

... Red Ryder Enterprises had I known it would lead to a royalty based on a **percentage** of the "**retail sales price**" of each copy sold. After **contract** renewal negotiations, I understood that we had extended the license for another five years at...

15/3,K/43 (Item 20 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
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04156095 SUPPLIER NUMBER: 08231387 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Writing a grant for an electronic learning facility: a model.

Heise, George F.; Yueh, Norma N.

Computers in Libraries, v9, n11, p6(14)

Dec, 1989

ISSN: 1041-7915 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 5523 LINE COUNT: 00482

... board for teaching as described in the detailed budget.

Ramapo will secure the equipment. All **costs** reflect state **contract vendor** prices or educational **discounts**.

Item 16. This money is requested to purchase word processors, and prewriting, library research skills...

15/3,K/44 (Item 21 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2002 The Gale Group. All rts. reserv.

03138646 SUPPLIER NUMBER: 05162339 (USE FORMAT 7 OR 9 FOR FULL TEXT)

The 1986 newspaper brand leaders. (Special Report) (includes related articles on newspaper advertisers)

Pfaff, Fred

Marketing & Media Decisions, v22, p61(17)

June, 1987

ISSN: 0195-4296 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1428 LINE COUNT: 00114

... cost, high-CPM medium that they feel treats them as secondary customers, favoring regular local- **retail** advertisers with lower **rates**, sharper volume **discounts** and **guaranteed** positions. They're just as loathe to juggle a maze of contracts and rate rules...

15/3,K/45 (Item 22 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

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02841826 SUPPLIER NUMBER: 04101099 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Buick Motor Division adds Regal to cars on which 7.9 percent financing is available.

PR Newswire, NYPRDE4

Jan 17, 1986

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 184 LINE COUNT: 00015

TEXT:

...popular mid-size Regal to the cars on which it is offering 7.9 annual **percentage rate retail** financing on 48-month **contracts** through Feb. 22.

15/3,K/46 (Item 23 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

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02829695 SUPPLIER NUMBER: 04229479 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Investors' attention arrested by warrants. (debt warrants)

French, Martin

Euromoney, p81(5)

May, 1986

ISSN: 0014-2433 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 3731 LINE COUNT: 00281

... on an IBM issue," said Aldred. "But not losing the same dollar amount but bigger **percentage amount** on a **warrant**."

Much of the **retail** demand has lately been encouraged and directed

by tipsters such as Effekten-Spiegel in Germany...

15/3,K/47 (Item 24 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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02493172 SUPPLIER NUMBER: 03943964 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Newspapers have a surprise for agencies.
Kauman, Lionel
Marketing & Media Decisions, v20, p73(4)
Fall, 1985
ISSN: 0195-4296 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1235 LINE COUNT: 00099

... reports several of its smaller papers will be starting all
advertisers at the same open **rate**, with **retailers** earning **contract**
discounts when they reach 13-pages or more in volume.

The most widely discussed solution is...

15/3,K/48 (Item 25 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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02485543 SUPPLIER NUMBER: 04006452 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Luskin's computers can do everything but gift wrap.
Chain Store Age Executive with Shopping Center Age, v61, p166(4)
Nov, 1985
ISSN: 0193-1199 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1506 LINE COUNT: 00113

... are assigned to each store (for each unit sold, a replacement is
sent to the **store**); * **refunds**; * accident investigations; * **warranty**
information; * **chargebacks** to each manufacturer for such reasons as co-op
advertising and returns of defective merchandise...

15/3,K/49 (Item 1 from file: 160)
DIALOG(R)File 160:Gale Group PROMT(R)
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02347766
Changes in fee structures in group purchasing could reshape industry
Modern Healthcare November 10, 1989 p. 30
ISSN: 0160-7480

... purchasing organization vendor fees will continue, but suppliers do
not necessarily agree. To cover the **cost** of administration and **promotion**
of **contracts**, groups typically **charge vendors** 1-3% of sales
generated by the contract, but some reports state that some groups...

15/3,K/50 (Item 2 from file: 160)
DIALOG(R)File 160:Gale Group PROMT(R)
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02051293
PC/CNC COMMUNICATION TO ELIMINATE TAPES ACHIEVED IN LOW-COST SOFTWARE FROM
ICT
News Release September 28, 1988 p. 1

... a single program. COMPCOMM was developed, tested, perfected and put
into use at a Milwaukee **contract shop** to achieve time and **cost**
reductions and to permit simplified NC programming. Major benefits
include the ability to program controllers 'off...

15/3,K/51 (Item 3 from file: 160)
DIALOG(R)File 160:Gale Group PROMT(R)
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01526827

Incentives grow; AMC, Chevy join.
AUTOMOTIVE NEWS December 1, 1986 p. 1,53

... program is simply a response to the Ford Escort program, and does not break its **promise** to avoid annual- **percentage** - **rate** **retail** incentives. Chrysler recently launched a cash and cut-rate loan incentive program for its Aries...

15/3,K/52 (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2002 The Gale Group. All rts. reserv.

02010282 SUPPLIER NUMBER: 18842571 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Causal (not casual) dimensions. (Data Warehouse Architect) (Technology Tutorial) (Column)
Kimball, Ralph
DBMS, v9, n12, p16(2)
Nov, 1996
DOCUMENT TYPE: Column ISSN: 1041-5173 LANGUAGE: English
RECORD TYPE: Fulltext; Abstract
WORD COUNT: 1732 LINE COUNT: 00134

... build a good approximation of a causal dimension. This data masquerades under headings such as **Promotion** , **Store** Condition, Deal, **Contract** , **Rate** Card, or Reason. For instance, in a retail environment, a number of management decisions are...

15/3,K/53 (Item 2 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2002 The Gale Group. All rts. reserv.

01107579 SUPPLIER NUMBER: 00639549
Dealer-VAR Track Methodology.
Computer & Software News, v3, n32, p15
Aug. 12, 1985
ISSN: 0745-5291 LANGUAGE: ENGLISH RECORD TYPE: ABSTRACT

...ABSTRACT: shows the growth of the personal computer market in that time. A minimum of 200 **vendors** were **contracted** . There is an error **rate** of plus- **minus** 6.9 percent. Personal computer (PC) specialty stores will have an inventory worth \$148, 860...

15/3,K/54 (Item 3 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2002 The Gale Group. All rts. reserv.

01039930 SUPPLIER NUMBER: 00550264
Reprographics: Determining Your Phototypesetting Needs.
Bird-Packer, B.
Modern Office, v22, n11, p32-33
Dec., 1983
ISSN: 0047-7737 LANGUAGE: ENGLISH RECORD TYPE: ABSTRACT

...ABSTRACT: features such as speed, number of fonts, or ease of use, are most important. Fixed- **cost** **vendor** **contracts** with **discounts** for preparing the material are a better choice in some instances. Charts comparing general and...

15/3,K/55 (Item 1 from file: 636)

• DIALOG(R)File 636:Gale Group Newsletter DB(TM)
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04105399 Supplier Number: 53980891 (USE FORMAT 7 FOR FULLTEXT)
MARTIN DAWES: Dawes reduces Breathe Net costs by 50%.
M2 Presswire, pNA
Feb 26, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 317

... to be free of charge.

According to Martin Dawes Sales & Marketing Director Sean Gardner,
"The **reduction** in **cost** underlines our **commitment** to our **Internet**
strategy and demonstrates our commitment to the consumer to provide highly
competitive products which offer...

15/3,K/56 (Item 2 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2002 The Gale Group. All rts. reserv.

03785076 Supplier Number: 48202024 (USE FORMAT 7 FOR FULLTEXT)
MARKETING BY MEANS OF THE CONFIDENCE FACTOR
Health Care Strategic Management, v13, n1, pN/A
Jan 1, 1998
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 3523

... Guaranteeing results in business-to-business marketing is commonly,
though gingerly practiced. Disease management services **vendors** have begun
guaranteeing cost savings, utilization **reductions**, patient
satisfaction and a variety of clinical outcomes in order to compete. The
number of...

15/3,K/57 (Item 3 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2002 The Gale Group. All rts. reserv.

03698352 Supplier Number: 47979945 (USE FORMAT 7 FOR FULLTEXT)
NEV scores contract with water agency
The Energy Report, v25, n36, pN/A
Sept 15, 1997
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 196

... He called the deal simple, comprehensive and flexible, which allows
members to choose either a **guaranteed discount** from utility **retail**
rates or a share--the--savings discount arrangement, with a cap at
California utility retail costs...

15/3,K/58 (Item 4 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2002 The Gale Group. All rts. reserv.

03411536 Supplier Number: 47021807 (USE FORMAT 7 FOR FULLTEXT)
CARPHONE WAREHOUSE: Massive reductions at Carphone Warehouse
M2 Presswire, pN/A
Jan 8, 1997
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 511

... up to 72 hours after purchase, Carphone Warehouse will refund 110

. per cent of the difference .

Most **retailers** **charge** Customers extra for extended **warranty** .
However, at Carphone Warehouse should a phone fall with a warranty fault
within three years...

15/3,K/59 (Item 5 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2002 The Gale Group. All rts. reserv.

03064312 Supplier Number: 46264898 (USE FORMAT 7 FOR FULLTEXT)
PREMIER OUTLINES ITS NEW STRATEGIES
Hospital Materials Management, v20, n4, pN/A
April 1, 1996
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 544

... the group that commitment and size could lead to between 30% and
40% more in **cost reductions** from other **vendors** . **Commitment** seems to
be the only open question, because size clearly isn't. The big group...

15/3,K/60 (Item 6 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2002 The Gale Group. All rts. reserv.

03047388 Supplier Number: 46223139 (USE FORMAT 7 FOR FULLTEXT)
CALIFORNIA PUC SETS RESALE RATES
Communications Today, pN/A
March 14, 1996
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 535

... service from the companies' retail rates for service. The
commission ruled that even though residential **retail** rates are below
cost , a **discount** was **warranted** anyway due to the avoided **costs** and
in order to spur resale competition.

The commission also ruled that Pacific Bell and...

15/3,K/61 (Item 7 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
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02949837 Supplier Number: 46002566 (USE FORMAT 7 FOR FULLTEXT)
New York Lawmakers Prepare Utility Restructuring Legislation
Energy Daily, v23, n232, pN/A
Dec 12, 1995
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 515

... and independent power contracts are not subject to the rigors of a
competitive generation market.

" **Retail** competition **promises** even further **cost reductions** by
allowing customers to choose among a variety of electricity suppliers,
producing not only lower...

15/3,K/62 (Item 8 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
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02436707 Supplier Number: 44855512 (USE FORMAT 7 FOR FULLTEXT)
Legislative Actions Create Good News, Bad News Scenario for Managed Care
Medical Utilization Management, v22, n14, pN/A

' July 21, 1994
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 414

... Weld vetoed a budget measure July 11 that would have forbidden HMOs from negotiating exclusive, **discount - rate contracts** with large drug **store** chains. The Pharmacy Freedom of Choice bill, passed by the state legislature as part of...

15/3,K/63 (Item 9 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2002 The Gale Group. All rts. reserv.

02271265 Supplier Number: 44367826 (USE FORMAT 7 FOR FULLTEXT)
S&P Cuts Ratings For Public Service Electric & Gas
Energy Daily, v22, n12, pN/A
Jan 19, 1994
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 288

... PSE&G's relative competitive position."
Still, S&P added, "prospective revenue loss tied to **discounted retail power contracts** could exacerbate pressures to control **costs** to maintain adequate earnings levels."
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15/3,K/64 (Item 10 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
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01252183 Supplier Number: 41318409 (USE FORMAT 7 FOR FULLTEXT)
AUSTRALIA
International Reports, v18, n42, pN/A
May 4, 1990
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 599

... fundamental signals and instead try to jumpstart growth. RB
Governor Bernie Fraser said that further **reductions** in **retail interest rates** are **warranted** by the recent decline in cash rates, that were last cut by 1 1/4...

22/3,K/1 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07352841 Supplier Number: 57951540 (USE FORMAT 7 FOR FULLTEXT)
Governance Value Analysis and Marketing Strategy.
Ghosh, Mrinal; John, George
Journal of Marketing, p131
Dec, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Refereed; Trade
Word Count: 12208

... these products can perform the minimal task expected of them, and this capability is readily **measurable**. In contrast, the high-end positioning of Lincoln Electric emphasizes less verifiable attributes such as...

...operation and better quality. Lincoln transforms these benefits into a cost-reduction position in the **following** way: Instead of the simple equipment sales contract normally used in this market, Lincoln uses a complex capitation program called "**Guaranteed Cost Reduction**." (16) Its field engineers first **audit** a customer site and develop a target cost for welding operations. Lincoln then offers to...
...emerging in a variety of settings, ranging from management consulting firms to third-party logistics **vendors**. From a GVA standpoint, such contracts as more valuable to competitors positioned at the high...

22/3,K/2 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06406559 Supplier Number: 54861363 (USE FORMAT 7 FOR FULLTEXT)
DCR Assigns 'A-' Rating to Penelec Capital Trust's \$100 Million Issuance of TOPrS.
PR Newswire, p7404
June 11, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 522

... accounting for all unrecovered above-market NUG cost for future recovery. The settlement calls for **guaranteed rate reductions** for Penelec **ratepayers** of 3 percent in 1999, and establishes an average initial 4.404 cents per kilowatt- hour **shopping** credit to encourage competition. To the extent customers choose not to switch to alternative suppliers and continue to buy power from Penelec, resulting higher **retail** revenues and margins will benefit cash flow and credit protection **measures** assuming the company maintains its supply of energy **following** the sale of its generation assets.

Penelec, along with Metropolitan Edison Company and Jersey Central...

22/3,K/3 (Item 3 from file: 16)
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06288435 Supplier Number: 54449425 (USE FORMAT 7 FOR FULLTEXT)
IT Services: CTS Goes for Growth Through Partnership.
Computergram International, pNA
April 22, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 892

(USE FORMAT 7 FOR FULLTEXT)
TEXT:

...US but is hoping to increase European penetration on the back of a deal with **Computer Sciences Corporation**. The strategic agreement allows the operating entities of CSC throughout Europe to use...

...the live application and develop future enhancements in order to improve performance and reduce the **cost** of maintenance. **Cost reductions** are **promised** through the use of CTS's 7x24 operating schedule. It is thought that a further...

...a useful strategy for facilitating this," said Venkatesan. European revenue for year-end 1998 was **reported** as being \$10.48m, up from \$3.18m for the year ending 1997. Operating income...

...lifecycle. The company says it's able to assume end-to-end responsibility for the **analysis**, design, implementation and testing of systems. Alternatively, developers may work alongside in-house IT staff and share responsibility for the **analysis**, design, implementation and testing of new systems. CTS is also a strategic partner working on software development, testing and support projects for independent software **vendors** such as Geac, Manugistics and Pilot Software. CTS also maintains applications on behalf of a...

...India. Re-hosting and re-engineering services includes migration, conversion, and porting to migrate legacy **computing** environments to open systems-based platforms and client/server architectures. The work is carried out...

...costs normally associated with performing these services. Using these tools, CTS can perform source code **analysis**, redesign target databases and convert programming languages. If necessary, software engineers also redesign and convert...

...range of services to manage transition and ensure systems are compliant. EuroConsult is an inventory, **assessment** and impact **analysis** of applications affected, that leads to a detailed design customized to customer requirements and standards...

22/3,K/4 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06220734 Supplier Number: 54213689 (USE FORMAT 7 FOR FULLTEXT)
Energy Concepts Selects Silicon Energy to Strengthen Capabilities in Energy Data Collection, Analysis and Delivery.
PR Newswire, p8631
March 25, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 450

... identifying cost savings opportunities more easily and taking advantage of them sooner.

Silicon Energy combines **Internet** technologies with a scaleable, open architecture to support enterprise-wide energy management systems, while Energy...

...marketer, Energy Concepts partners with clients to develop a comprehensive energy strategy through an objective **evaluation** of the deregulating energy market, as well as **assessing** short and long term **cost reduction** opportunities including **contract** negotiations and **rate** and tariff **analysis**. Services that ENERSCAPE facilitates include delivery of real-time consumption and operating data, facility **monitoring** and alarming, and dynamic load management to avoid demand charges.

"Silicon Energy provides us a...

22/3,K/5 (Item 5 from file: 16)

" DIALOG(R)File 16:Gale Group PROMT(R)
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06164969 Supplier Number: 53989571 (USE FORMAT 7 FOR FULLTEXT)
Beiersdorf first in United States to market CoQ10 for wrinkle prevention.
GROSSMAN, ANDREA M.
Drug Store News, v21, n3, p19(1)
Feb 15, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 403

... improvement within 30 days of using Nivea Visage Q10 Wrinkle Control will receive a full **purchase - price refund**. Nivea will use this **guarantee**, as well as a number of marketing efforts, to get its message to consumers. Product sampling will target specific consumers, **followed** by TV spots in April and print ads in May. An FSI is planned for April, as are **counter** units and floorstands for the products, which will also be available in a sample sizes. CoQ10 will **retail** for \$11 for a 1.07-ounce jar; sample sizes will **retail** for \$1.99.

22/3,K/6 (Item 6 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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05892435 Supplier Number: 53088964 (USE FORMAT 7 FOR FULLTEXT)
DCR Upgrades PECO's Senior Debt to 'A-'.
PR Newswire, p3100
Oct 16, 1998
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1115

... settlement with the Pennsylvania Public Utility Commission (PaPUC) and major intervenors, PECO will provide guaranteed **rate** reductions of 8 percent in 1999 and 6 percent in 2000, and will have flexibility...

...as their alternative electricity supplier. Customers will be able to choose an alternative supplier as **retail** competition is phased-in, two-thirds in 1999 and 100 percent in 2000. The settlement established an initial average '**shopping** credit' of 4.46 cents per kilowatt hour, which varies by customer class. The credit...

...creating a competitive generation market and adding some uncertainty to PECO's future revenue levels. **Following** an initial period of customer choice, mandated customer switching will be implemented by the regulators
...

22/3,K/7 (Item 7 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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05887020 Supplier Number: 53077967 (USE FORMAT 7 FOR FULLTEXT)
S&P Afms Cardinal Health Rtgs; Allegiance on S&PWatch.
Business Wire, p1456
Oct 12, 1998
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 662

... will be a \$21-billion health care products and services company serving hospitals, health systems, **retail** drug **stores**, surgery centers, and other healthcare providers. The combined company has significant client overlap and expects...

...to exceed \$50 million within two years. The merger is subject to normal

governmental regulatory **review** . The transaction includes the issuance of approximately \$4.5 billion of Cardinal common stock, and...

...in Allegiance's long-term debt. Although the increase in debt will lower debt protection **measures** , Standard & Poor's believes that coverage numbers will still be strong. Pro forma pretax interest coverage **measures** nearly 7 times and funds from operations to total debt is 52%. **Ratings** on Cardinal Health reflect the company's strong business position **following** a series of successful acquisitions that have enhanced profitability and returns, and the maintenance of...

...a strategy of growth through acquisitions, which enables it to use its size to offer **discounts** , win large **contracts** , and leverage operating **costs** effectively. Cardinal's strategy is designed to offset ongoing pressure on its distribution gross margins...

22/3,K/8 (Item 8 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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05548643 Supplier Number: 48409663 (USE FORMAT 7 FOR FULLTEXT)
ARCO and PG&E Energy Services Form Alliance to Provide Services to ARCO Facilities.
Business Wire, p04071230
April 7, 1998
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 666

... opened the California electric market to competition on April 1.
Approximately 300 of ARCO's franchised **retail** gas station and am/pm convenience **store** locations are also initially eligible to participate in the program, which will offer a **guaranteed discount** to tariff **rates** (**cost** per kilowatt-hour). Through the agreement, franchisees can benefit from this offer by entering into...

22/3,K/9 (Item 9 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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05514655 Supplier Number: 48355900
Giant wins praise for effort to streamline.
Pressler, Margaret Webb
The Washington Post, pD1
March 14, 1998
Language: English Record Type: Abstract
Document Type: Newspaper; General Trade

ABSTRACT:
Giant Foods Inc., a supermarket chain based in Landover, MD, receives approval from investors and **analysts** as it unleashes its new business plans, involving cost-reduction and streamlining of operations. Company...
...one of its biggest expenses. Among Giant Food's strategies are development of a new **store** prototype, deceleration of its expansion north of Baltimore, MD, and the probable outsourcing of some functions. Giant will also implement **cost - reduction measures** without violating union **contracts** .

22/3,K/10 (Item 10 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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05345792 Supplier Number: 48132021 (USE FORMAT 7 FOR FULLTEXT)
Latest PCS Market Launches: Strike One Up For Each Digital Air Interface

. Communications Today, pN/A
Nov 19, 1997
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 512

... PCS operators of late, AT&T Wireless is offering for a limited time a special **promotion guaranteeing** certain **airtime rates** that will run until the year 2000. Under the "Anytime, Anywhere" offer, customers will be billed at their Cleveland home **airtime rate** in any AT&T Wireless or affiliated market in the United States. Minicell base stations...

...by L.M. Ericsson AB [ERICY]. AT&T Wireless is opening four new AT&T **Stores** within its Ohio PCS footprint.

Meanwhile, an operating joint venture between Omnipoint Corp. [OMPT] and...

22/3,K/11 (Item 11 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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04777960 Supplier Number: 47033167
Bright Field crash too late to affect liability rate slide.
Journal of Commerce and Commercial, pB5
Jan 13, 1997
Language: English Record Type: Abstract
Document Type: Magazine/Journal; Trade

ABSTRACT:

The International Group of Protection and Indemnity Clubs, a trade group which **collectively** buys reinsurance for shipowners, announced a 40% **contract cost reduction** for the 1997-98 policy year from a total of \$330 million to around \$200...

...Positive results recently in the marine insurance industry have led to downward pressure on insurance **rates**. The reduction is to go in effect on Feb 20, 1997. The reduction was announced on the same weekend that the ship Bright Field slammed into a **shopping** plaza on the Mississippi River in New Orleans, LA. ...

22/3,K/12 (Item 12 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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04703178 Supplier Number: 46922765 (USE FORMAT 7 FOR FULLTEXT)
Spruce Up Any Room With New Stain-Resistant Flat Paint
PR Newswire, p1126NYFNSY35
Nov 26, 1996
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 627

... for 20 years from the date of purchase, bring your receipt to the nearest Sears **store** in the U.S., and Sears will replace it with a **comparable** priced paint, free of charge. Or, if you prefer, **refund** the **purchase price**. (The **warranty** does not include labor or **cost** of labor for the application of any paint.)

SOURCE Sears, Roebuck and Co.

-0-

11...

22/3,K/13 (Item 13 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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04565681 Supplier Number: 46710768 (USE FORMAT 7 FOR FULLTEXT)

The Vegas Way

Convenience Store News, pS17

Sept 16, 1996

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 933

... glamour, casinos are essentially a business, really not all that different from operating a convenience **store** (well, at least if you don't **count** the exploding volcanoes, white tigers and showgirls). Instead of taking profit off the sales of food and soft drinks, casinos earn money by offering games of chance which **guarantee** a certain **percentage** of the **amount** of money wagered will eventually be retained by the establishment, or in Vegas terms, the...

22/3,K/14 (Item 14 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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04504310 Supplier Number: 46615516

Keane Inc. - Company Report

Investext, p1-9

August 8, 1996

Language: English Record Type: Abstract

Document Type: Magazine/Journal; Trade

ABSTRACT:

JANNEY MONTGOMERY SCOTT, INC. **report** by Sutherland, W., et al In July 1995, Keane was selected as one of nine prime **vendors** for a two-year national contract to provide supplemental staffing to IBM. The good news was that the prime **vendors** have the opportunity to compete for \$400-600 million in additional revenue previously split with over 1,000 **vendors**. However, Keane and the other **vendors** had to accept volume discounts in the range of 15%. At the time of contract...

...IBM was approximately \$55 million; about 80% of which was immediately subject to a 15% **rate reduction**. This **contract** change was the primary reason for the flattish **comparisons** in 2H:95 and, to a lesser extent, 1H:96. Tables in **report**: Stock Price, Earnings Data And **Rating** 1995-97; Quarterly Income Statement **Analysis** 1995-97; Balance Sheet **Analysis** 1993-96; **Comparable** Valuation By Company 1995-97 The INVESTEXT database offers the full text of this **report** online (RN=1775896). To order printed copies, CALL (800)662-7878, (212)484-4700 US...

22/3,K/15 (Item 15 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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04501487 Supplier Number: 46611196 (USE FORMAT 7 FOR FULLTEXT)

Graphics Accelerator Leader ATI Technologies Joins the ASCII Group

PR Newswire, p0806CLTU040

August 6, 1996

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 421

... higher margins now available on ATI products."

ASCII's member resellers, who consist of VARs, **retail storefront** operations and systems integrators, have access to cost savings programs such as distributor volume purchasing agreements, reduced credit card processing **rates**, extended **computer warranties** and other **discount** service-oriented programs.

Corporate Profile

ATI Technologies Inc. designs, manufactures and markets innovative and

award...

22/3,K/16 (Item 16 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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04460249 Supplier Number: 46547446 (USE FORMAT 7 FOR FULLTEXT)
DCR RATES HEILIG-MEYERS COMPANY SENIOR UNSECURED DEBT SECURITIES SHELF
'BBB-'
PR Newswire, p715NYM085
July 15, 1996
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 451

... households. Approximately 80 percent of all merchandise is sold on installment credit under 18-month **contracts**, with the average annual **percentage rate** at about 21 percent. Through its highly profitable credit program, Heilig-Meyers has instilled excellent...

...total sales generated through repeat business from existing customers. Credit operations are administered at the **store** level, with **store** managers' compensation based on furniture sales and profit growth and **collectability** on installment loans.

Another major component of Heilig-Meyers' business strategy is growth via acquisitions...

22/3,K/17 (Item 17 from file: 16)
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04371604 Supplier Number: 46411390 (USE FORMAT 7 FOR FULLTEXT)
SERVICE STANDARDS WANTED
Washington Telecom News, v4, n21, pN/A
May 27, 1996
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 357

... that "assure that service resale is a commercially viable option by adopting rules that strictly **enforce** the requirement that wholesale **rates** be **computed** by **subtracting** marketing, billing, **collection** and other avoided costs from each specific **retail rate** of the ILEC," AT&T Corp. said. "In particular, the commission's rules should preclude...

...or other such offsets.' The commission may also wish to consider using a model to **determine** 'avoided costs' for purposes analogous to those for which the Hatfield [Associates] model can be used in **determining** network elements," it said. AT&T further asked the FCC to adopt rules "that prevent ...

22/3,K/18 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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10963620 SUPPLIER NUMBER: 54413463 (USE FORMAT 7 OR 9 FOR FULL TEXT)
NOL sells APL stacktrain business; Orris to head operations.
Logistics Management Distribution Report, 38, 4, 22(1)
April 30, 1999
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 448 LINE COUNT: 00038

... operate as an "affiliate" of Apollo.

The unusual agreement allows APL to retain a significant **measure** of control over LTS's operations. APL and the new company will sign a 20...

...s existing cost structure and service levels. APL and LTS also will jointly negotiate new **contracts** with railroads and share any **cost reductions** that result from renegotiating current contracts. Orris says LTS will not immediately seek to renegotiate all of its pricing arrangements with railroads, other **vendors**, and customers. "We will renegotiate contracts case by case. Many of our contracts are on a very long-term basis," he **reports**, "and there will be no change in those for some time."

Otherwise, customers should not...

22/3,K/19 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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10596827 SUPPLIER NUMBER: 53184984 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Calif., Mass. Votes Boost Deregulation.
Bond Buyer, 326, 30515, NA
Nov 5, 1998
ISSN: 0732-0469 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 453 LINE COUNT: 00040

TEXT:

...Pacific Gas & Electric, Southern California Edison, and San Diego Gas & Electric - to levy a special **rate** - reduction fee to recover stranded investments. Proposition 9 challenged the state's decision to allow...

...to pick up stranded costs. A Massachusetts law went into effect last March and virtually **guaranteed** a 15% **reduction** in electric **rates** to most of the state's residents. For many observers and participants in the electric...

...issue since it passed. And while municipal utilities were not directly affected by the ballot **measure**, **analysts** said the vote is a signal to prepare for competition. "The municipals will still have to get their governing boards' approval for how the electric **rates** are set," said Dan Aschenbach, senior vice president at Moody's Investors Service. "If you...

...That has not happened in many communities yet, because they have not all agreed to **retail** choice." Overall, the prospects look good for the commonwealth's municipal electric utilities such as...

...associated with that," Shapiro said. Copyright c 1998 American Banker, Inc. All Rights Reserved. [http:// www .bondbuyer.com](http://www.bondbuyer.com)

22/3,K/20 (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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10575704 SUPPLIER NUMBER: 21239095 (USE FORMAT 7 OR 9 FOR FULL TEXT)
An empirical investigation of information technology sourcing practices: lessons from experience.
Lacity, Mary C.; Willcocks, Leslie P.
MIS Quarterly, v22, n3, p363(46)
Sept, 1998
ISSN: 0276-7783 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 16309 LINE COUNT: 01361

... studied if participants clearly defined their requirements. This ensured they were paying market prices, motivated **vendor** performance (perhaps with a threat to switch suppliers when the contract expired), allowed organizations to...

...that in principle will achieve success through other means. Such practices will need to be **monitored** and studied before **assessing** their

viability. These practices include flexible pricing, competitive bidding beyond the baseline contract, beginning long...

22/3,K/21 (Item 4 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
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09367672 SUPPLIER NUMBER: 19218888 (USE FORMAT 7 OR 9 FOR FULL TEXT)

A conversation with Donald F. Hastings of the Lincoln Electric Company. (Interview)

Hodgetts, Richard M.

Organizational Dynamics, v25, n3, p68(7)

Wntr, 1997

DOCUMENT TYPE: Interview ISSN: 0090-2616 LANGUAGE: English

RECORD TYPE: Fulltext; Abstract

WORD COUNT: 3514 LINE COUNT: 00260

... fabrication. Then we come back with a proposal that we call a "guaranteed cost reduction **analysis**" (GCR). And on the basis of the GCR, we say "we can save your firm X dollars if you **follow** our **recommendations**". All we ask is that the company buy our products at standard prices." And many...

22/3,K/22 (Item 5 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
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09333580 SUPPLIER NUMBER: 19183446 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Olympic Announces Modified Offering and Additional Disclosure

PR Newswire, p306MNTH023

March 6, 1997

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 930 LINE COUNT: 00079

... named plaintiffs' new car loan had been originated by a dealer at an annual percentage **rate** that was 0.1% above the 18.0% maximum allowed by Texas law and assigned...

...vehicle from the named defendant dealer within the preceding four year period pursuant to a **retail** installment **contract** with an annual **percentage rate** in excess of 18.0% and (ii) all persons who purchased a new motor vehicle...

...dealer within the state of Texas within the preceding four year period pursuant to a **retail** installment **contract** with an annual **percentage rate** in excess of 18.0% and which contract was assigned to the Company. The Company has **reviewed** the allegations contained in this lawsuit and does not believe that this litigation will have...

22/3,K/23 (Item 6 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
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09074346 SUPPLIER NUMBER: 18829664 (USE FORMAT 7 OR 9 FOR FULL TEXT)

SHERIDAN HEALTHCARE ANNOUNCES THIRD QUARTER EARNINGS OF \$0.11 PER SHARE.

Business Wire, p11041297

Nov 4, 1996

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1159 LINE COUNT: 00113

... income from these operations increased to \$4.3 million in the third quarter of 1996 **compared** with operating income of \$1.7 million in the prior year period. The increases in...

...of a 43-physician group in March 1996, an increase in case volume for

same- **store** hospital-based **contracts** , and certain **cost reductions** .
Of the 65% increase in hospital-based net revenue, 35% was due to internal growth...

22/3,K/24 (Item 7 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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09071707 SUPPLIER NUMBER: 18811360 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Survey says satisfaction with PBMs has declined. (pharmacy benefits managers)
Chain Drug Review, v18, n17, pRX21(1)
Sep 23, 1996
ISSN: 0164-9914 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1088 LINE COUNT: 00142

... Diversified was developed from responses of 15 of its large employer customers. Based on a **comparison** of the average **rating** for all **vendors** , the company - which covered 28 million members last year and processed 160 million claims - had the highest **ranking** in seven areas: overall service and performance, customer services, management **reports** , formulary management, **amount** of **rebates** , delivering **promised** services and delivering promised savings.

Its lowest rankings came in drug cost, claims processing and...

22/3,K/25 (Item 8 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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08516903 SUPPLIER NUMBER: 18079347 (USE FORMAT 7 OR 9 FOR FULL TEXT)
WHY PAY MORE? STUDY SHOWS DRAMATIC SAVINGS WITH INTERNET-BASED SECURE 'VIRTUAL' PRIVATE NETWORKS
PR Newswire, p311SJM014
March 11, 1996
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1001 LINE COUNT: 00105

... Relationships"

- Utilization of Internet-based Services (e.g. Internet-based backup/restore)

To conduct the **analysis** , U.S. **Computer** obtained **rates** from multiple **Internet** Service Providers, Frame Relay **vendors** , and leased-line providers and consulted with **contract** managers to **determine** typical **discount rates** . These **rates** were used to **calculate** the 4-year cost-of-ownership for the various scenarios.

Availability

An executive summary of...

22/3,K/26 (Item 9 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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07982753 SUPPLIER NUMBER: 17229678 (USE FORMAT 7 OR 9 FOR FULL TEXT)
GEORGIA ALCOHOL DEALERS ASSOCIATION USES ARRAY OF NATIONAL DATA CORPORATION'S PAYMENT SERVICES
PR Newswire, p712AT005
July 12, 1995
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 238 LINE COUNT: 00027

... to the 525 independent members of the association.

"The arrangement offers our members two-year **guaranteed** group **discount** transaction **rates** by pooling the resource volume of more than 500 package liquor **stores** throughout Georgia," said Stony McGill, the association's membership services director. "National Data's proposal...

22/3,K/27 (Item 10 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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07895471 SUPPLIER NUMBER: 16938335 (USE FORMAT 7 OR 9 FOR FULL TEXT)
How companies boost profits with ECR. (efficient customer response) (includes sidebar) (Special Report: Trade Marketing)
Adams, Doug
Food & Beverage Marketing, v14, n5, p22(2)
May, 1995
ISSN: 0731-3799 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1937 LINE COUNT: 00165

... knowledge-based decision-making.

The next major challenge is developing custom market definitions encompassing the **retailers** ' full competitive universe, not just an artificially defined market, such as the Dallas/Fort Worth metro area. Custom market definitions support truly actionable category **assessment** work as well as key tactical decision making concerning **promotional** and **cost reduction** activities.

Another challenge is **understanding** the consumer demographics within each retailer's trading area in order to:

* define the retailer...

22/3,K/28 (Item 11 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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07574792 SUPPLIER NUMBER: 16358518 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Pricing a capitated laboratory contract: 7 steps to the poor farm?
Elevitch, Franklin R.
Medical Laboratory Observer, v26, n10, p38(6)
Oct, 1994
ISSN: 0580-7247 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 2669 LINE COUNT: 00348

... coexisting fee-for-service and non-capitated (reduction from charges, global fee) contractual work. Concurrent **analyses** of laboratory utilization and costs are **compared** with pre-contractual projections so that physician ordering patterns and operating costs can be adjusted...

22/3,K/29 (Item 12 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

06804112 SUPPLIER NUMBER: 14793225 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Satisfaction guaranteed. (translating customer satisfaction to financial gains) (includes related article) (On Marketing)
Hart, Christopher W.L.
Small Business Reports, v18, n11, p19(5)
Nov, 1993
ISSN: 0164-5382 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 1449 LINE COUNT: 00118

... customers to understand and employees to explain.

* Make it effortless for customers to complain--and **collect** .
Customer satisfaction will indeed prove illusive if customers are forced to make their way through...

...temporary-help company, offers dissatisfied customers an immediate credit. Tweeter, etc., a small consumer electronics **retailer** , recently made headlines with its offer to write customers a **check** for the difference between its price and that offered by bigger chains--even when the...

...was announced a month after the purchase and the customer was unaware of the price **difference** .

PAYOUT COSTS

Of course, implementing a **guarantee** raises two financial issues: the **cost** of payouts and the cost

22/3,K/30 (Item 13 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
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06420524 SUPPLIER NUMBER: 13137095 (USE FORMAT 7 OR 9 FOR FULL TEXT)
SERVICE MERCHANDISE COMPANY, INC. REPORTS FIRST QUARTER RESULTS
PR Newswire, p0412CH007
April 12, 1993
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1036 LINE COUNT: 00096

... lenders for an amendment to the existing Credit Agreement. The amendment will include a considerable **reduction** in the **contractual** interest **rate** on both the \$475 million Revolving Credit Facility and \$157 million Term Loan, creation of...

...of capital expenditure capability. The Company plans on utilizing the expanded capital expenditures for new **store** openings.

Additionally, the Company recently announced a promotional arrangement with Bill Cosby in which Mr...

22/3,K/31 (Item 14 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
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06370814 SUPPLIER NUMBER: 13315279 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Being savvy about mail order can save your company cash. (includes related articles on what questions to ask when shopping by mail, Federal Trade Commission rules on mail order)
Ubois, Jeff
MacWEEK, v7, n2, p22(2)
Jan 11, 1993
ISSN: 0892-8118 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 1593 LINE COUNT: 00120

...ABSTRACT: find that mail-order outlets offer software and peripherals at prices and with support service **matching** or surpassing that of local **stores** . Reputable mail-order houses offer money-back guarantees, fast and convenient delivery and reliable technical support while offering products at large **discounts** . **Guaranteed** availability can be a major **cost** savings for many firms, especially those located far from metropolitan areas. Market researchers say that...

...such as damage during shipping and the need to physically return an item to the **vendor** or manufacturer if it fails. Hardware return policies tend to be less flexible because a return costs the mail-order firm more. Details to **check** include availability, hidden shipping charges, price, warranty, return policy and the availability of tool kits...

22/3,K/32 (Item 15 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
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06143022 SUPPLIER NUMBER: 12643112 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Real estate markets since 1980: what role have tax changes played?
(National Tax Association Symposium: Taxes and Spending in the Age of Deficits)
Follain, James R.; Hendershott, Patric H.; Ling, David C.

" National Tax Journal, 45, n3, 253-266
Sept, 1992
CODEN: NLJOD6 ISSN: 0028-0283 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 6918 LINE COUNT: 00535

... 1986 act had "overshot" the theory--tax depreciation had been lengthened more and the tax **rate** raised higher than the cut in the inflation **rate warranted**. Thus, a small **reduction** in the capital gains tax **rate** would not be inconsistent with the theory. (2) This is in the spirit of Hendershott (1987), who, in his attempt to **assess** whether or not events between 1981 and 1985 were consistent with the 1981 Tax Act, simulated both the tax change and a three percentage point decline in the inflation **rate**, recognizing that the latter was potentially as important a disturbance as the tax law change...
...until discards and absorption depleted the excess supply. Absorption, of course, would depend on the **rate** of economic growth in the local market. (5) The tax saving depends on the tax depreciation schedule, the after-tax discount **rate**, and the tax **rate** at which the deductions are taxed. The decrease in the tax saving in 1980-81 is due to a sharp increase in the discount **rate**. (6) The derivation of the user cost of capital is based upon the concepts and...

...series relies upon an expected inflation series generated by a distributed lag of past inflation **rates**. The series also assumes a tax **rate** for investors equal to 50 percent for the period prior to ERTA, 45 percent for the period 1982 to 1986, and a 36 percent **rate** since the passage of TRA. The specific rental user cost series plotted here is being ...

...described more fully in Hendershott and Kane (1992a). (11) While office markets represent the best **measured** and probably the most dramatic example of overbuilding in the 1980s, they are hardly the only one. The industrial vacancy **rate** moved similarly, rising from 3.5 percent in 1980 to over 5.5 percent in...

...level for the rest of the decade. While harder to document, the hotel/motel and **shopping**-center markets showed major weakness as well. (12) TRA also limited the deductibility of mortgage...

...liabilities are the only personal nonhousing deductions that remain. (14) The constancy of the marginal **rate** in the figure (**compare** 1979-80 with 1988-89) in the face of sharp cuts in marginal income tax **rates** reflects the substantial decline in homeownership of younger, lower income households. This decline is discussed...

...Feenberg (1990) emphasize the impact of this change on the composition of household debt. (16) **Calculation** of 1985 and 1989 federal income tax liabilities is accomplished for each household by applying...

...income tax liabilities are present. Ling and McGill (1992) provide a detailed discussion of the **calculations** and the enhancement of the AHS data base with supplemental information from the Internal Revenue... Economics Association (Fall, 1991) contains numerous papers that address this topic. (20) For a general **analysis** of many factors affecting real house prices, see Peek and Wilcox (1992). (21) If accelerated depreciation were taken, all depreciation would be recaptured at ordinary income tax **rates**; if straight-line depreciation were taken, it would be effectively recaptured at the capital gains tax **rate**. For residential, the excess of accelerated over straight-line was recaptured at ordinary **rates**, and the straight-line was recaptured at the capital gains tax **rate**.

REFERENCES

Follain, James R., Patric H. Hendershott, and David C. Ling,
"Understanding the Real Estate..."

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06117489 SUPPLIER NUMBER: 12569100 (USE FORMAT 7 OR 9 FOR FULL TEXT)
VISA LEADS THE COMPETITION WITH 58 PERCENT OF SUPERMARKET BANKCARD SALES
VOLUME
PR Newswire, 0917A0620
Sept 17, 1992
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 548 LINE COUNT: 00046

... said.

Mr. Khachadourian also said the benefits of accepting Visa explain why more and more **stores** are now offering this payment option. He explained that, aside from greater customer service, acceptance of Visa provides significant **cost** benefits in the form of **guaranteed** payment, **reduction** in the **cost** of handling **checks** and cash, and saving time at **checkout**. He also noted that, on average, credit card purchases are 9 percent higher than **check** transactions.

Visa, with more than 10 million acceptance locations and 286 million cards issued, including...

22/3,K/34 (Item 17 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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05135799 SUPPLIER NUMBER: 10588307 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Finding first-rate software. (part 1)
Chellis, Dale A.
Transportation & Distribution, v32, n3, p58(2)
March, 1991
ISSN: 0895-8548 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 824 LINE COUNT: 00065

... warrant that the system mill contain the functions and features outlined as requirements.

If a **vendor** will not or cannot comply with these requirements, they should explain any variations in writing. Other **vendor** selection criteria include stability, reference **checks**, pricing, estimated implementation **costs**, **contracts**, and **discounts**.

The team should narrow potential vendors down to three as soon as practical. Trying to...

22/3,K/35 (Item 18 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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04520347 SUPPLIER NUMBER: 08551115 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Learning to live with architects. (column)
Olivieri, Joseph B.
Air Conditioning, Heating & Refrigeration News, v179, n7, p76(2)
Feb 12, 1990
DOCUMENT TYPE: column ISSN: 0002-2276 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
WORD COUNT: 1633 LINE COUNT: 00116

... worked on a version of the percent fee.

For a full service of plans, specifications, **checking shop** drawings, and field observations, we charged the architect 75% times his **percentage** times the **contract cost** of the work we designed.

Why 75%? Because the architect was the prime professional and...

22/3,K/36 (Item 19 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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03464424 SUPPLIER NUMBER: 06188088 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Boston electronics superstores wage war. (Highland Superstores, Lechmere, Fretter)
Chain Store Age - General Merchandise Trends, v64, n1, p35(2)
Jan, 1988
ISSN: 0885-050X LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 893 LINE COUNT: 00070

... Boston, ' vows Mondry, citing the appeal of the area's strong economy.

To compete, a **store** will have to be willing to **match** competitors' prices. If a consumer wants to shuttle back and forth between **stores**, he can work down the advertised prices playing one low price guarantee against another. Both...

...the exact same words, promise that "It's free if we don't beat your **best price**."

Lechmere **promises** only to **refund** the difference in price if you find the identical model for less within 30 days...

22/3,K/37 (Item 20 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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02981834 SUPPLIER NUMBER: 04570618 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The scanning horizons. (Point-Counterpoint-Poll)
Phillips, Graham; Tessier, Alain J.
Marketing & Media Decisions, v21, p120(2)
Nov, 1986
ISSN: 0195-4296 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1228 LINE COUNT: 00097

... trade level, we need to accelerate the scanning of coupons and develop the new in- **store computer** coupon dispensing machines. These **promise** to cut the **cost** of coupon **promotion**, once more allowing manufacturers and **retailers** to become more efficient without losing effectiveness. The result: more funds to build franchises for...

22/3,K/38 (Item 21 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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02173756 SUPPLIER NUMBER: 03376343 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Take the cash discount. (The Professional Buyer)
Institutional Distribution, v20, p54(2)
Aug, 1984
ISSN: 0020-3572 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1113 LINE COUNT: 00084

... industry as a normal part of distributor operations. Most of the larger chain accounts that **audit** distributor books to **determine** the "**cost**" of **cost** plus **contracts**, view the cash **discount** as part of the distributor's doing business and make no effort to "share" in it as they generally do with promotional deals and other "pass along" arrangements between **vendors** and distributors.

Of course, not all suppliers offer cash discounts. And 2 percent 10 days...

22/3,K/39 (Item 1 from file: 160)
DIALOG(R)File 160:Gale Group PROMT(R)
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02188613
PAR TECHNOLOGY REPORTS FIRST QUARTER 1989 RESULTS
PR Newswire April 27, 1989 p. 1

Par Technology Corporation (NYSE: PTC) **reported** earnings per share of \$.04 **compared** with \$.02 for the same period last year. Revenues for the first quarter of 1989...

... 17.6 million a year ago. Net income for the current period totaled \$334 thousand **compared** with \$146 thousand last year. The commercial business segment revenues were 30 percent greater in the first quarter of 1989 **compared** to the same period in 1988. This increase was attributed to the effect this year...

... shipments from the acquired Norand Point of Sale products for the fast food and convenience **store** industries and from the service revenues associated with the acquired business. Revenue mix was less...

... to-year decline of 9 percent during the first quarter. This was caused principally by **reductions** in direct labor **charges** to **contracts**. The government business is on plan and still expected to show growth for the year 1989 **compared** to 1988. ...

22/3,K/40 (Item 2 from file: 160)
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02185422

Austin Frost Bros store prepares for liquidation
Austin American-Statesman (TX) April 22, 1989 p. A1,A17
ISSN: 0199-8560

... TX) was order recently by a bankruptcy court to liquidate its merchandise at its 4 **store** locations, including one in Austin, TX, which will be closed on 4/23/89 to...

... merchandise was approved on 4/17/89 by the bankruptcy judge. The last day the **stores** will accept a Frost Bros **charge** card, gift certificates or **honor** merchandise **refund** slips is 4/22/89. During the sale, MasterCard, Visa credit cards, cash and **checks** will be accepted. Over \$1 mil in merchandise at the company's San Antonio distribution center will be brought to the Frost Bros **store** in Austin at the Norcross **Mall** for liquidation. Most of the new merchandise will be furs and other goods bought by **vendors** who previously supplied the company. Frost, which filed for bankruptcy reorganization in 4/88, had employed over 400 workers at its San Antonio, Houston and Austin **stores**.

22/3,K/41 (Item 3 from file: 160)
DIALOG(R)File 160:Gale Group PROMT(R)
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01446377

Founding president helped turn embattled ComputerLand around.
ARIZONA REPUBLIC (PHOENIX, AZ) July 7, 1986 p. SecC,11

ComputerLand chief executive officer and chairman E Faber has restored profits and reorganized the company in the midst of a **computer** slump. Faber reduced corporate staff and established 1 company head, himself, and established VPs for...

... with the other 34 given the opportunity to open a private practice, beginning with a **ComputerLand** **contract**. Further **cost** **reductions** included: The sale of 3 corporate jets and 2 buildings; consolidation of headquarters into 1 facility in Hayward; creation of a super franchisee in Canada where competitor **Computer** Innovations bought 66 individual **stores** from **ComputerLand** franchisees, then signed a contract to add its own 36 **Computer** Innovations **stores** to the franchise; operating firms outside the US were established to operate business without seeking...

... Technology being bought, another W Millard-begun business that made private label Sysdyne products for **ComputerLand**; and **ComputerLand** was removed from Micro/Vest by discussing it with Micro/Vest attorneys. The royalties were...

... reduced from 8% plus 1% for advertising to 7% with a limit depending on the **store**'s stage of growth, in addition to the firm absorbing the freight costs. ...

22/3,K/42 (Item 4 from file: 160)
DIALOG(R)File 160:Gale Group PROMT(R)
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00927399

US farmers left 82mil acres of cropland idle in 1983, causing suppliers and other agriculture-related industries to suffer.
Nation's Business July, 1983 p. 40-422

... of Agriculture secretary R Block would give farmers feed grain, wheat, rice and cotton from **stored** surpluses so that they would grow no more and add to the world grain glut, low commodity prices, high interest **rates** and rising production costs. Farmers set aside land equal to the size of Iowa, Illinois...

... percent. Cotton-ginning and rice-drying farms' services could drop 25 percent. The ERS finally **reported** that PIK could affect 2-3 percent of employment in agriculture-related industries. Six weeks...

... in 1st-qtr 1983, sales of farm tractors of all types dropped 16.5 percent **compared** with the same period in 1982. Many suppliers criticized PIK because it was hurriedly done...

...20 billion, which would equal loans given, cost of grain brought to meet all PIK **contracts**, and the **cost** of moving grain, **minus** the savings in storage costs. Related article discusses Block's long-range goals for US...

22/3,K/43 (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
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01433243 SUPPLIER NUMBER: 10641740 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Boutiques: the new fashion in mail order. (Marketplace)
Malloy, Mark
PC Sources, v2, n5, p141(2)
May, 1991
ISSN: 1052-6579 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 1571 LINE COUNT: 00126

... printers. CAD & Graphics of San Francisco is such a company. Its inventory of mice, scanners, **monitors**, plotters, digitizers, and associated software supports **computer**-automated design and graphics applications. Along with very competitive pricing (the company features a **best - price guarantee**) it offers **discounts** on multiple purchases to encourage one-stop **shopping**.

An even tighter product focus is provided by Envisions Solutions Technology of Burlingame, California. The...

22/3,K/44 (Item 1 from file: 636)
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04574016 Supplier Number: 59458144 (USE FORMAT 7 FOR FULLTEXT)
PG&E Energy Services signs deal with ARCO.
Current Competition, v9, n14, p4
April 13, 1998

* " Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 142

... terminals, 16 pipeline pump stations, and oil and gas production facilities in California.

About 300 **retail** gas stations and convenience **stores** are in areas eligible for competitive electric service, and they will receive a **guaranteed discount** to tariff electricity **rates**. ARGO has about 350 gas stations in California. ARGO stations operated as franchises can enter ...

22/3,K/45 (Item 2 from file: 636)
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04386948 Supplier Number: 55235643 (USE FORMAT 7 FOR FULLTEXT)

Study Evaluates Potential of Hydrocarbon Retrofits.

Ozone Depletion Network Online Today, pNA

July 22, 1999

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 290

... said the study will be of particular interest to low-volume ozone-depleting substance-consuming **countries** (LVCs). These are **countries** that have committed to reducing and eliminating CFCs under the Montreal protocol, yet lack the extensive resources of larger **countries** to meet the 1999 freeze in CFC consumption and subsequent **reduction commitments**. The **report costs** \$100, and can be ordered from UNEP DTIE's **website**, [http:// www .unep.ie/org/ozonaction.html](http://www.unep.ie/org/ozonaction.html). For more information, contact UNEP DTIE, phone 33-1-44...

22/3,K/46 (Item 3 from file: 636)
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04015430 Supplier Number: 53217353 (USE FORMAT 7 FOR FULLTEXT)

-U.S. FTC: "Operation Missed Giving" targets fraudulent charitable fundraising.

M2 Presswire, pNA

Nov 13, 1998

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 2235

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...frustrated by deceptive telephone fundraising schemes. In an effort to educate consumers on how to **detect** such schemes, the Federal Trade Commission, 40 states, and the American Association of Retired Persons...

...are solicited in the name of a fallen officer. According to the FTC, consumers should **check** out claims like these to make sure they are not false. Claims that the caller...

...s complaint, NACS works with more than 70 fundraising companies as its agents throughout the **country** to solicit for their nonprofit clients. NACS' solicitors have called consumers claiming to be a law enforcement officer or fire fighter -- in many instances from the city or **county** where the consumer resides. The complaint also alleges that NACS' solicitors ...s name, NACS agrees to pay the nonprofit either a weekly flat fee, or a **percentage** of the **amount** donated. The nonprofit **contract** typically authorizes the defendants to open and control a bank account in the nonprofit's...

...other printed materials, the agency charged. The complaint alleges that NACS does not adequately screen, **monitor** or **review** the solicitation practices of its subcontractors. The complaint also charges that NACS' telefundraisers solicit small...

...according to the complaint, none of these representations is true. The complaint also names the **following** as defendants: U.S. Marketing, Inc. (USM), a predecessor corporation to NACS; Mitchell D. Gold...

...of Police Associations (IUPA). Typically, the company solicits consumers or small businesses -- on numerous occasions, **identifying** themselves as local law enforcement officers or fire fighters -- and misrepresent to prospective donors that...

...mission, how your donation will be used, and proof that your contribution is tax-deductible. -- **Watch** out for similar sounding names. Some phony nonprofits use names that closely resemble those of...

...give on the spot, and be wary of nonprofits offering to send a courier to **collect** your donation immediately. -- Give generously -- but on your own terms. Make an annual giving plan and stick to it. **Identify** the causes you want to support and then do your homework by **checking** out the charities that support these causes. Also available from the FTC are a series fundraiser is available. Copies of these publications are available from the FTC's **Web site** at: [http:// www .ftc.gov](http://www.ftc.gov) and from the FTC's Consumer Response Center, located at the address below...

...at 202-326-2710. FTC news releases and other materials also are available on the **Internet** at the FTC's **World Wide Web site** at: [www .ftc.gov](http://www.ftc.gov) CONTACT: Howard Shapiro/Victoria Streitfeld, Office of Public Affairs Tel: +1 202-326...

22/3,K/47 (Item 4 from file: 636)
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03974817 Supplier Number: 53009865 (USE FORMAT 7 FOR FULLTEXT)

NEWS BRIEFS.

Managed Medicare & Medicaid, v4, n28, pNA
August 3, 1998
Language: English Record Type: Fulltext
Document Type: Newsletter; Professional Trade
Word Count: 687

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...merger talks again, this time with Aetna Inc. and others, several sources say. Coventry, which **counts** 98,000 Medicaid lives and 65,000 Medicare members, has been talking to Aetna, United...

...deal, several industry insiders say, but appears to have moved closer to Aetna recently. Coventry **reported** a second-quarter net loss of \$27.8 million, in part as a result of...

...a preferred-provider organization under the new Medicare+Choice program have been sitting down to **identify** specific areas where quality **reporting** requirements can be modified to help PPOs better **report** data. Some organizations, namely Blue Cross and Blue Shield plans, argue that PPOs are unable...

...informing seniors about their new health plan options, the agency has decided to use a **comparison** format similar to what the feds use for federal employees, says HCFA Deputy Administrator Mike Hash. Medicare+Choice applications are available on HCFA's **Web site** . Plus: To help organizations explore their options under the Balanced Budget Act, HCFA will hold...

...Account insurers are required to submit applications by Aug. 15.

Applications are available at [http:// www .hcfa.gov/Medicare/apps.htm](http://www.hcfa.gov/Medicare/apps.htm). Call HCFA at (202) 690-6145. Researchers in California have...

...formulary designed for commercial health plan members, researchers from the University of California sought to **evaluate** the effectiveness of formulary management and its effects on drug costs, emergency room visits and...

...medications based on the latest medical writings, the faculty member was able to hold down **costs** without **rebates** and **contract** restrictions. See the July/August issue of the Journal. Colleen Conway-Welch has been tapped...

...dean of the Vanderbilt School of Nursing in Nashville. The commission is charged with making **recommendations** on maintaining the viability of Medicare in the face of 77 million baby boomers waiting in the wings. The deadline for their **recommendations** is March 1, 1999. Call Rusty Jabour with the commission at (202) 252-3394. A...

...to cover, assisted living services for low-income, frail seniors through Medicaid. Robert Mollica, the **report** 's author, predicts that Medicaid coverage of assisted living services will expand to more states, and the number of assisted living tenants who are Medicaid recipients will grow. The **report** notes that several assisted living companies are now developing products targeted at low-income seniors...

22/3,K/48 (Item 5 from file: 636)
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03126501 Supplier Number: 46396321 (USE FORMAT 7 FOR FULLTEXT)
IXC VIEW GETS DOJ SUPPORT, LECS SLAM NATIONAL INTERCONNECT POLICY
Communications Today, pN/A
May 20, 1996
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1255

... that "assure that service resale is a commercially viable option by adopting rules that strictly **enforce** the requirement that wholesale **rates** be **computed** by **subtracting** marketing, billing, **collection** and other avoided costs from each specific **retail rate** of the ILEC," AT&T Corp. said. "In particular, the commission's rules should preclude...

...or other such offsets.' The commission may also wish to consider using a model to **determine** avoided costs' for purposes analogous to those for which the Hatfield [Associates] model can be used in **determining** network elements," it said. AT&T further asked the FCC to adopt rules "that prevent ...

22/3,K/49 (Item 6 from file: 636)
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02817357 Supplier Number: 45713968 (USE FORMAT 7 FOR FULLTEXT)
OFFICE SUPPLIER:
CardFAX, pN/A
August 6, 1995
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 67

(USE FORMAT 7 FOR FULLTEXT)
TEXT:
...to process MasterCard, Visa and Discover card transactions. Office Depot is the largest office producers **retailer** , with 450 **stores** in Noah

• America and sales of \$4.3 billion in 1994. MPS declines to reveal the **discount rate** for the **contract** or Office Depot's current card volume.

22/3,K/50 (Item 7 from file: 636)
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02117775 Supplier Number: 43936341 (USE FORMAT 7 FOR FULLTEXT)

Companies outfoxed in FM deals

Computer Audit Update, pN/A

July, 1993

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 203

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...UK companies are signing FM deals worth twice the real cost of the services provided. **Vendors** are claimed to be setting attractive initial fixed prices, that are then turned into substantial profits at the end of the contract by raising the price in line with the **Retail** Price Index, when in fact the real costs are actually falling. According to a **report** in PC Week, KPMG has estimated that the cost per annum after five years based on a typical fee structure of an outsourcing supplier is GBP1.21 million. This **compares** with a potential cost, based on KPMG's own indices, of only GBP0.73 million...

...idea is that the initial price of FM negotiations should be higher, thereby realizing a **reduction** in the real **cost** later in the **contract**. Criticism has been levelled at KPMG's findings by some FM suppliers. Although hardware costs...

22/3,K/51 (Item 8 from file: 636)
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01024554 Supplier Number: 40408881 (USE FORMAT 7 FOR FULLTEXT)

Magnum mimics Vidmark with rental guarantee program for summer releases

Video Marketing News, v9, n11, p6

June 6, 1988

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 256

... buy 20 copies."

Magnum's offer is even more generous than Vidmark's. While Vidmark **promised** to **refund** 50% of the **purchase price** on "Lethal Obsession" if it didn't rent at least 15 times within the first...

...requiring no proof of rental turns. With Magnum's "no ifs, ands or buts" guarantees, **retailers** can exchange the guaranteed tapes for any other title in the company's catalog if they are not "best renters" within 30 days of their release. The **retailer** alone **determines** what defines a top rental tape in a given **store**.

"We have to do this in order to expand the industry base," says Kopels. "When..."